

■ **General Rate Increase – East Asia to East Coast of South America**

July 29, 2011

Dear Customer,

We would like to inform you that with effect from **September 1, 2011** Hapag-Lloyd will increase rates for all cargo and all container types from East Asia to the East Coast of South America countries of Brazil, Argentina, Uruguay and Paraguay by:

- **USD 500 per TEU**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG