

## ■ Price Announcement for North Europe

January 30, 2018

Dear Customer,

We wish to inform you that effective as of sailings of March 1, 2018 and valid until further notice the Bunker related surcharges for North European trades will be as follows:

### Export Trades

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
North Europe	USA and Canada East Coast / Canada Crossborder / USA Gulf Coast	232	75	--	--
North Europe	USA and Canada West Coast	487	98	--	--
North Europe	Mexico West Coast	487	38	--	--
North Europe	Mexico East Coast	364	42	--	--
North Europe	Oceania	553	24	412	17
North Europe	Mediterranean	--	--	143	21
North Europe	West Africa	--	--	322	20
North Europe	South Africa, Namibia, Mozambique	325	24	--	--
North Europe	Indian Ocean Islands	--	--	241	20
North Europe	East Asia	439	20	--	--
North Europe	Indian Subcontinent	301	20	--	--
North Europe	Middle East	243	25	--	--
North Europe (Excl SCAN/Baltic)	Central America, Caribbean	--	--	464	25
North Europe (Excl SCAN/Baltic)	South America East Coast	--	--	205	25
North Europe (Excl SCAN/Baltic)	South America West Coast	--	--	481	25
North Europe	North Europe	--	--	49	29

## Import Trades

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	North Europe	232	75	--	--
USA and Canada West Coast	North Europe	487	98	--	--
Mexico West Coast	North Europe	487	38	--	--
Mexico East Coast	North Europe	364	42	--	--
Oceania	North Europe	498	24	--	--
Mediterranean	North Europe	--	--	143	21
Turkey & Greece	United Kingdom	GBP 127	GBP 18	--	--
West Africa	North Europe	--	--	249	20
South Africa, Namibia, Mozambique	North Europe	325	24	--	--
East Asia	North Europe	439	20	--	--
Indian Subcontinent	North Europe	268	20	--	--
Middle East	North Europe	293	25	--	--
Central America, Caribbean	North Europe	368	30	--	--
South America East Coast	North Europe	533	30	--	--
South America West Coast	North Europe	402	30	--	--
North Europe	North Europe	--	--	49	29

\* The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia\*\*. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

\*\* Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to North Europe**

Trade		Emergency Bunker Surcharge (EBS)
From/to	To/From	
North Europe	USA and Canada East Coast	USD 132 / TEU
North Europe	USA and Canada West Coast	USD 217 / TEU
North Europe	Mexico West Coast	USD 217 / TEU
North Europe	Mexico East Coast	USD 172 / TEU
North Europe	East Asia, Indian Subcontinent, Middle East	USD 1 / TEU
North Europe	Central America, Caribbean	EUR 35 / TEU
North Europe	South America East Coast	EUR 30 / TEU
North Europe	South America West Coast	EUR 45 / TEU
Mediterranean	North Europe	EUR 64 / TEU
Turkey & Greece	United Kingdom	GBP 72 / TEU
Central America, Caribbean	North Europe	USD 38 / TEU
South America East Coast	North Europe	USD 43 / TEU
South America West Coast	North Europe	USD 38 / TEU

Trade		Interim Fuel Participation (IFP) in USD per TEU
From	To	
East Asia (excl. Japan)	North Europe	1
North Europe	East Asia	1

Trade		Emergency Fuel Surcharge (EFS) in USD per TEU
From/to	To/to	
Central America, Caribbean, South America East Coast and South America West Coast	North Europe	--
ISC	North Europe	1

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per HL tariff

The Ocean Tariff rates as well as Security-related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged respectively as announced and can be found [here](#).

Other local charges and contingency surcharges may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG