

■ **Bunker Charges (BUC) and Currency Adjustment Factor (CAF) application from/to Mediterranean and Black Sea**

February 26th, 2010

Dear Customer,

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF) and Currency Adjustment Factor (CAF) for Mediterranean and Black Sea **export trades** effective April 1st, 2010:

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
Med & Black Sea	East Asia	528	--	--	--
Med & Black Sea	Indian Subcontinent	342	--	--	--
Med & Black Sea	Middle East	281	--	--	--
Med & Black Sea except South France	Australia / New Zealand / Fiji	675	--	--	--
Fos (South France)	Australia / New Zealand / Fiji	--	--	488	--
Med & Black Sea except South France	French Polynesia and New Caledonia	--	--	603	--
Med & Black Sea	North Europe	--	--	187	8
Turkey & Greece	United Kingdom and Northern Ireland	--	--	GBP 163	GBP 7
Med & Black Sea	USA and Canada East Coast / Canada Crossborder / US Gulf Coast	383	--	--	--
Med & Black Sea	USA and Canada West Coast	667	--	--	--
Med & Black Sea	Mexico East Coast	411	--	--	--
Med & Black Sea	Mexico West Coast	476	--	--	--
East Med & Black Sea	Central America & Caribbean	409	--	--	--
West Med, Turkey, Greece	Central America & Caribbean	--	--	275	--
Med & Black Sea	South America West Coast	--	--	430	--
Med & Black Sea	South America East Coast	585	--	--	--
Mediterranean IRT	Mediterranean IRT	--	--	111	--

From	Trade To	Currency Adjustment Factor (CAF)
Med & Black Sea	East Asia & Indian Subcontinent	13.06 %
Med & Black Sea	Middle East	13.03 %
Med & Black Sea	USA West Coast / East Coast / US Gulf	USD 50 per 20' – USD 65 per 40'
Med & Black Sea	Canada West Coast	USD 30 per 20' – USD 50 per 40'
Italy	Canada East Coast	USD 85 per 20' – USD 130 per 40'
Iberia	Canada East Coast	USD 150 per 20' – USD 235 per 40'
South France	Canada East Coast	USD 140 per 20' – USD 205 per 40'
Med & Black Sea	Mexico	USD 90 per 20' – USD 140 per 40'

For the Mediterranean & Black Sea **import trades** following amounts are charged effective April 1st, 2010:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
East Asia	Med & Black Sea	528	--	--	--
Indian Sub-Continent	Med & Black Sea	342	--	--	--
Middle East	Med & Black Sea	281	--	--	--
Oceania	Med & Black Sea	608	--	--	--
North Europe	Med & Black Sea	--	--	187	8
USA and Canada East Coast / Canada Crossborder / US Gulf Coast	Med & Black Sea	383	--	--	--
USA and Canada West Coast	Med & Black Sea	667	--	--	--
Mexico East Coast	Med & Black Sea	411	--	--	--
Mexico West Coast	Med & Black Sea	476	--	--	--
Caribbean / Central America	Med & Black Sea	432	--	--	--
South America West Coast	Med & Black Sea	647	--	--	--
South America East Coast	Med & Black Sea	572	--	--	--
Mediterranean IRT	Mediterranean IRT	--	--	111	--

Trade		Currency Adjustment Factor (CAF)
From	To	
East Asia & Indian Subcontinent	Med & Black Sea	13.06 %
Middle East	Med & Black Sea	13.03 %
USA	Med & Black Sea	15.00 %
Canada	Med & Black Sea	USD 90 per 20' – USD 140 per 40'
Mexico	Med & Black Sea	4 %
South America EC, South America WC, Central America and Caribbean	Med & Black Sea	5 %

■ **Emergency Bunker Surcharge (EBS) application from/to Mediterranean and Black Sea**

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to Mediterranean and Black Sea effective April 1st, 2010:

From/To	Trade		Emergency Bunker Surcharge (EBS)
		To/From	
Med & Black Sea	East Asia, Indian Subcontinent, Middle East		USD 135 / TEU
Med & Black Sea	South America East Coast		USD 145 / TEU
Med & Black Sea	USA and Canada East Coast		USD 143 / TEU
Med & Black Sea	Mexico East Coast		USD 146 / TEU
Med & Black Sea	USA and Canada West Coast		USD 193 / TEU
Med & Black Sea	Mexico, WC		USD 173 / TEU

From	Trade		Emergency Bunker Surcharge (EBS)
		To	
West Med, Turkey, Greece	Caribbean / Central America		EUR 103 / TEU
Med & Black Sea	South America West Coast		EUR 103 / TEU
East Med & Black Sea	Caribbean / Central America		USD 145 / TEU
Caribbean / Central America / South America West Coast	Med & Black Sea		USD 145 / TEU
Med & Black Sea except South France	Australia, New Zealand, Fiji		USD 188 / TEU
Turkey & Greece	United Kingdom and Northern Ireland		GBP 61 / TEU
Med & Black Sea	North Europe		EUR 67 / TEU

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

We will keep you closely informed about further developments.

For any further information please contact your local Hapag-Lloyd sales representatives.

Kind regards,  
Hapag-Lloyd AG