

■ Price Announcement for Mediterranean and Black Sea

January 30, 2018

Dear Customer,

We wish to inform you that effective as of sailings of March 1, 2018 and valid until further notice the Bunker related surcharges for the Mediterranean and Black Sea trades will be as follows:

Export Trades:

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
Med & Black Sea	USA and Canada East Coast / Canada Crossborder / US Gulf Coast	329	38	--	--
Med & Black Sea	USA and Canada West Coast	577	47	--	--
Med & Black Sea	Mexico Gulf Coast	357	--	--	--
Med & Black Sea	Mexico West Coast	414	--	--	--
Fos (South France)	Australia / New Zealand / Fiji	469	--	349	--
Med & Black Sea except South France	Australia / New Zealand / Fiji	469	--	--	--
Med & Black Sea	Indian Ocean Islands	192	--	160	--
Med & Black Sea	North Europe	--	--	143	21
Turkey & Greece	United Kingdom and Northern Ireland	GBP 127	GBP 18	--	--
Med & Black Sea	East Asia	427	--	--	--
Med & Black Sea	Indian Subcontinent	260	--	--	--
Med & Black Sea	Middle East	170	--	--	--
East Med & Black Sea	Central America & Caribbean	--	--	301	--
West Med, Turkey, Greece	Central America & Caribbean	--	--	200	--
Med & Black Sea	South America East Coast	--	--	367	--
Med & Black Sea	South America West Coast	--	--	286	--
Med & Black Sea	South Africa	339	--	--	--
Med & Black Sea	West Africa	--	--	270	--
Mediterranean IRT	Mediterranean IRT	--	--	20	--

Import Trades

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder / US Gulf Coast	Med & Black Sea	329	38	--	--
USA and Canada West Coast	Med & Black Sea	577	47	--	--
Mexico Gulf Coast	Med & Black Sea	357	--	--	--
Mexico West Coast	Med & Black Sea	414	--	--	--
North Europe	Med & Black Sea	--	--	143	21
Oceania	Med & Black Sea	422	--	--	--
East Asia	Med & Black Sea	427	--	--	--
Indian Sub-Continent	Med & Black Sea	214	--	--	--
Middle East	Med & Black Sea	170	--	--	--
Caribbean / Central America	Med & Black Sea	463	--	--	--
South America East Coast	Med & Black Sea	497	--	--	--
South America West Coast	Med & Black Sea	502	--	--	--
West Africa	Med & Black Sea	--	--	249	--
South Africa, Namibia, Mozambique	Med & Black Sea	339	--	--	--
Mediterranean IRT	Mediterranean IRT	--	--	20	--

* The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to Mediterranean and Black Sea**

From	Trade		Emergency Bunker Surcharge (EBS)
		To	
Med & Black Sea		USA and Canada East Coast	USD 148 / TEU
Med & Black Sea		USA and Canada West Coast	USD 237 / TEU
Med & Black Sea		Mexico East Coast	USD 154 / TEU
Med & Black Sea		Mexico West Coast	USD 165 / TEU
Med & Black Sea		East Asia, Indian Subcontinent, Middle East	USD 1 / TEU
Med & Black Sea		South America East Coast	EUR 35 / TEU
Med & Black Sea		South America West Coast	EUR 40 / TEU
Med & Black Sea except South France		Australia, New Zealand, Fiji	USD 210 / TEU
Med & Black Sea		North Europe	EUR 64 / TEU
Turkey & Greece		United Kingdom and Northern Ireland	GBP 72 / TEU
East Med & Black Sea		Caribbean / Central America	EUR 25 / TEU
West Med, Turkey, Greece		Caribbean / Central America	EUR 25 / TEU
Caribbean / Central America		Med & Black Sea	USD 38 / TEU
South America East Coast		Med & Black Sea	USD 43 / TEU
South America West Coast		Med & Black Sea	USD 38 / TEU

From	Trade		Interim Fuel Participation (IFP) in USD per TEU
		To	
East Asia (excl. Japan)		Mediterranean	1
Mediterranean		East Asia	1

From	Trade		Emergency Fuel Surcharge (EFS)
		To	
ISC		Med & Black Sea	USD 45 / TEU

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The Ocean Tariff rates as well as Security-related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged respectively as announced and can be found [here](#).

Other local charges and contingency surcharges may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG