

## ■ St. Petersburg – Implementation of Winter Surcharge

October 5, 2011

Dear Customer,

We would like to inform you that with effect from **December 1, 2011 until April 30, 2012**, Hapag-Lloyd will implement a Winter Surcharge for all shipments to and from St. Petersburg as follows:

- **USD 100 per TEU in trades with USD ocean rates**
- **EUR 75 per TEU in trades with EUR ocean rates**

For further information please contact your local Hapag-Lloyd sales representative.

Kind regards,

Hapag-Lloyd AG