CustomerInfo **Bunker Related Charges and Currency Adjustment Factor** Application from/to Middle East, Indian Subcontinent and Africa December 4, 2018

Dear Customer,

We wish to inform you that effective for sailings as of January 1, 2019 and valid until further notice, the Bunker-related surcharges for the Middle East trade will be as follows:

Export Trades:

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

	Trade	USD/TEU	USD/TEU
From	То	BUC	LSF*
Indian Subcontinent	North Europe*	370	25
Middle East	North Europe*	406	30
Indian Subcontinent	Mediterranean	298	
Middle East	Mediterranean	235	
Indian Subcontinent	South Africa, Namibia, Mozambique, Angola	241	
Indian Subcontinent	West Africa	623	
Middle East	South Africa, Namibia, Mozambique, Angola	241	
Middle East	West Africa	623	
Middle East	Central America, Caribbean	589	
Indian Subcontinent	Central America, Caribbean	589	
Middle East	South America East Coast	737	
Middle East	South America West Coast	564	
Indian Subcontinent	South America East Coast	737	
Indian Subcontinent	Mexico East Coast	571	
Indian Subcontinent	Mexico West Coast	529	
Middle East	Mexico East Coast	571	
Middle East	Mexico West Coast	529	
Middle East	East Asia	406	
Middle East	Oceania	562	
Indian Subcontinent	East Asia	281	
Indian Subcontinent	Oceania	530	

Please note: *The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania and Poland.



Trade		BUC in USD				
From	То	20'	40'	40' HC	45'	
Indian Subcontinent	Ensenada (Mexico)	556	618		556	
Middle East	USEC, US Gulf, Canada EC	420	840	840	420	
Middle East	USWC, Canada WC	701	1,402	1,402	701	

Bunker Fuel Factor (BFF)

Trade			BFF (in	USD)	
From	То	20'	40'	40' HC	45'
Indian Subcontinent	USEC, US Gulf, Canada EC	811	901	1,014	1,141
Indian Subcontinent	USWC, Canada WC	458	509	573	644

Intra Middle East Trades:

Bunker Charge (BUC) – (export and import)

Trade		BUC (in USD)	BUC (in USD)
From	То	20'	40'
Indian Subcontinent	Middle East	118	236
Middle East	Indian Subcontinent	118	236
Middle East	Middle East	85	170
Indian Subcontinent	Indian Subcontinent	180	360

Import Trades:

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

Trade		USD/TEU	USD/TEU	USD/TEU
From	То	BUC	LSF*	EBS
North Europe	Indian Subcontinent	416	25	
North Europe	Middle East	337	30	
Mediterranean	Indian Subcontinent	362		
Mediterranean	Middle East	235		
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	241		
West Africa	Indian Subcontinent & Middle East	623		
Central America, Caribbean	Middle East	857		183
Central America, Caribbean	Indian Subcontinent	857		183
South America East Coast	Middle East	829		183
South America West Coast	Middle East	760		183
South America East Coast	Indian Subcontinent	829		183
South America West Coast	Indian Subcontinent	760		183
Mexico East Coast	Indian Subcontinent	586		183
Mexico West Coast	Indian Subcontinent	765		183
Mexico Gulf Coast	Middle East	586		183
Mexico West Coast	Middle East	765		183
USEC, US Gulf, Canada EC	Middle East	294		
USWC, Canada WC	Middle East	569		

Please note: *The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania and Poland.

Bunker Fuel Factor (BFF)

Trade		BFF	Temp.		
From	То	20' 40'		Contr.	
USEC, US Gulf, Canada EC	Indian Subcontinent	886	1,107	no	
USEC, US Gulf, Canada EC	Indian Subcontinent	1,088	1,360	yes	
USWC, Canada WC	Indian Subcontinent	472	590	no	
USWC, Canada WC	Indian Subcontinent	598	747	yes	



We wish to inform you that effective for sailings as of **January 1, 2019** and valid until further notice, the Bunker-related surcharges for the **African trade** will be as follows:

Export Trades:

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

Trade		USD	/TEU	EUR/	TEU
From	То	BUC	LSF	BUC	LSF
South Africa, Namibia, Mozambique, Angola, East Africa	Oceania	436			
West Africa	Oceania	701			
West Africa	North Europe			316	22
South Africa, Namibia, Mozambique, Angola, East Africa	North Europe	416	24		
South, West, East Africa	USA and Canada	725	25		
South, West, East Africa	Mexico EC	565			
South, West, East Africa	Mexico WC	683			
South Africa, Namibia, Mozambique, Angola, East Africa	West Africa	167			
West Africa	Mediterranean			316	
South Africa, Namibia, Mozambique, Angola, East Africa	Mediterranean	431			
South Africa, Namibia, Mozambique, Angola	East Asia	241			
West Africa	East Asia	623			
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	241			
West Africa	Indian Subcontinent & Middle East	623			
South and West Africa	Central America, Caribbean	751			
South and West Africa	South America East Coast	729			
South and West Africa	South America West Coast	930			



Import Trades

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

	Trade		TEU	EUR/	TEU
From	То	BUC	LSF	BUC	LSF
Oceania	South Africa, Namibia, Mozambique, Angola, East Africa	436			
Oceania	West Africa	701			
North Europe	West Africa			408	22
North Europe	South Africa, Namibia, Mozambique, Angola, East Africa	416	24		
USEC, US Gulf, Canada EC	South, West, East Africa	725	25		
Mexico EC	South, West, East Africa	565			
Mexico WC	South, West, East Africa	683			
West Africa	South Africa, Namibia, Mozambique, Angola, East Africa	167			
Mediterranean	South Africa, Namibia, Mozambique, Angola, East Africa	431			
Mediterranean	West Africa			343	
North Europe	Indian Ocean Islands			307	22
Mediterranean	Indian Ocean Islands	236		205	
East Asia	South Africa, Namibia, Mozambique, Angola	241			
East Asia	West Africa	623			
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	241			
Indian Subcontinent & Middle East	West Africa	623			
Central America, Caribbean	South and West Africa	751			
South America East Coast	South and West Africa	729			
South America West Coast	South and West Africa	930			

Export & Import Trades

Emergency Bunker Surcharge (EBS)

Trade		
From/to	To/From	EBS
South & West Africa	USA, Canada	
South Africa, Namibia, Mozambique	East Asia & Indian Subcontinent	
West Africa	East Asia & Indian Subcontinent	
South & West Africa	Central America and Caribbean	156
South & West Africa	South America East Coast	158
South & West Africa	South America West Coast	196



We wish to inform you that effective for sailings as of **January 1**, **2019** and valid until further notice, the Currency Adjustment Factor (CAF) charges for the **Middle East and Africa Trades** will be as follows:

Currency Adjustment Factor (CAF) application for export shipments from Middle East

Trade		in	in USD per TEU		
From	То	20'	40'	%	
Indian Subcontinent	North Europe, Mediterranean			1.41%	
Middle East	North Europe, Mediterranean			1.41%	
Indian Subcontinent	Canada				
Middle East	USEC, US Gulf, Canada EC				
Indian Subcontinent	USEC, US Gulf, Canada EC				
Middle East	USWC, Canada WC				

Currency Adjustment Factor (CAF) application for import shipments to Middle East

Trade		USD/TEU			
From	То	20'	40'	%	
North Europe, Mediterranean	Indian Subcontinent			1.41%	
North Europe, Mediterranean	Middle East			1.41%	
USA	Middle East				
Canada	Middle East				
USA	Indian Subcontinent				
Canada	Indian Subcontinent				



Currency Adjustment Factor (CAF) application for export and import shipments from/to South Africa and West Africa

	Trade	in USD	in USD		in EUR	in EUR	
From/to	To/from	20'	40'	%	20'	40'	%
Mexico & USA	South Africa, Namibia, Mozambique, East Africa			3%			
Canada	South Africa, Namibia, Mozambique, East Africa	20	31				
North Europe / Mediterranean	West Africa						9%
West Africa	North Europe						9%
West Africa	Mediterranean						9%
North Europe	Indian Ocean Islands						9%
Mediterranean	Indian Ocean Islands						9%

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The FAK base rates as well as Security related surcharges; Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found here.

Other local charges and contingency surcharges may apply.

Important Note:

Please note that all changes, which require a legal 30-day notice, are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG

