

■ **United States and Canada –  
Revision of Demurrage and Detention Charges**

March 22, 2011

Dear Customer,

Further to our announcement on March 17, 2011 we would like to inform you that effective **April 16, 2011** Hapag-Lloyd will increase the USA and Canadian detention and demurrage charges by:

- **4%**

Public tariffs have already been updated with 30 day notice.

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG