

CustomerInfo

Bunker Related Charges and Currency Adjustment Factor Application from / to Asia and Oceania

September 28, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective from November 1, 2018:

From	Trade To	in USD per TEU
		BUC/BAF
East Asia	North Europe	546*
East Asia	Mediterranean	534*
East Asia	West Africa	592
East Asia	South Africa / Namibia / Mozambique	223
East Asia	Mexico (excl. Ensenada)	315
East Asia	SAEC	526
East Asia	SAWC	611
East Asia	Central America / Caribbean	419
Oceania	North Europe	584
Oceania	Mediterranean	495
Oceania	West Africa	661
Oceania	South Africa / Namibia / Mozambique	411

*Changes on a quarterly basis and are valid to December 31, 2018.

From	Trade To	BUC (in USD)			
		20'	40'	40'HC	45'
East Asia	Ensenada (Mexico)	527	585	585	--

- Low Sulphur Surcharge (LSF)

For the Asian **export trades** effective from November 1, 2018:

From	Trade		LSF (USD per Teu)
		To	
East Asia		North Europe incl. UK	25
East Asia		Scandinavia/Baltic	60
Oceania		North Europe incl. UK	23
Oceania		Scandinavia/Baltic	58

From	Trade		in USD	
		To	20'	40'
Oceania		USA and Canada (Region North America)	20 *	40 *

*Changes on a quarterly basis and are valid to December 31, 2018.

Please note that BFF for Oceania changes on a quarterly basis and below amounts are effective from November 1, 2018:

From	Trade		BFF (USD per Teu)
		To	
Oceania		Mexico West Coast	698
Oceania		Mexico Gulf Coast	698
Oceania		Central America, Caribbean	698
Oceania		SAWC	698
Oceania		SAEC	698
Australia, New Zealand & Fiji		USA & Canada	698
New Caledonia & French Polynesia		USA & Canada	698

*BFF changes on a quarterly basis and valid to December 31, 2018.

- Currency Adjustment Factor (CAF)

For the Asian **export trades** effective from November 1, 2018:

From	Trade To	CAF %
East Asia	North Europe / Mediterranean	3.94%
Japan	USA	0.00%

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective from November 1, 2018:

From	Trade To	in USD per TEU BUC/BAF
North Europe	East Asia	546
Mediterranean	East Asia	534
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	550
South Africa / Namibia / Mozambique	East Asia	223
South Africa / Namibia / Mozambique	Oceania	411
West Africa	East Asia	592
West Africa	Oceania	661
USA / Canada	Australia / New Zealand	698
USA / Canada	Pacific Islands	698
Mexico East Coast	East Asia	653
Mexico West Coast	East Asia	346
Mexico Gulf Coast	Oceania	477
Mexico West Coast	Oceania	477
South America East Coast	East Asia	689
South America West Coast	East Asia	651
Central America / Caribbean	Oceania	477
South America East Coast	Oceania	643
South America West Coast	Oceania	643

*Changes on a quarterly basis and are valid to December 31, 2018.

- Bunker Charge (BUC) and Low Sulphur Surcharge (LSF)

For the Asian **import trades** effective from November 1, 2018:

From	Trade To	LSF (in USD)	
		20'	40'
USEC / US Gulf / Canada EC	East Asia	41	51
USWC / Canada WC	East Asia	26	33
US / Canada	Australia / New Zealand	20*	40*
US / Canada	Pacific Island	20*	40*

*Changes on quarterly basis and are valid to December 31, 2018.

From	Trade To	LSF
		(USD per Teu)
North Europe	East Asia	25
Scandinavia/Baltic	East Asia	60

From	Trade To	in USD per TEU	
		BUC	LSF
North Europe	Oceania	649	23
Fos (France Med)	New Zealand / Australia / Fiji	550	--

- Bunker Fuel Factor (BFF)

For the Asian **import trades** effective from November 1, 2018:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia	841	1051	No
USEC / US Gulf / Canada EC	East Asia	1043	1304	Yes
USWC / Canada WC	East Asia	453	566	No
USWC / Canada WC	East Asia	578	723	Yes

*Changes on a quarterly basis and are valid to December 31, 2018.

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective from November 1, 2018:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia	--	--	3.94%
USA	Korea	--	--	0.00%
USA	Taiwan	--	--	0.00%
USA	Singapore	--	--	0.00%
Canada	East Asia	--	--	0.00%

*Changes on a quarterly basis and are valid to December 31, 2018.

Please be informed of the Bunker Charge (BUC) for the **Intra Asia trades** effective from November 1, 2018

From	Trade To	BUC per TEU (in USD)
Australia	New Zealand	136
Australia	Pacific Islands / Papua New Guinea	173
East Asia	Oceania	237
East Asia	East Asia	73
East Asia	Red Sea	368
East Asia	Indian Subcontinent	250
East Asia	Middle East	368
Indian Subcontinent	East Asia	265
Indian Subcontinent	Oceania	500
Middle East	East Asia	382
Middle East	Oceania	530
New Zealand	Australia	76
New Zealand	Pacific Islands / Papua New Guinea	59
Oceania	Middle East	530
Oceania	Red Sea	530
Oceania	Indian Subcontinent	441
Oceania	East Asia	281
Pacific Islands / Papua New Guinea	Australia	196
Pacific Islands / Papua New Guinea	New Zealand	120
Red Sea	East Asia	382

*Changes on a quarterly basis and are valid to December 31, 2018.

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG