

Guide for QQ SPOT

QQ Spot: Step by Step



Hapag-Lloyd

How to use QQ SPOT 如何使用 QQ SPOT

1

Access Quick Quotes Spot 登录 QQ Spot

Log into Hapag-Lloyd website with your user id.
Select [QQSpot](#) via Online Business Suite, this is the only channel for QQ Spot

使用验证过的账号登录赫伯罗特官网，接着您可以使用 QQ Spot，此为QQ Spot订舱唯一渠道。

2

Enter your Route and Obtain Rates 通过QQ Spot 查询价格

Enter your start location, destination, number of containers and Accurate Cargo Weight
Click “Request Offers” button

输入起始地、目的地、箱型、箱量（最多输入20个）、货物重量，点击“Request Offers”

You can choose “Received at your Door” for Hapag-Lloyd’s inland truck, rail or barge services

此外，您可以选择到门服务查询相关门点报价

The screenshot shows the Hapag-Lloyd website's 'Quick Quotes Spot' interface. The top navigation bar includes 'Home', 'Services & Information', 'Our Company', and 'Online Business Suite'. A sidebar menu on the left lists 'Quote', 'Quick Quotes', 'Quick Quotes Spot' (highlighted), 'My Quotations', and 'Special Cargo Quotes'. Below the sidebar, the page title is 'Quick Quotes Spot' with a link to 'About this app'. A progress bar shows the current step: 'Submit Request' (active), 'Select Offer', 'Booking Summary', and 'Booking Acknowledgement'. The main form is titled 'Request' and contains several sections: 'Routing' with 'Origin Location' (SHANGHAI (CNSHA)) and 'End Location' (SANTOS (BRSSZ)), and 'Container and Commodity Details' with 'Container type' (40' General Purpose), 'Container quantity' (20), 'Commodity' (FAK - Freight All Kind), and 'Cargo weight per container' (18500 kg). A 'Request Offers' button is located at the bottom right. A feedback icon is visible on the right edge of the page.

How to Use QQ Spot and Place Booking

3

Choose your preferred ETD and Voyage 查询&选择

- ✓ View the details of the individual voyage options by ETD

查询各个航次的报价和舱位情况

- ✓ Compare QQ Spot rates with QQ BETA rates side by side

随时密切比较QQS 与QQ Betad的价格

- ✓ Choose your QQ Spot preferred ETD and voyage option to secure your guaranteed booking

选择您想要的 QQ Spot 的船期和航次来完成您的保证性订舱

The screenshot displays the 'Quick Quotes Spot' interface. At the top, there are navigation tabs: 'Submit Request', 'Select Offer' (highlighted), 'Booking Summary', and 'Booking Acknowledgement'. Below this, the origin 'SHANGHAI' and destination 'SANTOS' are listed with their respective terminal/ramp information. The request details include '40' General Purpose', '20 containers', '18500kgm', and 'FAK - Freight All Kind'. There is an 'Edit request' button. Below the request details, there are links for 'Quick Quotes Spot Terms and Conditions', 'Quick Quotes Terms and Conditions', and 'Country Information and Requirements'. The 'Offers' section is active, with a toggle for 'Show available Spot offers only'. A summary box states 'With Quick Quotes Spot you get:' followed by three benefits: 'Equipment guarantee', 'Loading guarantee', and 'Instant booking confirmation'. Below this, two voyage options are shown. The first option is for 'MSC CHANNE F1310A AS2' with an ETD of '16 Mar 2023' and an ETA of '17 Apr 2023'. It offers a 'Quick Quotes Spot' rate of 'USD 1 500' and a 'Quick Quotes' rate of 'USD 1 600'. The second option is for 'ONE AMAZON 2311W AS2' with an ETD of '21 Mar 2023' and an ETA of '25 Apr 2023'. It offers a 'Quick Quotes Spot' rate of 'USD 1 300' and a 'Quick Quotes' rate of 'USD 1 600'. A blue box highlights the 'Quick Quotes Spot' rate for the first option.

3

How to Use QQ Spot and Place Booking

4 Select your QQS Voyage

- ✓ Click “Book Now” on the preferred QQ Spot Voyage

选择你要订舱的QQ Spot 报价， 点击立即订舱

- ✓ The rates and surcharges you see will be fixed

您所见到的运费， 附加费是固定不变， 即所见即所得

- ✓ Note: You will be charged additional fees if your final VGM weight deviates more or less than 3 tons from the weight declared at time of booking. Therefore, a friendly reminder that you should insert the most accurate weight as possible once booking is made

- ✓ 请注意： 如果最终的VGM重量与订舱时输入的重量差异超过3吨时， 将会有额外费用产生。因此， 善意的提醒您在订舱时请尽可能输入准确的重量

With Quick Quotes Spot you get:

- ✓ Equipment guarantee
- ✓ Loading guarantee
- ✓ Instant booking confirmation

Compare with Quick Quotes

MSC CHANNE F1310A AS2

32 DAYS Direct

ETD: 16 Mar 2023 ETA: 17 Apr 2023

Quick Quotes Spot: USD 1 500
Ocean Freight per container
Subject to surcharges in details

Quick Quotes: USD 1 600
Ocean Freight per container
Subject to surcharges in details

Freight Charges	Charge per container	Curr.	40STD
Freight Charges	Ocean Freight	USD	1500

Surcharge Type	Charge per container	Curr.	40STD
Export Surcharges	Terminal Handling Charge Orig.	CNY	818
	Export Service Fee	CNY	200
Freight Surcharges	Carrier Security Fee	USD	15
Import Surcharges	Terminal Handling Charge Dest.	BRL	1195
	Local Logistics Fee Import	BRL	164
	Terminal Security Charge Dest.	BRL	53

Request Details

Estimated transport days: 32 days

Equipment: 40' General Purpose x 20

Commodity: FAK - Freight All Kind

Charges information

Quick Quotes Spot
Subject to surcharges

Ocean Freight per container
USD 1 500

Book Now

Feedback

How to Use QQ Spot and Place Booking

5

Book and Provide Information 订舱确认

- ✓ After you click Book, you may choose a depot that is most preferred and provide your expected Container Pick Up Date

点击订舱后, 您可以选择您最想要的堆场并提供预计提箱日期

- ✓ Insert your cargo description click“Continue” button.

输入您货物的品名,点击“继续”按钮

Web Booking ^{BETA} | [About this app](#)

Submit Request — Select Offer — **Booking Summary** — Booking Acknowledgement

Offer Summary

SHANGHAI
CNSHA - Terminal / Ramp
2023-03-16

32 DAYS
direct

SANTOS
BRSSZ - Terminal / Ramp
2023-04-18

Quick Quotes Spot Offer [Price Details](#)

Ocean Freight 1 500 USD
MSC-CHANNE F1310A - AS2

Containers and Cargo

Container Pick-up Date

Container Pick-up Depot

Container/Cargo	提箱日期	择提箱堆场
Container quantity and type 20 x 40' GENERAL PURPOSE CONT.	Weight per container 18 500 kg	Commodity FAK - Freight All Kind
Cargo description <input type="text" value="TIRE"/>		

[Continue](#)

How to Use QQ Spot and Place Booking

6 Review and Confirm 检查并订舱确认

- ✓ If your shipment is loading from Ningbo Port, please provide Ningbo's "Local B/L Number" under "Customer reference"

如果您的订舱起运港为宁波，请您在“Customer reference”提供宁波当地小提单号

- ✓ Please read the “Terms and Conditions” to understand the penalty fees, amendment rules and scope of QQS

阅读QQ SPOT的条款来了解有关罚款，订舱修改规则和QQ Spot的范围等的信息

- ✓ After your booking is submitted, you will receive booking confirmation via email

订舱提交后，您将立即收到订舱确认和报价确认*，舱位和设备将得到保障

Containers and Cargo Edit

Container Pick-up Date 2023-03-09	Container Pick-up Depot SIPGSD - SHANGDONG
Container quantity and type 20 x 40' GENERAL PURPOSE CONT. Commodity FAK - Freight All Kind	Weight per container 18 500 kg Cargo description TIRE

Review and Confirm

Your customer reference number (optional)

I accept the [Terms and Conditions](#)

Submit Booking

阅读条款并确认

How to Use QQ Spot and Place Booking

7

Booking succeed 订舱成功

✓ Please get your booking number

订舱成功，您将收到确认的订舱单号

The screenshot displays the 'Web Booking BETA' interface. At the top, there is a navigation bar with 'Web Booking BETA' and a link 'About this app'. Below this is a progress bar with steps: 'Submit Request', 'Select Offer', 'Booking Summary', and 'Booking Acknowledgement' (which is highlighted in red). The main content area is titled 'Booking Acknowledgement' and features a green success message: 'Thank you! Your Quick Quotes Spot booking has been successfully submitted and confirmed.' Below this, a section titled 'Your Booking' contains the text: 'You'll soon receive the booking confirmation and rate confirmation document via email.' and 'Your booking number: 65881940', where the number is enclosed in a red box. A 'Request New Offer' button is positioned below the booking number. At the bottom, there is a feedback section titled 'Help us improve our service' with the question 'How was your experience with the Web Booking BETA solution?' and five empty star icons for rating.

Thank you

