

# CustomerInfo

## Price Announcement for North Europe

August 1, 2018

Dear Customer,

We wish to inform you that effective as of sailings of September 01, 2018 and valid until further notice, the Bunker related surcharges for North European trades will be as follows:

### Export Trades:

| From                             | Trade<br>To  | in USD per TEU |     | in EUR per TEU |     |
|----------------------------------|--|----------------|-----|----------------|-----|
|                                  |  | BUC            | LSF | BUC            | LSF |
| North Europe                     | US East Coast / US Gulf Coast / Canada East Coast      | 258            | 75  | --             | --  |
| North Europe                     | US West Coast / Canada West Coast                      | 535            | 98  | --             | --  |
| North Europe                     | Mexico West Coast                                      | 535            | 38  | --             | --  |
| North Europe                     | Mexico Gulf Coast                                      | 395            | 42  | --             | --  |
| North Europe                     | Oceania  | 559            | 25  | --             | --  |
| North Europe                     | Mediterranean  | --             | --  | 142            | 20  |
| North Europe                     | West Africa  | --             | --  | 319            | 20  |
| North Europe                     | South Africa, Namibia, Mozambique, Angola, East Africa | 329            | 24  | --             | --  |
| North Europe                     | Indian Ocean Islands                                   | --             | --  | 238            | 20  |
| North Europe                     | East Asia  | 487            | 25  | --             | --  |
| North Europe                     | Indian Subcontinent                                    | 365            | 25  | --             | --  |
| North Europe                     | Middle East  | 295            | 30  | --             | --  |
| North Europe (excl. SCAN/Baltic) | Central America, Caribbean                             | --             | --  | 462            | 25  |
| North Europe (excl. SCAN/Baltic) | South America East Coast                               | --             | --  | 203            | 25  |
| North Europe (excl. SCAN/Baltic) | South America West Coast                               | --             | --  | 478            | 25  |
| North Europe                     | North Europe   | --             | --  | 48             | 29  |

## Import Trades

| Trade  |                                  | in USD per TEU |        | in EUR per TEU |     |
|--|----------------------------------|----------------|--------|----------------|-----|
| From   | To                               | BUC            | LSF    | BUC            | LSF |
| US East Coast / US Gulf Coast / Canada East Coast      | North Europe                     | 258            | 75     | --             | --  |
| US West Coast / Canada West Coast                      | North Europe                     | 535            | 98     | --             | --  |
| Mexico West Coast                                      | North Europe                     | 535            | 38     | --             | --  |
| Mexico Gulf Coast                                      | North Europe                     | 395            | 42     | --             | --  |
| Oceania  | North Europe                     | 503            | 25     | --             | --  |
| Mediterranean  | North Europe                     | --             | --     | 142            | 20  |
| Turkey & Greece  | United Kingdom                   | GBP 125        | GBP 18 | --             | --  |
| West Africa  | North Europe                     | --             | --     | 247            | 20  |
| South Africa, Namibia, Mozambique, Angola, East Africa | North Europe                     | 329            | 24     | --             | --  |
| East Asia  | North Europe                     | 487            | 25     | --             | --  |
| Indian Subcontinent                                    | North Europe                     | 325            | 25     | --             | --  |
| Middle East  | North Europe                     | 355            | 30     | --             | --  |
| Central America, Caribbean                             | North Europe (excl. SCAN/Baltic) | 371            | 30     | --             | --  |
| South America East Coast                               | North Europe (excl. SCAN/Baltic) | 538            | 30     | --             | --  |
| South America West Coast                               | North Europe (excl. SCAN/Baltic) | 406            | 30     | --             | --  |
| North Europe   | North Europe                     | --             | --     | 48             | 29  |

\*The above LSF amounts do not apply to shipments with the origin or destination in the Scan/ Baltic\*\*. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

\*\*Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

■ **Emergency Bunker Surcharge (EBS), Emergency Fuel Surcharge (EFS) and Interim Fuel Participation (IFP) application from/to North Europe**

| From         | Trade   | Emergency Bunker Surcharge (EBS) |
|--------------|---|----------------------------------|
|              | To  |                                  |
| North Europe | USA East Coast / USA Gulf Coast / Canada East Coast | USD 158 / TEU                    |
| North Europe | USA West Coast / Canada West Coast                  | USD 265 / TEU                    |
| North Europe | Mexico West Coast                                   | USD 265 / TEU                    |
| North Europe | Mexico East Coast                                   | USD 203 / TEU                    |

- The surcharge applies to ALL cargo where the BUC/EBS is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC/EBS, floating per HL tariff

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG