

■ **Hapag-Lloyd Chassis Program – USA Chassis Provider Summary**  
**December Update**

December 20, 2011

Dear Customer,

Beginning in July of this year Hapag-Lloyd has been gradually introducing a revised chassis program for Merchant Haulage shipments, throughout the United States, whereby, Hapag-Lloyd Shippers, their agents, or consignees would secure chassis directly from any leasing company, or any other chassis provider of their choice.

Throughout the year we have advised of our overall schedule and provided monthly summaries on what has been rolled out to date, including Hapag-Lloyd's preferred vendor by geographic scope.

We have largely completed our schedule as planned, with the exception of some Midwest Cities, namely: **Chicago, IL, Detroit, MI, Indianapolis, IN, Louisville, KY, Milwaukee, WI, Ohio Valley, OH, Minneapolis, MN, Omaha, NE**

We originally had planned to rollout out these locations as of January 1, 2012, however, due to the size of the scope of this area, as well as the inland complexities, Hapag-Lloyd will delay the implementation of these locations till **March 1, 2012**.

Please find a recap of what has been implemented through this month:

Locations	Effective Date	HL Preferred Vendor	Pool Name
Baltimore, MD Philadelphia, PA	July 1, 2011	TRAC	Metro Pool
Pittsburgh, PA	July 1, 2011	Flexi-Van	Pittsburgh Norfolk Southern Chassis Pool
Kansas City, MO St. Louis, MO	August 1, 2011	TRAC	MWCP – Midwest Consolidated Chassis Pool
Denver, CO Salt Lake City, UT	August 1, 2011	Flexi-Van	DCCP – Denver Consolidated Chassis Pool
New York, Metro, Buffalo, NY Boston and Worcester, MA	August 1, 2011	Trac	Metro Pool
Oakland, CA	September 1, 2011	Flexi-Van	Bay Area Chassis Pool (BACP)
Seattle, WA Portland, OR	September 1, 2011	SSAT	SSAT Chassis Pool

Houston, TX, Dallas, TX, El Paso, TX Laredo, TX New Orleans, LA Mobile, AL	October 1, 2011	Flexi-Van	Gulf Consolidated Chassis Pool (GCCP)
Atlanta, GA, Birmingham, AL, Charleston, SC, Charlotte, NC, Jacksonville, FL, Savannah, GA Tampa, FL	November 1, 2011	Flexi-Van	South Atlantic Consolidated Chassis Pool (SACP)
Memphis, TN, Nashville, TN, Huntsville, AL	December 1, 2011	Trac	Mid-South Consolidated Chassis Pool (MCCP)

## Chassis Provider Contact Details

### **Flexi-Van Leasing, Inc.**

**A. FlexiDay / Motor Carrier Registration:** [www.flexi-van.com](http://www.flexi-van.com)

**B. Flexi-Van Leasing, Inc. provides daily, short and long term chassis leasing nationwide.** For information in your area, please contact:

Vicent Citarella      908-276-8000      [vcitarella@flexi-van.com](mailto:vcitarella@flexi-van.com)  
John Mizerek      908-276-8000      [jmizerek@flexi-van.com](mailto:jmizerek@flexi-van.com)

### **TRAC**

**A. Establish an account with TRAC Connect Website to set up access:**  
[www.tracconnect.com](http://www.tracconnect.com)

- I. Credit Application
- II. Insurance Requirements
- III. Interchange Agreement

**Direct Chassis Link:** [www.chassislink.com](http://www.chassislink.com)

#### **A. Northeast Region**

James Carnrite      704-571-5410      [james.carnrite@chassislink.com](mailto:james.carnrite@chassislink.com)

#### **B. Midwest Region**

Jarrod Pafford      704-571-2104      [jarrod.pafford@chassislink.com](mailto:jarrod.pafford@chassislink.com)

### **SSAT Pool** (for Seattle, WA and Portland, OR only)

PNW Motor Carrier Agreement will be available at [eModal.com](http://eModal.com). Motor Carriers would Login to eModal and go to Ports/Terminals/Chassis/Register to use Chassis Pools. Email or fax pages 1, 8, 9, and 10 to [customersupport@emodal.com](mailto:customersupport@emodal.com) or 206 515-4155 with signed documents and Certificate of Insurance. Invoices for Chassis usage will also be via [eModal.com](http://eModal.com) for the Motor Carrier.

For further information please contact your local Hapag-Lloyd sales representative.

Kind Regards,

Hapag-Lloyd AG