

- **Equipment Imbalance Surcharge from Ensenada (Mexico)**

April 14, 2010

Dear Customer,

We would like to inform you that with effect from **May 15, 2010** Hapag-Lloyd will apply an increased Equipment Imbalance Surcharge (EIS) for all types of containers being loaded from Ensenada, Mexico as follows:

- **USD 100 per Container**

For further information kindly contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG