

CustomerInfo

Bunker Related Charges and Currency Adjustment Factor Application from / to Asia and Oceania

October 31, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective from December 1, 2018:

From	Trade To	in USD per TEU	
		BUC	BAF
East Asia	North Europe	546*	
East Asia	Mediterranean	534*	
East Asia	West Africa	592	
East Asia	South Africa / Namibia / Mozambique	223	
East Asia	Mexico (excl. Ensenada)	315	
East Asia	SAEC	526	
East Asia	SAWC	611	
East Asia	Central America / Caribbean	419	
Oceania	North Europe	584	
Oceania	Mediterranean	495	
Oceania	West Africa	661	
Oceania	South Africa / Namibia / Mozambique	411	

*Changes on a quarterly basis and are valid to December 31, 2018.

From	Trade To	BFF/BUC (in USD)			
		20'	40'	40'HC	45'
East Asia	Ensenada (Mexico)	527	585	585	--
East Asia	USEC, US GULF, Canada EC	765	850	956	1,076
East Asia	USEC, Canada WC	436	484	545	613

- Low Sulphur Surcharge (LSF)

For the Asian **export trades** effective from December 1, 2018:

From	Trade To	LSF (USD per Teu)
East Asia	North Europe incl. UK	25
East Asia	Scandinavia/Baltic	60
Oceania	North Europe incl. UK	23
Oceania	Scandinavia/Baltic	58

From	Trade To	in USD	
		20'	40'
Oceania	USA and Canada (Region North America)	20 *	40 *

*Changes on a quarterly basis and are valid to December 31, 2018.

Please note that BFF for Oceania changes on a quarterly basis and below amounts are effective from December 1, 2018:

From	Trade To	BFF (USD per Teu)
Oceania	Mexico West Coast	698
Oceania	Mexico Gulf Coast	698
Oceania	Central America, Caribbean	698
Oceania	SAWC	698
Oceania	SAEC	698
Australia, New Zealand & Fiji	USA & Canada	698
New Caledonia & French Polynesia	USA & Canada	698

*BFF changes on a quarterly basis and valid to December 31, 2018.

- Currency Adjustment Factor (CAF)

For the Asian **export trades** effective from December 1, 2018:

From	Trade To	CAF %
East Asia	North Europe / Mediterranean	3.94%
Japan	USA	0.00%

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective from December 1, 2018:

From	Trade To	in USD per TEU	
		BUC/BAF	
North Europe	East Asia	546	
Mediterranean	East Asia	534	
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	550	
South Africa / Namibia / Mozambique	East Asia	223	
South Africa / Namibia / Mozambique	Oceania	411	
West Africa	East Asia	592	
West Africa	Oceania	661	
USA / Canada	Australia / New Zealand	698	
USA / Canada	Pacific Islands	698	
Mexico East Coast	East Asia	653	
Mexico West Coast	East Asia	346	
Mexico Gulf Coast	Oceania	477	
Mexico West Coast	Oceania	477	
Central America / Caribbean	East Asia	542	
South America East Coast	East Asia	689	
South America West Coast	East Asia	651	
Central America / Caribbean	Oceania	477	
South America East Coast	Oceania	643	
South America West Coast	Oceania	643	

*Changes on a quarterly basis and are valid to December 31, 2018.

- Bunker Charge (BUC) and Low Sulphur Surcharge (LSF)

For the Asian **import trades** effective from December 1, 2018:

From	Trade To	LSF (in USD)	
		20'	40'
USEC / US Gulf / Canada EC	East Asia	41	51
USWC / Canada WC	East Asia	26	33
US / Canada	Australia / New Zealand	20*	40*
US / Canada	Pacific Island	20*	40*

*Changes on quarterly basis and are valid to December 31, 2018.

From	Trade To	LSF	
		(USD per Teu)	
North Europe	East Asia	25	
Scandinavia/Baltic	East Asia	60	

From	Trade To	in USD per TEU	
		BUC	LSF
North Europe	Oceania	649	23
Fos (France Med)	New Zealand / Australia / Fiji	550	--

- Bunker Fuel Factor (BFF)

For the Asian **import trades** effective from December 1, 2018:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia	841	1051	No
USEC / US Gulf / Canada EC	East Asia	1043	1304	Yes
USWC / Canada WC	East Asia	453	566	No
USWC / Canada WC	East Asia	578	723	Yes

*Changes on a quarterly basis and are valid to December 31, 2018.

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective from December 1, 2018:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia	--	--	3.94%
USA	Korea	--	--	0.00%
USA	Taiwan	--	--	0.00%
USA	Singapore	--	--	0.00%
Canada	East Asia	--	--	0.00%

*Changes on a quarterly basis and are valid to December 31, 2018.

Please be informed of the Bunker Charge (BUC) for the **Intra Asia trades** effective from December 1, 2018

From	Trade		BUC per TEU (in USD)
		To	
Australia		New Zealand	136
Australia		Pacific Islands / Papua New Guinea	173
East Asia		Oceania	237
East Asia		East Asia	73
East Asia		Red Sea	368
East Asia		Indian Subcontinent	250
East Asia		Middle East	368
Indian Subcontinent		East Asia	265
Indian Subcontinent		Oceania	500
Middle East		East Asia	382
Middle East		Oceania	530
New Zealand		Australia	76
New Zealand		Pacific Islands / Papua New Guinea	59
Oceania		Middle East	530
Oceania		Red Sea	530
Oceania		Indian Subcontinent	441
Oceania		East Asia	281
Pacific Islands / Papua New Guinea		Australia	196
Pacific Islands / Papua New Guinea		New Zealand	120
Red Sea		East Asia	382

*Changes on a quarterly basis and are valid to December 31, 2018.

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG