

■ **Bunker Related Charges and Currency Adjustment Factor**
Application from / to Asia and Oceania

April 1, 2018

Dear Customer,

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **export trades** effective from May 1st – 31st, 2018:

From	Trade To	in USD per TEU BUC/BAF
East Asia	North Europe	481 *
East Asia	Mediterranean	469 *
East Asia	West Africa	513
East Asia	South Africa / Namibia / Mozambique	178
East Asia	Mexico (excl. Ensenada)	268
East Asia	SAEC	447
East Asia	SAWC	521
East Asia	Central America / Caribbean	357
Oceania	North Europe	495
Oceania	Mediterranean	419
Oceania	West Africa	559
Oceania	South Africa / Namibia / Mozambique	348

* Changes on a quarterly basis and are valid to June 30, 2018.

From	Trade To	BUC (in USD)			
		20'	40'	40'HC	45'
East Asia	Ensenada (Mexico)	359	399	399	--

- Interim Fuel Participation (IFP)

for the Asian **export trades** effective from May 1st – 31st, 2018:

From	Trade To	IFP (USD per Teu)
East Asia (excl. Japan)	North Europe	1
East Asia (excl. Japan)	Mediterranean	1

- Low Sulphur Surcharge (LSF)

for the Asian **export trades** effective May 1st – 31st, 2018:

From	Trade To	LSF (USD per Teu)
East Asia	North Europe incl. UK	25
East Asia	Scandinavia/Baltic	60
Oceania	North Europe incl. UK	24
Oceania	Scandinavia/Baltic	59

From	Trade To	in USD	
		20'	40'
Oceania	USA and Canada (Region North America)	15 *	30 *

. * Changes on a quarterly basis and are valid to June 30, 2018.

Please note that BFF for Oceania changes on a quarterly basis and below amounts are effective from May 1st – 31st, 2018:

From	Trade To	BFF (USD per Teu)
Oceania	Mexico West Coast	595
Oceania	Mexico Gulf Coast	595
Oceania	Central America, Caribbean	595
Oceania	SAWC	595
Oceania	SAEC	595
Australia, New Zealand & Fiji	USA & Canada	595
New Caledonia & French Polynesia	USA & Canada	595

* BFF changes on a quarterly basis and valid to June 30, 2018.

- Currency Adjustment Factor (CAF)

for the Asian **export trades** effective from May 1st – 31st, 2018:

From	Trade To	CAF %
East Asia	North Europe / Mediterranean	7.52%
Japan	USA	0.00%

Please be informed about the Bunker Charge (BUC), Bunker Adjustment Factor (BAF) and Low Sulphur Fuel Surcharge (LSF) for the Asian **import trades** effective from May 1st – 31st, 2018:

Trade		in USD per TEU
From	To	BUC/BAF
North Europe	East Asia	481 *
Mediterranean	East Asia	469 *
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	466
South Africa / Namibia / Mozambique	East Asia	178
South Africa / Namibia / Mozambique	Oceania	348
West Africa	East Asia	513
West Africa	Oceania	559
USA / Canada	Australia / New Zealand	595 *
USA / Canada	Pacific Islands	595 *
Mexico East Coast	East Asia	558
Mexico West Coast	East Asia	299
Mexico Gulf Coast	Oceania	406
Mexico West Coast	Oceania	406
South America East Coast	East Asia	604
South America West Coast	East Asia	572
Central America / Caribbean	Oceania	406
South America East Coast	Oceania	559
South America West Coast	Oceania	559

* Changes on a quarterly basis and are valid to June 30, 2018.

- Bunker Charge (BUC) and Low Sulphur Surcharge (LSF)

for the Asian **import trades** effective from May 1st – 31st, 2018:

From	Trade To	LSF (in USD)	
		20'	40'
USEC / US Gulf / Canada EC	East Asia	39	49
USWC / Canada WC	East Asia	28	35
US / Canada	Australia / New Zealand	15 *	30 *
US / Canada	Pacific Island	15 *	30 *

* Changes on quarterly basis and are valid to June 30, 2018.

From	Trade To	LSF (USD per Teu)
North Europe	East Asia	25
Scandinavia/Baltic	East Asia	60

From	Trade To	in USD per TEU	
		BUC	LSF
North Europe	Oceania	550	24
Fos (France Med)	New Zealand / Australia / Fiji	466	--

- Bunker Fuel Factor (BFF)

for the Asian **import trades** effective from May 1st – 31st, 2018:

From	Trade To	BFF (in USD)		Temp. Contr.
		20'	40'	
USEC / US Gulf / Canada EC	East Asia	707	883	No
USEC / US Gulf / Canada EC	East Asia	909	1136	Yes
USWC / Canada WC	East Asia	389	486	No
USWC / Canada WC	East Asia	515	643	Yes

* Changes on a quarterly basis and are valid to June 30, 2018.

- Currency Adjustment Factor (CAF)

for the Asian **import trades** effective from May 1st – 31st, 2018:

From	Trade To	CAF (in USD)		
		20'	40'	%
North Europe / Mediterranean	East Asia	--	--	7.52%
USA	Korea	--	--	0.00%
USA	Taiwan	--	--	0.00%
USA	Singapore	--	--	0.00%
Canada	East Asia	--	--	0.00%

* Changes on a quarterly basis and are valid to June 30, 2018.

Please be informed of the Bunker Charge (BUC) for the **Intra Asia trades** effective from May 1st – 31st, 2018:

From	Trade To	BUC per TEU (in USD)
Australia	New Zealand	116
Australia	Pacific Islands / Papua New Guinea	146
East Asia	Oceania	201
East Asia	East Asia	62
East Asia	Red Sea	311
East Asia	Indian Subcontinent	212
East Asia	Middle East	311
Indian Subcontinent	East Asia	224
Indian Subcontinent	Oceania	425
Middle East	East Asia	324
Middle East	Oceania	448
New Zealand	Australia	64
New Zealand	Pacific Islands / Papua New Guinea	50
Oceania	Middle East	450
Oceania	Red Sea	450
Oceania	Indian Subcontinent	373
Oceania	East Asia	238
Pacific Islands / Papua New Guinea	Australia	167
Pacific Islands / Papua New Guinea	New Zealand	103
Red Sea	East Asia	324

* Changes on a quarterly basis and are valid to June 30, 2018.

■ Emergency Bunker Surcharge (EBS) Application from/to Asia and Oceania

Please be informed about the Emergency Bunker Charge (EBS) for inbound and outbound shipments from/to Asia and Oceania effective from May 1st – 31st, 2018:

From Asia / Oceania:

From	Trade	To	EBS per TEU (in USD)
East Asia		North Europe	1
East Asia		Mediterranean	1
East Asia		South Africa / Namibia / Mozambique	--
East Asia		West Africa	--
East Asia		Mexico	0
Oceania		Mexico West Coast	0
Oceania		Mexico Gulf Coast	0
East Asia		Central America / Caribbean	0
Oceania		Central America / Caribbean	0
East Asia		South America East Coast	0
East Asia		South America West Coast	0
Oceania		South America East Coast	0
Oceania		South America West Coast	0

To Asia / Oceania:

Trade		EBS per TEU (in USD)
From	To	
North Europe	East Asia	1
Mediterranean	East Asia	1
Mediterranean (excl. Fos)	New Zealand / Australia / Fiji	207
South Africa / Namibia / Mozambique	East Asia	--
West Africa	East Asia	--
Mexico East Coast	East Asia	44
Mexico West Coast	East Asia	44
South America East Coast	East Asia	53
South America West Coast	East Asia	44
Mexico Gulf Coast	Oceania	75
Mexico West Coast	Oceania	75
Central America / Caribbean	Oceania	75
South America East Coast	Oceania	75
South America West Coast	Oceania	75

Important Note:

Please note that all changes which do require a legal 30 day notice are duly filed and announced in the respective Public Tariffs. This document does not replace the application of the Public Tariff.

Kind regards,

Hapag-Lloyd AG