

■ **Caribbean - Ecuador Service (SW2)**
South America West Coast / Caribbean to North Europe

Jan 19, 2012

Dear Customer,

We would like to inform you that during first quarter of this year we will enlarge our capacity on the Caribbean – Ecuador service (SW2) by replacing current ships of about 1.800 teus with ships of about 3.100 teus (nominal capacity) to meet market requirements.

Whilst the northbound rotation will no longer include calls at Caucedo, this market will continue to be covered by our Chile – Peru Express service (SW1) which offers sufficient capacity at identical transit times.

Furthermore a potential Buenaventura northbound call is still under review on the Caribbean – Ecuador service (SW2).

The new proforma schedule covering the **northbound leg** of the Caribbean – Ecuador Service (SW2) will be effective as from **week 8 in February 2012**.

For ease of reference, the **old proforma schedule** read as follows:

Callao • Paita • Guayaquil • Manzanillo • Cartagena • Caucedo • Rotterdam • Hamburg • Antwerp • Le Havre • Port of Spain • Willemstad • Cartagena • Manzanillo • Guayaquil • Callao

The updated **new proforma schedule** will read as per below:

Callao • Paita • Guayaquil • Manzanillo • Cartagena • Rotterdam • Hamburg • Antwerp • Le Havre • Kingston • Cartagena • Manzanillo • Guayaquil • Callao

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG