

■ **General Rate Increase**
South America West Coast

July 30, 2010

Dear Customer,

We would like to inform you that with effect from **September 1, 2010** Hapag-Lloyd will increase rates for all cargo and all container types from South America West Coast as follows:

■ **Rate Increase from South America West Coast (Chile, Peru, Ecuador)**

To	USD / 20'	USD / 40'
South America West Coast	100	200
Colombia (via West Coast ports)	100	200
South America East Coast (Brazil, Argentina, Uruguay, Paraguay)	200	400
Caribbean & Central America (excluding Colombia via West Coast ports)	200	400
Mexico	200	400
North America (USA and Canada)	200	400

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG