

■ **Price Announcement for North Europe**

March 1, 2018

Dear Customer,

We wish to inform you that effective for sailings as of April 1, 2018 and valid until further notice, the Bunker related surcharges for North European trades will be as follows:

Export Trades

From	Trade To	in USD per TEU		in EUR per TEU	
		BUC	LSF	BUC	LSF
North Europe	USA and Canada East Coast / Canada Crossborder / USA Gulf Coast	232	75	--	--
North Europe	USA and Canada West Coast	487	98	--	--
North Europe	Mexico West Coast	487	38	--	--
North Europe	Mexico East Coast	364	42	--	--
North Europe	Oceania	550	24	--	--
North Europe	Mediterranean	--	--	139	21
North Europe	West Africa	--	--	312	20
North Europe	South Africa, Namibia, Mozambique, Angola	323	24	--	--
North Europe	Indian Ocean Islands	--	--	233	20
North Europe	East Asia	481	25	--	--
North Europe	Indian Subcontinent	343	25	--	--
North Europe	Middle East	277	30	--	--
North Europe (excl. SCAN/Baltic)	Central America, Caribbean	--	--	456	25
North Europe (excl. SCAN/Baltic)	South America East Coast	--	--	197	25
North Europe (excl. SCAN/Baltic)	South America West Coast	--	--	471	25
North Europe	North Europe	--	--	47	29

Import Trades

Trade		in USD per TEU		in EUR per TEU	
From	To	BUC	LSF	BUC	LSF
USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast	North Europe	232	75	--	--
USA and Canada West Coast	North Europe	487	98	--	--
Mexico West Coast	North Europe	487	38	--	--
Mexico East Coast	North Europe	364	42	--	--
Oceania	North Europe	495	24	--	--
Mediterranean	North Europe	--	--	139	21
Turkey & Greece	United Kingdom	GBP 122	GBP 18	--	--
West Africa	North Europe	--	--	242	20
South Africa, Namibia, Mozambique, Angola	North Europe	323	24	--	--
East Asia	North Europe	481	25	--	--
Indian Subcontinent	North Europe	305	25	--	--
Middle East	North Europe	333	30	--	--
Central America, Caribbean	North Europe	366	30	--	--
South America East Coast	North Europe	530	30	--	--
South America West Coast	North Europe	400	30	--	--
North Europe	North Europe	--	--	47	29

* The above LSF amounts do not apply to shipments with the origin or destination in the Scan/ Baltic**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to North Europe**

From	Trade		Emergency Bunker Surcharge (EBS)
		To	
North Europe		USA and Canada East Coast	USD 132 / TEU
North Europe		USA and Canada West Coast	USD 217 / TEU
North Europe		Mexico West Coast	USD 217 / TEU
North Europe		Mexico East Coast	USD 172 / TEU
North Europe		East Asia, Indian Subcontinent, Middle East	USD 45 / TEU
North Europe		Central America, Caribbean	EUR 35 / TEU
North Europe		South America East Coast	EUR 30 / TEU
North Europe		South America West Coast	EUR 45 / TEU
North Europe		Mediterranean	--
North Europe		Central America, Caribbean	--
North Europe		South America East Coast	--
North Europe		South America West Coast	--

From	Trade		Interim Fuel Participation (IFP) in USD per TEU
		To	
East Asia (excl. Japan)		North Europe	1
North Europe		East Asia	1

From	Trade		Emergency Fuel Surcharge (EFS) in USD per TEU
		To	
North Europe		Central America, Caribbean, South America East Coast and South America West Coast	--
North Europe		ISC	--

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per HL tariff

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply in addition.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG