

■ Bunker Related Charges and Currency Adjustment Factor

Application from/to Middle East, Indian Subcontinent and Africa

February 28, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF), Bunker Fuel Factor (BFF) and Currency Adjustment Factor (CAF) for the **Middle East Trades**, effective April 1, 2018 and valid until further notice, as follows:

Export Trades:

■ Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

Trade		USD/TEU	USD/TEU
From	To	BUC	LSF*
Indian Subcontinent	North Europe*	305	25
Middle East	North Europe*	333	30
Indian Subcontinent	Mediterranean	244	--
Middle East	Mediterranean	191	--
Indian Subcontinent	South Africa, Namibia, Mozambique, Angola	178	--
Indian Subcontinent	West Africa	513	--
Middle East	South Africa, Namibia, Mozambique, Angola	178	--
Middle East	West Africa	513	--
Middle East	Central America, Caribbean	494	--
Indian Subcontinent	Central America, Caribbean	494	--
Middle East	South America East Coast	607	--
Middle East	South America West Coast	468	--
Indian Subcontinent	South America East Coast	607	--
Indian Subcontinent	Mexico East Coast	492	--
Indian Subcontinent	Mexico West Coast	442	--
Middle East	Mexico East Coast	492	--
Middle East	Mexico West Coast	442	--
Middle East	East Asia	324	--
Middle East	Oceania	448	--
Indian Subcontinent	East Asia	224	--
Indian Subcontinent	Oceania	425	--

Please note: *The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

Trade		BUC in USD			
From	To	20'	40'	40' HC	45'
Indian Subcontinent	Ensenada (Mexico)	359	399	399	--
Middle East	USEC, US Gulf, Canada EC	325	650	650	--
Middle East	USWC, Canada WC	581	1,162	1,162	--

■ Bunker Fuel Factor (BFF)

Trade		BFF (in USD)			
From	To	20'	40'	40' HC	45'
Indian Subcontinent	USEC, US Gulf, Canada EC	684	760	855	962
Indian Subcontinent	USWC, Canada WC	386	429	483	543

■ Currency Adjustment Factor (CAF)

Trade		in USD per TEU		
From	To	20'	40'	%
Indian Subcontinent	North Europe, Mediterranean	--	--	4.59%
Middle East	North Europe, Mediterranean	--	--	3.48%
Indian Subcontinent	Canada	--	--	--
Middle East	USEC, US Gulf, Canada EC	--	--	--
Indian Subcontinent	USEC, US Gulf, Canada EC	--	--	--
Middle East	USWC, Canada WC	--	--	--

■ Intra Middle East Trades:

Trade		BUC (in USD)	CAF (in USD)	%
From	To	20'	20'	20'
Indian Subcontinent	Middle East	97	--	--
Middle East	Indian Subcontinent	97	--	--
Middle East	Middle East	67	--	--
Indian Subcontinent	Indian Subcontinent	145	--	--

Import Trades:

- **Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF) and Emergency Bunker Surcharge (EBS)**

Trade		USD/TEU	USD/TEU	USD/TEU
From	To	BUC	LSF*	EBS
North Europe	Indian Subcontinent	343	25	--
North Europe	Middle East	277	30	--
Mediterranean	Indian Subcontinent	296	--	--
Mediterranean	Middle East	191	--	--
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	178	--	--
West Africa	Indian Subcontinent & Middle East	513	--	--
Central America, Caribbean	Middle East	725	--	64
Central America, Caribbean	Indian Subcontinent	725	--	64
South America East Coast	Middle East	709	--	64
South America West Coast	Middle East	643	--	64
South America East Coast	Indian Subcontinent	709	--	64
South America West Coast	Indian Subcontinent	643	--	64
Mexico East Coast	Indian Subcontinent	478	--	64
Mexico West Coast	Indian Subcontinent	651	--	64
Mexico Gulf Coast	Middle East	478	--	64
Mexico West Coast	Middle East	651	--	64
USEC, US Gulf, Canada EC	Middle East	242	--	--
USWC, Canada WC	Middle East	466	--	--

Please note: *The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania, Poland.

- **Bunker Fuel Factor (BFF)**

Trade		BFF in USD		Temp. Contr.
From	To	20'	40'	
USEC, US Gulf, Canada EC	Indian Subcontinent	700	874	no
USEC, US Gulf, Canada EC	Indian Subcontinent	900	1,125	yes
USWC, Canada WC	Indian Subcontinent	385	481	no
USWC, Canada WC	Indian Subcontinent	510	637	yes

- **Currency Adjustment Factor (CAF)**

Trade		USD/TEU		
From	To	20'	40'	%
North Europe, Mediterranean	Indian Subcontinent	--	--	4.59%
North Europe, Mediterranean	Middle East	--	--	3.48%
USA	Middle East	--	--	2%
Canada	Middle East	20	25	--
USA	Indian Subcontinent	--	--	0%
Canada	Indian Subcontinent	--	--	0%

Please be informed about the Bunker Charge (BUC), Low Sulphur Fuel Surcharge (LSF), Emergency Bunker Surcharge (EBS), Bunker Fuel Factor (BFF) and Currency Adjustment Factor (CAF) for the **African Trades**, effective April 1, 2018 and valid until further notice, as follows:

Export Trades:

■ **Bunker Charge (BUC) & Low Sulphur Fuel Surcharge (LSF)**

Trade		USD/TEU		EUR/TEU	
From	To	BUC	LSF	BUC	LSF
South Africa, Namibia, Mozambique, Angola	Oceania	348	--	--	--
West Africa	Oceania	559	--	--	--
West Africa	North Europe	--	--	242	20
South Africa, Namibia, Mozambique, Angola	North Europe	323	24	--	--
South & West Africa	USA and Canada	630	24	--	--
South & West Africa	Mexico EC	463	--	--	--
South & West Africa	Mexico WC	561	--	--	--
South Africa, Namibia, Mozambique, Angola	West Africa	136	--	--	--
West Africa	Mediterranean	--	--	242	--
South Africa, Namibia, Mozambique	Mediterranean	337	--	--	--
South Africa, Namibia, Mozambique, Angola	East Asia	178	--	--	--
West Africa	East Asia	513	--	--	--
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	178	--	--	--
West Africa	Indian Subcontinent & Middle East	513	--	--	--
Central America, Caribbean	South and West Africa	--	--	--	--
South and West Africa	South America East Coast	--	--	--	--
South and West Africa	South America West Coast	--	--	--	--

Import Trades

■ Bunker Charge (BUC) & Low Sulphur Fuel Surcharge (LSF)

Trade		USD/TEU		EUR/TEU	
From	To	BUC	LSF	BUC	LSF
Oceania	South Africa, Namibia, Mozambique, Angola	348	--	--	--
Oceania	West Africa	559	--	--	--
North Europe	West Africa	--	--	312	20
North Europe	South Africa, Namibia, Mozambique, Angola	323	24	--	--
USEC, US Gulf, Canada EC	South & West Africa	630	24	--	--
Mexico EC	South & West Africa	463	--	--	--
Mexico WC	South & West Africa	561	--	--	--
West Africa	South Africa, Namibia, Mozambique, Angola	136	--	--	--
Mediterranean	South Africa, Namibia, Mozambique	337	--	--	--
Mediterranean	West Africa	--	--	262	--
North Europe	Indian Ocean Islands	--	--	233	20
Mediterranean	Indian Ocean Islands	191	--	156	--
East Asia	South Africa, Namibia, Mozambique, Angola	178	--	--	--
East Asia	West Africa	513	--	--	--
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	178	--	--	--
Indian Subcontinent & Middle East	West Africa	513	--	--	--
Central America, Caribbean	South and West Africa	--	--	--	--
South America East Coast	South and West Africa	--	--	--	--
South America West Coast	South and West Africa	--	--	--	--

■ Currency Adjustment Factor (CAF) application for export and import shipments from/to South Africa and West Africa

From/to	Trade To/from	in USD 20'	in USD 40'	%	in EUR 20'	in EUR 40'	%
Mexico & USA	South Africa, Namibia, Mozambique	--	--	7%	--	--	--
Canada	South Africa, Namibia, Mozambique	42	65	--	--	--	--
North Europe / Mediterranean	West Africa	--	--	--	--	--	4%
West Africa	North Europe	--	--	--	--	--	4%
West Africa	Mediterranean	--	--	--	--	--	4%
North Europe	Indian Ocean Islands	--	--	--	--	--	4%
Mediterranean	Indian Ocean Islands	--	--	--	--	--	4%

- **Emergency Bunker Surcharge (EBS) application for export and import shipments from/to South Africa and West Africa**

Trade		EBS
From/to	To/from	
South & West Africa	USA, Canada	--
South Africa, Namibia, Mozambique	East Asia & Indian Subcontinent	--
West Africa	East Asia & Indian Subcontinent	--
South & West Africa	Central America and Caribbean	--
South & West Africa	South America East Coast	--
South & West Africa	South America West Coast	--

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The FAK base rates as well as Security related surcharges; Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply.

Important Note:

Please note that all changes, which require a legal 30-day notice, are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG