

■ Price Announcement for Mediterranean and Black Sea

January 2, 2018

Dear Customer,

We wish to inform you that effective as of sailings of February 1, 2018 and valid until further notice the Bunker related surcharges for the Mediterranean and Black Sea trades will be as follows:

Export Trades:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
Med & Black Sea	USA and Canada East Coast / Canada Crossborder / US Gulf Coast	299	33	--	--
Med & Black Sea	USA and Canada West Coast	526	42	--	--
Med & Black Sea	Mexico Gulf Coast	326	--	--	--
Med & Black Sea	Mexico West Coast	377	--	--	--
Fos (South France)	Australia / New Zealand / Fiji	412	--	349	--
Med & Black Sea except South France	Australia / New Zealand / Fiji	412	--	--	--
Med & Black Sea	Indian Ocean Islands	169	--	143	--
Med & Black Sea	North Europe	--	--	128	17
Turkey & Greece	United Kingdom and Northern Ireland	GBP 115	GBP 15	--	--
Med & Black Sea	East Asia	427	--	--	--
Med & Black Sea	Indian Subcontinent	260	--	--	--
Med & Black Sea	Middle East	170	--	--	--
East Med & Black Sea	Central America & Caribbean	--	--	280	--
West Med, Turkey, Greece	Central America & Caribbean	--	--	180	--
Med & Black Sea	South America East Coast	--	--	341	--
Med & Black Sea	South America West Coast	--	--	257	--
Med & Black Sea	South Africa	303	--	--	--
Med & Black Sea	West Africa	--	--	241	--
Mediterranean IRT	Mediterranean IRT	--	--	20	--

Import Trades

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder / US Gulf Coast	Med & Black Sea	299	33	--	--
USA and Canada West Coast	Med & Black Sea	526	42	--	--
Mexico Gulf Coast	Med & Black Sea	326	--	--	--
Mexico West Coast	Med & Black Sea	377	--	--	--
North Europe	Med & Black Sea	--	--	128	17
Oceania	Med & Black Sea	371	--	--	--
East Asia	Med & Black Sea	427	--	--	--
Indian Sub-Continent	Med & Black Sea	214	--	--	--
Middle East	Med & Black Sea	170	--	--	--
Caribbean / Central America	Med & Black Sea	425	--	--	--
South America East Coast	Med & Black Sea	460	--	--	--
South America West Coast	Med & Black Sea	464	--	--	--
West Africa	Med & Black Sea	--	--	223	--
South Africa, Namibia, Mozambique	Med & Black Sea	303	--	--	--
Mediterranean IRT	Mediterranean IRT	--	--	20	--

* The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 30 or Euro 25 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to Mediterranean and Black Sea**

From/To	Trade		Emergency Bunker Surcharge (EBS)
		To/From	
Med & Black Sea		USA and Canada East Coast	USD 118 / TEU
Med & Black Sea		USA and Canada West Coast	USD 186 / TEU
Med & Black Sea		Mexico East Coast	USD 123 / TEU
Med & Black Sea		Mexico West Coast	USD 128 / TEU
Med & Black Sea		East Asia, Indian Subcontinent, Middle East	USD 1 / TEU
Med & Black Sea		South America East Coast	--
Med & Black Sea except South France		Australia, New Zealand, Fiji	USD 153 / TEU
Med & Black Sea		North Europe	EUR 49/ TEU
Turkey & Greece		United Kingdom and Northern Ireland	GBP 60 / TEU
East Med & Black Sea		Caribbean / Central America	--
West Med, Turkey, Greece		Caribbean / Central America	--
Med & Black Sea		South America West Coast	--
Caribbean / Central America / South America East + West Coast		Med & Black Sea	--

From	Trade		Interim Fuel Participation (IFP) in USD per TEU
		To	
East Asia (excl. Japan)		Mediterranean	1
Mediterranean		East Asia	1

From	Trade		Emergency Fuel Surcharge (EFS)
		To	
ISC		Med & Black Sea	USD 1 / TEU

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG