

■ **Rate increase Detention and Demurrage charges in North America and Latin America**

November 19, 2009

Dear Customer,

Please be advised that Detention and Demurrage rates in North America as well as in Latin America will increase. This increase applies to both, import and export cargo.

Effective January 1, 2010 for all equipment types, Detention and Demurrage rates will increase by USD 15 per Container. There will be no change to the Detention and Demurrage freetime.

Latin America includes all countries of South America including Caribbean and Mexico. North America includes USA and Canada. The public tariff (WETI) which is accessible through our website www.hapag-lloyd.com will be updated with 30 days notice.

For further information, kindly contact your local Hapag-Lloyd sales office.

Kind regards,

Hapag-Lloyd AG