

■ **Bunker Related Charges and Currency Adjustment Factor**
Application from / to Asia and Oceania

June 30, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective from August 1, 2018:

From	Trade To	in USD per TEU BUC/BAF
East Asia	North Europe	487 *
East Asia	Mediterranean	475 *
East Asia	West Africa	517
East Asia	South Africa / Namibia / Mozambique	180
East Asia	Mexico (excl. Ensenada)	274
East Asia	SAEC	455
East Asia	SAWC	527
East Asia	Central America / Caribbean	365
Oceania	North Europe	503
Oceania	Mediterranean	427
Oceania	West Africa	564
Oceania	South Africa / Namibia / Mozambique	351

* Changes on a quarterly basis and are valid to September 30, 2018.

From	Trade To	BUC (in USD)			
		20'	40'	40'HC	45'
East Asia	Ensenada (Mexico)	494	549	549	--

- Low Sulphur Surcharge (LSF)

For the Asian **export trades** effective from August 1, 2018:

From	Trade		LSF (USD per Teu)
		To	
East Asia		North Europe incl. UK	25
East Asia		Scandinavia/Baltic	60
Oceania		North Europe incl. UK	25
Oceania		Scandinavia/Baltic	60

From	Trade		in USD	
		To	20'	40'
Oceania		USA and Canada (Region North America)	20 *	40 *

* Changes on a quarterly basis and are valid to September 30, 2018.

Please note that BFF for Oceania changes on a quarterly basis and below amounts are effective from August 1, 2018:

From	Trade		BFF (USD per Teu)
		To	
Oceania		Mexico West Coast	595
Oceania		Mexico Gulf Coast	595
Oceania		Central America, Caribbean	595
Oceania		SAWC	595
Oceania		SAEC	595
Australia, New Zealand & Fiji		USA & Canada	595
New Caledonia & French Polynesia		USA & Canada	595

* BFF changes on a quarterly basis and valid to September 30, 2018.

- Currency Adjustment Factor (CAF)

For the Asian **export trades** effective from August 1, 2018:

From	Trade		CAF %
		To	
East Asia		North Europe / Mediterranean	5.28%
Japan		USA	0.00%

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective from August 1, 2018:

From	Trade To	in USD per TEU
		BUC/BAF
North Europe	East Asia	487
Mediterranean	East Asia	475
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	474
South Africa / Namibia / Mozambique	East Asia	180
South Africa / Namibia / Mozambique	Oceania	351
West Africa	East Asia	517
West Africa	Oceania	564
USA / Canada	Australia / New Zealand	595
USA / Canada	Pacific Islands	595
Mexico East Coast	East Asia	567
Mexico West Coast	East Asia	305
Mexico Gulf Coast	Oceania	408
Mexico West Coast	Oceania	408
South America East Coast	East Asia	613
South America West Coast	East Asia	580
Central America / Caribbean	Oceania	408
South America East Coast	Oceania	575
South America West Coast	Oceania	575

* Changes on a quarterly basis and are valid to September 30, 2018.

- Bunker Charge (BUC) and Low Sulphur Surcharge (LSF)

For the Asian **import trades** effective from August 1, 2018:

From	Trade To	LSF (in USD)	
		20'	40'
USEC / US Gulf / Canada EC	East Asia	39	49
USWC / Canada WC	East Asia	30	37
US / Canada	Australia / New Zealand	20 *	40 *
US / Canada	Pacific Island	20 *	40 *

* Changes on quarterly basis and are valid to September 30, 2018.

From	Trade To	LSF
		(USD per Teu)
North Europe	East Asia	25
Scandinavia/Baltic	East Asia	60

From	Trade To	in USD per TEU	
		BUC	LSF
North Europe	Oceania	559	25
Fos (France Med)	New Zealand / Australia / Fiji	474	--

- Bunker Fuel Factor (BFF)

For the Asian **import trades** effective from August 1, 2018:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia	711	889	No
USEC / US Gulf / Canada EC	East Asia	914	1142	Yes
USWC / Canada WC	East Asia	390	488	No
USWC / Canada WC	East Asia	516	645	Yes

* Changes on a quarterly basis and are valid to September 30, 2018.

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective from August 1, 2018:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia	--	--	5.28%
USA	Korea	--	--	0.00%
USA	Taiwan	--	--	0.00%
USA	Singapore	--	--	0.00%
Canada	East Asia	--	--	0.00%

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Please be informed of the Bunker Charge (BUC) for the Intra Asia trades effective from August 1, 2018

From	Trade To	BUC per TEU (in USD)
Australia	New Zealand	116
Australia	Pacific Islands / Papua New Guinea	149
East Asia	Oceania	202
East Asia	East Asia	63
East Asia	Red Sea	314
East Asia	Indian Subcontinent	213
East Asia	Middle East	314
Indian Subcontinent	East Asia	226
Indian Subcontinent	Oceania	427
Middle East	East Asia	326
Middle East	Oceania	452
New Zealand	Australia	65
New Zealand	Pacific Islands / Papua New Guinea	50
Oceania	Middle East	452
Oceania	Red Sea	452
Oceania	Indian Subcontinent	376
Oceania	East Asia	240
Pacific Islands / Papua New Guinea	Australia	168
Pacific Islands / Papua New Guinea	New Zealand	103
Red Sea	East Asia	326

* Changes on a quarterly basis and are valid to September 30, 2018.

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG