

■ Price Announcement for Mediterranean and Black Sea

March 1, 2018

Dear Customer,

We wish to inform you that effective for sailings as of April 1, 2018 and valid until further notice the Bunker related surcharges for the Mediterranean and Black Sea trades will be as follows:

Export Trades:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
Med & Black Sea	USA and Canada East Coast / Canada Crossborder / US Gulf Coast	329	38	--	--
Med & Black Sea	USA and Canada West Coast	577	47	--	--
Med & Black Sea	Mexico Gulf Coast	357	--	--	--
Med & Black Sea	Mexico West Coast	414	--	--	--
Fos (South France)	Australia / New Zealand / Fiji	466	--	--	--
Med & Black Sea except South France	Australia / New Zealand / Fiji	466	--	--	--
Med & Black Sea	Indian Ocean Islands	191	--	156	--
Med & Black Sea	North Europe	--	--	139	21
Turkey & Greece	United Kingdom and Northern Ireland	GBP 122	GBP 18	--	--
Med & Black Sea	East Asia	469	--	--	--
Med & Black Sea	Indian Subcontinent	296	--	--	--
Med & Black Sea	Middle East	191	--	--	--
East Med & Black Sea	Central America & Caribbean	--	--	295	--
West Med, Turkey, Greece	Central America & Caribbean	--	--	195	--
Med & Black Sea	South America East Coast	--	--	360	--
Med & Black Sea	South America West Coast	--	--	279	--
Med & Black Sea	South Africa	337	--	--	--
Med & Black Sea	West Africa	--	--	262	--
Mediterranean IRT	Mediterranean IRT	--	--	20	--

Import Trades

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder / US Gulf Coast	Med & Black Sea	329	38	--	--
USA and Canada West Coast	Med & Black Sea	577	47	--	--
Mexico Gulf Coast	Med & Black Sea	357	--	--	--
Mexico West Coast	Med & Black Sea	414	--	--	--
North Europe	Med & Black Sea	--	--	139	21
Oceania	Med & Black Sea	419	--	--	--
East Asia	Med & Black Sea	469	--	--	--
Indian Sub-Continent	Med & Black Sea	244	--	--	--
Middle East	Med & Black Sea	191	--	--	--
Caribbean / Central America	Med & Black Sea	463	--	--	--
South America East Coast	Med & Black Sea	496	--	--	--
South America West Coast	Med & Black Sea	501	--	--	--
West Africa	Med & Black Sea	--	--	242	--
South Africa, Namibia, Mozambique	Med & Black Sea	337	--	--	--
Mediterranean IRT	Mediterranean IRT	--	--	20	--

* The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to Mediterranean and Black Sea**

From	Trade		Emergency Bunker Surcharge (EBS)
		To	
Med & Black Sea		USA and Canada East Coast	USD 148 / TEU
Med & Black Sea		USA and Canada West Coast	USD 237 / TEU
Med & Black Sea		Mexico East Coast	USD 154 / TEU
Med & Black Sea		Mexico West Coast	USD 165 / TEU
Med & Black Sea		East Asia, Indian Subcontinent, Middle East	USD 1 / TEU
Med & Black Sea		South America East Coast	EUR 35 / TEU
Med & Black Sea		South America West Coast	--
Med & Black Sea except South France		Australia, New Zealand, Fiji	USD 207 / TEU
Med & Black Sea		North Europe	EUR 60 / TEU
Turkey & Greece		United Kingdom and Northern Ireland	GBP 67 / TEU
East Med & Black Sea		Caribbean / Central America	EUR 25 / TEU
West Med, Turkey, Greece		Caribbean / Central America	EUR 25 / TEU
Caribbean / Central America		Med & Black Sea	USD 36 / TEU
South America East Coast		Med & Black Sea	USD 43 / TEU
South America West Coast		Med & Black Sea	USD 38 / TEU

From	Trade		Interim Fuel Participation (IFP) in USD per TEU
		To	
East Asia (excl. Japan)		Mediterranean	1
Mediterranean		East Asia	1

From	Trade		Emergency Fuel Surcharge (EFS)
		To	
Indian Subcontinent		Med & Black Sea	--

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG