

■ Re : CP/CN Rail - Canada/USA Container Weight Limitation

November 20, 2009

Dear Customer,

Please note the following CP and CN rail weight limitations effective November 1<sup>st</sup>, 2009

## Max Rail Weight Guidelines Between CANADA Rail Terminals

CP Rail	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>
ALL TERMINALS	20' (Including Tanks)	20' (Including Tanks)	40'	40'
Standard	47500	21546	60000	27216
Maximum with Overweight surcharge (40' only) USD \$325/ctr	No Overweight	No Overweight	65000	29484

CN Rail	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>
ALL TERMINALS (Where CN corridors apply)	20' (Including Tanks)	20' (Including Tanks)	40'	40'
Standard	50000	22680	60000	27216
Maximum with Overweight surcharge 20' and 40' (USD \$325/ctr)	55000	24948	65000	29484

## Max Rail Weight Guidelines Between CANADA / USA Rail Terminals

CP RAIL	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>
Chicago, Detroit, Milwaukee, Minneapolis	20' (Including Tanks)	20' (Including Tanks)	40'	40'
Standard	47500	21546	56000	25402
Maximum with Overweight (40' only) USD \$325/ctr	No Overweight	No Overweight	65000	29484
Northeast - NYC, Philadelphia	20' (Including Tanks)	20' (Including Tanks)	40'	40'
Standard	47500	21546	60000	27216
Maximum with Overweight (40' only) USD \$325/ctr	No Overweight	No overweight	65000	29484
Interline - Kansas City, Memphis, St Louis	20' (Restricted for Tanks)	20' (Restricted for Tanks)	40'	40'
IMPORT - Standard	47500	21546	48000	21773
Maximum with Overweight (40' only) USD \$325/ctr	47500	21546	65000	29484
EXPORT - Standard	47500	21546	48000	21773
Maximum with Overweight (40' only) USD \$325/ctr	47500	21546	65000	29484

CN Rail	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>	Cargo weight <u>LBS</u>	Cargo weight <u>KGS</u>
ALL TERMINALS	20' (Including tanks)	20' (Including Tanks)	40'	40'
Standard	50000	22680	60000	27216
Maximum with Overweight surcharge (20' and 40') USD \$325/ctr	55000	24948	65000	29484

These weight requirements apply to all shipments, including containers received or delivered from on-dock facilities. The carrier will not handle any container improperly loaded or any container loaded in excess of its marked capacity. Should overweight 20' containers be loaded to a rail car, it will be returned to the Marine Terminal and will be subject to applicable charges a minimum of USD \$1000. Any containers whose weights are mis-declared by the shipper are subject to a fine of USD \$3000 per container. These are rail weight guidelines, all shipments must also comply with State/Province, Federal and Municipal highway safety and weight limitations.

For any further information kindly contact your local Hapag-Lloyd sales office.

Kind Regards

Hapag-Lloyd (Canada) Inc.