

■ **General Rate Increase**

Canada Pacific Coast to Central & South America Pacific Coast

March 1, 2010

Dear Customer,

Please be advised that with effect from April 1, 2010, Hapag-Lloyd will implement a General Rate Increase (GRI) as follows:

FROM Canada (via West Coast Canadian Ports)
TO Central and South American Pacific Coast Ports
 (Mexico, Guatemala, El Salvador, Honduras, Costa Rica, Colombia,
 Ecuador, Peru, Chile)

- USD 150 per 20' container and USD 300 per 40' container.

The following commodities are excluded:

- Agricultural Products (including Pulses, Beans and Lentils)

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG