

Intra Americas Trade

Trade Highlights and Product Service Maps

August 2024 | Hamburg



Agenda

A. Trade Overview	3
B. North America – Latin America Services	7
C. Intra Latin America Services	16
D. Feeder Network	29

Intra Americas Trade Overview

Your Benefits

- Hapag-Lloyd, one of the **leading carriers in the Intra Americas Trade**
- **Streamlined deep-sea services** linking South America, Central America, the Caribbean and North America with fast transit times
- **Comprehensive port coverage** with seamless and efficient transshipment operations in key hubs
- **Extensive feeder network**, integrating both internal and external suppliers, enhancing Hapag-Lloyd's service reach throughout Latin America
- **Strong presence** of own offices and agents covering the region, including experienced sales and customer service teams strategically located throughout the region
- Hapag-Lloyd ensures the **freshness and quality** of perishable products through a **reliable reefer network** spanning the Americas, a modern containers fleet and ongoing investment in controlled atmosphere and remote monitoring technology
- **Wide range of inland connections** in the United States, Canada and Mexico. Dedicated inland freight team coupled with dedicated trucking capacity ensuring a smooth transport to key destinations



Our Intra Americas Trade in numbers

KEY FACTS

14

Dedicated Services

44

Vessels

7

Ø Calls per service

4.3 TTEU

Ø Vessel size

8

Services

Connecting Latin America & North America dedicated and network connections

17

Services

Connecting Latin American countries dedicated and network connections



Highlights of our Intra Americas Trade

- Direct services **linking the River Plate and Brazil with the US/Mexico Gulf (GS1) and Brazil with North American East Coast (SEC)** provide a wide port coverage with top transit times
- The fastest transit time from South America East Coast to New York/Philadelphia with **weekly Salvador/Pecem coverage to meet Brazilian Northeast fruit season** demand
- **Three weekly departures from the West Coast of Mexico to the West Coast of South America (AN1/AN2/TPM)**, offering the best transit times and **extensive connections** throughout Latin America, the Caribbean and Central America, including intra-Caribbean/Central America routes
- **Direct service between South America East Coast and South America West Coast via the Magellan Strait** with the fastest transit time from Brazil to Chile (CON)
- **Multiple services and destinations offered on a weekly basis** within South America West Coast, including Peruvian and Chilean cabotage (WS2, WS3, WS4)
- Competitive transit times from **Mexico to Guatemala and Honduras (GCS/GC2)** and a **dedicated feeder from Patagonia linking Europe, Asia and the Americas via transshipment in Montevideo (PAF)**
- **Weekly connection to/from Manaus** through Hapag-Lloyd's related company Norcoast Logistica S.A.



Agenda

- | | |
|--|----------|
| A. Trade Overview | 3 |
| B. North America – Latin America Services | 7 |
| C. Intra Latin America Services | 16 |
| D. Feeder Network | 29 |

Intra Americas Trade

B. North America – Latin America Services



US Gulf – South America East Coast (GS1)



KEY SERVICE STRENGTHS

- The only **direct service to and from New Orleans** ensures fast and efficient connections
- Dedicated **direct service linking the River Plate with Mexico and the US Gulf**, streamlining your logistics operations with seamless connectivity
- **Reliable transshipment at Cartagena (CO)** linking the US/Mexico Gulf with the **West Coast of South America** facilitating the smooth flow of your cargo

North America – Latin America Services

US Gulf – South America East Coast (GS1)

Frequency: weekly

SOUTHBOUND		To								
FROM	Cartagena	Suape	Santos	Buenos Aires	Montevideo	Rio Grande	Paranagua	Navegantes	Rio de Janeiro	
Arrival day	MON	WED	SUN	THU	SAT	MON	THU	FRI	MON	
Veracruz	22	26	30	34	36	38	41	42	45	
Altamira	15	24	28	32	34	36	39	40	43	
Houston	9	18	22	26	28	30	33	34	37	
New Orleans	5	14	18	22	24	26	29	30	33	
Cartagena	-	8	12	16	18	20	23	24	27	

NORTHBOUND		To				
FROM	Cartagena	Veracruz	Altamira	Houston	New Orleans	
Arrival day	FRI	THU	SAT	TUE	SUN	
Suape	29	35	37	40	45	
Buenos Aires	20	26	28	31	36	
Montevideo	19	25	27	30	35	
Rio Grande	17	23	25	28	33	
Navegantes	14	20	22	25	30	
Paranagua	13	19	21	24	29	
Santos	12	18	20	23	28	
Rio De Janeiro	10	16	18	21	26	

South America East Coast Service (SEC)



KEY SERVICE STRENGTHS

- **Reliable service** connecting South America East Coast with North America East Coast
- The **fastest transit time** from South America East Coast to New York/Philadelphia
- **Weekly Salvador/Pecem coverage** to meet Brazilian Northeast fruit season demand to North America East Coast

North America – Latin America Services

South America East Coast Service (SEC)

Frequency: weekly

SOUTHBOUND To

FROM	Santos	Buenos Aires	Rio Grande	Itapoa	Rio De Janeiro	Salvador	Pecem
Arrival day	WED	SAT	TUE	THU	MON	THU	SUN
New York	22	25	28	30	34	37	40
Philadelphia	19	22	25	27	31	34	37
Norfolk	18	21	24	26	30	33	36
Charleston	16	19	22	24	28	31	34
Jacksonville	14	17	20	22	26	29	32
Port Everglades	12	15	18	20	24	27	30

NORTHBOUND To

FROM	New York	Philadelphia	Norfolk	Charleston	Jacksonville	Port Everglades
Arrival day	TUE	THU	SAT	MON	TUE	THU
Buenos Aires	23	25	27	29	30	32
Rio Grande	20	22	24	26	27	29
Itapoa	18	20	22	24	25	27
Santos	16	18	20	22	23	25
Rio De Janeiro	14	16	18	20	21	23
Salvador	11	13	15	17	18	20
Pecem	8	10	12	14	15	17

North America – Latin America Services

Americas Service (USW)



KEY SERVICE STRENGTHS

- **Direct service** linking **Manzanillo (PA)** and **Cartagena** with **North America East Coast**
- **Reliable and dedicated connection** at Cartagena linking **South America West Coast**
- **Additional coverage** to/from **Mexico, Caribbean and South America East Coast** through HL's extensive network

North America – Latin America Services

Americas Service (USW)

Frequency: weekly

SOUTHBOUND		To		
FROM	Cartagena	Manzanillo, PA	Port Everglades	
Arrival day	SUN	TUE	MON	
New York	10	12	18	
Baltimore	8	10	16	
Charleston	5	7	13	
Port Everglades	3	5	11	

NORTHBOUND		To			
FROM	New York	Baltimore	Charleston	Port Everglades	
Arrival day	THU	SAT	MON	WED	
Cartagena	10	12	14	16	
Manzanillo, PA	8	10	12	14	

Other Hapag-Lloyd Services Through Transshipment

EC1



AL4



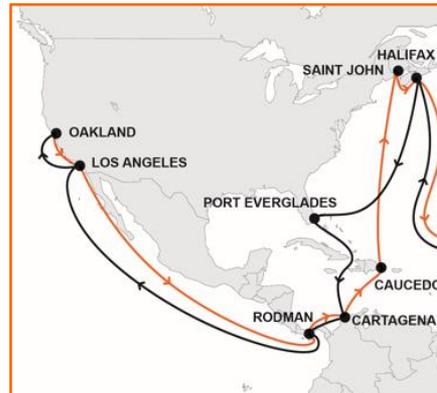
ANP



EC2



AL5



Agenda

- | | |
|---|-----------|
| A. Trade Overview | 3 |
| B. North America – Latin America Services | 7 |
| C. Intra Latin America Services | 16 |
| D. Feeder Network | 29 |

Intra Americas Trade

C. Intra Latin America Services



California Central America Express (CCE)



KEY SERVICE STRENGTHS

- **Direct service** from Central America and Manzanillo (MX) to Los Angeles
- Connection from Los Angeles to South America West Coast via Manzanillo (MX)
- Connection from North America West Coast to Central America Pacific via Manzanillo (MX)
- Connection from Asia to Central America Pacific via Manzanillo (MX)
- **Direct service** from Manzanillo (MX) to Central America Pacific

