

■ **Bunker Related Charges and Currency Adjustment Factor**

Application from/to Middle East, Indian Subcontinent and Africa – Amendment 1

January 31, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Fuel Factor (BFF), Low Sulphur Fuel Surcharge (LSF) and Emergency Bunker Surcharge (EBS) for the **Middle East trades**, effective March 1, 2018 as follows:

Export Trades:

■ **Bunker Charge (BUC)**

Trade		USD/TEU
From	To	
Indian Subcontinent	North Europe*	268
Middle East	North Europe*	293
Indian Subcontinent	Mediterranean	214
Middle East	Mediterranean	170
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	148
Indian Subcontinent & Middle East	West Africa	461
Middle East	Central America, Caribbean	494
Indian Subcontinent	Central America, Caribbean	494
Middle East	South America East Coast	607
Middle East	South America West Coast	468
Indian Subcontinent	South America East Coast	607
Indian Subcontinent	Mexico East Coast	492
Indian Subcontinent	Mexico West Coast	442
Middle East	Mexico East Coast	492
Middle East	Mexico West Coast	442

Trade		BUC in USD			
From	To	20'	40'	40' HC	45'
Indian Subcontinent	Ensenada (Mexico)	480	533	533	--
Middle East	USEC, US Gulf, Canada EC	325	650		
Middle East	USWC, Canada WC	579	1,158		

- **Bunker Fuel Factor (BFF)**

Trade		BFF (in USD)			
From	To	20'	40'	40' HC	45'
Indian Subcontinent	USEC, US Gulf, Canada EC	680	756	851	957
Indian Subcontinent	USWC, Canada WC	386	429	483	543

- **Low Sulphur Fuel Surcharge (LSF)**

Trade		USD/TEU
From	To	
Indian Subcontinent	North Europe*	20
Middle East	North Europe*	25
Indian Subcontinent	Mediterranean	--
Middle East	Mediterranean	--
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	--
Indian Subcontinent & Middle East	West Africa	--
Middle East	Central America, Caribbean	--
Indian Subcontinent	Central America, Caribbean	--
Middle East	South America East Coast	--
Middle East	South America West Coast	--
Indian Subcontinent	South America East Coast	--
Indian Subcontinent	Mexico East Coast	--
Indian Subcontinent	Mexico West Coast	--
Middle East	Mexico East Coast	--
Middle East	Mexico West Coast	--

- **Emergency Bunker Surcharge (EBS)**

Trade		USD/TEU
From	To	
Indian Subcontinent	North Europe*	45
Middle East	North Europe*	45
Indian Subcontinent	Mediterranean	45
Middle East	Mediterranean	45
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	--
Indian Subcontinent & Middle East	West Africa	--
Middle East	Central America, Caribbean	--
Indian Subcontinent	Central America, Caribbean	--
Middle East	South America East Coast	--
Middle East	South America West Coast	--
Indian Subcontinent	South America East Coast	--
Indian Subcontinent	Mexico East Coast	--
Indian Subcontinent	Mexico West Coast	--
Middle East	Mexico East Coast	--
Middle East	Mexico West Coast	--

- **Currency Adjustment Factor (CAF)**

Trade		in USD per TEU		
From	To	20'	40'	%
Indian Subcontinent	North Europe, Mediterranean	--	--	4.59%
Middle East	North Europe, Mediterranean	--	--	3.48%
Indian Subcontinent	Canada	--	--	--
Middle East	USEC, US Gulf, Canada EC	--	--	--
Indian Subcontinent	USEC, US Gulf, Canada EC	--	--	--
Middle East	USWC, Canada WC	--	--	--

Please note: Shipments with origin or destination in Baltic/Scandinavia (except Poland) will be charged with additional USD 25 per TEU. Scandinavia/Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania and Poland

Import Trades:

- **Bunker Charge (BUC)**

Trade		USD/TEU
From	To	
North Europe	Indian Subcontinent	301
North Europe	Middle East	243
Mediterranean	Indian Subcontinent	260
Mediterranean	Middle East	170
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	148
West Africa	Indian Subcontinent & Middle East	461
Central America, Caribbean	Middle East	725
Central America, Caribbean	Indian Subcontinent	725
South America East Coast	Middle East	711
South America West Coast	Middle East	646
South America East Coast	Indian Subcontinent	711
South America West Coast	Indian Subcontinent	646
Mexico East Coast	Indian Subcontinent	482
Mexico West Coast	Indian Subcontinent	651
Mexico Gulf Coast	Middle East	482
Mexico West Coast	Middle East	651
USEC, US Gulf, Canada EC	Middle East	242
USWC, Canada WC	Middle East	466

- **Bunker Fuel Factor (BFF)**

Trade		BFF in USD		Temp. Contr.
From	To	20'	40'	
USEC, US Gulf, Canada EC	Indian Subcontinent	700	874	No
USEC, US Gulf, Canada EC	Indian Subcontinent	900	1,125	Yes
USWC, Canada WC	Indian Subcontinent	385	481	No
USWC, Canada WC	Indian Subcontinent	510	637	Yes

- **Low Sulphur Fuel Surcharge (LSF)**

Trade		USD/TEU
From	To	
North Europe	Indian Subcontinent	20
North Europe	Middle East	25
Mediterranean	Indian Subcontinent	--
Mediterranean	Middle East	--
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	--
West Africa	Indian Subcontinent & Middle East	--
Central America, Caribbean	Middle East	--
Central America, Caribbean	Indian Subcontinent	--
South America East Coast	Middle East	--
South America West Coast	Middle East	--
South America East Coast	Indian Subcontinent	--
South America West Coast	Indian Subcontinent	--
Mexico East Coast	Indian Subcontinent	--
Mexico West Coast	Indian Subcontinent	--
Mexico Gulf Coast	Middle East	--
Mexico West Coast	Middle East	--
USEC, US Gulf, Canada EC	Middle East	--
USWC, Canada WC	Middle East	--

- **Emergency Bunker Surcharge (EBS)**

Trade		USD/TEU
From	To	
North Europe	Indian Subcontinent	45
North Europe	Middle East	45
Mediterranean	Indian Subcontinent	45
Mediterranean	Middle East	45
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	--
West Africa	Indian Subcontinent & Middle East	--
Central America, Caribbean	Middle East	65
Central America, Caribbean	Indian Subcontinent	65
South America East Coast	Middle East	65
South America West Coast	Middle East	65
South America East Coast	Indian Subcontinent	65
South America West Coast	Indian Subcontinent	65
Mexico East Coast	Indian Subcontinent	65
Mexico West Coast	Indian Subcontinent	65
Mexico Gulf Coast	Middle East	65
Mexico West Coast	Middle East	65
USEC, US Gulf, Canada EC	Middle East	--
USWC, Canada WC	Middle East	--

- **Currency Adjustment Factor (CAF)**

Trade		USD/TEU		
From	To	20'	40'	%
North Europe, Mediterranean	Indian Subcontinent	--	--	4.59%
North Europe, Mediterranean	Middle East	--	--	3.48%
USA	Middle East	--	--	2%
Canada	Middle East	20	25	--
USA	Indian Subcontinent	--	--	0%
Canada	Indian Subcontinent	--	--	0%

Please be informed about the Bunker Charge (BUC) for the **Intra Middle East trades** effective March 1, 2018:

Trade		BUC (in USD)	
From	To	20'	40'
Indian Subcontinent	Middle East	147	294
Middle East	Indian Subcontinent	313	626
Middle East	Middle East	62	124
Indian Subcontinent	Indian Subcontinent	313	--

Please be informed of the Currency Adjustment Factor (CAF) for **Intra Middle East trades** effective March 1, 2018:

Trade		CAF (in USD)		
From	To	20'	40'	%
Indian Subcontinent	Middle East	--	--	0%
Middle East	Indian Subcontinent	--	--	0%
Middle East	Middle East	--	--	0%
Indian Subcontinent	Indian Subcontinent	--	--	0%

Please note: Shipments with origin or destination in Baltic/Scandinavia (except Poland) will be charged with additional USD 25 per TEU. Scandinavia/Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania and Poland

Please be informed of the Emergency Bunker Surcharge (EBS) for **Intra Middle East trades** effective March 1, 2018:

Trade		EBS (in USD)	
From	To	20'	40'
Indian Subcontinent	Middle East	15	30
Middle East	Indian Subcontinent	15	30
Middle East	Middle East	15	30
Indian Subcontinent	Indian Subcontinent	15	30

