

■ **Bunker Related Charges and Currency Adjustment Factor**  
**application from / to Asia and Oceania**

April 14<sup>th</sup>, 2010

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective May 1<sup>st</sup>, 2010:

From	Trade To	in USD per TEU	
		BUC/BAF	LSF
East Asia	North Europe	562	15
Indian Subcontinent	North Europe	377	12
Middle East	North Europe	433	12
Oceania	North Europe	766	11
East Asia	Mediterranean	538	--
Indian Subcontinent	Mediterranean	349	--
Middle East	Mediterranean	286	--
Oceania	Mediterranean	619	--
East Asia / Indian Subcontinent	West Africa	765	--
Oceania	West Africa	310	--
East Asia / Indian Subcontinent	South Africa / Namibia / Mozambique	437	--
Oceania	South Africa / Namibia / Mozambique	285	--
Australia / New Zealand / Fiji	USA / Canada	732	--
New Caledonia / French Polynesia	USA / Canada	12.5 % (*)	--
East Asia / Indian Subcontinent	Mexico (excl. Ensenada)	417	--
Middle East	Mexico Gulf Coast	705	--
Middle East	Mexico West Coast	717	--
Oceania	Mexico Gulf Coast	732	--
Oceania	Mexico West Coast	732	--
East Asia / Indian Subcontinent	Central America / Caribbean	556	--
Middle East	Central America / Caribbean	416	--
Oceania	Central America / Caribbean	732	--
East Asia / Indian Subcontinent	SAEC / SAWC	686	--
Middle East	SAEC	654	--
Oceania	SAEC	732	--
Oceania	SAWC	732	--

\* of Sea freight

From	Trade To	BUC/BAF (in USD)			
		20'	40'	40'HC	45'
East Asia / Indian Subcontinent	Ensenada (Mexico)	294	368	414	465

- Bunker Fuel Factor (BFF)

for the Asian export trades effective May 1<sup>st</sup>, 2010:

From	Trade To	BFF (in USD)			
		20'	40'	40'HC	45'
East Asia / Indian Subcontinent	USEC / Canada EC / US Gulf	581	727	817	920
East Asia / Indian Subcontinent	USWC / Canada WC	294	368	414	465

- Currency Adjustment Factor (CAF)

for the Asian export trades effective May 1<sup>st</sup>, 2010:

From	Trade To	CAF
		%
East Asia / Indian Subcontinent	North Europe / Mediterranean	11.50 %
Middle East	North Europe / Mediterranean	12.06 %
Japan	USEC / USWC	16 %
East Asia / Indian Subcontinent	Canada	6 %

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective May 1<sup>st</sup>, 2010:

Trade		in USD per TEU	
From	To	BUC/BAF	LSF
North Europe	East Asia	562	15
North Europe	Indian Subcontinent	395	12
North Europe	Middle East	433	12
Mediterranean	East Asia	538	--
Mediterranean	Indian Subcontinent	349	--
Mediterranean	Middle East	286	--
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	688	--
South Africa / Namibia / Mozambique	East Asia / Indian Subcontinent	437	--
West Africa	East Asia / Indian Subcontinent	765	--
USEC / US Gulf / Canada EC	Middle East	391	--
USA / Canada	Australia / New Zealand	716 (*)	--
USA / Canada	Pacific Islands	765 (*)	--
USWC / Canada WC	Middle East	726	--
Mexico	East Asia / Indian Subcontinent	448	--
Mexico Gulf Coast	Middle East	577	--
Mexico West Coast	Middle East	803	--
Mexico Gulf Coast	Oceania	674	--
Mexico West Coast	Oceania	674	--
Central America / Caribbean	East Asia / Indian Subcontinent	665	--
Central America / Caribbean	Middle East	665	--
Central America / Caribbean	Oceania	674	--
SAWC / SAEC	East Asia / Indian Subcontinent	812	--
SAEC	Middle East	811	--
SAWC	Middle East	840	--
SAEC	Oceania	762	--
SAWC	Oceania	762	--

\* BAF for North America to Australia / New Zealand changes on quarterly basis / effective March 15, 2010, while revised BAF from North America to Pacific Islands applies from February 4, 2010.

From	Trade To	in EUR per TEU	
		BUC/BAF	LSF
North Europe	Oceania	EUR 626	EUR 8
Fos (France Med)	New Zealand / Australia / Fiji	EUR 506	--
Mediterranean (excl. Fos)	New Caledonia / French Polynesia	EUR 688	--

- Bunker Fuel Factor (BFF)

for the Asian import trades effective May 1<sup>st</sup>, 2010:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia / Indian Subcontinent	834	1042	No
USEC / US Gulf / Canada EC	East Asia / Indian Subcontinent	1110	1387	Yes
USWC / Canada WC	East Asia / Indian Subcontinent	420	525	No
USWC / Canada WC	East Asia / Indian Subcontinent	591	739	Yes

- Currency Adjustment Factor (CAF)

for the Asian import trades effective May 1<sup>st</sup>, 2010:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia / Indian Subcontinent	--	--	11.50 %
North Europe / Mediterranean	Middle East	--	--	12.06 %
USA	Taiwan	--	--	5 %
USA	Singapore	--	--	17 %
USA	Middle East	--	--	14 %
Canada	East Asia	--	--	4 %
Canada	Middle East	85	125	--

Please be informed about the Bunker Adjustment Factor (BAF) for the **Intra Asia trades** effective May 1<sup>st</sup>, 2010:

From	Trade To	BAF per TEU (in USD)	Temp. Contr.
<b>East Asia (excl. Japan)</b>	<b>Persian Gulf</b>	<b>399</b>	<b>Yes</b>
Japan	Persian Gulf	238	No
<b>Japan</b>	<b>Persian Gulf</b>	<b>336</b>	<b>Yes</b>
Indian Subcontinent	Persian Gulf	275	No
<b>Indian Subcontinent</b>	<b>Persian Gulf</b>	<b>399</b>	<b>Yes</b>
East Asia (excl. Japan)	Red Sea	367	-
Japan	Red Sea	431	-
East Asia (excl. Japan)	Indian Subcontinent	275	-
Japan	Indian Subcontinent (excl. Sri Lanka)	238	-
Indian Subcontinent	Indian Subcontinent	31	-
Indian Subcontinent	East Asia (excl. Japan)	31	-
Indian Subcontinent	Japan	24	-
East Asia (excl. Japan)	East Asia (excl. Japan)	105	-
East Asia	Japan	105	-
Japan	East Asia	105	-
North East Asia	Australia	425	-
South East Asia / Indian Subcontinent	Australia	550	-
New Zealand	Australia	555	-
North East Asia	New Zealand	555	-
Japan	New Zealand	550	-
South East Asia / Indian Subcontinent	New Zealand	550	-
Australia	New Zealand	255	-
Australia	Asia	155	-
New Zealand / Fiji	Asia	555	-

Remarks: Additional entries to the previous distribution on April 1<sup>st</sup>, 2010 are highlighted in blue font.

- Currency Adjustment Factor (CAF)

for the **Intra Asia trades** effective May 1<sup>st</sup>, 2010:

From	Trade To	CAF (in USD)	
		20'	40'
East Asia	East Asia (excl. Japan)	20	30
East Asia	Japan	70	105
Japan	East Asia	70	105

■ **Emergency Bunker Surcharge (EBS) application  
from/to Asia and Oceania**

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to Asia and Oceania effective May 1<sup>st</sup>, 2010:

From Asia / Oceania :

From	Trade	To	in USD per TEU
			EBS
East Asia	North Europe		145
Indian Subcontinent	North Europe		145
Middle East	North Europe		145
East Asia	Mediterranean		145
Indian Subcontinent	Mediterranean		145
Middle East	Mediterranean		145
East Asia / Indian Subcontinent	South Africa / Namibia / Mozambique		145
East Asia	West Africa		145
Indian Subcontinent	West Africa		145
East Asia / Indian Subcontinent	Mexico		153
Middle East	Mexico Gulf Coast		153
Middle East	Mexico West Coast		153
Oceania	Mexico West Coast		75
Oceania	Mexico Gulf Coast		75
East Asia / Indian Subcontinent	Central America / Caribbean		153
Middle East	Central America / Caribbean		153
Oceania	Central America / Caribbean		75
East Asia / Indian Subcontinent	SAWC / SAEC		153
Middle East	SAEC		153
Oceania	SAEC		75
Oceania	SAWC		75

To Asia / Oceania :

Trade		EBS (in USD)
From	To	per TEU
North Europe	East Asia	145
North Europe	Indian Subcontinent	145
North Europe	Middle East	145
Mediterranean	East Asia	145
Mediterranean	Indian Subcontinent	145
Mediterranean	Middle East	145
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	201
South Africa / Namibia / Mozambique	East Asia / Indian Subcontinent	145
West Africa	East Asia	145
West Africa	Indian Subcontinent	145
Mexico	East Asia / Indian Subcontinent	153
Mexico Gulf Coast	Middle East	153
Mexico West Coast	Middle East	153
Mexico Gulf Coast	Oceania	75
Mexico West Coast	Oceania	75
Central America / Caribbean	East Asia / Indian Subcontinent	153
Central America / Caribbean	Middle East	153
Central America / Caribbean	Oceania	75
SAEC / SAWC	East Asia / Indian Subcontinent	153
SAEC	Middle East	153
SAWC	Middle East	153
SAEC	Oceania	75
SAWC	Oceania	75

- The Surcharge applies to ALL cargo where the BUC is included or fixed.
- The Surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff.

**Important Note:**

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG