

■ **Rate Restoration Program – From and to Japan**

September 1, 2011

Dear Customer,

We would like to inform you that Hapag-Lloyd will increase rates for all cargoes and container types from East Asia to Japan (northbound) and from Japan to East Asia (southbound) with effect from **October 1, 2011**.

Southbound from Japan to East Asia:

USD 50 per TEU (including Reefers)

East Asia is defined as being the countries of Korea, Taiwan, Hong Kong, China (PRC), Vietnam, Laos, Cambodia, Thailand, Myanmar, Malaysia, Singapore, Brunei, Indonesia, the Philippines and Russian Pacific Coast Provinces.

Northbound to Japan from:

Fujian China, South China, Hong Kong and Malaysia: **USD 75 per TEU**

Taiwan, Vietnam, Philippines, Singapore and Indonesia: **USD 50 per TEU**

Thailand: **USD 100 per TEU**

For all Reefer cargoes and containers originating from East Asia: **USD 150 per TEU**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG

The Merchant is responsible for all necessary clearances and licenses (as per Clause 12 Hapag-Lloyd Bill of Lading/Sea Waybill Terms and Conditions).
