

# Committed Volume Agreement:

Reliable.  
Adaptable.  
Committed.



## Secure your committed space to improve efficiency and planning while remaining flexible

This is logistics and, in this industry, cargo flows can change and result in many different outcomes. Our goal is to give you the ability to plan the peace of mind that your cargo will be shipped – and that can be done through long-term contracts.

### Your Benefits

#### Fixed Price

Say good-bye to cost fluctuations because your price is fixed for the agreement duration.



#### Secure Flexibility

Key for your cargo planning. Overbooking is allowed to ensure uptake to the committed volume.



#### Mutual Commitment

Space is allocated based on the committed volume, higher protection in roll-over situations and minimum threshold of contract compliance.



### What you need to know

- **Price:** we honor your contract compliance by offering you a competitive price fixed for 6, 12 or 18 months.
- **Priority:** whether it's empty equipment release, transshipment and carrier haulage moves, you get priority, plus, roll-over protection for your cargo.
- **Flexibility:** your cargo volumes can be balanced out on ship systems covering the same geographical scopes. To top it off, you're allowed a 10% overbooking margin.
- **Visibility:** access your daily report to track your performance through the NYSHEX app.
- **Transparency:** experience full visibility of your contract compliance with your quarterly reconciliation, powered by NYSHEX.
- **Compliance:** we agree to a fair minimum contract compliance level. If your quarterly volumes fall below 85%, a monetary compensation will be calculated.

### You can sign your CVA for:

- Dry and refrigerated cargo.
- Available on all Hapag-Lloyd services including our new Gemini Cooperation services.