

■ **General Rate Increase – Latin America to Asia**

May 31, 2010

Dear Customer,

Please be informed that Hapag-Lloyd will increase rates for all cargoes and all container types in the trade from Latin America to Asia by

**USD 100 per TEU with effect from July 1, 2010**

The increase will take place for the following scope:

From: Mexico

From: Central America Countries of Honduras, Guatemala, Belize, Costa Rica, Nicaragua, El Salvador, and Panama

From: Caribbean Countries of Colombia (via Caribbean ports only), Venezuela, and all Caribbean Islands

To: East Asia, Indian Subcontinent, Middle East

For any further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG