

■ **Ningbo, North China – Verified Gross Mass (VGM)  
SOLAS Regulation Update**

August 15, 2016

Dear Customer,

Further to our earlier CustomerInfos issued on the Verified Gross Mass (VGM) – SOLAS Regulation, we would like to provide an update regarding VGM submission for Ningbo.

With effect from **August 22, 2016**, for **shipments originating from Ningbo**, you are only required to directly submit VGM to the respective ship agents. Please do not submit VGM to Hapag-Lloyd.

**To submit VGM to the ships agent – Important Facts:**

- Please approach the ships agent or visit their website to obtain a better understanding on their guidelines and requirement on VGM.
- Please use the VGM submission channels offered by the ships agent for your submission.
- The VGM cut-off on Hapag-Lloyd Booking Confirmation refers to the cut-off for submission tools offered by Hapag-Lloyd. For VGM submission made directly to the ships agent, please check with them for their VGM cut-off and send your VGM immediately after cargo packing and container sealing to avoid delays and errors with VGM transmission.
- VGM is an operational weight and is in no relation to the MTD weight from your Shipping Instruction. Hapag-Lloyd will hence not reconcile between these two submissions.
- Hapag-Lloyd will adopt the 'No VGM No Load' policy in line with the SOLAS requirement.

For further information please contact your local Hapag-Lloyd office.

Kind Regards,

Hapag-Lloyd AG