Intra Latin America Services

California Central America Express (CCE)

Frequency: weekly

SOUTHBOUND		To				
FROM	Mazatlan	Manzanillo, MX	Lzr. Cardenas	Puerto Quetzal	Corinto	Caldera
Arrival day	SAT	TUE	WED	SAT	SUN	FRI
Los Angeles	3	6	7	10	11	16
Mazatlan	-	1	2	5	6	11
Manzanillo, MX	-	-	0	3	4	9
Lazaro Cardenas	-	-	-	3	4	9
Puerto Quetzal	-	-	-	-	1	6

NORTHBOUND		To			
FROM	Caldera	Puerto Quetzal	Manzanillo, MX	Los Angeles	Mazatlan
Arrival day	FRI	MON	FRI	TUE	SAT
Corinto	1	5	9	13	17
Caldera	-	2	6	10	14
Puerto Quetzal	-	-	3	7	11
Manzanillo, MX	-	-	-	3	7

CCE Feeder (CCM)



KEY SERVICE STRENGTHS

- **Direct service** linking **Lazaro Cardenas (MX)** and **Acajutla (SV)**
- Connection to/from **South America West Coast** via Lazaro Cardenas (MX)
- Connection to/from **Asia** via Lazaro Cardenas (MX)

Intra Latin America Services

CCE Feeder (CCM)

Frequency: 10 days

SOUTHBOUND		To
FROM	Acajutla	
Arrival day	FRI	
Lazaro Cardenas	3	

NORTHBOUND		
FROM	Lzr. Cardenas	
Arrival day	TUE	
Acajutla	6	

Conosur (CON)



KEY SERVICE STRENGTHS

- **The only direct service** between South America East Coast and South America West Coast
- **The fastest transit** time from Brazil to Chile, Peru and Ecuador
- Reliable connection from **Callao to the South of Chile**
- **Weekly service** with competitive transit time for **Ecuador's reefer exports** to Chile

Intra Latin America Services

Conosur (CON)

Frequency: weekly

WESTBOUND		To					
FROM	San Antonio	Callao	Guayaquil	Arica	Antofagasta	San Vicente	
Arrival day	FRI	FRI	MON	SAT	MON	MON	
Itapoa	16	23	26	31	33	40	
Rio de Janeiro	13	20	23	28	30	37	
Santos	10	17	20	25	27	34	
Rio Grande	8	15	18	23	25	32	
San Antonio	-	6	9	-	-	-	

EASTBOUND		To								
FROM	Guayaquil	Arica	Antofagasta	San Antonio	San Vicente	Itapoa	Rio de Janeiro	Santos	Rio Grande	
Arrival day	MON	SAT	MON	THU	MON	WED	SAT	MON	THU	
Callao	2	7	9	12	16	25	28	30	33	
Guayaquil	-	4	6	9	13	22	25	27	30	
Arica	-	-	-	-	-	17	20	22	25	
Antofagasta	-	-	-	-	-	15	18	20	23	
San Antonio	-	-	-	-	-	12	15	17	20	
San Vicente	-	-	-	-	-	8	11	13	16	

Gulf Caribbean Service (GCS)



KEY SERVICE STRENGTHS

- **Direct service and competitive transit from Mexico Gulf to Central America East Coast**
- **Connectivity with HL's network via Caucedo (DO)**
- **Competitive transit time for reefer cargo from Central America to Europe via Caucedo (DO)**

Intra Latin America Services

Gulf Caribbean Service (GCS)

Frequency: weekly

WESTBOUND		To			
FROM	Altamira	Veracruz	Puerto Barrios	Puerto Cortes	
Arrival day	TUE	THU	FRI	SAT	
Caucedo	6	8	16	17	
Altamira	-	1	9	10	
Veracruz	-	-	7	8	

EASTBOUND		To		
FROM	Puerto Barrios	Puerto Cortes	Caucedo	
Arrival day	FRI	SAT	TUE	
Altamira	9	10	13	
Veracruz	7	8	11	
Puerto Barrios	-	1	4	
Puerto Cortes	-	-	3	

Gulf Caribbean Service 2 (GC2)



KEY SERVICE STRENGTHS

- The only service connecting **directly Central America East Coast with San Juan (PR)**
- Coverage of Central America **to/from Asia, Europe, Mediterranean and North America** via Cartagena (CO) and Manzanillo (PA)
- Coverage of San Juan (PR) **to/from Asia, Europe Mediterranean and North America** via Caucedo (DO) and Cartagena (CO)

Intra Latin America Services

Gulf Caribbean Service 2 (GC2)

Frequency: weekly

WESTBOUND		To				
FROM	San Juan	Cartagena	Manzanillo, PA	Puerto Barrios	Puerto Cortes	Puerto Limon
Arrival day			THU	SUN	MON	FRI
Caucedo	1	5	7	10	11	15
San Juan	-	3	5	8	9	13
Cartagena	-	-	1	4	5	9
Manzanillo, PA	-	-	-	3	4	8

EASTBOUND		To				
FROM	Puerto Barrios	Puerto Cortes	Puerto Limon	Cartagena	Caucedo	San Juan
Arrival day	MON	FRI	SUN	WED	FRI	
Manzanillo, PA	3	4	8	10	13	15
Puerto Barrios	-	0	4	6	9	11
Puerto Cortes	-	-	3	5	8	10
Puerto Limon	-	-	-	1	4	6
Cartagena	-	-	-	-	2	4

Other Hapag-Lloyd Services Through Transshipment



Agenda

- A. Trade Overview 3
- B. North America – Latin America 7
- C. Intra Latin America 16
- D. Feeder Network 29**

Intra Americas Trade

D. Feeder Network



Feeder Network

Patagonia Feeder (PAF)

Frequency: fortnightly



SOUTHBOUND	To	
FROM	Bahia Blanca	Puerto Madryn
Arrival day	WED	SAT
Montevideo	2	4

NORTHBOUND	To
FROM	Montevideo
Arrival day	TUE
Bahia Blanca	10
Puerto Madryn	2

Feeder Network

Venezuela Feeder (VCF)

Frequency: fortnightly



EASTBOUND	To	
FROM	La Guaira	Puerto Cabello
Arrival day	SAT	TUE
Manzanillo, PA	4	7
Cartagena	2	5

WESTBOUND	To	
FROM	Manzanillo, PA	Cartagena
Arrival day	MON	WED
La Guaira	7	9
Puerto Cabello	3	5

Feeder Network

West Coast South America Feeder 2 (WS2)

Frequency: fortnightly



SOUTHBOUND		To	
FROM	Matarani	Ilo	
Arrival day	WED	FRI	
Callao	6	8	
Matarani	-	1	

NORTHBOUND		To	
FROM	Callao		
Arrival day	WED		
Matarani	8		
Ilo	1		

Feeder Network

West Coast South America Feeder 3 (WS3)

Frequency: weekly



SOUTHBOUND		To		
FROM	Antofagasta	Valparaiso	San Vicente	
Arrival day	THU	SUN	TUE	
Callao	3	6	8	

NORTHBOUND	
FROM	Callao
Arrival day	SUN
Antofagasta	9
Valparaiso	6
San Vicente	3

Feeder Network

West Coast South America Feeder 4 (WS4)

Frequency: fortnightly



SOUTHBOUND		To			
FROM	Iquique	Antofagasta	Pto. Angamos	Arica	
Arrival day	TUE	FRI	SAT	SUN	
Callao	2	5	6	8	

NORTHBOUND	
FROM	Callao
Arrival day	SUN
Antofagasta	9
Valparaiso	6
San Vicente	3

FOLLOW OUR STORY



Thank you for your attention!



DISCLAIMER

Disclaimer

This presentation contains forward-looking statements that involve a number of risks and uncertainties. Such statements are based on a number of assumptions, estimates, projections or plans that, by their nature, are subject to significant risks, uncertainties and contingencies. Actual results may differ materially from the Companies' forward-looking statements and expected results.