

■ **General Rate Increase & Transport Additional Increase**
North America to Europe & Europe to North America and Mexico

May 14, 2010

Dear Customer,

We would like to inform you that with effect from **July 1, 2010** Hapag-Lloyd will increase rates for all cargo and all container types in the North Atlantic Trade as follows:

Westbound Increase

- Ocean Rates from North Europe and the Mediterranean to Canada, Mexico, U.S.A. including U.S. Destinations via Canadian Ports
 - **USD 320 per 20' Container**
 - **USD 400 per 40' Container**
- Transport Additional from Norway, Sweden and Denmark increase by
 - **USD 25 per 20' Container**
 - **USD 50 per 40' Container**

Eastbound Increase

- Ocean Rates from Canada and U.S.A. including U.S. Origins via Canadian Ports to North Europe and the Mediterranean
 - **USD 320 per 20' Container**
 - **USD 400 per 40' Container**

For further information kindly contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG