

■ **Price Announcement for North Europe**

February 7, 2018

Dear Customer,

We wish to inform you that effective as of **March 1, 2018 (sailing date)** and valid until further notice the Bunker related surcharges for North European trades will be as follows:

Export Trades

| From | Trade To | in USD per TEU | | in EUR per TEU | |
|---------------------------------|---|----------------|-----|----------------|-----|
| | | BUC | LSF | BUC | LSF |
| North Europe | USA and Canada East Coast / Canada Crossborder / USA Gulf Coast | 232 | 75 | -- | -- |
| North Europe | USA and Canada West Coast | 487 | 98 | -- | -- |
| North Europe | Mexico West Coast | 487 | 38 | -- | -- |
| North Europe | Mexico East Coast | 364 | 42 | -- | -- |
| North Europe | Oceania | 553 | 24 | 412 | 17 |
| North Europe | Mediterranean | -- | -- | 143 | 21 |
| North Europe | West Africa | -- | -- | 322 | 20 |
| North Europe | South Africa, Namibia, Mozambique | 325 | 24 | -- | -- |
| North Europe | Indian Ocean Islands | -- | -- | 241 | 20 |
| North Europe | East Asia | 439 | 20 | -- | -- |
| North Europe | Indian Subcontinent | 301 | 20 | -- | -- |
| North Europe | Middle East | 243 | 25 | -- | -- |
| North Europe (Excl SCAN/Baltic) | Central America, Caribbean | -- | -- | 464 | 25 |
| North Europe (Excl SCAN/Baltic) | South America East Coast | -- | -- | 205 | 25 |
| North Europe (Excl SCAN/Baltic) | South America West Coast | -- | -- | 481 | 25 |
| North Europe | North Europe | -- | -- | 49 | 29 |

Import Trades

| Trade From | To | in USD per TEU | | in EUR per TEU | |
|--|----------------|----------------|--------|----------------|-----|
| | | BUC | LSF | BUC | LSF |
| USA and Canada East Coast / Canada Crossborder/ USA Gulf Coast | North Europe | 232 | 75 | -- | -- |
| USA and Canada West Coast | North Europe | 487 | 98 | -- | -- |
| Mexico West Coast | North Europe | 487 | 38 | -- | -- |
| Mexico East Coast | North Europe | 364 | 42 | -- | -- |
| Oceania | North Europe | 498 | 24 | -- | -- |
| Mediterranean | North Europe | -- | -- | 143 | 21 |
| Turkey & Greece | United Kingdom | GBP 127 | GBP 18 | -- | -- |
| West Africa | North Europe | -- | -- | 249 | 20 |
| South Africa, Namibia, Mozambique | North Europe | 325 | 24 | -- | -- |
| East Asia | North Europe | 439 | 20 | -- | -- |
| Indian Subcontinent | North Europe | 268 | 20 | -- | -- |
| Middle East | North Europe | 293 | 25 | -- | -- |
| Central America, Caribbean | North Europe | 368 | 30 | -- | -- |
| South America East Coast | North Europe | 533 | 30 | -- | -- |
| South America West Coast | North Europe | 402 | 30 | -- | -- |
| North Europe | North Europe | -- | -- | 49 | 29 |

*The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

**Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, and Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to North Europe**

| Trade | | Emergency Bunker Surcharge (EBS) |
|----------------------------|---|----------------------------------|
| From/to | To/From | |
| North Europe | USA and Canada East Coast | USD 132 / TEU |
| North Europe | USA and Canada West Coast | USD 217 / TEU |
| North Europe | Mexico West Coast | USD 217 / TEU |
| North Europe | Mexico East Coast | USD 172 / TEU |
| North Europe | East Asia, Indian Subcontinent, Middle East | USD 45 / TEU |
| North Europe | Central America, Caribbean | EUR 35 / TEU |
| North Europe | South America East Coast | EUR 30 / TEU |
| North Europe | South America West Coast | EUR 45 / TEU |
| Mediterranean | North Europe | EUR 64 / TEU |
| Turkey & Greece | United Kingdom | GBP 72 / TEU |
| Central America, Caribbean | North Europe | USD 38 / TEU |
| South America East Coast | North Europe | USD 43 / TEU |
| South America West Coast | North Europe | USD 38 / TEU |

| Trade | | Interim Fuel Participation (IFP) in USD per TEU |
|-------------------------|--------------|---|
| From | To | |
| East Asia (excl. Japan) | North Europe | 1 |
| North Europe | East Asia | 1 |

| Trade | | Emergency Fuel Surcharge (EFS) in USD per TEU |
|---|--------------|---|
| From/to | To/to | |
| Central America, Caribbean, South America East Coast and South America West Coast | North Europe | -- |
| ISC | North Europe | 1 |

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per HL tariff

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG