

■ Germany – Inland Haulage Tariff

December 15, 2011

Dear Customer,

We would like to inform you that with effect from **January 15, 2012** Hapag-Lloyd will revise the tariff for inland haulage under carrier arrangement between all locations in Germany and seaports in Germany as follows:

- **Plus 3 % - Truck**
- **Plus 6 % - Combined Rail**

The above mentioned amendment has to be seen against the background of substantial cost increases from service providers. We are now adapting the inland tariff in line with cost increases in the market.

For further information please contact your local Hapag-Lloyd sales representative.

Kind Regards,

Hapag-Lloyd AG