Please be informed about the Bunker Charge (BUC), Bunker Fuel Factor (BFF), Low Sulphur Fuel Surcharge (LSF) and Emergency Bunker Surcharge (EBS) for the **African trades**, effective March 1, 2018 as follows:

Exports

- **Bunker Charge (BUC) & Low Sulphur Fuel Surcharge (LSF)**

Trade		USD/TEU		EUR/TEU	
From	To	BUC	LSF	BUC	LSF
South Africa, Namibia, Mozambique, Angola	Oceania	350	--	--	--
West Africa	Oceania	562	--	--	--
West Africa	North Europe	--	--	249	20
South Africa, Namibia, Mozambique, Angola	North Europe	325	24	--	--
South & West Africa	USA and Canada	631	24	--	--
South & West Africa	Mexico EC	467	--	--	--
South & West Africa	Mexico WC	560	--	--	--
South Africa, Namibia, Mozambique, Angola	West Africa	137	--	--	--
West Africa	Mediterranean	--	--	249	--
South Africa, Namibia, Mozambique	Mediterranean	339	--	--	--
South Africa, Namibia, Mozambique, Angola	East Asia	148	--	--	--
West Africa	East Asia	461	--	--	--
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	148	--	--	--
West Africa	Indian Subcontinent & Middle East	461	--	--	--
Central America, Caribbean	South and West Africa	652	--	--	--
South and West Africa	South America East Coast	627	--	--	--
South and West Africa	South America West Coast	804	--	--	--

Imports

- **Bunker Charge (BUC) & Low Sulphur Fuel Surcharge (LSF)**

Trade		USD/TEU		EUR/TEU	
From	To	BUC	LSF	BUC	LSF
Oceania	South Africa, Namibia, Mozambique, Angola	350	--	--	--
Oceania	West Africa	562	--	--	--
North Europe	West Africa	--	--	322	20
North Europe	South Africa, Namibia, Mozambique, Angola	325	24	--	--
USEC, US Gulf, Canada EC	South & West Africa	631	24	--	--
Mexico EC	South & West Africa	467	--	--	--
Mexico WC	South & West Africa	560	--	--	--
West Africa	South Africa, Namibia, Mozambique, Angola	137	--	--	--
Mediterranean	South Africa, Namibia, Mozambique	339	--	--	--
Mediterranean	West Africa	--	--	270	--
North Europe	Indian Ocean Islands	--	--	241	20
Mediterranean	Indian Ocean Islands	192	--	160	--
East Asia	South Africa, Namibia, Mozambique, Angola	148	--	--	--
East Asia	West Africa	461	--	--	--
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	148	--	--	--
Indian Subcontinent & Middle East	West Africa	461	--	--	--
Central America, Caribbean	South and West Africa	652	--	--	--
South America East Coast	South and West Africa	627	--	--	--
South America West Coast	South and West Africa	804	--	--	--

- **Emergency Bunker Surcharge (EBS) application for export and import shipments from/to South Africa and West Africa**

Trade		EBS
From/to	To/From	
South & West Africa	USA, Canada	--
South Africa, Namibia, Mozambique	East Asia & Indian Subcontinent	--
West Africa	East Asia & Indian Subcontinent	--
South & West Africa	Central America and Caribbean	--
South & West Africa	South America East Coast	--
South & West Africa	South America West Coast	--

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The FAK base rates as well as Security related surcharges; Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

- **Currency Adjustment Factor (CAF)**

From	Trade To	in USD			in EUR		
		20'	40'	%	20'	40'	%
Mexico & USA	South Africa, Namibia, Mozambique	--	--	6%	--	--	--
Canada	South Africa, Namibia, Mozambique	37	57	--	--	--	--
North Europe / Mediterranean	West Africa	--	--	--	--	--	5%
West Africa	North Europe	--	--	--	--	--	5%
West Africa	Mediterranean	--	--	--	--	--	5%
North Europe	Indian Ocean Islands	--	--	--	--	--	5%
Mediterranean	Indian Ocean Islands	--	--	--	--	--	5%

Other local charges and contingency surcharges may apply.

Important Note:

Please note that all changes, which require a legal 30-day notice, are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG