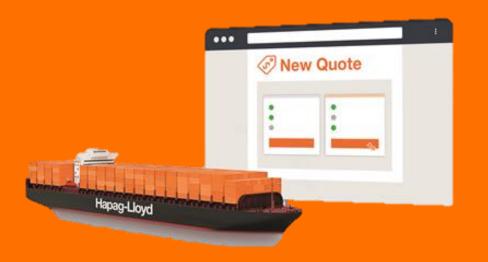


All offers in a single screen!



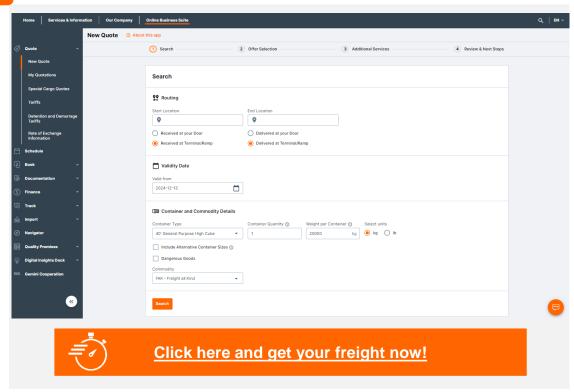


New Quotes – Key Features

All available offers in a single screen

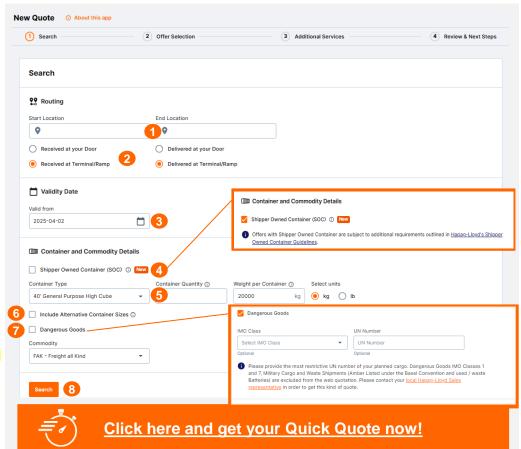




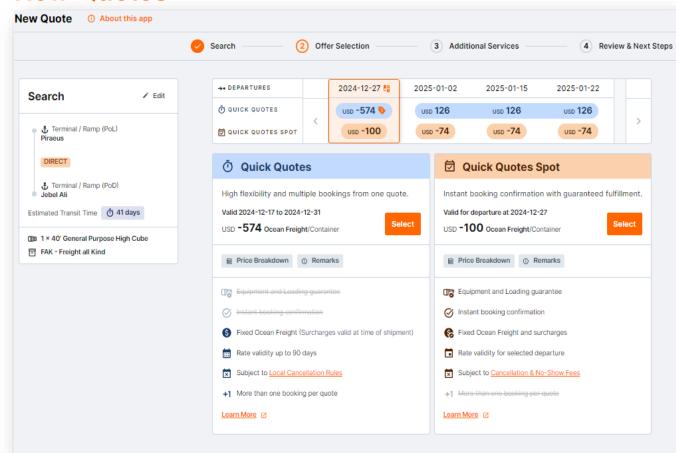




- While entering your Origin/Destination location in the relevant field, a dropdown menu will provide location suggestions. Simply click on the desired suggestion to select it. <u>For domestic origin and destination locations</u>, it is possible to select a specific POL and/or POD.
- In this section, you can select the <u>type of shipment</u> you need. With New Quotes, you can request quotes for terminal/ramp or door-to-door deliveries.
- 3. You can determine the validity date yourself. After making your selection or entering your desired date, the chosen date will be taken as the start date of validity, and the last day of the selected month will be the end date. While requesting quotes at the end of the month, selecting the start of the next month for future shipments may be more advantageous, ensuring you have a valid quote for the entire next month.
- Do you want to load with your own container? Shipper Owned Container enables to use your own containers instead of Hapag-Lloyd's ones. Don't forget to check <u>Hapag-Lloyd's Shipper Owned Container Guidelines.</u>
- Select the container type you need. New Quotes provides pricing for standard Dry and Reefer containers, NOR, and Overflow-Free Open Top containers.
- 6. 'Include Alternative Container Sizes' Get rates for all container sizez within the same container group. If selected, it will be quoted as a quick quote. Even with alternative routing, changes can be made when this option is chosen You will be redirected to the previous version of the tool which does not feature price comparison for Quick Quotes and Quick Quotes Spot.
- 7. Choose the desired commodity and Dangerous Goods type (if applicable). If no special commodity applies to your chosen route, FAK is provided by default. Click once on the options to view them.For Dangerous Goods shipments, make sure to check the Dangerous Goods box, then fill in the IMO Class and UN Number fields before proceeding.
- Get Offers!



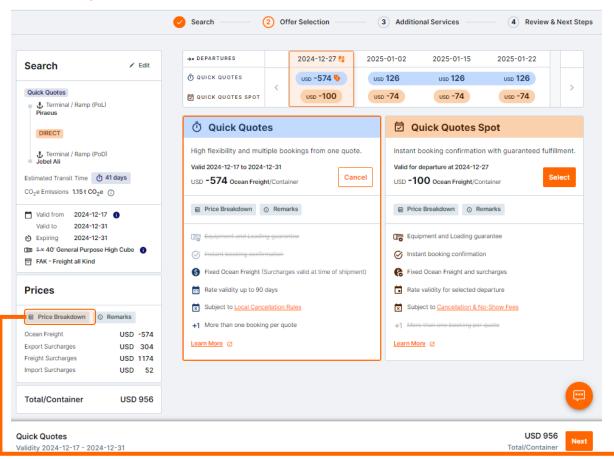




*You can switch the dates on the carousel at the top of the screen. We have highlighted the fastest transit time and the cheapest price for easy reference.

*Once you decide on a date, you need to choose your preferred option by clicking "Select" on the product card.





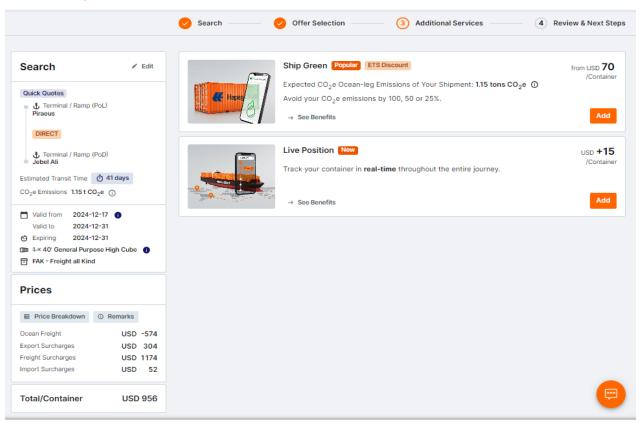
*All the information related to your selection will be displayed on the side panel, including the total price.

You can click to see the *Price*Breakdown of the offer, and
even print it at this point.

Don't forget to check the
Remarks section as well.







After clicking "Next," you will be able to add additional services to your quote.

To support a sustainable future, you can opt for Ship Green.

You can include Live Position in your quote for real-time container tracking.

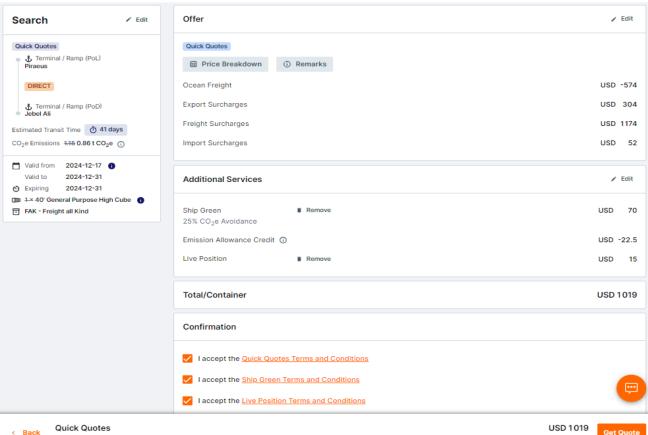
Quick Quotes

Validity 2024-12-17 - 2024-12-31

USD 956 Total/Container

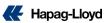






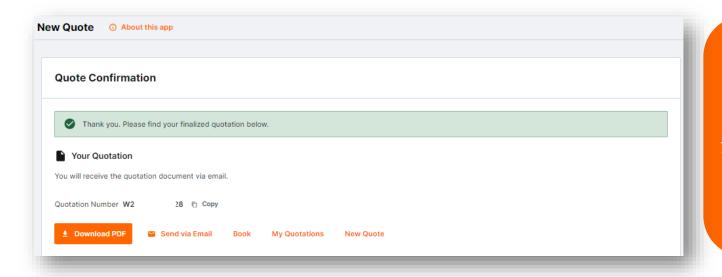
In the final step, you can review your quotation details, check additional services, and if you notice any errors, select the edit option to make the necessary changes.

If you're sure about everything, click 'Get **Quote' and your quotation** will be ready.



< Back

Validity 2024-12-17 - 2024-12-31



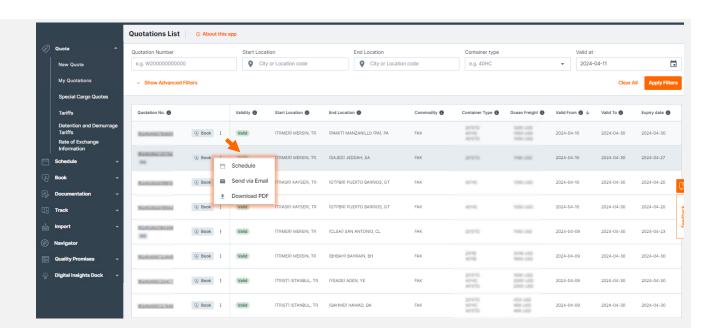
After clicking 'Get Quote', the system will generate your quotation and redirect you to this page. From here, you can download your quotation PDF by clicking 'Download PDF



My Quotations

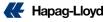
All the quotations you requested are stored in the "My Quotations" section.

* Spot quotations are not visible in this section.





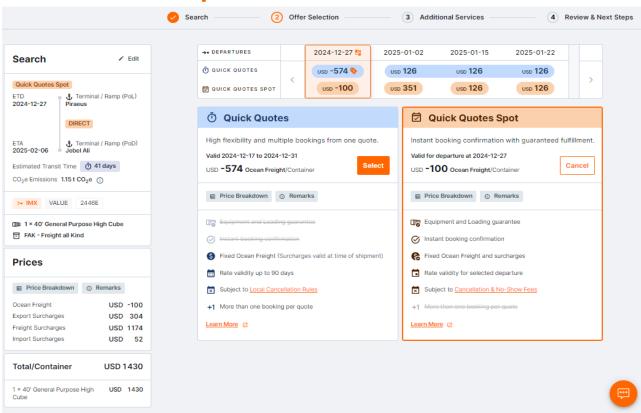
You can then select your quote to download the PDF file to your computer or use the "Schedule" option to review the vessel schedule.



Request your quotation, see directly the available sailings for your chosen route and receive your confirmed booking with your space guarantee.







*You can switch the dates on the carousel at the top of the screen. We have highlighted the fastest transit time and the cheapest price for easy reference.

*Once you decide on a date, you need to choose your Quick Quotes Spot by clicking "Select" on the product card.

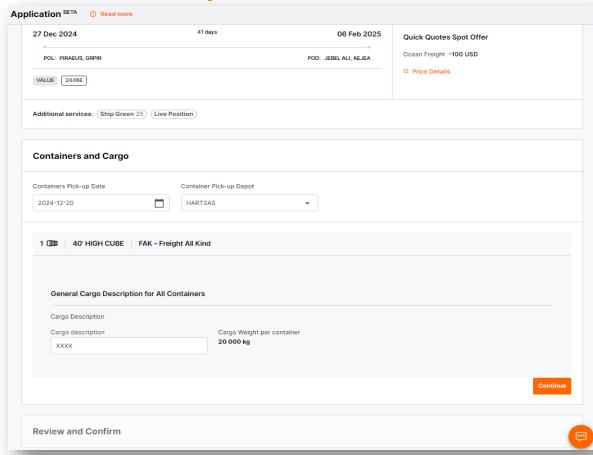
Quick Quotes Spot

FTD 2024-12-27 FTA 2025-02-06

USD 1430 Total/Container



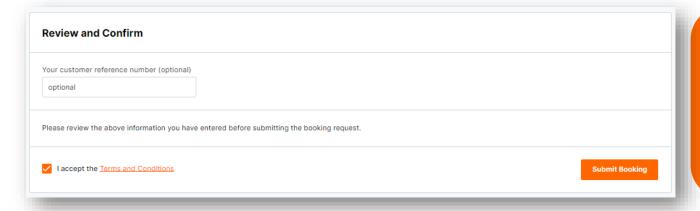




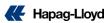
In this step, you can review your Quick Quotes Spot quotation details, check additional services, Choose Containers Pick-up Depot and fill Cargo description

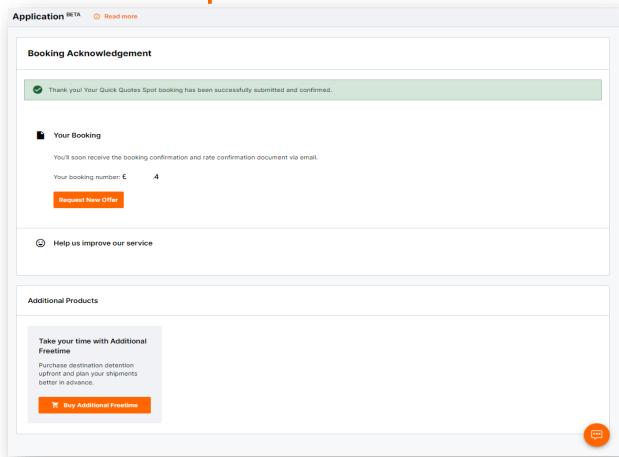
If you're sure about everything, Accept confirmations and click 'Continue'





After clicking Continue,'
the system will ask you
reference number its
optional and you need to
accept Terms and
Conditions click Submit
Booking





After clicking 'Submit Booking,' your booking confirmation will appear, and you will be able to see your booking number.



Quick Quotes Spot (QQS) - FAQ / subject to change

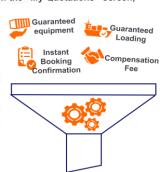
?

QQ Spot product features:

- QQ Spot is a one-time freight application that includes space and equipment approval for a specific vessel.
- Dry cargo 20 STD, 40 STD, 40 HC, 20 RE, 40 RE ve 40 NOR equipments available. Not available for Special and DG cargos.
- Only partial corrections can be made for bookings made with QQ Spot. Adding inland transport to the destination location, BL Merge/Split BL, Booking Split Changes made may be subject to a fee. (Merge/Split BL, Split Booking, Booking Cancellation, Reducing the Number of Containers)
- QQ Spot guarantees equipment and location. There is a guarantee to be loaded on the booked ship or on another ship that will depart within +/- 2 from the booked ship's ETD.
- Pre- and end carriage bookings can be taken.
- Freight is only valid for standard and reefer containers and reservations can be made for 20 or 40 containers. 2 container types cannot be selected at the same time for a single reservation.
- A reservation can contain a maximum of 20 containers, a reservation can be made for a single ship (DP voyage) and you can have a maximum of 100 TEU for each ship (DP voyage). (More than one reservation can be made for the same ship, provided that it does not exceed 100 TEU in total.)
- The validity of the freight received is 180 minutes and the quotation number does not appear before the reservation is completed. After the reservation is made, the foy and rate confirmation will be sent to you automatically by the system via e-mail. The quotation you received through QQ Spot will begin with the letter "V". You can access this quotation from the "My Quotations" screen, but you cannot use it in any transaction.
- Quotation received cannot be used for other reservations. Can be combined under B/L.
- · Standard freetime is provided in all destinations and additional freetime can be purchased from Navigator. (max 10 days)
- · The expense items in the quotation are fixed. PSS, MFR etc. Items that may change are not affected by the tariff change, GRI is not applied.
- For cancellations or drop-offs made by you up to 10 days prior to ship departure (ETD), a Per Container Fee will be applied and the No Show fee will be deducted.**
- Booking Party is entitled to receive compensation per container for the following situations received via Quick Quotes Spot: ***

- a) Failure to provide equipment on the dates specified in the booking confirmation.
- b) In case the loading ship cannot be loaded (except for the cases outside the control of Hapag-Lloyd).
- c) In case the departure ship is delayed by 10 days or more from the ETD specified in the initial booking confirmation.

Relevant information may vary. For more detailed information Please check the Frequently Asked Questions (FAQ) on the QQS Page.



Quick Quotes Spot offer...

... first come, first served



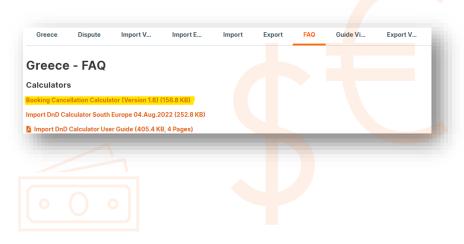
^{*}You can learn the relevant port conditions from our Sales Representative friends.

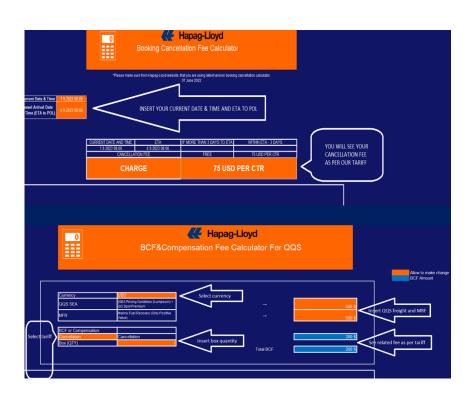
^{**}Tariffs may vary.

Booking Cancelation Fee Calculator

If you find yourself needing to cancel your booking, please remember that there may be fees.

To calculate this amount, we recommend downloading the BCF Calculator file from the <u>FAQ</u> section on our local website to see the Booking cancelation fee.



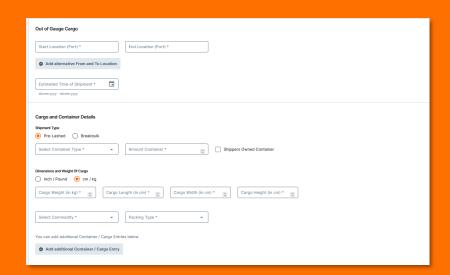




Special Cargo Quotes

Easy. Online. Customized.

Easily get your customized quotation for overflow or bulk cargo online with Hapag-Lloyd.



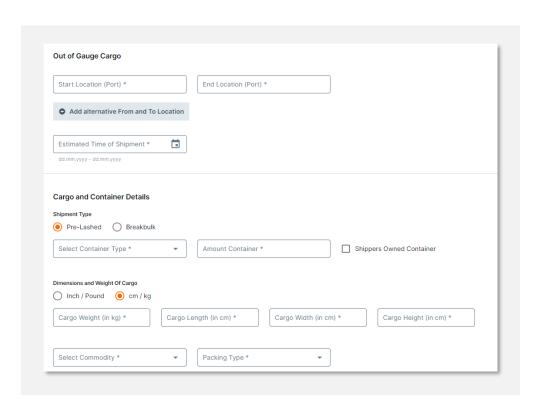


Special Cargo Quotes

- It can be used for bulk cargo and oversize cargo.
- Customized offer according to your needs.
- Your offer is handled directly by our dedicated cargo specialist team.









Customer Experience Survey

Let Your Voice Shape Our Future



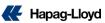


Let Your Voice Shape Our Future

At Hapag-Lloyd we believe every journey we take is made better by listening to you. Our Customer Experience Survey (CES) is your chance to help steer our course and enhance our services for you.

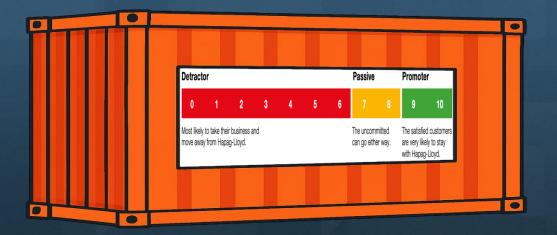
In just 6 - 8 minutes, you can make a meaningful impact — ensuring we remain your trusted partner on your journey to success and stay on course to become your "Undisputed Number One for Quality".





One of the key measurements in our survey is the <u>Net Promoter Score</u> – or short NPS. Here you rate our performance by scoring 0 to 10.

These scores are not simply colored green or red – in fact, they signify "good" or "bad".

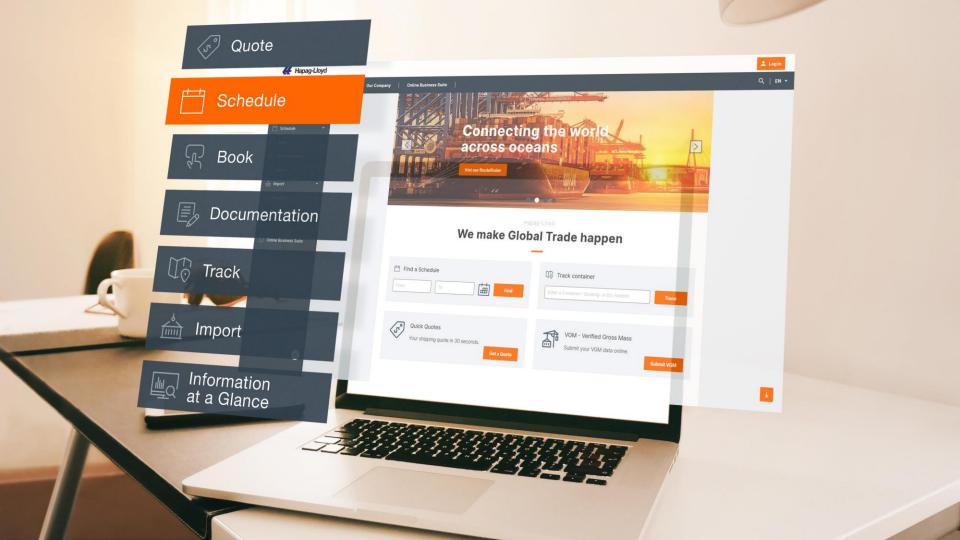


Customer Experience Survey

April 09-30, 2025



While the NPS indicates your long-term overall loyalty to us, the different survey sections allow you to give feedback on specific touchpoints or transactional topics.

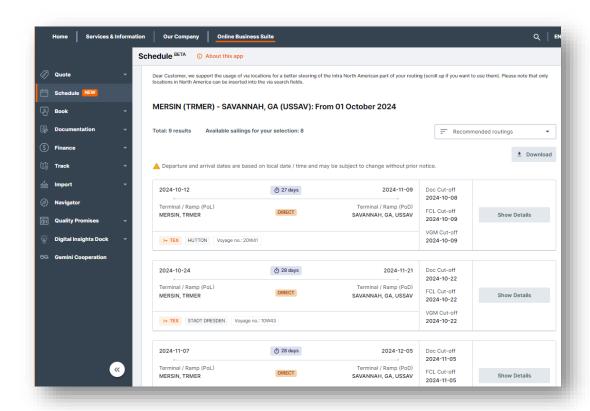


Schedule

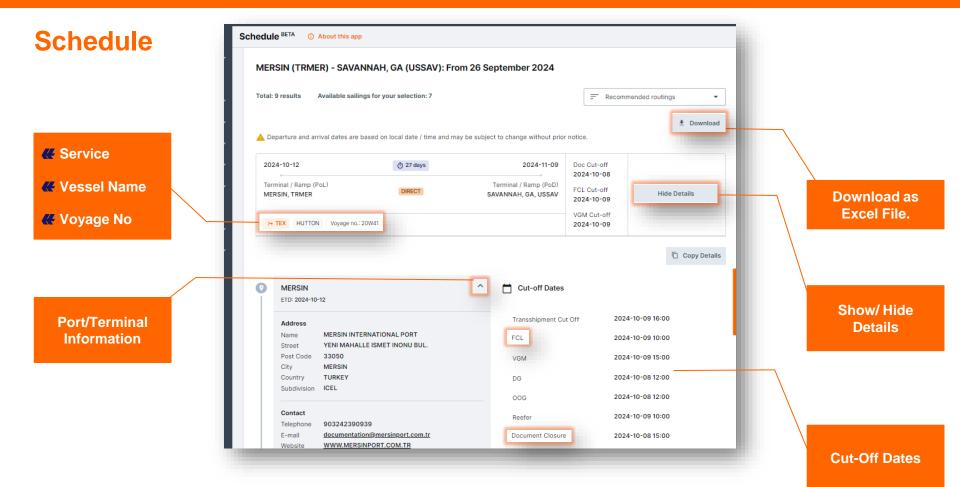
With our new "Schedule" solution, you can now review vessel schedules more easily and simply.

With Schedule, you can access the following information:

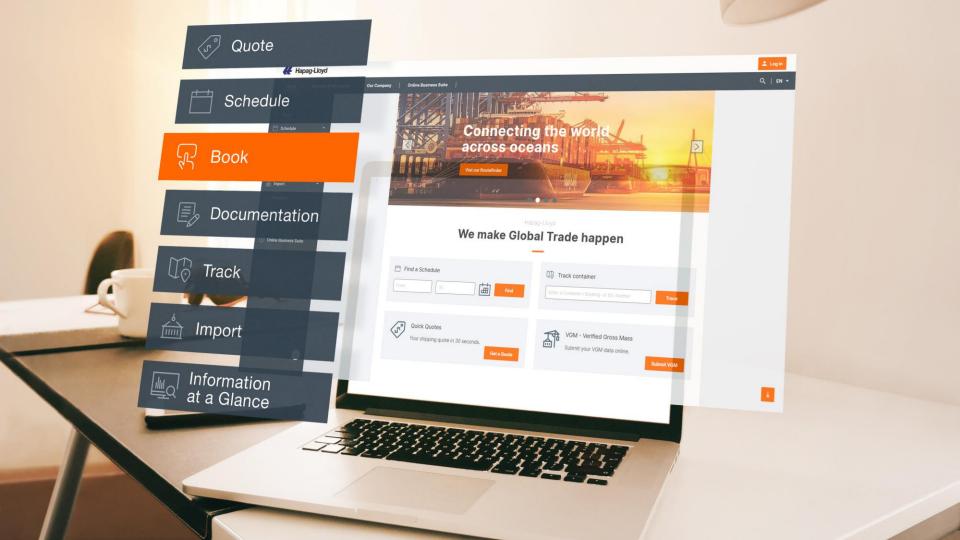
- Vessel name, service, and voyage number.
- Cut-off dates.
- Transfer details.
- Port/Terminal information.





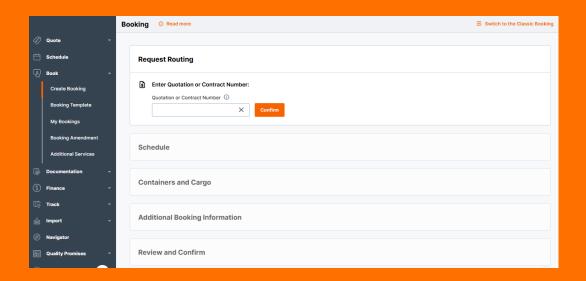






Web Booking

Get your bookings in *minutes*.





New Booking Page

- 1. Log in to Online Business Suite.
- 2. Open the "Booking" menu.
- 3. Click to the "Create Booking".
- 4. You can proceed to our previous booking creation steps from here.

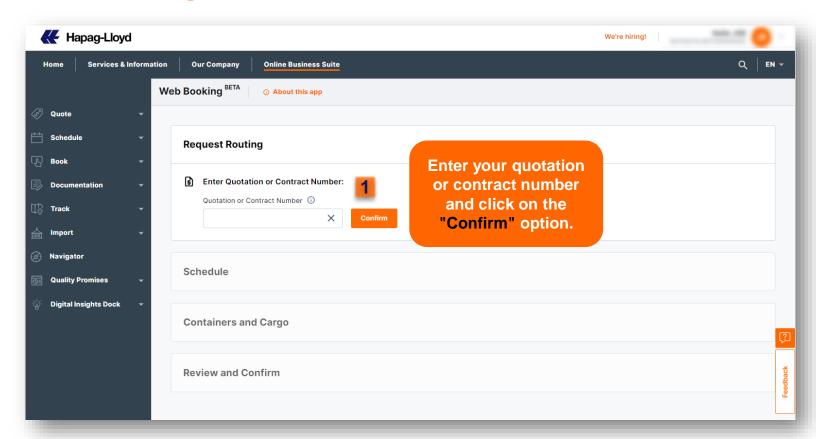
Services & Information **Our Company** 3 Switch to the CI Quote **Request Routing** Enter Quotation or Contract Number: Create Booking Quotation or Contract Number ①

Click here to create a reservation via New Booking!

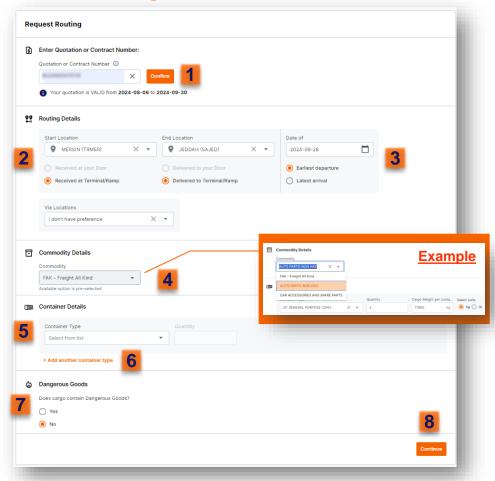
Schedule

Booking Amendment

Additional Services

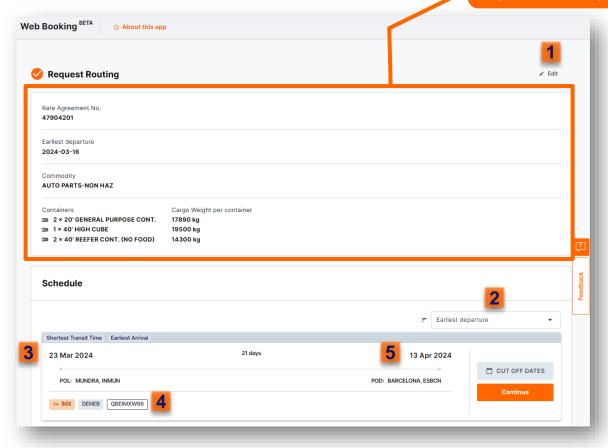




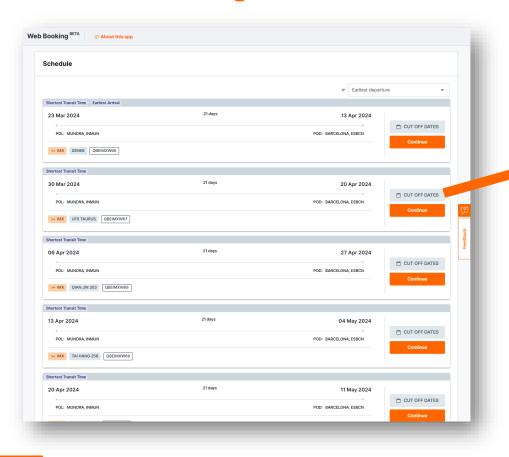


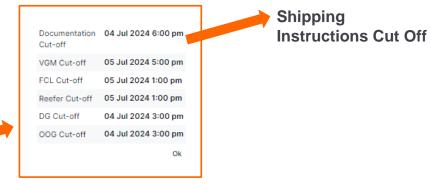
- 1. Your quotation/contract validity date.
- 2. Select the loading and unloading addresses.
- 3. Specify the date from which you want to select ships.
- Select if you have any special cargo for your shipment.
- Choose your container type and specify the number of containers.
- Click here to add a different type of container.
- 7. Enter your hazardous material details.
- 8. Proceed to the next step.

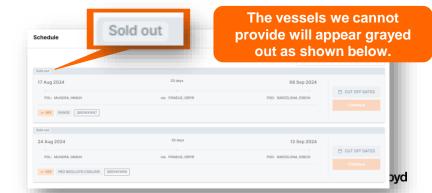
A summary of your actions from the previous step is displayed here.



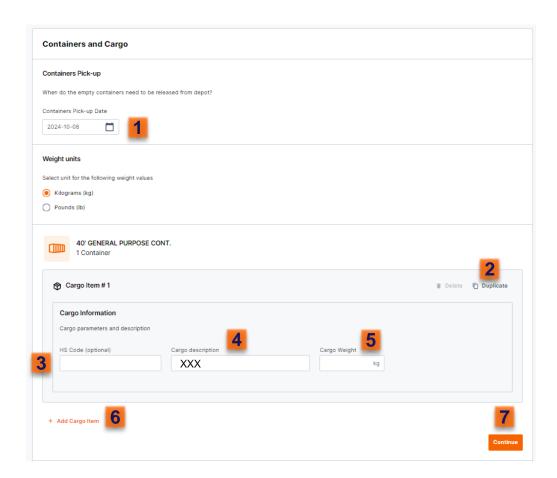
- 1. You can revise your previous actions by clicking here.
- 2. You can filter the vessels you want to view.
- 3. Departure date of the cargo.
- 4. Service details of the vessel.
- 5. Arrival date of the cargo.



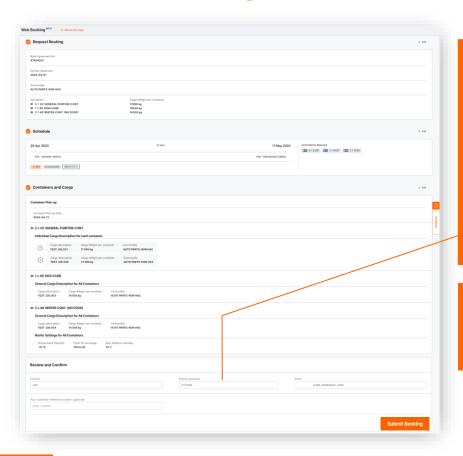


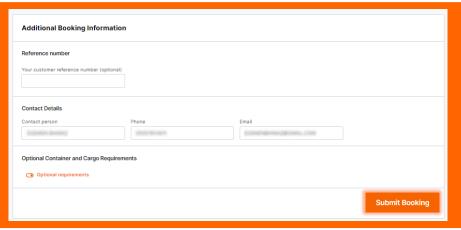


- 1. Container pickup date.
- 2. Copy the cargo.
- 3. HS code (This can be filled in optionally at this stage.)
- 4. Cargo description.
- 5. The approximate cargo weight you entered in the previous stage.
- 6. Add new cargo.
- 7. Proceed to the next step.





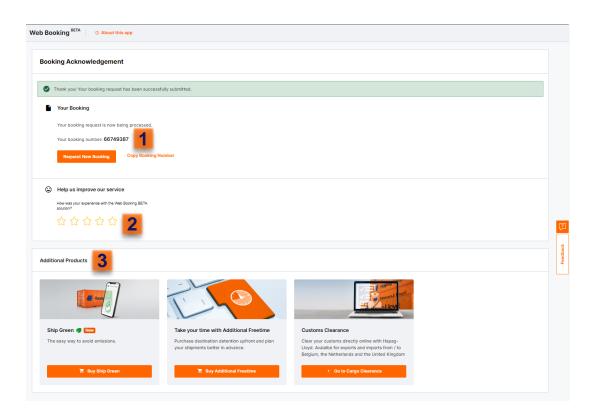




In the final step, you can review all the details you have entered, and after entering your contact information in the top section, click on the "Submit Booking" option to complete your reservation.



New Web Booking

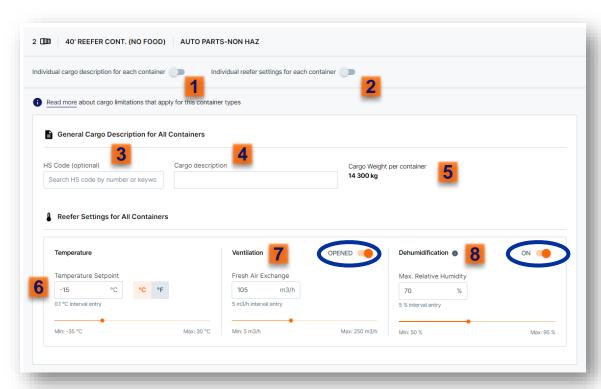


- 1. Your booking number.
- 2. You can evaluate our new booking BETA version here.
- 3. You can add Freetime or Ship Green to your booking. (You can also add them later via the Additional Services section.)

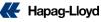


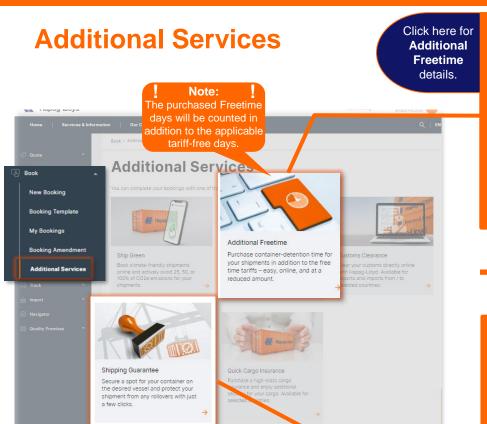
New Web Booking

(Reefer)



- 1. If you have multiple containers and each will contain separate cargo, you need to check this box.
- 2. If you have multiple containers and each will require a separate reefer setting, you need to check this box as well.
- 3. HS code (This can be filled in optionally at this stage.).
- 4. Cargo description.
- 5. The approximate cargo weight you entered in the previous stage.
- 6. Select the reefer temperature. (This is mandatory.)
- 7. Ventilation details.
- 8. Humidity settings.





Click here for Shipping Guarantee details.



Additional Freetime

- You can purchase Additional Freetime immediately after making a reservation through our Web Booking.
- You can purchase Freetime for your reservation until the ship reaches the arrival port.
- If you forget to make the purchase don't worry! You can also find it through Hapag-Lloyd Navigator.
- It is valid for 20ft, 40ft, 40ft standard HC containers, and containers containing hazardous materials.



Shipping Guarantee

- With Shipping Guarantee, you can protect your shipment, including transshipment ports, against any vessel changes for full ocean transportation.
- You can get Shipping Guarantee if you make a reservation via Hapag-Lloyd's Web Booking or Hapag-Lloyd Navigator.
- The cancellation fee for the reservation is 100% of the Shipping Guarantee fee.
- **W** The reservation change fee is 50% of the Shipping Guarantee fee...



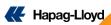
Our fleet of containers equipped with smart devices offers you real-time tracking of containers on land and at sea with our Live Position feature.

It is only applicable for DRY containers.



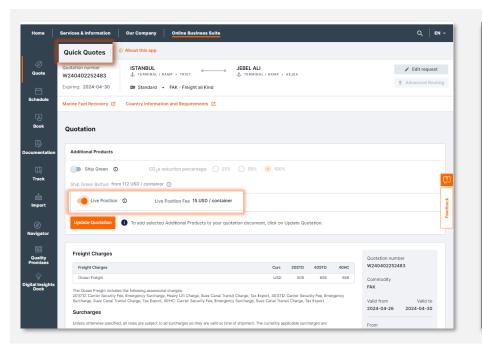
Pricing is \$15 per container.

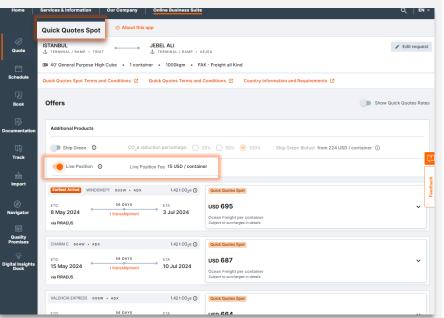
Free if inland transport is available!



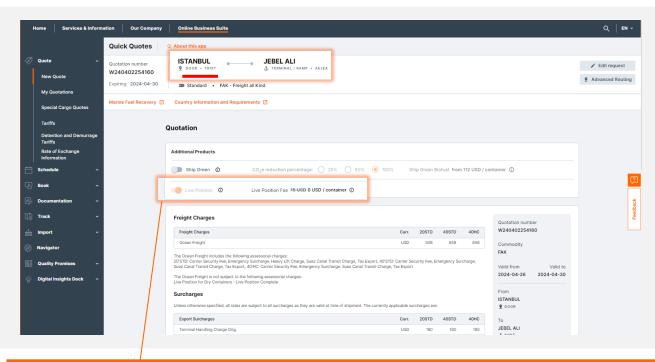
After receiving the quotation, you can add "Live Position" to your quotations on the screen that appears.

After this stage, it cannot be added to the quotation.

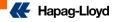


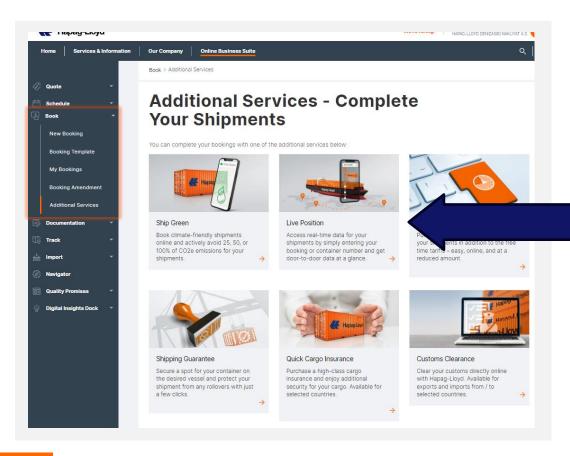






If there is a pre- or post-carriage included in the quotation, "Live Position" is automatically added to the quotation <u>free of charge</u>.

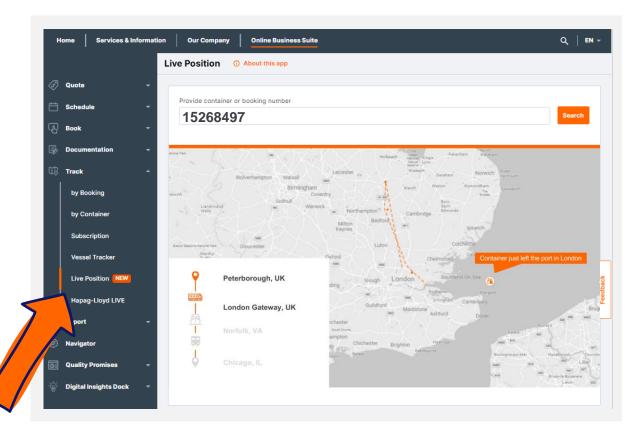




Also you can purchase the Live Position from here.



You can track your shipments by entering your bookings under the "Live Position" section in the "Track" menu.





Ship Green





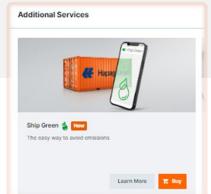
Ship Green

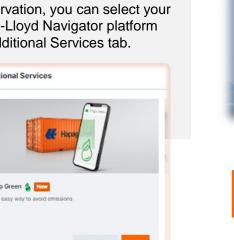


- With Ship Green, one of our most up-to-date services, you can reduce the emission rate of your shipments.
- By adding **Ship Green** to your load, you can eliminate 25%, 50% and 100% emissions.

How to get Ship Green?

If you have an existing reservation, you can select your reservation from our Hapag-Lloyd Navigator platform and purchase it from the Additional Services tab.





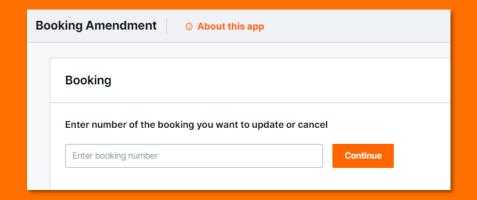


For detailed information, you can write to our address greece@service.hlag.com.



Booking Amendment

Submit a revision request online to your reservation.



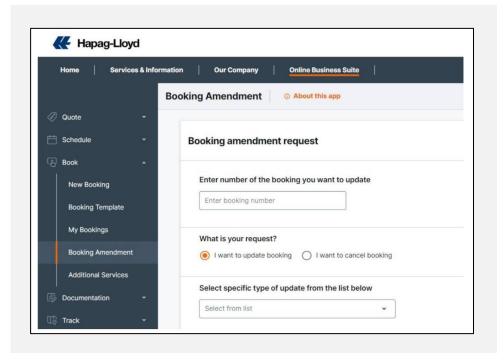


Booking Amendment

For all **changes** and **cancellation** requests related to your current bookings, you can easily submit them to us and ensure prompt processing.

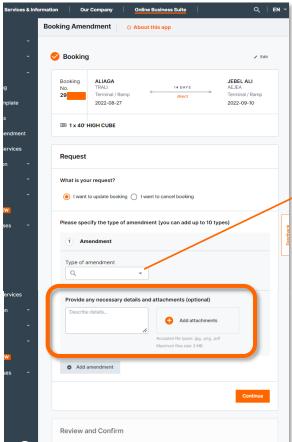
To avoid delays in your requests, we kindly ask that you only send change/cancellation requests via this web form and refrain from sending separate emails for the same requests.

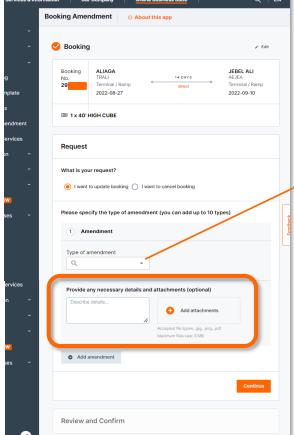
To access it, please click on the "Booking Amendment" option under the "Book" menu on the left side of our "Online Business Suite" page. Your submitted changes/cancellations will be reviewed by our team, and once the requested change is approved, you will receive the necessary information via email with the case number that appears after filling out the form.

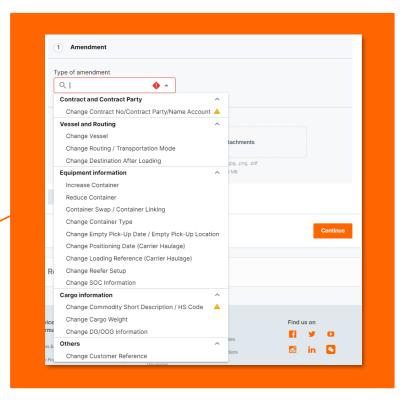




Web Booking Amendment



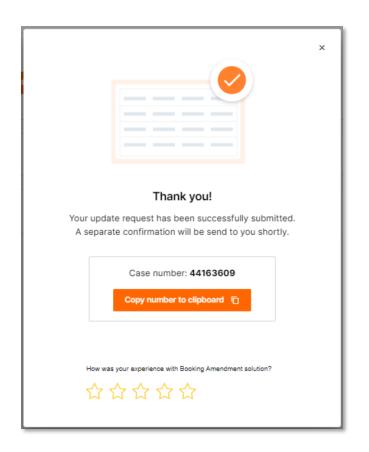




You can find detailed information by clicking here.

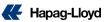


Web Booking Amendment



If your request is received, a window like the one below will appear and the "case" number where your revision is tracked will appear on the screen.

You can find detailed information by clicking here.



Virtual Assistant

Get your answers instantly!





A faster communication...

Virtual Assistant

With our new Virtual Assistant application, you will get answers to your basic questions much faster.

Before Loading

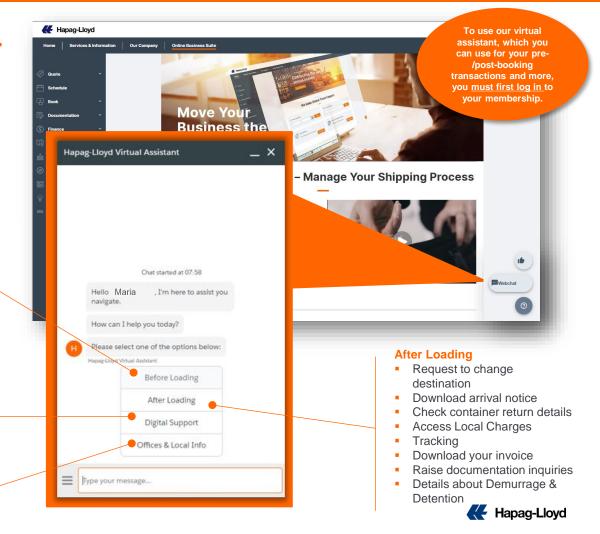
- Create quotes
- Make booking inquiries
- Check container release details
- Check deadline / Cut-Offs
- Ask for deadline extension
- Access Local Charges
- Submit VGM
- Look over the vessel schedule
- Raise documentation inquiries

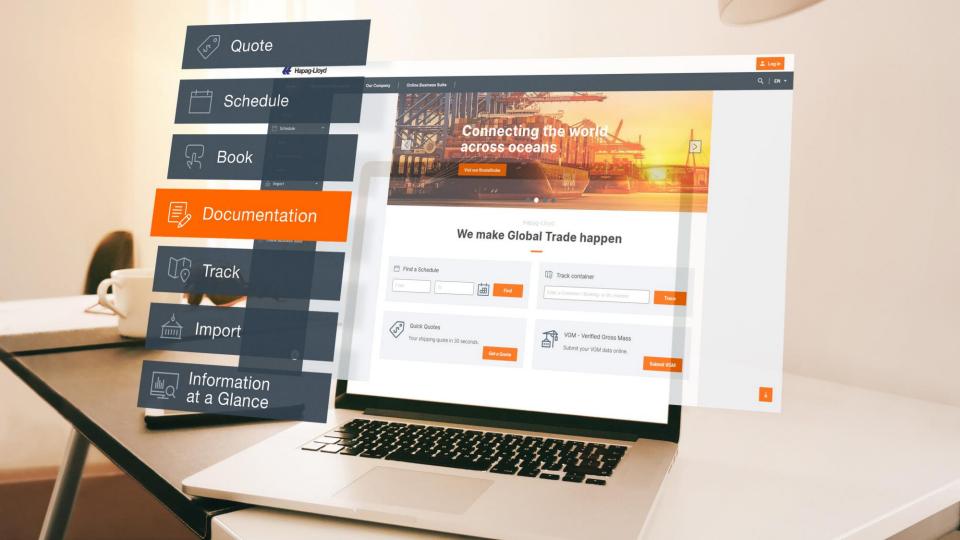
Digital Support

- Contact and password update
- Direct link and support to digital tools

Offices & Local Info

- General information about offices
- Local page access according to customers access





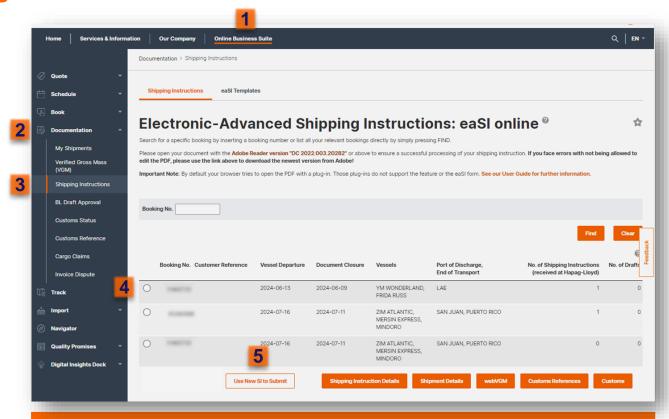
Shipping Instruction

With our updated interface, you can now submit your instructions much faster.





- 1. Log in to the Online Business Suite.
- 2. Open the *Documentation* menu.
- 3. Select the Shipping Instructions option.
- 4. Choose your booking number.
- You can access our new instruction form by selecting the "Use New SI to Submit" option.



You can access our New Instruction Form from here.



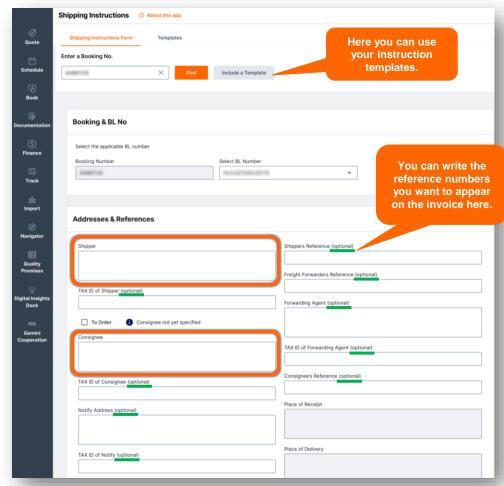
With our renewed instruction form, your instruction transactions are now much easier and faster.

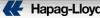
The boxes marked in **orange** are mandatory and the **green** boxes can be filled in optionally.

We kindly request that the following information be included in your instructions:

- Open Address
- E Mail
- Telephone
- Tax Number

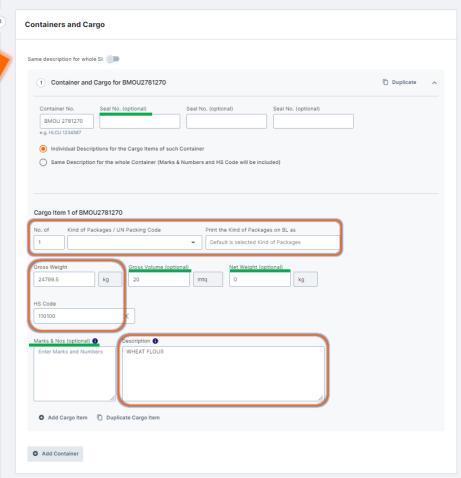
If this information is missing, there is a risk that your booking may be rolled to the next cruise.





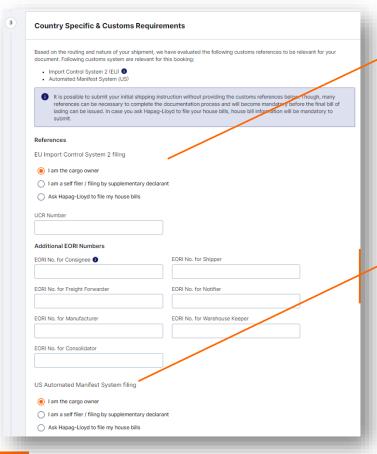
Same description for whole SI If you want to enter the same cargo description for all containers, you can select this option. Add one more Copy cargo cargo detail for the same details. container. Duplicate Cargo Item Add Cargo Item Add Container Add a different

container.



Hapag-Lloyd

New Online Shipping Instruction – AMS/ACI



Currently, the ENS customs clearance is done by you. We will provide information once action is taken on our side.

1	I am the cargo owner		4
2	I am a self filer / filing by s Self Filer SCAC Code	upplementary declarant	4
3	Ask Hapag-Lloyd to Mouse Bill 1 True Shipper TAX ID for True Shipper Use Shipper from above's first section Addresses & References Choose the Cargo Items that should be included a Cargo Item to fHLBU 9145442	Ultimate Consignee TAX ID for Ultimate Consignee Use Consignee from above's first section Addressee & References	

If the BL shows the actual sender/receiver.

Entry of the American SCAC (AMS) / Canadian (ACI) code

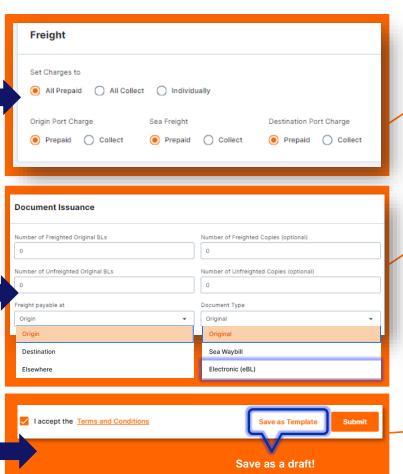
Entry of True Shipper / Consignee Details

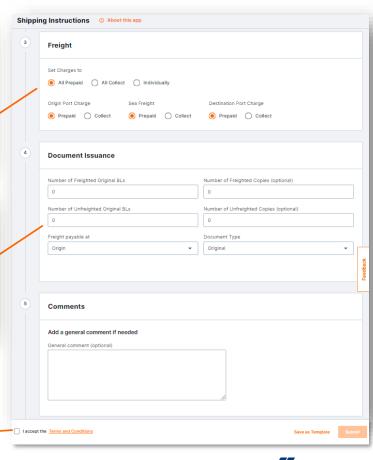


Choose your payment method.

Select details such as document type and freight payable.

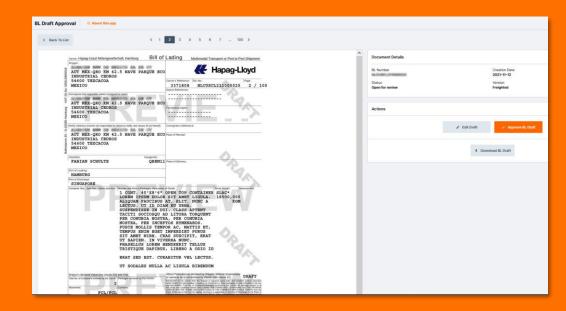
Confirm and transmit the instruction!





BL Draft Approval

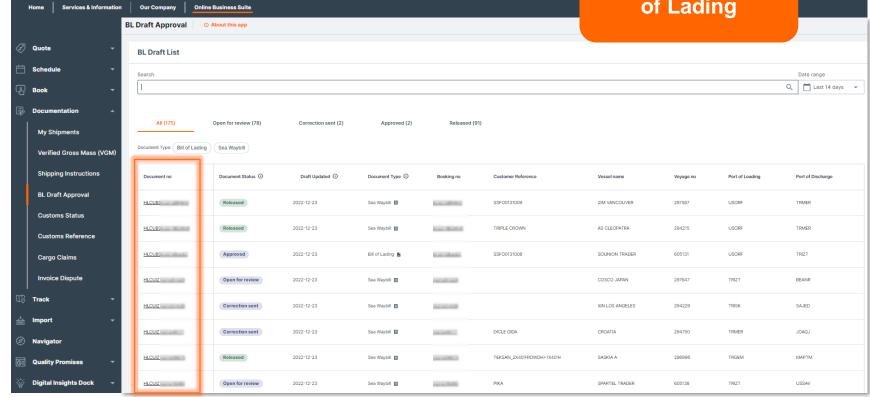
With our Draft Approval web solution, you can now easily review, edit, and approve your Bills of Lading or Sea Waybills instantly.





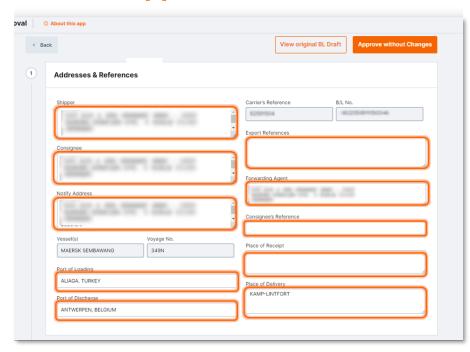
BL Draft Approval

Choose your Bill of Lading



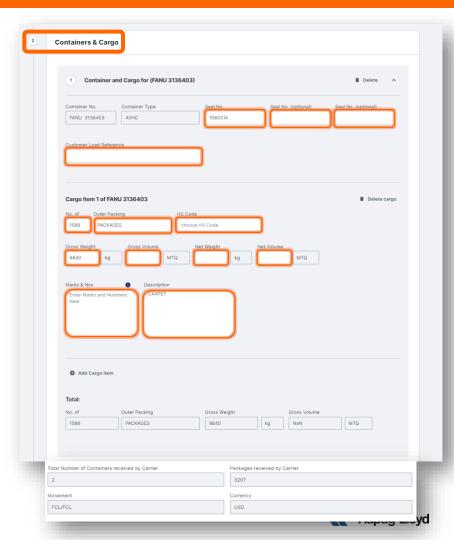


BL Draft Approval



• You can edit the information on the bill of lading here.

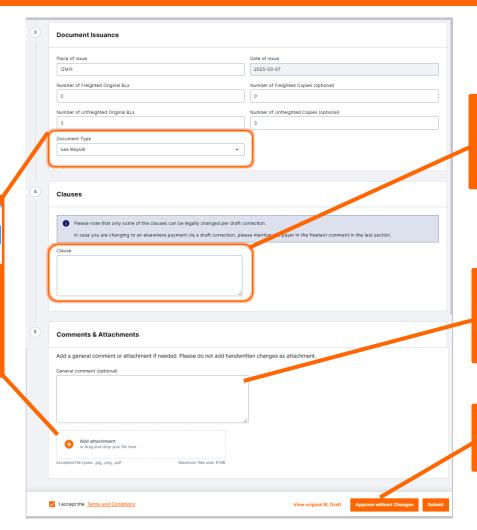
Each line can contain a maximum of 35 characters!



Sea Waybill Amendment

Original
Sea Waybill
Electronic (eBL)

After selecting the above option, you must attach your receipt from the section below.



You can detail your payment details by writing here.

(Example: ALL CHARGES PREPAID)

You can send your detailed requests such as BL separation or merging here.



Electornic BL (e-BL)

Digitize your transactions with eBL for a fast, secure, and paperless world.





Electronic BL (e-BL)





Dealing with physical documents can lead to cumbersome, time-consuming, and error-prone processes. Therefore, at Hapag-Lloyd, we invite you to use our **Electronic Bill of Lading (eBL)** service, which allows you to deliver your bills of lading digitally without using paper.

By using our eBL service through our providers, WAVE or IQAX platforms, you will benefit from the following advantages.



Faster Transfer



Sustainable Approach



Reduce Costs



Reduce the document transfer process from days to minutes.

Contribute to the environment by eliminating paper usage.

Avoid courier and transfer costs.





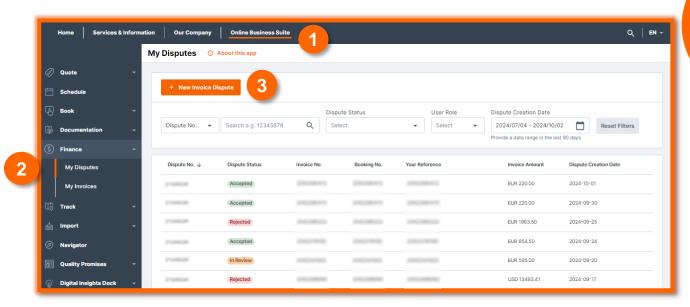
Dispute

Don't let invoice disputes disrupt your business operations - try our new invoice dispute form today and experience the peace of mind that comes with streamlined dispute resolution.





My Dispute



Here, you can review the current status of your previous requests.

1

Go to our website and navigate to the "Online Business Suite" page.

2

Click on the "My Dispute" option under the "Finance" menu.

3

From the "New Invoice Dispute" section on the opened page, you can access the dispute request form.

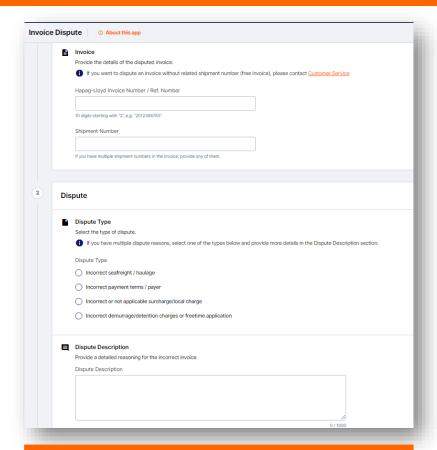
Invoice Dispute

To access our invoice dispute web solution, you must log in to our <u>website</u> using your credentials.

To submit a dispute, you will need the ten-digit Hapag-Lloyd invoice number. This number is often printed in addition to any local country invoice references and might be labelled differently in your country.

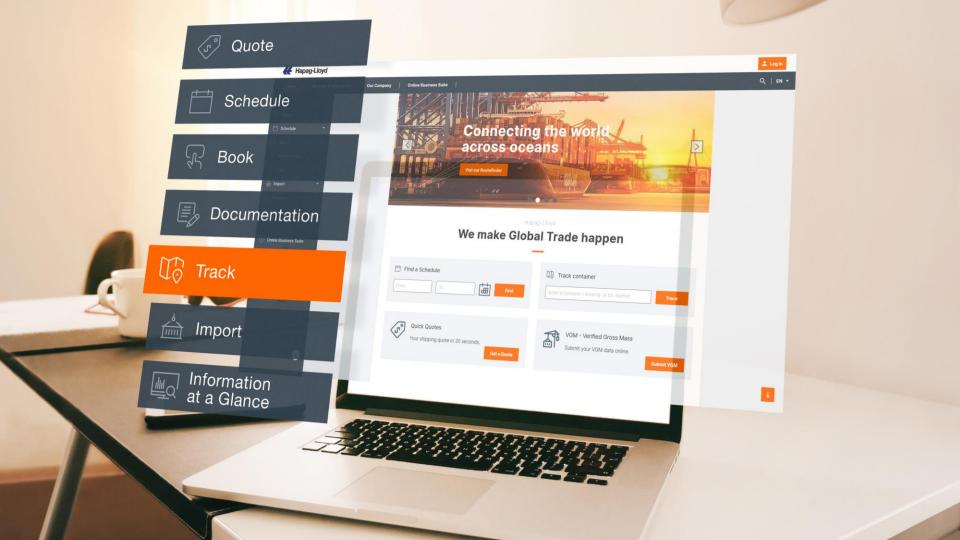
Here are a few hints that will help you:

- ☐ Hapag-Lloyd invoice numbers have ten digits and start with a 2
- In some countries it's not labeled as Invoice Number but as "Ref."
- Mail address box must be filled with a mail address with an Hapag-Lloyd account.



Click here for more details.

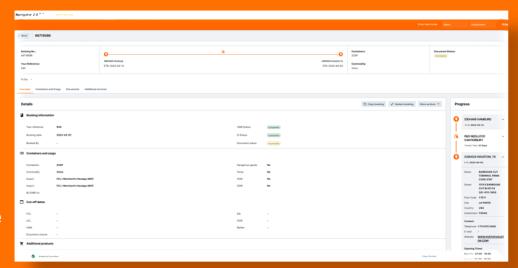




Navigator

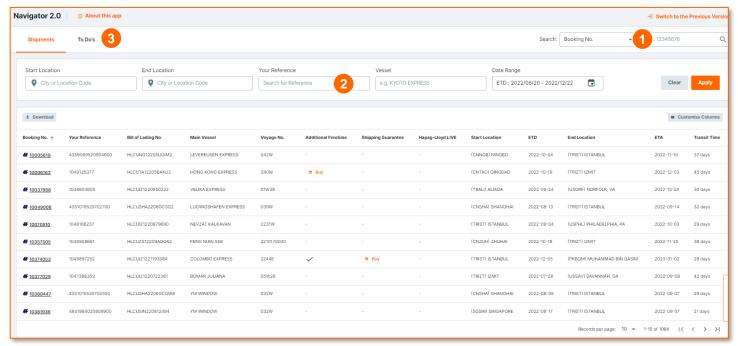
Track your reservations in detail!

Stay informed of all your bookings: get all the details, live updates and documents about your loads and manage your bookings easily and in one place.





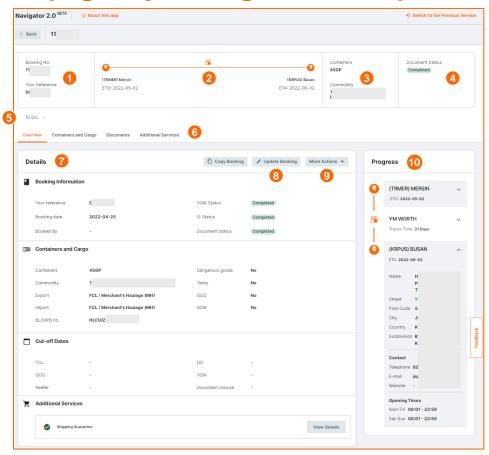
Hapag-Lloyd Navigator 2.0



- Advanced Search: Enjoy advanced search functionality using container, invoice or BL number and quickly find and track your shipments.
- **Filtering**: You can find your cargo more easily with your POL/POD, reference code, ship or ETD date.
- To Do's: You can follow the upcoming processes for your bookings here.



Hapag-Lloyd Navigator 2.0 Shipment Details View



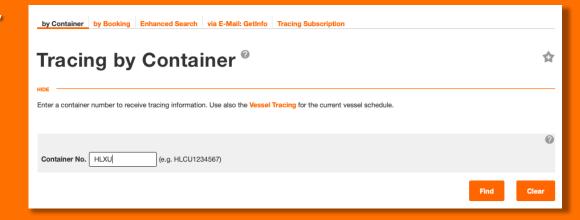
- **Object Booking Number & Reference:** Here you can see the selected reservation number and the linked reference.
- **Route:** End-to-end route details for the selected shipment.
- Containers & Commodity: Container and commodity type for the selected shipment.
- Occument Status: Indicates whether there is a lack of documentation in your instruction.
- To Do: If an action is required on the selected shipment, it appears here.
- **Tabs:** You can find container and cargo details, documents and additional services such as free time here.
 - Documents tab includes invoice, booking confirmation, SWB final, arrival notice.
- **Booking Details:** It consists of 4 parts: Reservation Information, Containers and Cargo, Cut Off Dates and Additional Services Purchased (Shipping Guarantee, Additional FreeTime)
- 3 Update Booking: You can directly access the Reservation Change tool for the selected booking.
- More Actions: It gives you access to the most common links such as Customs, Instructions, webVGM, Port charges.
- 10 Process: The flow of the transport process.



Booking/Container Tracing

24/7 online tracking

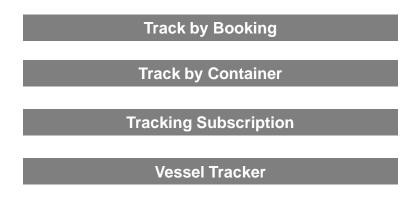
Control your loads in real time whenever you need them.

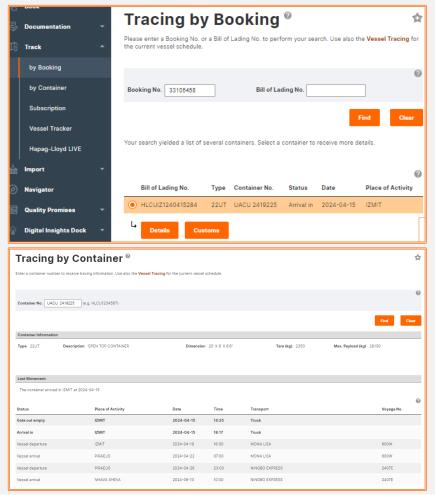




Tracing

You can choose by container or by reservation, subscribe to tracking notifications and use the ship tracker for a ship's current schedule.

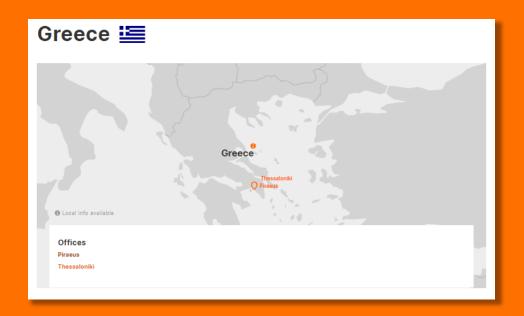






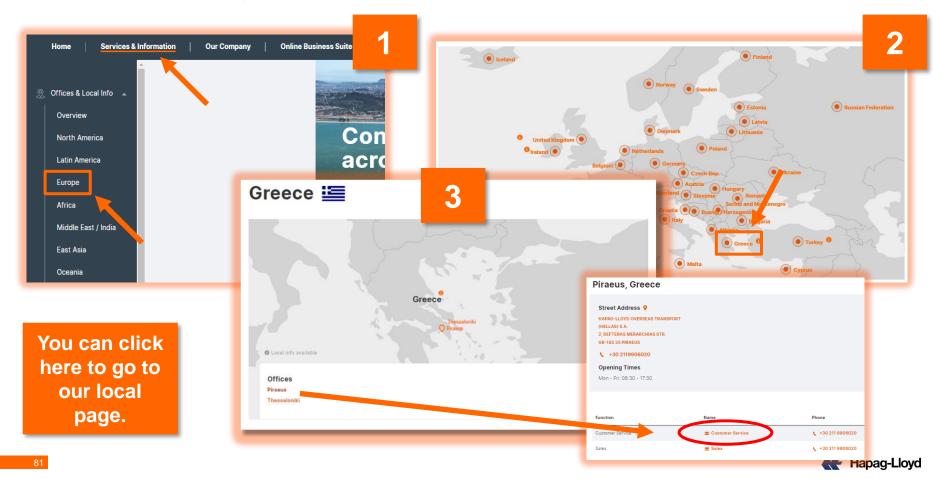
Greece Local Page

Access more detailed information specific to Greece.

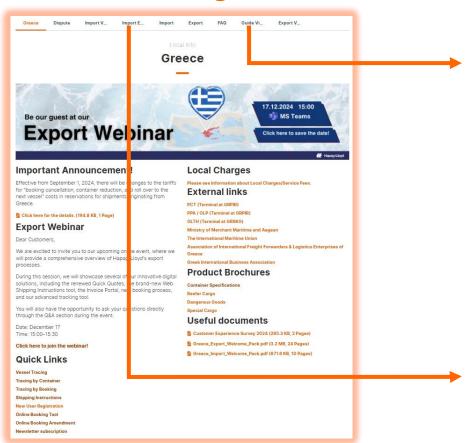


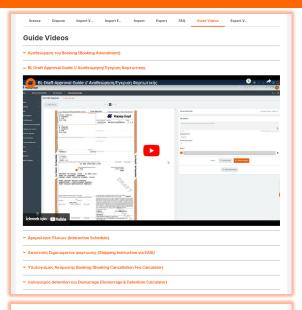


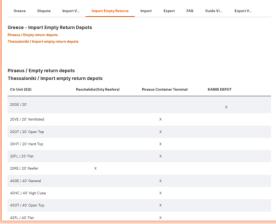
Greece Local Page

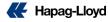


Greece Local Page









Contact Details

You can reach all our departments by calling our phone number below. You can reach the relevant representative directly by entering your case or loading number at the beginning of your call in order to reach the relevant customer service representative directly for all your questions and operational requests on the basis of loading.

Customer service: greece@service.hlag.com

– Phone: +30 2119906020

The phone number +30 2119906020 only serves our customers who have a case, booking or pin number.

In order to create a case number, you must first send an e-mail to greece@service.hlag.com.

After the case number is created, you must enter your "case" number by dialing the department you want to connect to.

