

■ **General Rate Increase for Dry and Reefer containers**
U.S.A. to East Asia

October 29, 2009

Dear Customer,

Please be advised for cargo from the **U.S.A to East Asia**, Hapag-Lloyd will increase rates as follows:

Effective December 1, 2009 for All Commodities (Dry Containers)

\$100/40ft (\$80/20ft) for Long Beach, CA and Los Angeles, CA origins.

\$150/40ft (\$120/20ft) for all other origins.

Effective January 15, 2010 for All Commodities (Reefer Containers)

\$250/40ft (\$200/20ft) for West Coast port origins.

\$300/40ft (\$240/20ft) for all other origins.

East Asia is defined as being the countries of Japan, Republic of Korea, Taiwan, Hong Kong, China(PRC), Singapore, Malaysia, Indonesia, Thailand, Philippines, Laos, Cambodia, Vietnam, Brunei, and Russian Pacific Coast Provinces.

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG