

■ **General Rate Increase – Indian Subcontinent to Mexico, Central America & West Coast of South America**

December 16, 2011

Dear Customer,

We would like to inform you that with effect from **January 15, 2012** Hapag-Lloyd will increase rates for all cargoes and all container types from Indian Subcontinent to Mexico, Central America and West Coast of South America by:

- **USD 320 per 20' standard container**
- **USD 400 per 40' standard container**
- **USD 450 per 40' high cube container**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG