

■ **Bunker Related Charges and Currency Adjustment Factor**
Application from / to Asia and Oceania

January 30, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective from March 1st – 31st, 2018:

From	Trade	To	in USD per TEU BUC/BAF
East Asia		North Europe	439
Oceania		North Europe	498
East Asia		Mediterranean	427
Oceania		Mediterranean	422
East Asia		West Africa	461
Oceania		West Africa	562
East Asia		South Africa / Namibia / Mozambique	148
Oceania		South Africa / Namibia / Mozambique	350
East Asia		Mexico (excl. Ensenada)	270
East Asia		SAEC	448
East Asia		SAWC	520

From	Trade	To	BUC (in USD)			
			20'	40'	40'HC	45'
East Asia		Ensenada (Mexico)	480	533	533	--

- Interim Fuel Participation (IFP)

for the Asian **export trades** effective from March 1st – 31st, 2018:

From	Trade	To	IFP (USD per Teu)
East Asia (excl. Japan)		North Europe	1
East Asia (excl. Japan)		Mediterranean	1

- Low Sulphur Surcharge (LSF)

for the Asian **export trades** effective March 1st – 31st, 2018:

From	Trade To	LSF (USD per Teu)	
		East Asia	North Europe incl. UK
East Asia	Scandinavia/Baltic	55	
Oceania	North Europe incl. UK	24	
Oceania	Scandinavia/Baltic	59	

From	Trade To	in USD	
		20'	40'
Oceania	USA and Canada (Region North America)	16	32

Please note that BFF for Oceania changes on a quarterly basis and below amounts are effective from March 1st – 31st, 2018:

From	Trade To	BFF (USD per Teu)	
		Oceania	Mexico West Coast
Oceania	Mexico Gulf Coast	522	
Oceania	Central America, Caribbean	522	
Oceania	SAWC	522	
Oceania	SAEC	522	
Australia, New Zealand & Fiji	USA & Canada	522	
New Caledonia & French Polynesia	USA & Canada	522	

- Currency Adjustment Factor (CAF)

for the Asian **export trades** effective from March 1st – 31st, 2018:

From	Trade To	CAF	
		%	
East Asia	North Europe / Mediterranean	4.55%	
Japan	USA	0.00%	

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective from March 1st – 31st, 2018:

From	Trade		in USD per TEU BUC/BAF
		To	
North Europe		East Asia	439
Mediterranean		East Asia	427
Mediterranean (excl. Fos)		New Zealand / Australia / Fiji	469
South Africa / Namibia / Mozambique		East Asia	148
South Africa / Namibia / Mozambique		Oceania	350
West Africa		East Asia	461
West Africa		Oceania	562
USA / Canada		Australia / New Zealand	522
USA / Canada		Pacific Islands	522
Mexico East Coast		East Asia	599
Mexico West Coast		East Asia	301
Mexico Gulf Coast		Oceania	351
Mexico West Coast		Oceania	351
South America East Coast		East Asia	606
South America West Coast		East Asia	573
Central America / Caribbean		Oceania	351
South America East Coast		Oceania	478
South America West Coast		Oceania	478

- Bunker Charge (BUC) and Low Sulphur Surcharge (LSF)

for the Asian **import trades** effective from March 1st – 31st, 2018:

From	Trade To	LSF (in USD)	
		20'	40'
USEC / US Gulf / Canada EC	East Asia	31	39
USWC / Canada WC	East Asia	23	29
US / Canada	Australia / New Zealand	16	32
US / Canada	Pacific Island	16	32

From	Trade To	LSF
		(USD per Teu)
North Europe	East Asia	20
Scandinavia/Baltic	East Asia	55

From	Trade To	in USD per TEU	
		BUC	LSF
North Europe	Oceania	553	24
Fos (France Med)	New Zealand / Australia / Fiji	469	--

- Bunker Fuel Factor (BFF)

for the Asian **import trades** effective from March 1st – 31st, 2018:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia / Indian Subcontinent	700	874	No
USEC / US Gulf / Canada EC	East Asia / Indian Subcontinent	900	1125	Yes
USWC / Canada WC	East Asia / Indian Subcontinent	385	481	No
USWC / Canada WC	East Asia / Indian Subcontinent	510	637	Yes

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective from March 1st – 31st, 2018:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia	--	--	4.55%
USA	Korea	--	--	0.00%
USA	Taiwan	--	--	7.00%
USA	Singapore	--	--	18.00%
Canada	East Asia	--	--	0.00%

Please be informed of the Bunker Charge (BUC) for the **Intra Asia trades** effective from March 1st – 31st, 2018:

From	Trade To	BUC per TEU (in USD)
East Asia	Arabian Gulf	313
Arabian Gulf	East Asia	325
East Asia	Red Sea	313
Red Sea	East Asia	325
East Asia	Indian Subcontinent	212
Indian Subcontinent	East Asia	225
Oceania	Arabian Gulf	450
Oceania	Red Sea	450
Oceania	Indian Subcontinent	375
New Zealand	Australia	64
Australia	New Zealand	115
Australia	Pacific Islands / Papua New Guinea	147
New Zealand	Pacific Islands / Papua New Guinea	50
Pacific Islands / Papua New Guinea	Australia	167
Pacific Islands / Papua New Guinea	New Zealand	103
East Asia	Oceania	201
East Asia	East Asia	450
Oceania	East Asia	62

■ **Emergency Bunker Surcharge (EBS) Application**
from/to Asia and Oceania

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to Asia and Oceania effective from March 1st – 31st, 2018:

From Asia / Oceania:

From	Trade		EBS per TEU (in USD)
		To	
East Asia		North Europe	1
East Asia		Mediterranean	1
East Asia		South Africa / Namibia / Mozambique	--
East Asia		West Africa	--
East Asia		Mexico	0
Oceania		Mexico West Coast	0
Oceania		Mexico Gulf Coast	0
East Asia		Central America / Caribbean	0
Oceania		Central America / Caribbean	0
East Asia		South America East Coast	0
East Asia		South America West Coast	0
Oceania		South America East Coast	0
Oceania		South America West Coast	0

To Asia / Oceania:

From	Trade To	EBS per TEU (in USD)
North Europe	East Asia	1
Mediterranean	East Asia	1
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	210
South Africa / Namibia / Mozambique	East Asia	--
West Africa	East Asia	--
Mexico East Coast	East Asia	45
Mexico West Coast	East Asia	45
South America East Coast	East Asia	55
South America West Coast	East Asia	45
Mexico Gulf Coast	Oceania	75
Mexico West Coast	Oceania	75
Central America / Caribbean	Oceania	75
South America East Coast	Oceania	75
South America West Coast	Oceania	75

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG