

## ■ Mexico – Bill of Lading Courier Charge

January 28, 2010

Dear Customer,

We would like to advise you that effective March 1, 2010 Hapag-Lloyd Mexico will introduce a Bill of Lading Courier Charge. This charge will apply to any Original Bill of Lading and Sea Way Bill, for which Hapag-Lloyd is requested to arrange national or international courier services.

We will be offering two options to our customers, in the context of this implementation:

- a) Hapag-Lloyd will utilize our own preferred vendor and apply the Courier Fee of **USD 15 per Bill of Lading for national shipment** and **USD 30 per Bill of Lading for international shipment** for the account of cargo.
- b) You may provide Hapag-Lloyd with your preferred vendor (Courier Service) and your assigned account number you have in place with the respective vendor. This information you shall advise with each Shipping Instruction. Hapag-Lloyd will then utilize your preferred vendor for the shipment of your Bill of Ladings accordingly.

The Bill of Lading Courier Charge will be part of your freighted Bill of Lading and to be paid in Mexico if you select option a).

Please direct any questions that you may have on this or any other subject to your individual Sales Representative or local Customer Service Department.

We thank you for your continued support and understanding.

Kind regards,

Hapag-Lloyd México

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