CustomerInfo **Bunker Related Charges and Currency Adjustment Factor** Application from/to Middle East, Indian Subcontinent and Africa **September 30, 2018**

Dear Customer,

We wish to inform you that effective as of sailings of November 1, 2018 and valid until further notice, the Bunker-related surcharges for the Middle East trade will be as follows:

Export Trades:

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

	Trade	USD/TEU	USD/TEU
From	То	BUC	LSF*
Indian Subcontinent	North Europe*	357	25
Middle East	North Europe*	391	30
Indian Subcontinent	Mediterranean	286	
Middle East	Mediterranean	226	
Indian Subcontinent	South Africa, Namibia, Mozambique, Angola	223	
Indian Subcontinent	West Africa	592	
Middle East	South Africa, Namibia, Mozambique, Angola	223	
Middle East	West Africa	592	
Middle East	Central America, Caribbean	571	
Indian Subcontinent	Central America, Caribbean	571	
Middle East	South America East Coast	716	
Middle East	South America West Coast	554	
Indian Subcontinent	South America East Coast	716	
Indian Subcontinent	Mexico East Coast	559	
Indian Subcontinent	Mexico West Coast	512	
Middle East	Mexico East Coast	559	
Middle East	Mexico West Coast	512	
Middle East	East Asia	382	
Middle East	Oceania	530	
Indian Subcontinent	East Asia	265	
Indian Subcontinent	Oceania	500	

Please note: *The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania and Poland.



Trade		BUC in USD				
From	То	20'	40'	40' HC	45'	
Indian Subcontinent	Ensenada (Mexico)	527	585	585		
Middle East	USEC, US Gulf, Canada EC	411	822	822		
Middle East	USWC, Canada WC	684	1,368	1,368		

Bunker Fuel Factor (BFF)

Trade			BFF (in	USD)	
From	То	20'	40'	40' HC	45'
Indian Subcontinent	USEC, US Gulf, Canada EC	765	850	956	1,076
Indian Subcontinent	USWC, Canada WC	436	484	545	613

Intra Middle East Trades:

Bunker Charge (BUC) – (export and import)

Trade		BUC (in USD)	BUC (in USD)
From	То	20'	40'
Indian Subcontinent	Middle East	113	226
Middle East	Indian Subcontinent	113	226
Middle East	Middle East	79	158
Indian Subcontinent	Indian Subcontinent	171	342



Import Trades:

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

Trade		USD/TEU	USD/TEU	USD/TEU
From	То	BUC	LSF*	EBS
North Europe	Indian Subcontinent	401	25	
North Europe	Middle East	324	30	
Mediterranean	Indian Subcontinent	347		
Mediterranean	Middle East	226		
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	223		
West Africa	Indian Subcontinent & Middle East	592		
Central America, Caribbean	Middle East	832		163
Central America, Caribbean	Indian Subcontinent	832		163
South America East Coast	Middle East	810		163
South America West Coast	Middle East	737		163
South America East Coast	Indian Subcontinent	810		163
South America West Coast	Indian Subcontinent	737		163
Mexico East Coast	Indian Subcontinent	570		163
Mexico West Coast	Indian Subcontinent	744		163
Mexico Gulf Coast	Middle East	570		163
Mexico West Coast	Middle East	744		163
USEC, US Gulf, Canada EC	Middle East	285		
USWC, Canada WC	Middle East	550		

Please note: *The above LSF amounts do not apply to shipments with the origin or destination in the Baltic/Scandinavia**. This will be charged with an additional USD 35 or Euro 29 per TEU on top of the North Europe amounts.

** Scan/ Baltic comprises Denmark, Norway, Sweden, Finland, Russia, Latvia, Estonia, Lithuania and Poland.

Bunker Fuel Factor (BFF)

Trade		BFF	Temp.		
From	То	20'	40'	Contr.	
USEC, US Gulf, Canada EC	Indian Subcontinent	841	1,051	no	
USEC, US Gulf, Canada EC	Indian Subcontinent	1,043	1,304	yes	
USWC, Canada WC	Indian Subcontinent	453	566	no	
USWC, Canada WC	Indian Subcontinent	578	723	yes	



We wish to inform you that effective as of sailings of **November 1, 2018** and valid until further notice, the Bunker-related surcharges for the **African trade** will be as follows:

Export Trades:

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

Trade		USD	/TEU	EUR/	TEU
From	То	BUC	LSF	BUC	LSF
South Africa, Namibia, Mozambique, Angola, East Africa	Oceania	411			
West Africa	Oceania	661			
West Africa	North Europe			301	20
South Africa, Namibia, Mozambique, Angola, East Africa	North Europe	401	23		
South, West, East Africa	USA and Canada	707	23		
South, West, East Africa	Mexico EC	551			
South, West, East Africa	Mexico WC	661			
South Africa, Namibia, Mozambique, Angola, East Africa	West Africa	161			
West Africa	Mediterranean			301	
South Africa, Namibia, Mozambique, Angola, East Africa	Mediterranean	416			
South Africa, Namibia, Mozambique, Angola	East Asia	223			
West Africa	East Asia	592			
South Africa, Namibia, Mozambique, Angola	Indian Subcontinent & Middle East	223			
West Africa	Indian Subcontinent & Middle East	592			
South and West Africa	Central America, Caribbean	734			
South and West Africa	South America East Coast	713			
South and West Africa	South America West Coast	905			

Import Trades

Bunker Charge (BUC) and Low Sulphur Fuel Surcharge (LSF)

Trade		USD/	TEU	EUR/TEU	
From	То	BUC	LSF	BUC	LSF
Oceania	South Africa, Namibia, Mozambique, Angola, East Africa	411			
Oceania	West Africa	661			
North Europe	West Africa			388	20
North Europe	South Africa, Namibia, Mozambique, Angola, East Africa	401	23		
USEC, US Gulf, Canada EC	South, West, East Africa	707	23		
Mexico EC	South, West, East Africa	551			
Mexico WC	South, West, East Africa	661			
West Africa	South Africa, Namibia, Mozambique, Angola, East Africa	161			
Mediterranean	South Africa, Namibia, Mozambique, Angola, East Africa	416			
Mediterranean	West Africa			326	
North Europe	Indian Ocean Islands			290	20
Mediterranean	Indian Ocean Islands	226		194	
East Asia	South Africa, Namibia, Mozambique, Angola	223			
East Asia	West Africa	592			
Indian Subcontinent & Middle East	South Africa, Namibia, Mozambique, Angola	223			
Indian Subcontinent & Middle East	West Africa	592			
Central America, Caribbean	South and West Africa	734			
South America East Coast	South and West Africa	713			
South America West Coast	South and West Africa	905			

Export & Import Trades

Emergency Bunker Surcharge (EBS)

Trade		
From/to	To/From	EBS
South & West Africa	USA, Canada	
South Africa, Namibia, Mozambique	East Asia & Indian Subcontinent	
West Africa	East Asia & Indian Subcontinent	
South & West Africa	Central America and Caribbean	139
South & West Africa	South America East Coast	142
South & West Africa	South America West Coast	171



We wish to inform you that effective as of sailings of **November 1, 2018** and valid until further notice, the Currency Adjustment Factor (CAF) charges for the **Middle East and Africa Trades** will be as follows:

Currency Adjustment Factor (CAF) application for export shipments from Middle East

Trade		in	in USD per TEU			
From	То	20'	40'	%		
Indian Subcontinent	North Europe, Mediterranean			1.59%		
Middle East	North Europe, Mediterranean			1.59%		
Indian Subcontinent	Canada					
Middle East	USEC, US Gulf, Canada EC					
Indian Subcontinent	USEC, US Gulf, Canada EC					
Middle East	USWC, Canada WC					

Currency Adjustment Factor (CAF) application for import shipments to Middle East

Trade				
From	То	20'	40'	%
North Europe, Mediterranean	Indian Subcontinent			1.59%
North Europe, Mediterranean	Middle East			1.59%
USA	Middle East			
Canada	Middle East			
USA	Indian Subcontinent			
Canada	Indian Subcontinent			

Currency Adjustment Factor (CAF) application for export and import shipments from/to South Africa and West Africa

Trade		in USD	in USD		in EUR	in EUR	
From/to	To/from	20'	40'	%	20'	40'	%
Mexico & USA	South Africa, Namibia, Mozambique, East Africa			4%			
Canada	South Africa, Namibia, Mozambique, East Africa	22	34				
North Europe / Mediterranean	West Africa						8%
West Africa	North Europe						8%
West Africa	Mediterranean						8%
North Europe	Indian Ocean Islands						8%
Mediterranean	Indian Ocean Islands						8%

- The surcharge applies to ALL cargo where the BUC is included or fixed
- The surcharge does NOT apply to any business that is currently being charged full BUC, floating per HL tariff

The FAK base rates as well as Security related surcharges; Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found here.

Other local charges and contingency surcharges may apply.

Important Note:

Please note that all changes, which require a legal 30-day notice, are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG

