

CustomerInfo

Bunker Related Charges and Currency Adjustment Factor Application from / to Asia and Oceania

July 31, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective from September 1, 2018:

From	Trade To	in USD per TEU	
		BUC	BAF
East Asia	North Europe	487*	
East Asia	Mediterranean	475*	
East Asia	West Africa	517	
East Asia	South Africa / Namibia / Mozambique	180	
East Asia	Mexico (excl. Ensenada)	274	
East Asia	SAEC	455	
East Asia	SAWC	527	
East Asia	Central America / Caribbean	365	
Oceania	North Europe	503	
Oceania	Mediterranean	427	
Oceania	West Africa	564	
Oceania	South Africa / Namibia / Mozambique	351	

*Changes on a quarterly basis and are valid to September 30, 2018.

From	Trade To	BUC (in USD)			
		20'	40'	40'HC	45'
East Asia	Ensenada (Mexico)	494	549	549	--

- Low Sulphur Surcharge (LSF)

For the Asian **export trades** effective from September 1, 2018:

From	Trade To	LSF (USD per Teu)
East Asia	North Europe incl. UK	25
East Asia	Scandinavia/Baltic	60
Oceania	North Europe incl. UK	25
Oceania	Scandinavia/Baltic	60

From	Trade To	in USD	
		20'	40'
Oceania	USA and Canada (Region North America)	20 *	40 *

*Changes on a quarterly basis and are valid to September 30, 2018.

Please note that BFF for Oceania changes on a quarterly basis and below amounts are effective from September 1, 2018:

From	Trade To	BFF (USD per Teu)
Oceania	Mexico West Coast	595
Oceania	Mexico Gulf Coast	595
Oceania	Central America, Caribbean	595
Oceania	SAWC	595
Oceania	SAEC	595
Australia, New Zealand & Fiji	USA & Canada	595
New Caledonia & French Polynesia	USA & Canada	595

*BFF changes on a quarterly basis and valid to September 30, 2018.

- Currency Adjustment Factor (CAF)

For the Asian **export trades** effective from September 1, 2018:

From	Trade To	CAF %
East Asia	North Europe / Mediterranean	5.28%
Japan	USA	0.00%

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective from September 1, 2018:

From	Trade		in USD per TEU BUC/BAF
		To	
North Europe		East Asia	487
Mediterranean		East Asia	475
Mediterranean (excl. Fos)		New Zealand / Australia / Fiji	474
South Africa / Namibia / Mozambique		East Asia	180
South Africa / Namibia / Mozambique		Oceania	351
West Africa		East Asia	517
West Africa		Oceania	564
USA / Canada		Australia / New Zealand	595
USA / Canada		Pacific Islands	595
Mexico East Coast		East Asia	567
Mexico West Coast		East Asia	305
Mexico Gulf Coast		Oceania	408
Mexico West Coast		Oceania	408
South America East Coast		East Asia	613
South America West Coast		East Asia	580
Central America / Caribbean		Oceania	408
South America East Coast		Oceania	575
South America West Coast		Oceania	575

*Changes on a quarterly basis and are valid to September 30, 2018.

- Bunker Charge (BUC) and Low Sulphur Surcharge (LSF)

For the Asian **import trades** effective from September 1, 2018:

From	Trade		LSF (in USD)	
		To	20'	40'
USEC / US Gulf / Canada EC		East Asia	39	49
USWC / Canada WC		East Asia	30	37
US / Canada		Australia / New Zealand	20*	40*
US / Canada		Pacific Island	20*	40*

*Changes on quarterly basis and are valid to September 30, 2018.

From	Trade		LSF (USD per Teu)
		To	
North Europe		East Asia	25
Scandinavia/Baltic		East Asia	60

From	Trade To	in USD per TEU	
		BUC	LSF
North Europe	Oceania	559	25
Fos (France Med)	New Zealand / Australia / Fiji	474	--

- Bunker Fuel Factor (BFF)

For the Asian **import trades** effective from September 1, 2018:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia	711	889	No
USEC / US Gulf / Canada EC	East Asia	914	1142	Yes
USWC / Canada WC	East Asia	390	488	No
USWC / Canada WC	East Asia	516	645	Yes

*Changes on a quarterly basis and are valid to September 30, 2018.

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective from September 1, 2018:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia	--	--	5.28%
USA	Korea	--	--	0.00%
USA	Taiwan	--	--	0.00%
USA	Singapore	--	--	0.00%
Canada	East Asia	--	--	0.00%

*Changes on a quarterly basis and are valid to September 30, 2018.

Please be informed of the Bunker Charge (BUC) for the **Intra Asia trades** effective from September 1, 2018

From	Trade		BUC per TEU (in USD)
		To	
Australia		New Zealand	116
Australia		Pacific Islands / Papua New Guinea	149
East Asia		Oceania	202
East Asia		East Asia	63
East Asia		Red Sea	314
East Asia		Indian Subcontinent	213
East Asia		Middle East	314
Indian Subcontinent		East Asia	226
Indian Subcontinent		Oceania	427
Middle East		East Asia	326
Middle East		Oceania	452
New Zealand		Australia	65
New Zealand		Pacific Islands / Papua New Guinea	50
Oceania		Middle East	452
Oceania		Red Sea	452
Oceania		Indian Subcontinent	376
Oceania		East Asia	240
Pacific Islands / Papua New Guinea		Australia	168
Pacific Islands / Papua New Guinea		New Zealand	103
Red Sea		East Asia	326

*Changes on a quarterly basis and are valid to September 30, 2018.

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG