

# Hapag-Lloyd East-West Service Network 2025



Trade Highlights and Service Maps – Suez Canal

October 2024 | Hamburg



# Agenda

<b>A. Hapag-Lloyd East-West Service Network at a Glance</b>	<b>2</b>
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# Gemini Cooperation will enable us to offer significantly higher quality liner services to our customers

## Our value proposition ...



**RELIABILITY**



**CONNECTIVITY**



**SUSTAINABILITY**

## ... your benefit

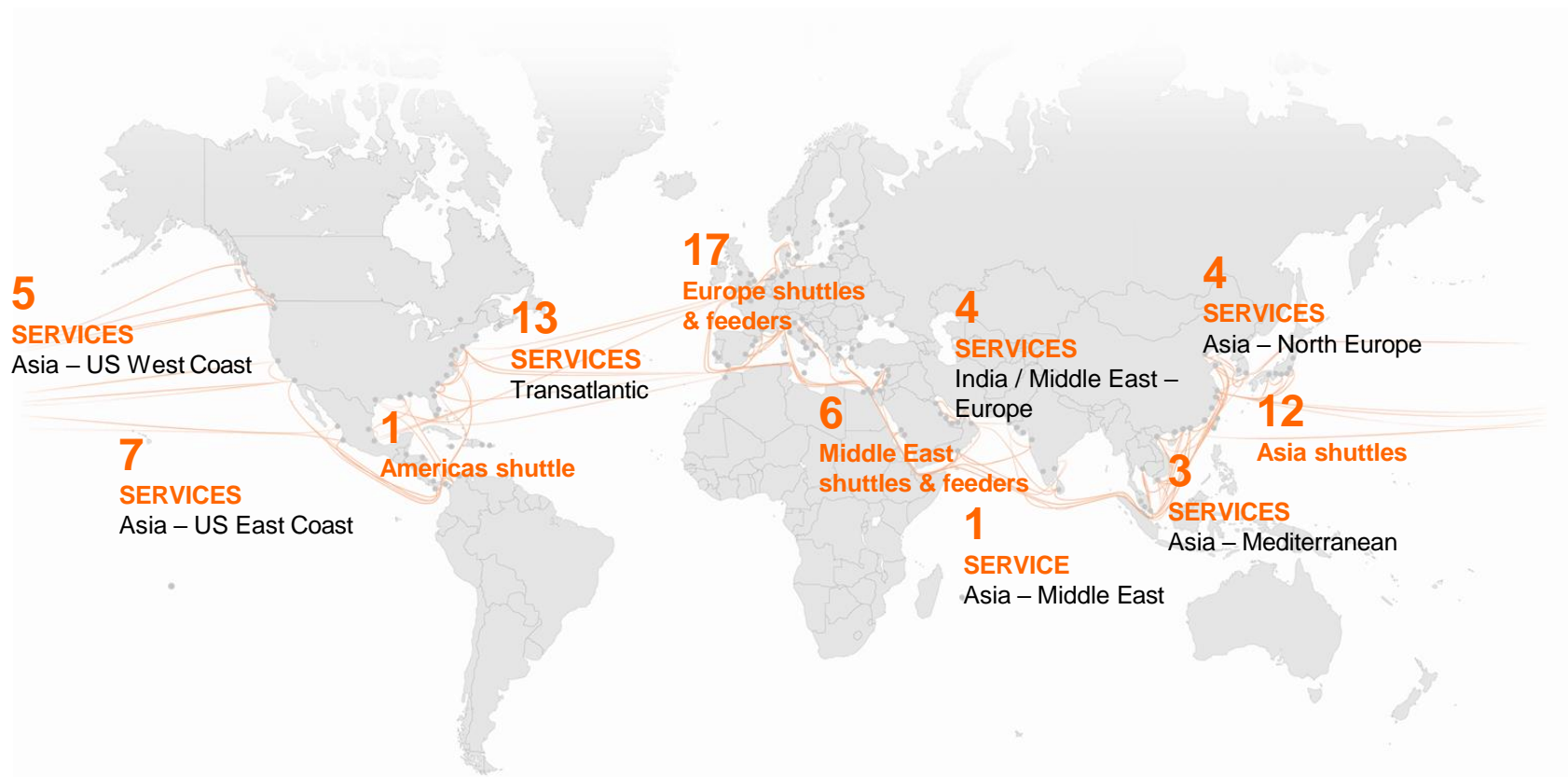
- Enable >80% on-time delivery of your cargo
- Link all your relevant markets with fast and resilient transit times
- Accelerate the decarbonization of your supply chains

# In case of a re-opening of the Suez Canal the Gemini Cooperation will be ready to adapt fast to the already published Suez Network design

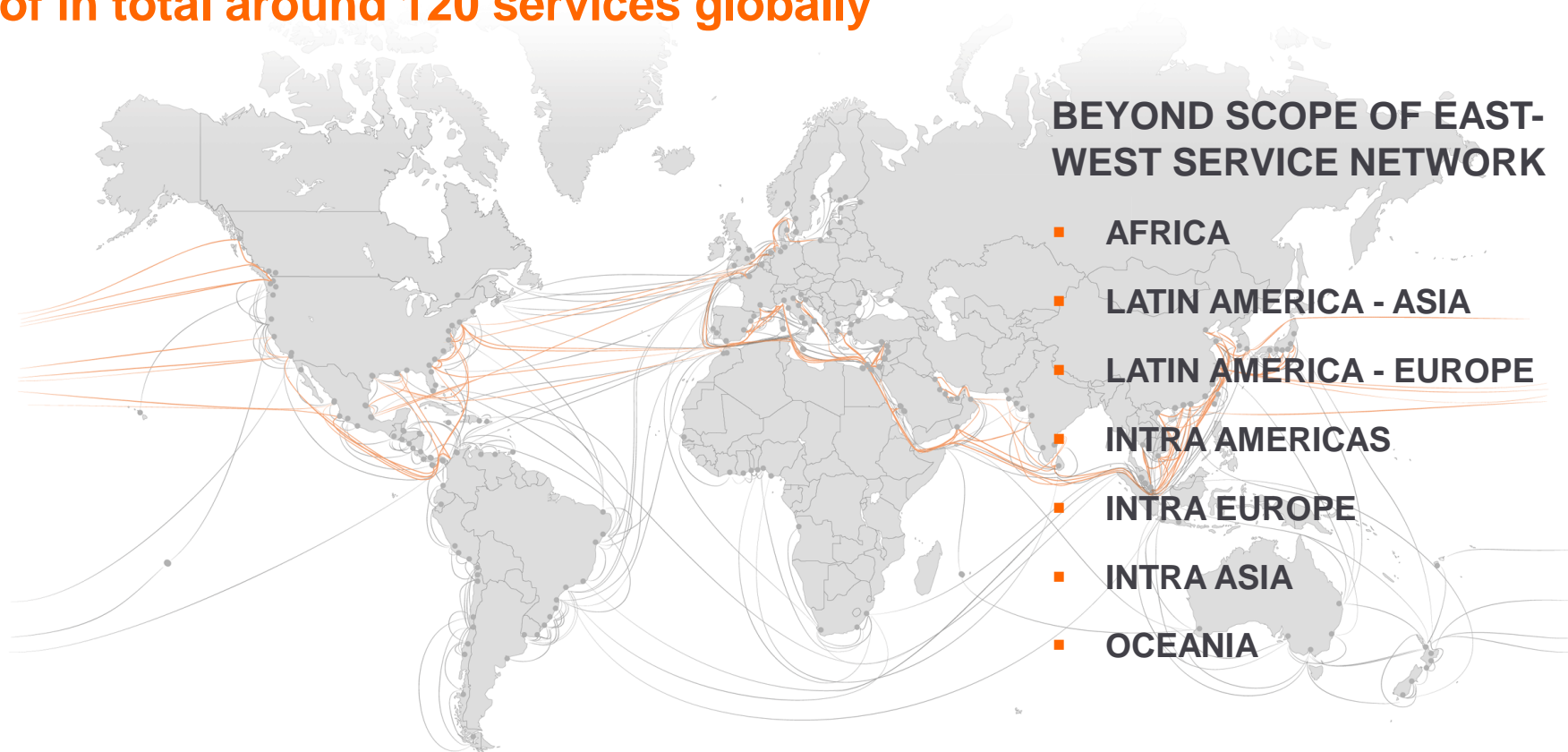
- Due to the **on-going conflict in the Red Sea** a contingency **Cape Network** has been set-up
- As **like-minded partners** we have **jointly** and **efficiently** prepared options to ensure a smooth start of the Cooperation, with **flexibility** to adapt
- Both networks will **deliver on reliability and connectivity**, powered by the **innovative Hub-and-Spoke Network**
- Both networks ensure **broad port coverage** with an **efficient mainliner network**, **dedicated shuttle services** and complementing **feeder services**
- Decision** on final network option for launch of Gemini Cooperation **to be communicated in October**



# A HL East-West Suez Network scenario will offer a broad coverage across key trades complemented by intra-regional connectivity



... and will be an integral part of Hapag-Lloyd's overall network of in total around 120 services globally



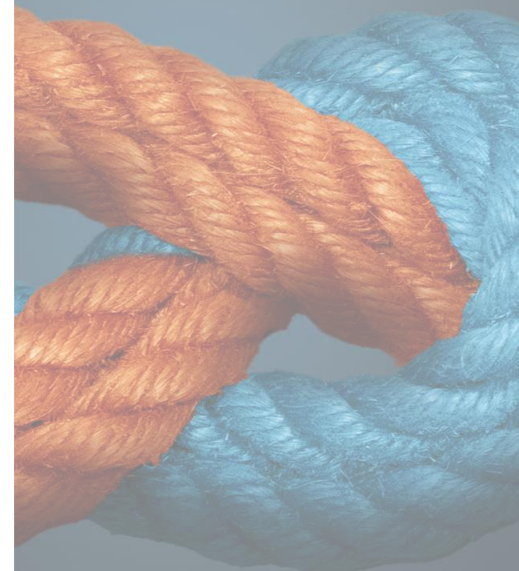
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## Asia - Europe

# Highlights of our Asia - Europe services

- Comprehensive Asia product with unrivalled reliability
- Delivering robust, on-time and weekly service schedules to our customers
- Benefit from a broad coverage of key markets through dedicated shuttle network in Asia and Europe offering seamless connections
- Enhanced coverage allowing further connections to key markets, e.g. Asia to Africa and Europe to Oceania
- Seamlessly connected shuttle network at mostly owned or controlled hubs
- New connections, e.g. from / to Malaysia and from / to Koper (as a gateway into Central Europe)





## Asia - Europe

## Our Asia-Europe service in numbers

## KEY FACTS

7

# Services

72

# Vessels

8

Ø Calls per service

18 TTEU

Ø Vessel size

&gt;37

ports covered in Europe

&gt;20

ports covered in Asia

17

shuttles  
connecting hubs  
and European gateways

12

shuttles  
connecting hubs  
and Asian  
gatewaysGo to shuttle  
network

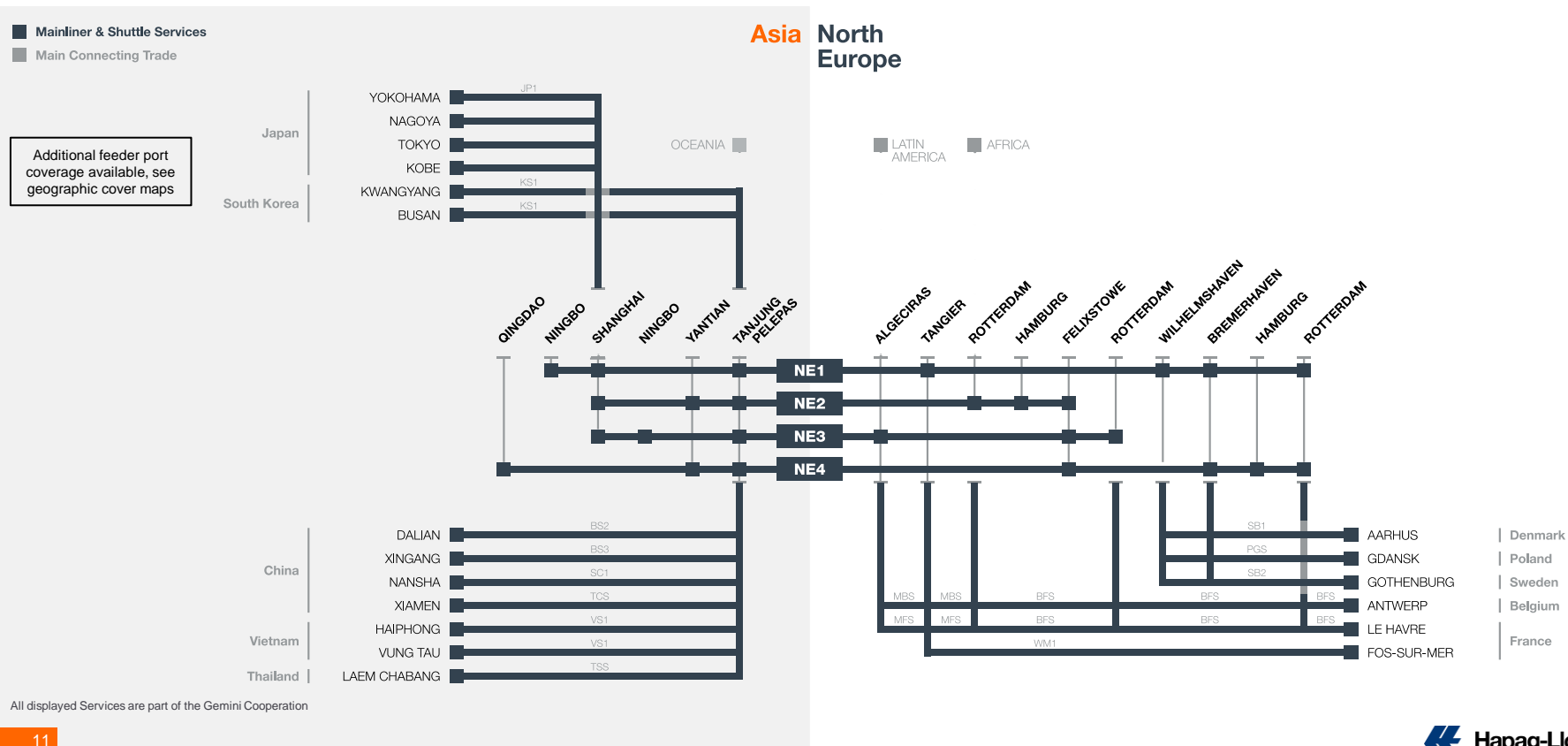
## Asia - Europe

## Port coverage on our Asia - North Europe services



## Asia - Europe

## Our Asia - North Europe services at a glance



## Our North Europe - Asia services at a glance

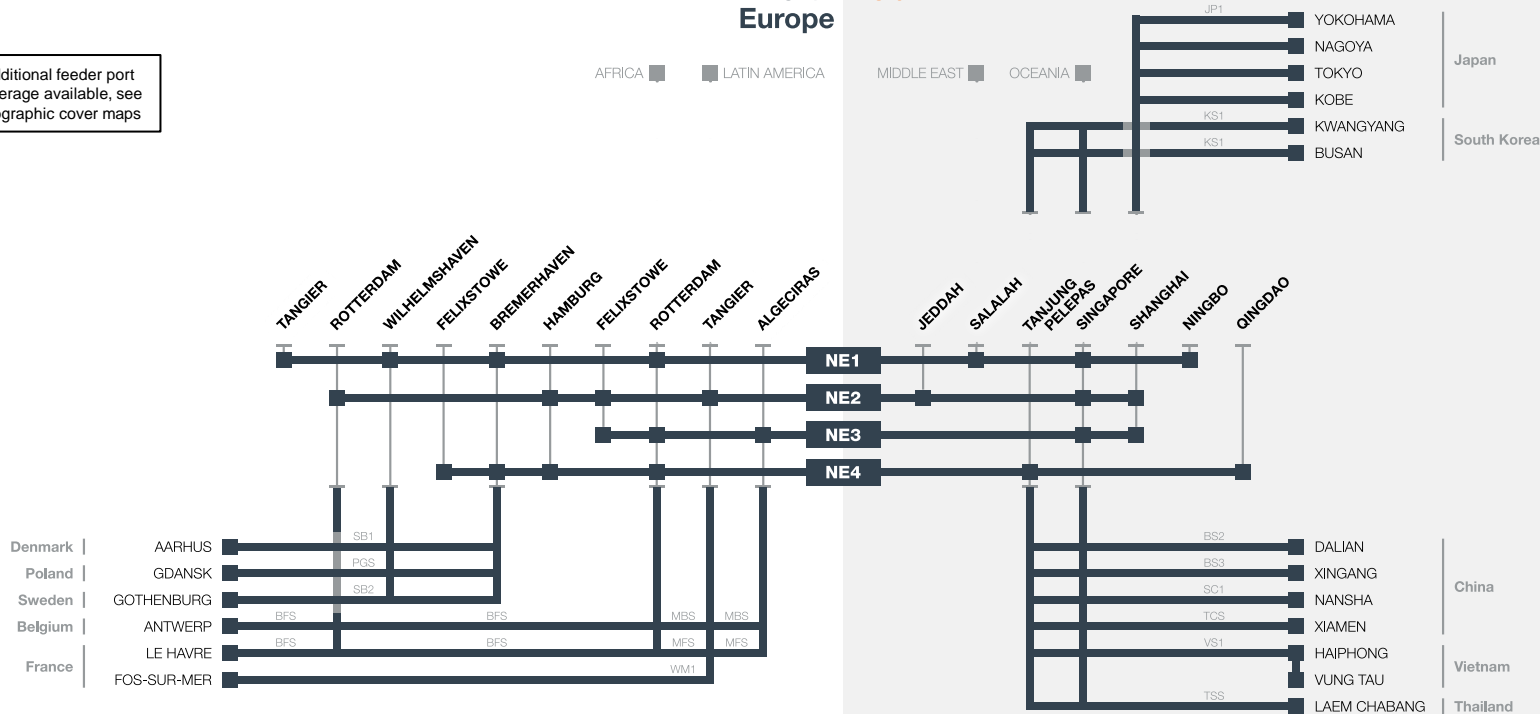
Additional feeder port coverage available, see geographic cover maps

AFRICA ■ ■ ■ LATIN AMERICA

## North Europe

## Asia

MIDDLE EAST ■ OCEANIA ■



All displayed Services are part of the Gemini Cooperation

## Asia - Europe

# Service Profile NE1

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service from Central China to North Europe via the Suez Canal
- Eastbound service from Germany, Scandinavia/Baltic to Central China and connection to Southeast Asia and Oceania
- Serving the markets from North and South Europe to the Middle East with a direct connection to Salalah (OM)

## IMPORTANT CONNECTIONS

- Shuttles via Shanghai (CN) for Japanese and Korean cargo to and from Germany, Scandinavia and the Baltic
- Shuttles via Tanjung Pelepas (MY) for further Southeast Asia and South China destinations
- Connection to Scandinavia and the Baltics via Wilhelmshaven (DE)
- Tanger (MA) connects the remaining Mediterranean

## Asia - Europe

# Service Profile NE2

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Hamburg (DE) as additional gateway from Central and South China to North Europe via the Suez Canal
- Eastbound service with connection from the UK to Central China, Southeast Asia and Oceania
- Serving the markets from Europe to the Middle East with a direct connection to Jeddah (SA)

## IMPORTANT CONNECTIONS

- Shuttles via Shanghai (CN) connect Japanese and Korean cargo to Rotterdam (NL) and Hamburg (DE)
- Shuttles via Rotterdam (NL) connect to Antwerp (BE) and Le Havre (FR)
- Tangier (MA) connects the remaining Mediterranean
- Mainline and shuttle connections to Ningbo (CN) and Southeast Asia through Tanjung Pelepas (MY)

## Asia - Europe

**Service Profile NE3**

Gemini Cooperation Service

**KEY SERVICE VALUE PROPOSITION**

- Key service from Central China to South and North Europe via the Suez Canal
- Eastbound service from the Netherlands to Central China, Southeast Asia and Oceania

**IMPORTANT CONNECTIONS**

- Shuttles via Shanghai (CN) connect Japanese and Korean cargo to Felixstowe (UK)
- Shuttles to Antwerp (NL), Le Havre and Fos-sur-Mer (FR) via Algeciras (ES)
- Multiple westbound connections from South China and Southeast Asia through shuttles via Tanjung Pelepas (MY)

## Asia - Europe

# Service Profile NE4

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service from Central and South China to North Europe via the Suez Canal
- Eastbound service from Germany and the Netherlands to Southeast Asia
- Additional gateway option for Hamburg (DE) and the UK next to the NE2

## IMPORTANT CONNECTIONS

- Shuttles via Tanjung Pelepas (MY) allow multiple westbound connections from Shanghai (CN), Ningbo (CN) and Southeast Asia
- Connection from Hamburg (DE), Bremerhaven (DE) and Rotterdam (NL) to Oceania via Singapore
- Connection to Scandinavia and the Baltics via Bremerhaven (DE)



## Asia - Europe

## Port coverage on our Asia - South Europe services



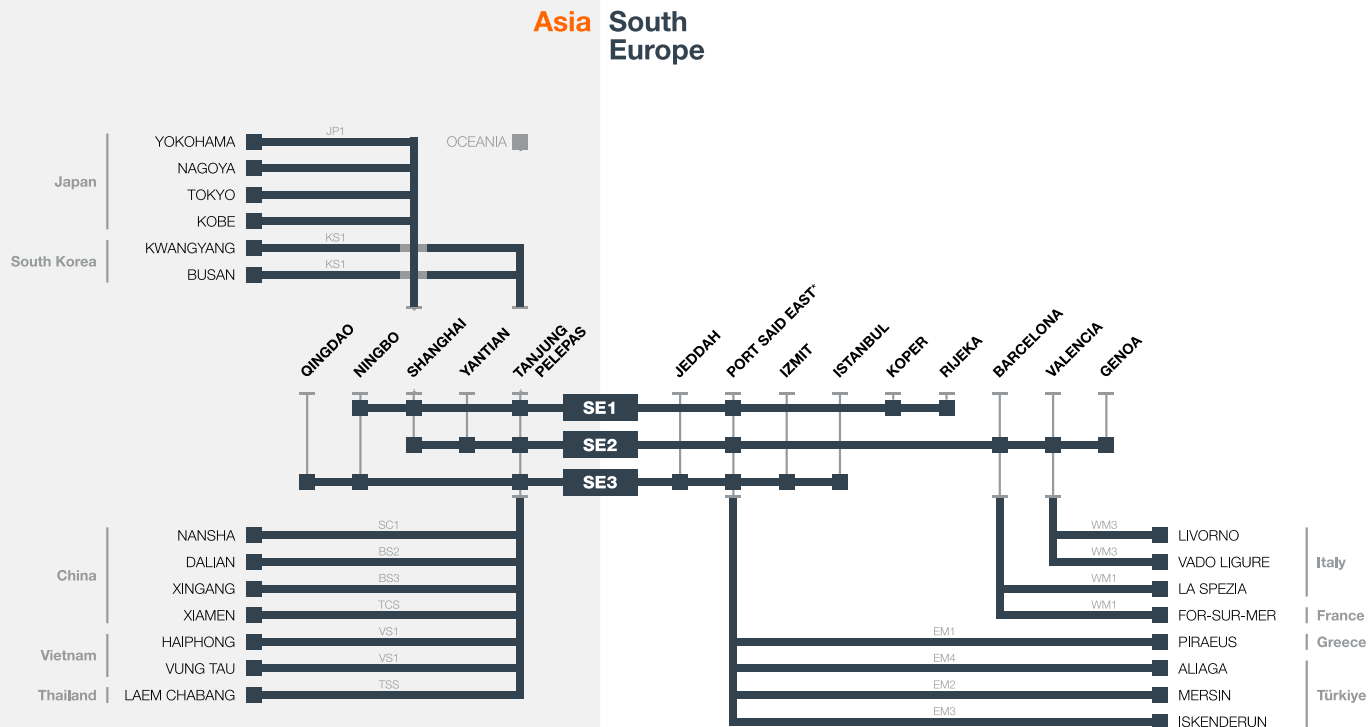
## Asia - Europe

## Our Asia - South Europe services at a glance

■ Mainliner &amp; Shuttle Services

■ Main Connecting Trade

Additional feeder port coverage available, see geographic cover maps



All displayed Services are part of the Gemini Cooperation  
 \*Certain Port Said East EB calls will be shifted to Damietta during 2025

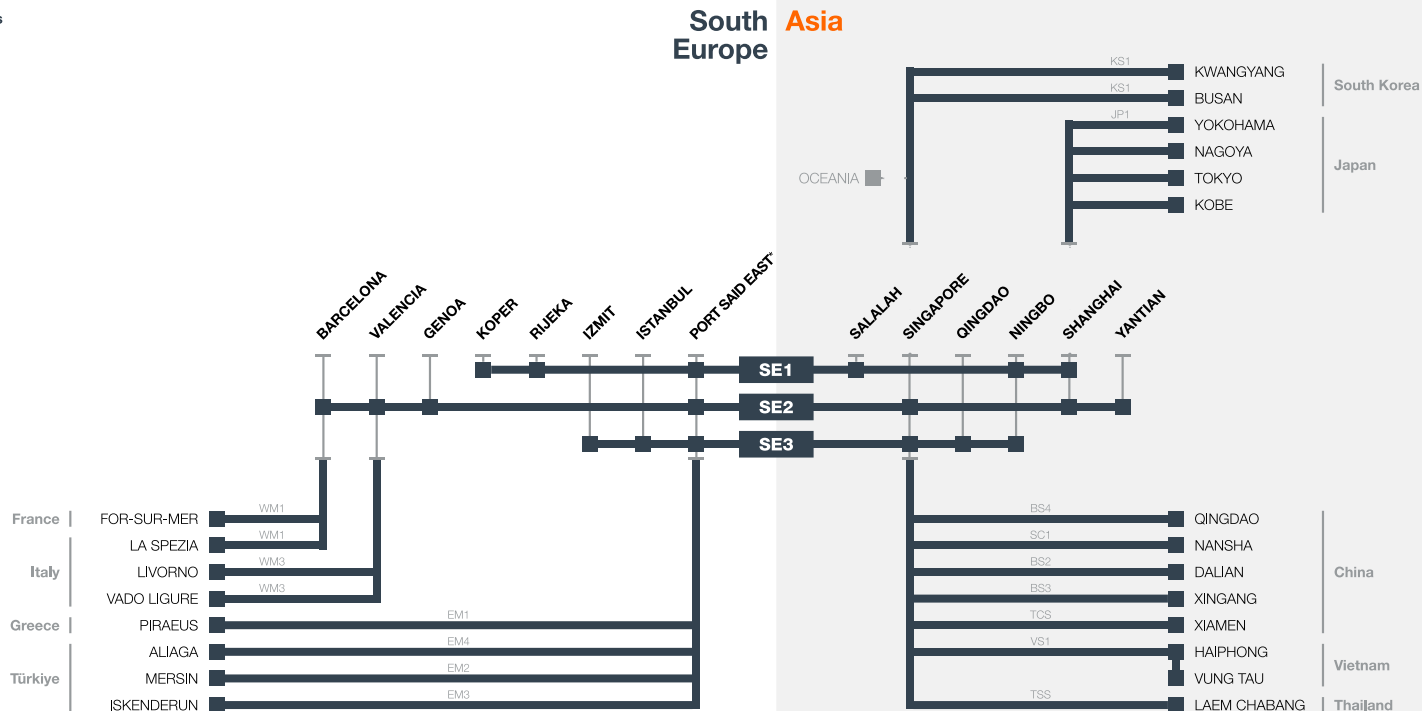
## Asia - Europe

## Our South Europe - Asia services at a glance

■ Mainliner &amp; Shuttle Services

■ Main Connecting Trade

Additional feeder port coverage available, see geographic cover maps

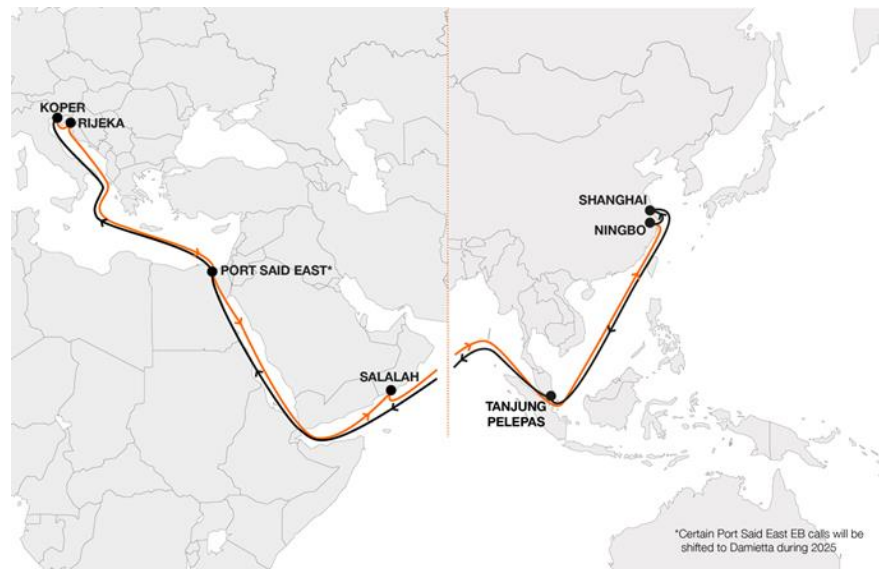


All displayed Services are part of the Gemini Cooperation  
 \*Certain Port Said East EB calls will be shifted to Damietta during 2025

## Asia - Europe

# Service Profile SE1

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service from Koper (SI) and Rijeka (HR) as gateways to Central European markets from Central China via the Suez Canal
- Serving the markets from the Middle East with direct connections to Salalah (OM) and Port Said East (EG)

## IMPORTANT CONNECTIONS

- Shuttles via Shanghai (CN) connect Japanese and Korean cargo
- Shuttles via Tanjung Pelepas (MY) allow multiple westbound connections from Asia
- Port Said East (EG) enables fast and efficient transit from and to Türkiye, Levant and Greece plus Black Sea markets covered via additional feeders

## Asia - Europe

# Service Profile SE2

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service from South Europe as gateway to European markets from Central and South China via the Suez Canal
- Eastbound service to export markets from Spain and Italy to Central and South China, Southeast Asia and Oceania via Singapore (SG)

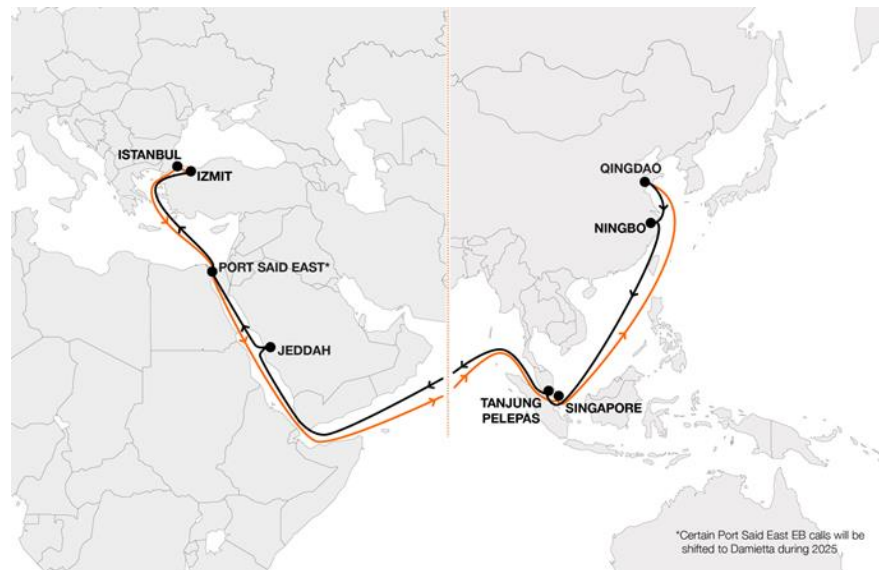
## IMPORTANT CONNECTIONS

- Shuttles via Shanghai (CN) connect Japanese and Korean cargo to Spain and Italy
- Shuttles from Port Said East (ES) connect to Turkey
- Shuttles via Valencia (ES) cover additional Italian ports
- Shuttles via Tanjung Pelepas (MY) allow multiple westbound connections, e.g. Xiamen (CN) and Vung Tau (VN)

## Asia - Europe

**Service Profile SE3**

Gemini Cooperation Service

**KEY SERVICE VALUE PROPOSITION**

- Key service to Türkiye, as gateway to Europe, from Qingdao (CN) and Ningbo (CN) via the Suez Canal
- Serving the markets from the Middle East with direct connections to Port Said East (EG) and Jeddah (SA)

**IMPORTANT CONNECTIONS**

- Shuttles via Tanjung Pelepas (MY) connect Korean cargo to Türkiye
- Shuttles via Tanjung Pelepas (MY) allow multiple connections to e.g. Nansha (CN) or Haiphong (VN)
- Port Said East (EG) and Jeddah (SA) enable fast and efficient transit from and to Türkiye, Levant and Greece plus Black Sea markets covered via additional feeders

# Agenda

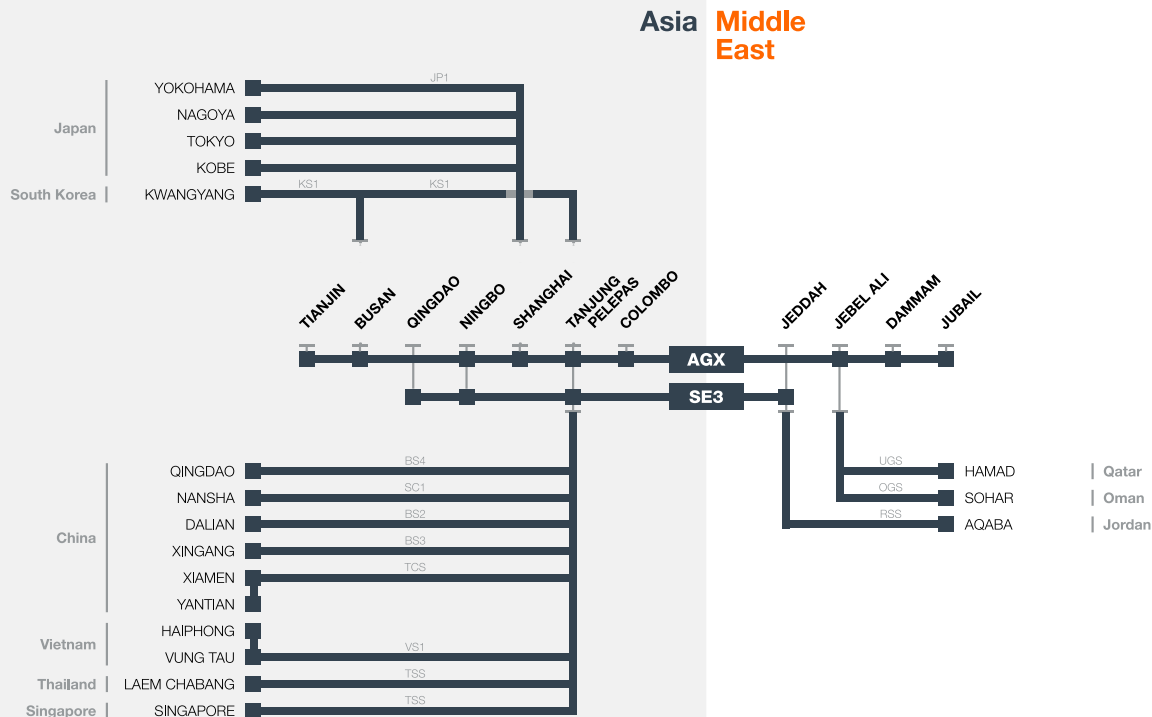
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## Middle East

## Our Asia to Middle East services at a glance

## Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps



All displayed Services are part of the Gemini Cooperation



## Middle East

## Our Middle East to Asia services at a glance

■ Mainliner & Shuttle Services

■ Main Connecting Trade

Additional feeder port coverage available, see geographic cover maps

NORTH AMERICA ■ +

LATIN AMERICA ■ -

Oman |

SOHAR

OGS

Qatar |

HAMAD

UGS

## Middle East Asia

DAMMAM  
JUBAIL  
JEBEL ALI

AGX

SE3

SINGAPORE  
QINGDAO  
TIANJIN  
BUSAN  
NINGBO  
SHANGHAI

KS1

JP1

KWANGYANG

YOKOHAMA

NAGOYA

TOKYO

KOBE

South Korea

Japan

China

Vietnam

Thailand

Malaysia

QINGDAO

NANSHA

DALIAN

XINGANG

XIAMEN

YANTIAN

HAIPHONG

VUNG TAU

LAEM CHABANG

TANJUNG PELEPAS

## Asia-Middle East

**Service Profile AGX**

Gemini Cooperation Service

**KEY SERVICE VALUE PROPOSITION**

- Key service from Busan (KR), Tianjin (CN), Shanghai (CN) and Ningbo (CN) to the Arabian Gulf
- Eastbound service from the Arabian Gulf to East Asia and Oceania via Singapore (SG)

**IMPORTANT CONNECTIONS**

- Shuttles from Jebel Ali (AE) into the Arabian Gulf
- Shuttles via Tanjung Pelepas (MY) and Shanghai (CN) allow multiple westbound connections from Southeast Asia and Oceania

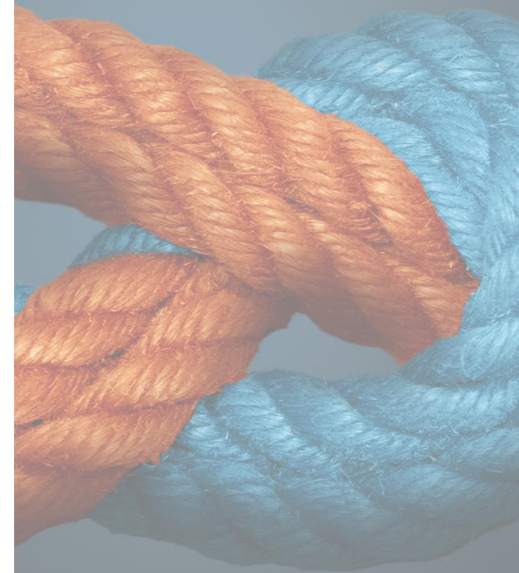
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## Atlantic

## Highlights of our Atlantic services

- Highly reliable and resilient Atlantic network with competitive transit times
- Strong product with excellent coverage connecting North and South Europe with the USA and Mexico
- Prime product out of North Europe to the US East and Gulf Coast
- Continued dedicated Mexico services out of North and South Europe
- Strong connectivity from the West Mediterranean via Tangier to the US East Coast
- Efficient US West Coast coverage via Cartagena
- Continued Atlantic Canada and East Mediterranean coverage through Hapag-Lloyd services outside of the Gemini Cooperation scope



## Atlantic

## Our Atlantic service in numbers

## KEY FACTS

**13 + 1\***

# Services

**90**

# Vessels

**8**

Ø Calls per service

**5.4 TTEU**

Ø Vessel size

**>18**ports covered in the  
USA and Mexico(Canada will continue to be served  
via our Hapag-Lloyd standalone  
network, the US West Coast via  
Cartagena)**1** shuttle  
connecting Florida*Go to shuttle  
network***>40**

ports covered in Europe

**13** shuttles  
connecting hubs and  
European gateways

## Atlantic

# Port coverage on our North America - North Europe services



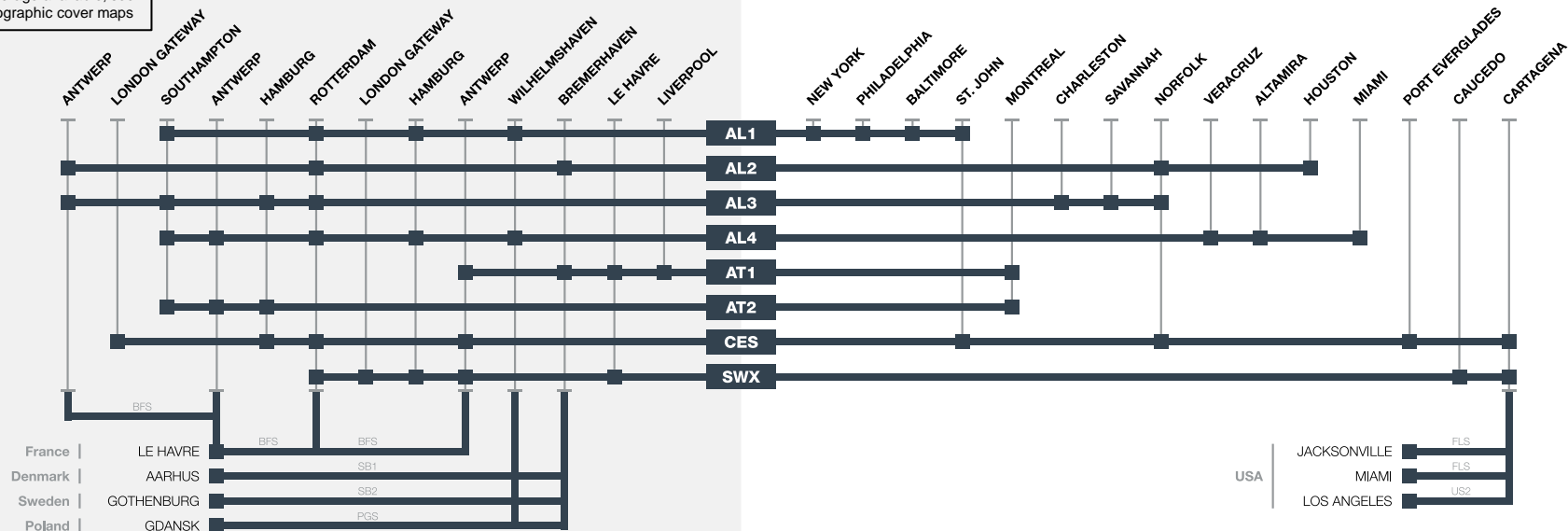
## Atlantic

## Our North Europe to North America services at a glance

## Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps

North Europe  
North America



Baltic Shuttle ports can be connected to AL3, AL4, AT2 and CES service via feeder services in Hamburg  
Hapag-Lloyd Mainliner Services outside Gemini Scope: AT1, AT2, CES and SWX

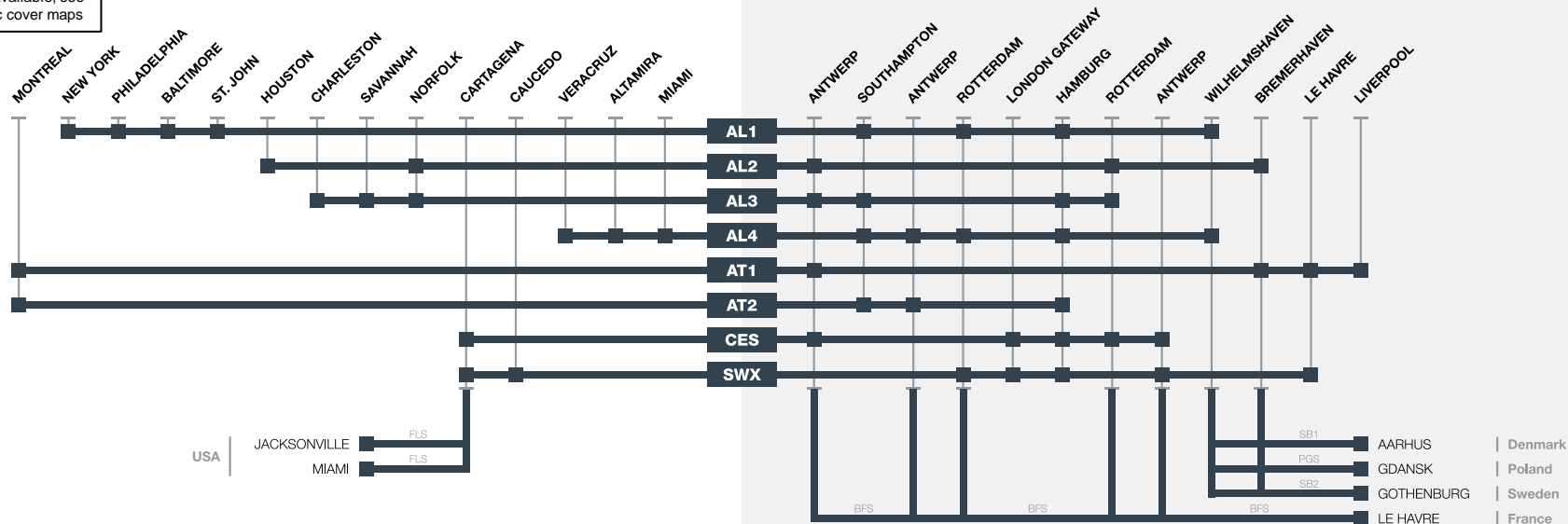
## Atlantic

## Our North America to North Europe services at a glance

Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps

North America North Europe



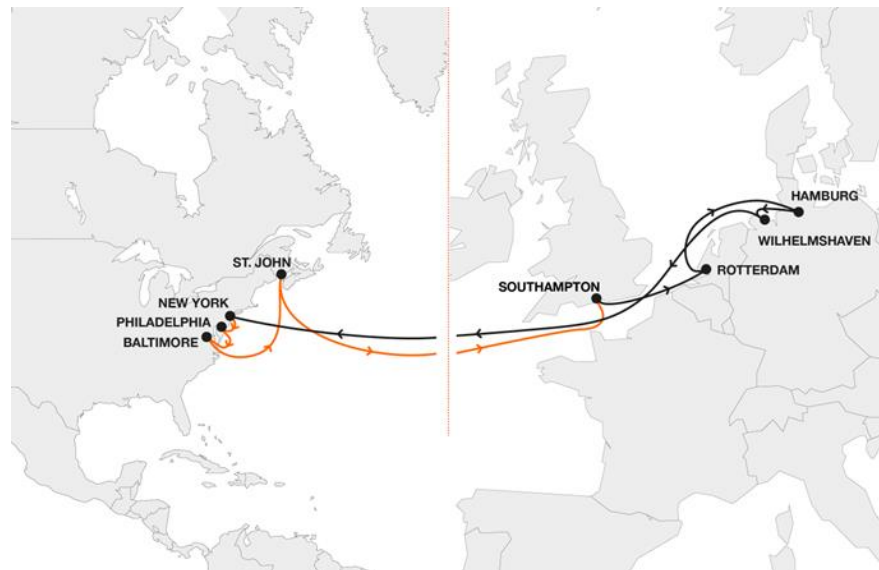
Baltic Shuttle ports can be connected to AL3, AL4, AL1, AT2, CES and SWX service via feeder services in Hamburg  
 Hapag-Lloyd Mainliner Services outside Gemini Scope: AT1, AT2, CES and SWX



## North Europe - North America

# Service Profile AL1

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Extended coverage of the US East Coast
- Prime product from Central Europe with two gateway options in Hamburg (DE) and Wilhelmshaven (DE) to New York (US)
- Coverage of Philadelphia (US) and Baltimore (US)

## IMPORTANT CONNECTIONS

- Le Havre (FR) connected by dedicated shuttle via Rotterdam with connectivity westbound and eastbound
- Shuttles via Wilhelmshaven (DE) connect to Poland, Sweden and Denmark
- Comprehensive intermodal connections into US Midwest
- Scandinavian markets covered via network of feeders

## North Europe - North America

# Service Profile AL2

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Core service from Benelux and Germany non-stop to Norfolk (US) and Houston (US) as second port westbound
- US Flag Service

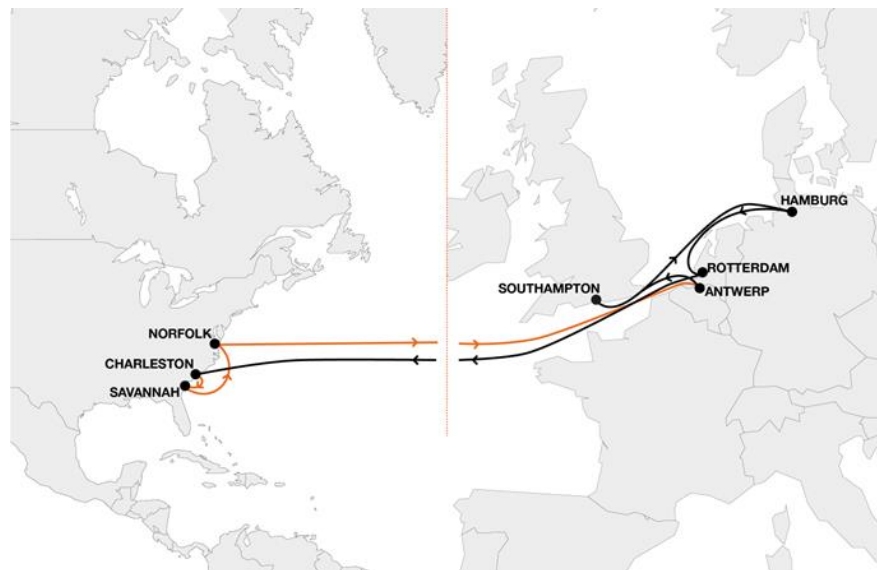
## IMPORTANT CONNECTIONS

- Le Havre (FR) connected by dedicated shuttle via Rotterdam (NL)
- Shuttles via Bremerhaven (DE) connect to Poland, Sweden and Denmark
- Scandinavian markets covered via network of feeders

## North Europe - North America

# Service Profile AL3

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Concentrated coverage of the South Atlantic market
- Key service for connections from the UK, Germany and Benelux markets to Charleston (US)
- Coverage of the German and Benelux hinterland market eastbound and westbound with calls in both Antwerp (NL) and Rotterdam (NL)

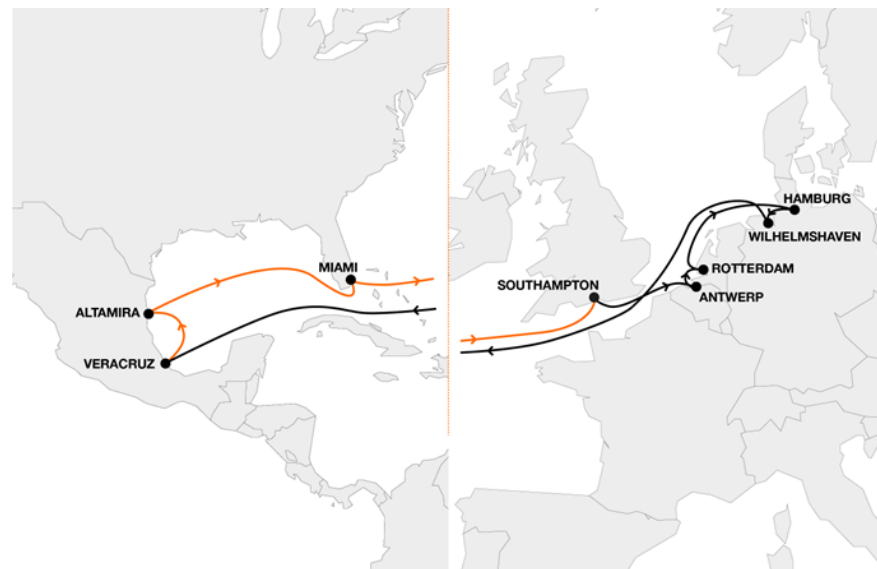
## IMPORTANT CONNECTIONS

- Le Havre (FR) connected by dedicated shuttle via Rotterdam (NL)
- Scandinavian markets connected via Hamburg (DE) by a comprehensive feeder network

## North Europe - North America

**Service Profile AL4**

Gemini Cooperation Service

**KEY SERVICE VALUE PROPOSITION**

- Core Mexico service without stopover in the US on westbound rotation, with key attributes like no U.S. AMS required
- Prime eastbound service from Mexico and Miami (US) to the UK and Benelux markets

**IMPORTANT CONNECTIONS**

- Le Havre (FR) connected by dedicated shuttle via Rotterdam (NL)
- All Scandinavian markets connected through Wilhelmshaven (DE) by a comprehensive network of feeders

## North Europe - North America

**Service Profile AT1**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- Direct service offering Liverpool and Le Havre in addition to Bremerhaven and Antwerp to Montreal
- Excellent cross-border connection to/from US Midwest

**IMPORTANT CONNECTIONS**

- Gothenburg (SE), Aarhus (DK) and Gdansk (PL) connected via shuttle services via Bremerhaven (DE)

## North Europe - North America

# Service Profile AT2

Hapag-Lloyd Service



## KEY SERVICE VALUE PROPOSITION

- One of the fastest services from North Europe to Montreal
- Excellent cross-border connection to/from US Midwest
- Direct service from Montreal to Southampton

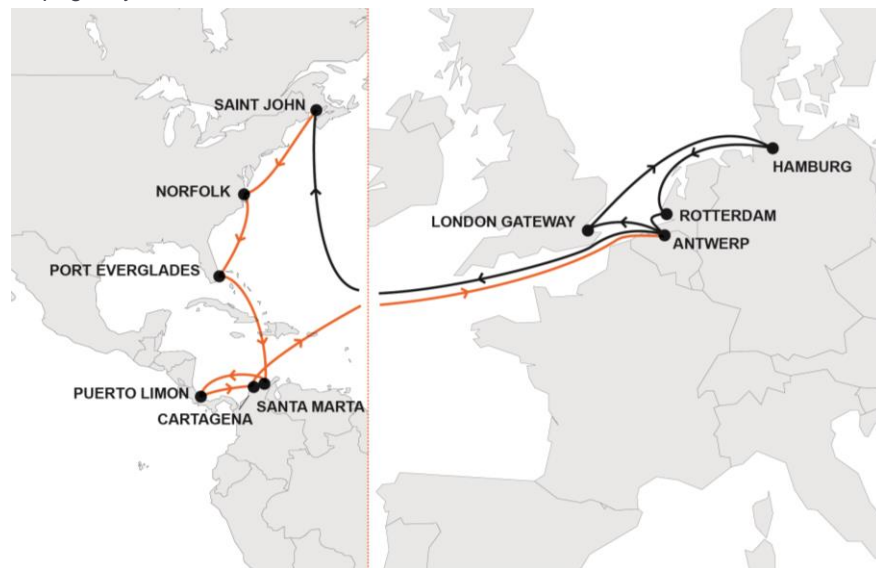
## IMPORTANT CONNECTIONS

- Le Havre (FR) connected by dedicated shuttle via Antwerp (BE)
- All Scandinavian and Baltic markets connected via Hamburg (DE) by a comprehensive network of feeders

## North Europe - North America

**Service Profile CES**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- Competitive transit times for the Atlantic and Latin American connections
- Weekly coverage of St. John (NB) paired with the London Gateway & Rotterdam calls and Caribbean connectivity

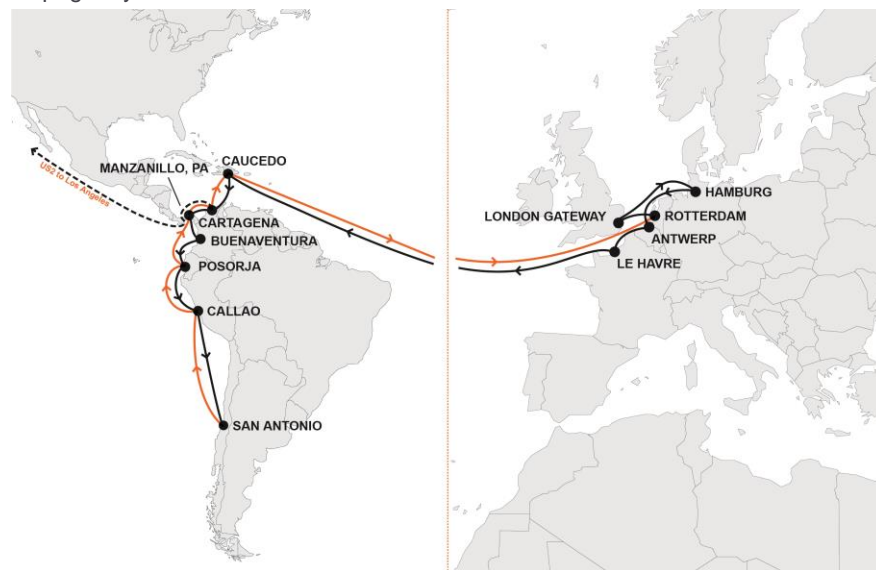
**IMPORTANT CONNECTIONS**

- Le Havre (FR) connected by dedicated shuttle via Antwerp (BE) and Rotterdam (NL)
- All Scandinavian and Baltic markets connected via Hamburg (DE) by a comprehensive network of feeders
- Oakland, CA (US) will be connected via Norfolk (US) by mini-land-bridge rail

## North Europe - North America

**Service Profile SWX**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- Connecting service of the North Europe main ports with a direct transshipment in Cartagena (CO) connecting to the US2 to Los Angeles (US)

**IMPORTANT CONNECTIONS**

- All Scandinavian and Baltic markets connected via Hamburg (DE) by a comprehensive network of feeders



## Atlantic

# Port coverage on our North America - South Europe services



## Atlantic

## Our South Europe to North America services at a glance

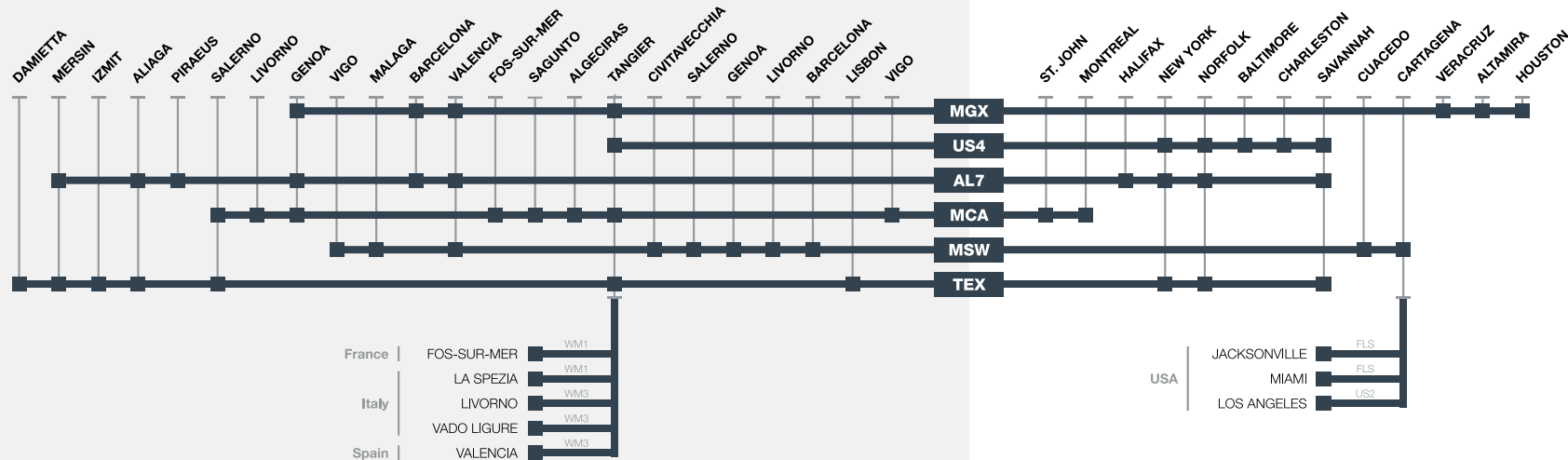
Mainliner &amp; Shuttle Services

Main Connecting Trade

Additional feeder port coverage available, see geographic cover maps

South Europe North America

- LATIN AMERICA
- MIDDLE EAST
- AFRICA



## Atlantic

## Our North America to South Europe services at a glance

■ Mainliner &amp; Shuttle Services

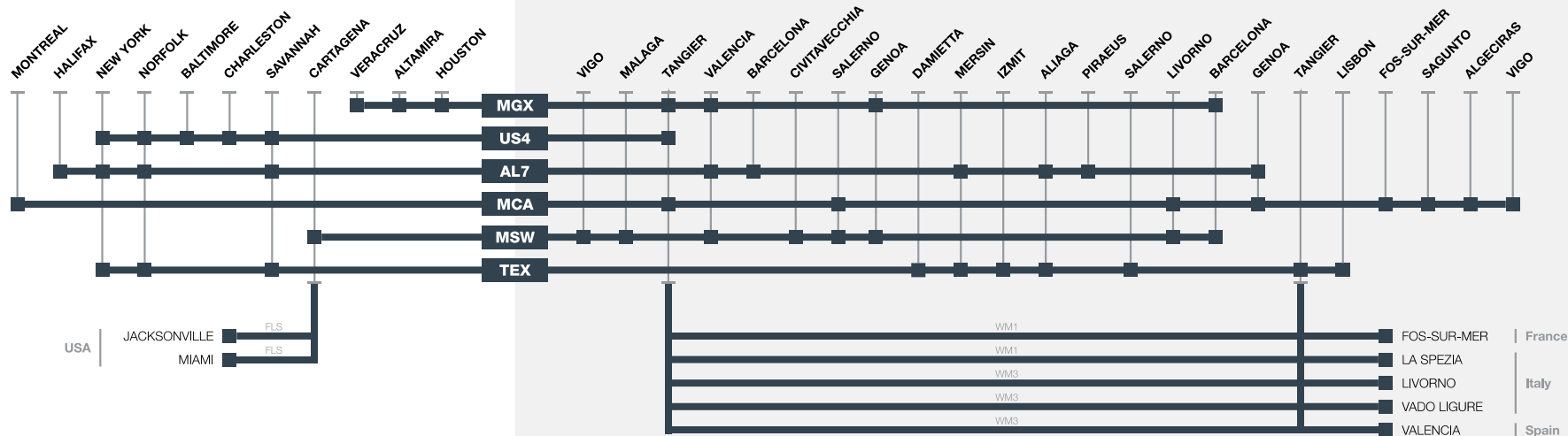
■ Main Connecting Trade

Additional feeder port coverage available, see geographic cover maps

North America  
South Europe

■ LATIN AMERICA  
- MIDDLE EAST  
- AFRICA

■ LATIN AMERICA  
- MIDDLE EAST  
- AFRICA



## Mediterranean - North America

# Service Profile MGX

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Core West Mediterranean to Mexico service without stopover in the US
- Comprehensive coverage of the Spanish market with non-stop connection from Spain to Mexico
- Eastbound and westbound calls in Valencia (ES) providing excellent connections in both directions

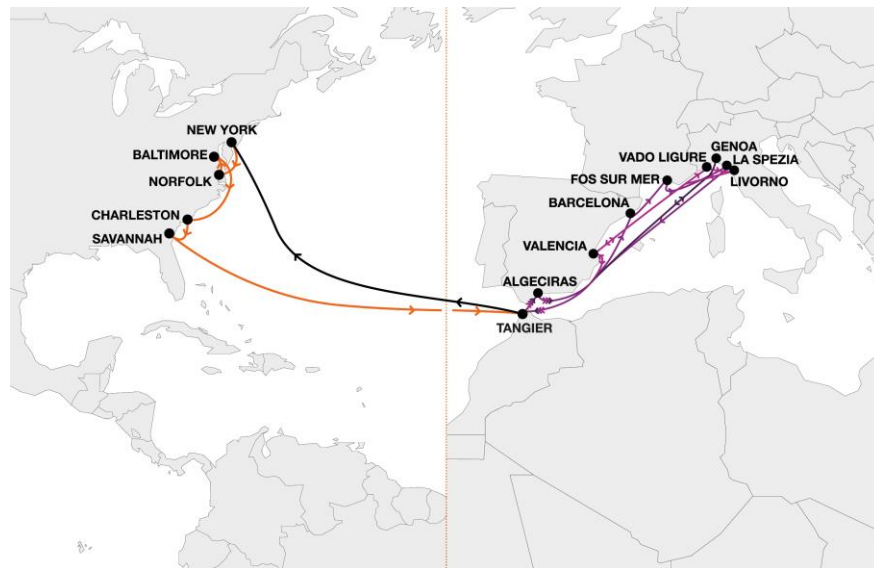
## IMPORTANT CONNECTIONS

- Livorno (IT) and Fos-sur-Mer (FR) connected by reliable shuttle via dedicated hub in Tangier (MA)
- Tangier (MA) calls allowing excellent connection to the global network from and to other Mediterranean markets, Africa and the Middle East

## Mediterranean - North America

# West Med Shuttles + US4

Gemini Cooperation Service



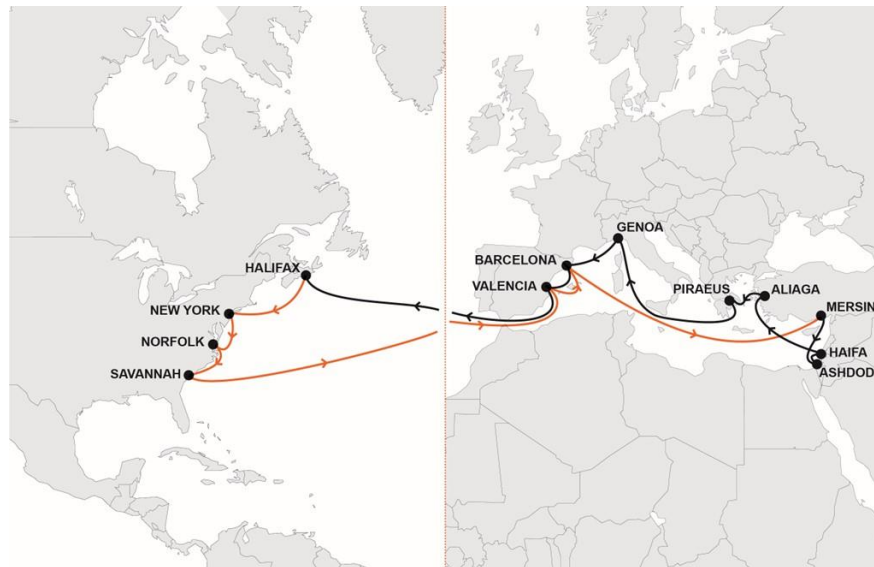
## KEY SERVICE VALUE PROPOSITION

- Extensive coverage of West Mediterranean ports to the US East Coast
- Connectivity through shuttle network to US4 service via hub in Tangier (MA)
- New York (US) as first westbound call for fastest transit time
- Addition of Baltimore (US) and Charleston (US) coverage on the US East Coast

## IMPORTANT CONNECTIONS

- Tangier (MA) calls allowing excellent connection to the global network from and to Africa and the Middle East

## Hapag-Lloyd Service



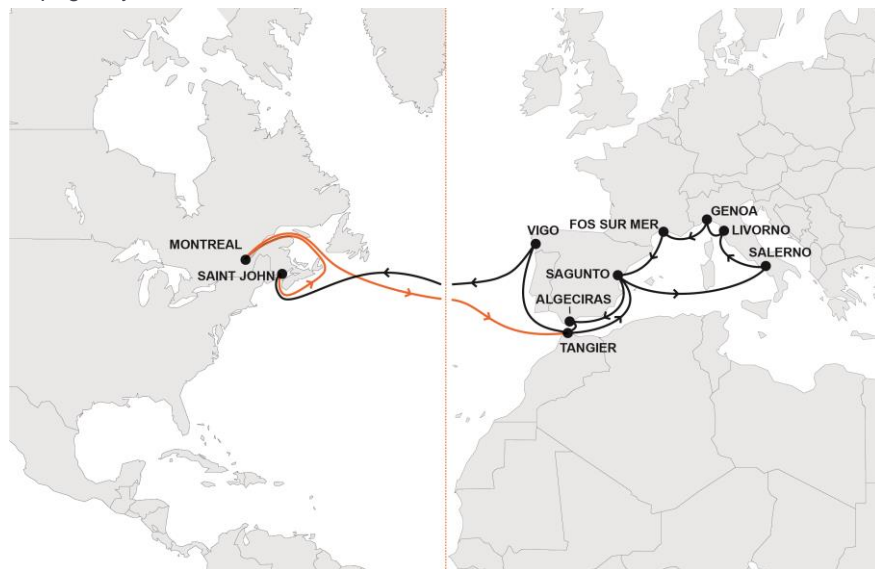
- Direct coverage of Israel and Greece with two direct Turkish ports
- Additional Eastern Mediterranean and Black Sea ports linked via own feeder network

- Shuttles from Valencia (ES) connecting imports via Tangier (MA) to our global network

## North Europe - North America

**Service Profile MCA**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- Service offering excellent transit times to/from Montreal
- Excellent cross-border connection to/from US Midwest, for imports to US Midwest also via St. John
- Very comprehensive direct port coverage in the Med
- Hub in Tangier allows for cross-trade business between Montreal and Africa,
- South America Eastcoast and Middle East/India

**IMPORTANT CONNECTIONS**

- Shuttles via Tangier (MA) to connect to our global network

## North Europe - North America

**Service Profile TEX**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- Fast and direct connection between major Turkish and US East Coast ports
- Salerno connected directly to US East Coast
- Connecting Turkey via the hub in Tangier to our global network

**IMPORTANT CONNECTIONS**

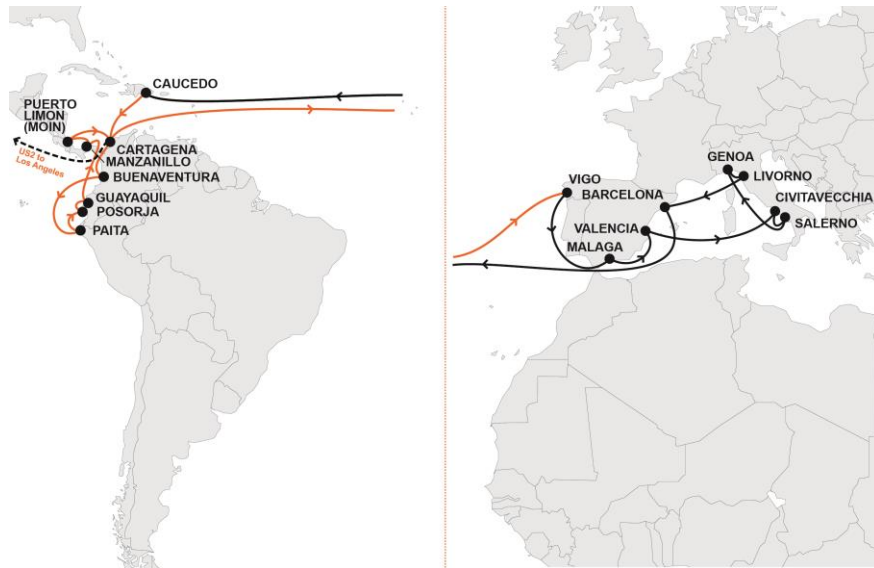
- Shuttles via Tangier (MA) to connect to Valencia (ES), Livorno (IT), La Spezia (IT) and Fos sur mer (FR)



## North Europe - North America

**Service Profile MSW**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- Connecting a wide range of Mediterranean ports via transshipment to the US West Coast

**IMPORTANT CONNECTIONS**

- Link to US West Coast, Miami (US) and Jacksonville (US) via Cartagena (CO)

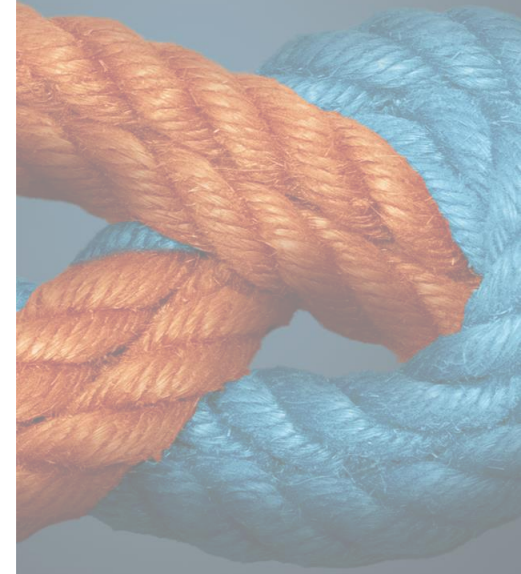
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## Transpacific

## Highlights of our Transpacific service

- Comprehensive Transpacific product with unrivalled reliability
- Delivering robust, on-time and weekly service schedules to our customers
- The new network will provide connections between all key Asia and North American ports and gateways with further inland connections to all key rail ramps and doors
- Extensive coverage of Southeast Asia and Japan through our shuttle network via hubs
- Seamless connection through our innovative Hub & Spoke system



## Transpacific

## Our Transpacific service in numbers

## KEY FACTS

12

# Services

121

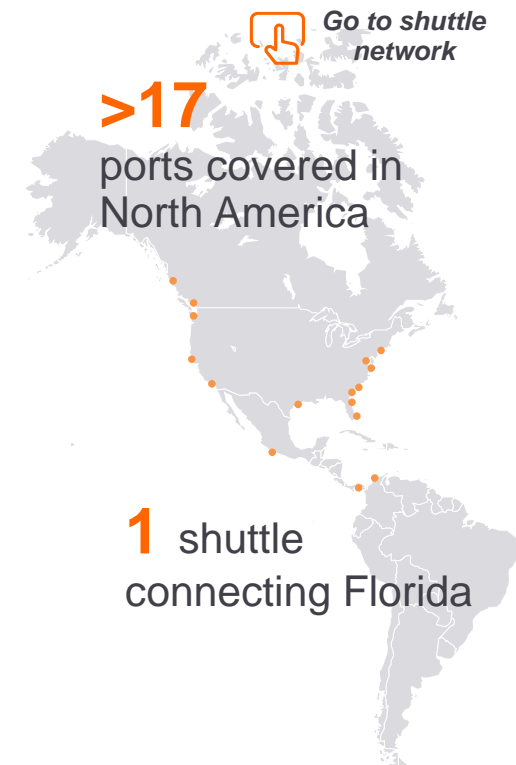
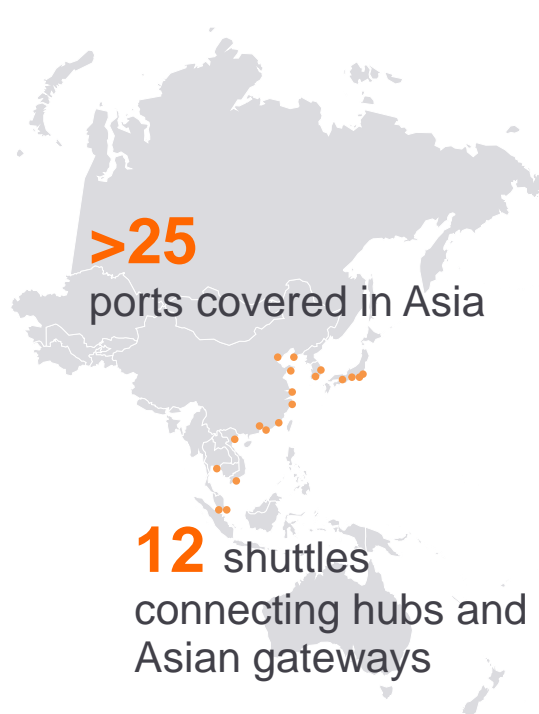
# Vessels

7

Ø Calls per service

10.5 TTEU

Ø Vessel size



## Transpacific

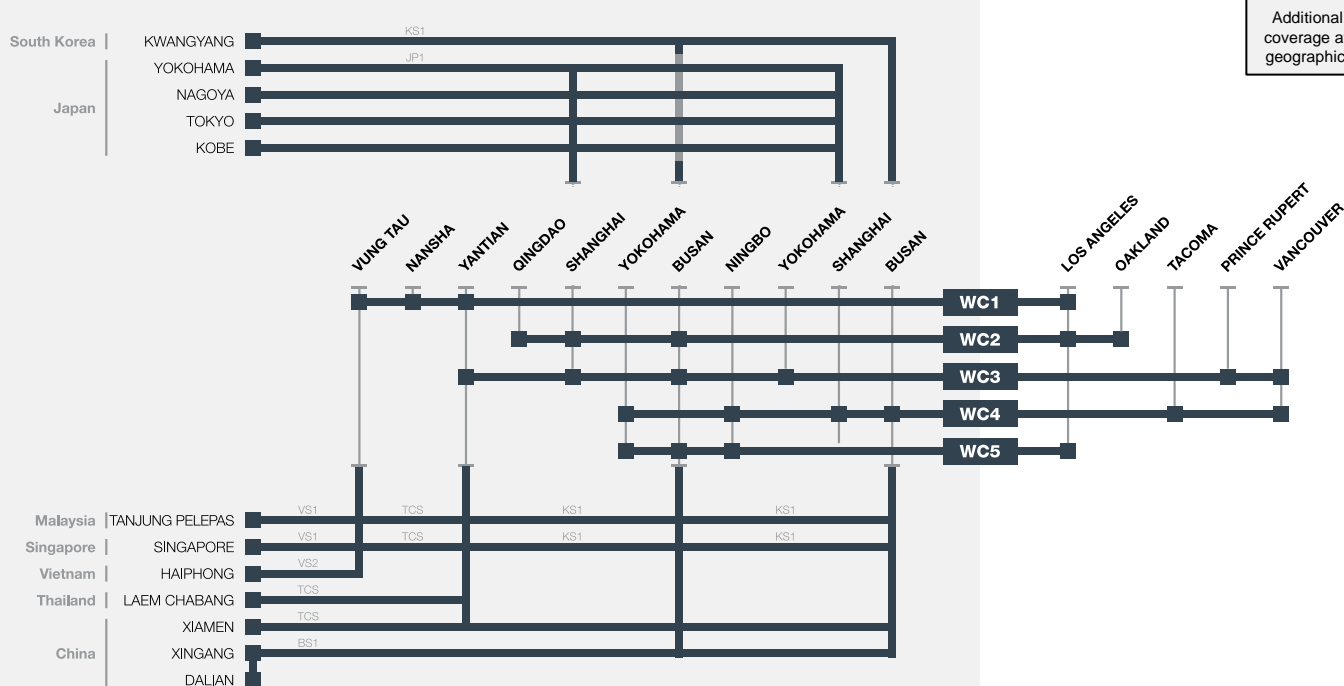
## Port coverage on our Transpacific services



## Transpacific

## Our Asia to US West Coast services at a glance

Mainliner &amp; Shuttle Services

Asia US  
West Coast

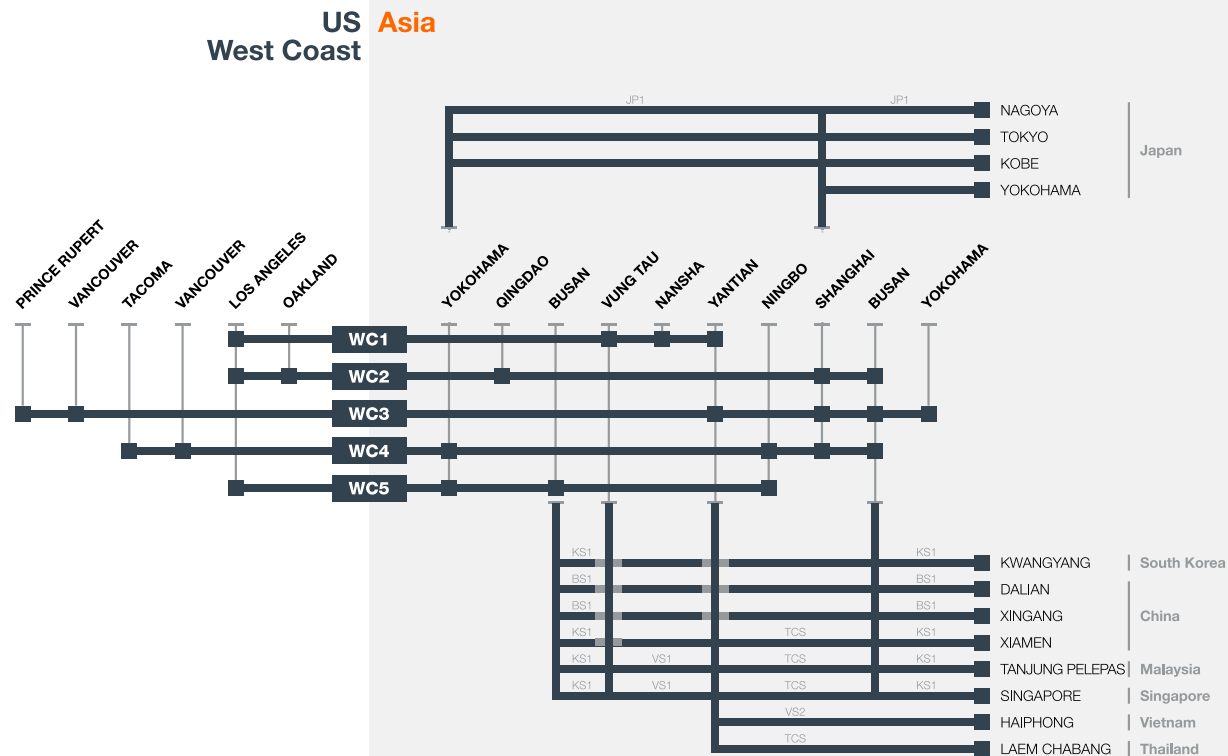
All displayed Services are part of the Gemini Cooperation

## Transpacific

## Our US West Coast to Asia services at a glance

■ Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps



All displayed Services are part of the Gemini Cooperation

## Asia - US West Coast

# Service Profile WC1

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Southeast Asia to the US West Coast
- Direct connection from Yantian (CN) to Los Angeles (US)
- Direct connection from Los Angeles (US) to Vung Tau (VN)

## IMPORTANT CONNECTIONS

- Shuttles via Yantian (CN) and Vung Tau (VN) serve Southeast Asia markets



## Asia - US West Coast

# Service Profile WC2

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Central China and South Korea to the US West Coast
- Direct connection from Busan (KR) to Los Angeles (US)
- Direct connection from Oakland (US) to Qingdao (CN)

## IMPORTANT CONNECTIONS

- Shuttles from Shanghai (CN) serve Japan
- Shuttles from Busan serve the markets of the Bohai Sea

## Asia - Canada West Coast

# Service Profile WC3

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect China, South Korea and Japan to the Canada West Coast
- Canada only service to Vancouver (CA) and direct connection to Prince Rupert (CA)

## IMPORTANT CONNECTIONS

- Shuttles from Yantian (CN) connects to Laem Chabang (TH), Haiphong (VN) and Vung Tau (VN)
- Inland network connects to all key rail ramps and doors in Canada and the US

## Asia - Canada & US West Coast

# Service Profile WC4

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Central China, South Korea and Japan to the Canada West Coast and US West Coast
- Direct connection from Busan (KR) to Tacoma (US)
- Direct connection from Vancouver (CA) to Yokohama (JP)

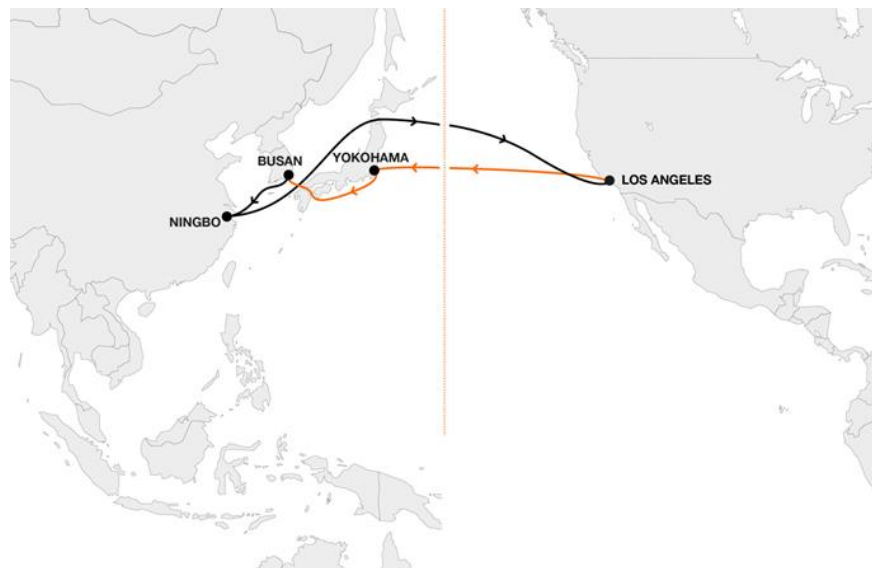
## IMPORTANT CONNECTIONS

- Shuttles from Busan (KR) connect to Qingdao (CN), Dalian (CN), and Xingang (CN)
- Further Shuttle via Busan (KR) allows for connection to the Southeast Asian Gateways
- Inland network connects to all key rail ramps and doors in Canada and the US

## Asia - US West Coast

# Service Profile WC5

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Central China, South Korea and Japan to the US West Coast
- Direct connection from Ningbo (CN) to Los Angeles (US)
- Direct connection from Los Angeles (US) to Yokohama (JP)
- US Flag Service

## IMPORTANT CONNECTIONS

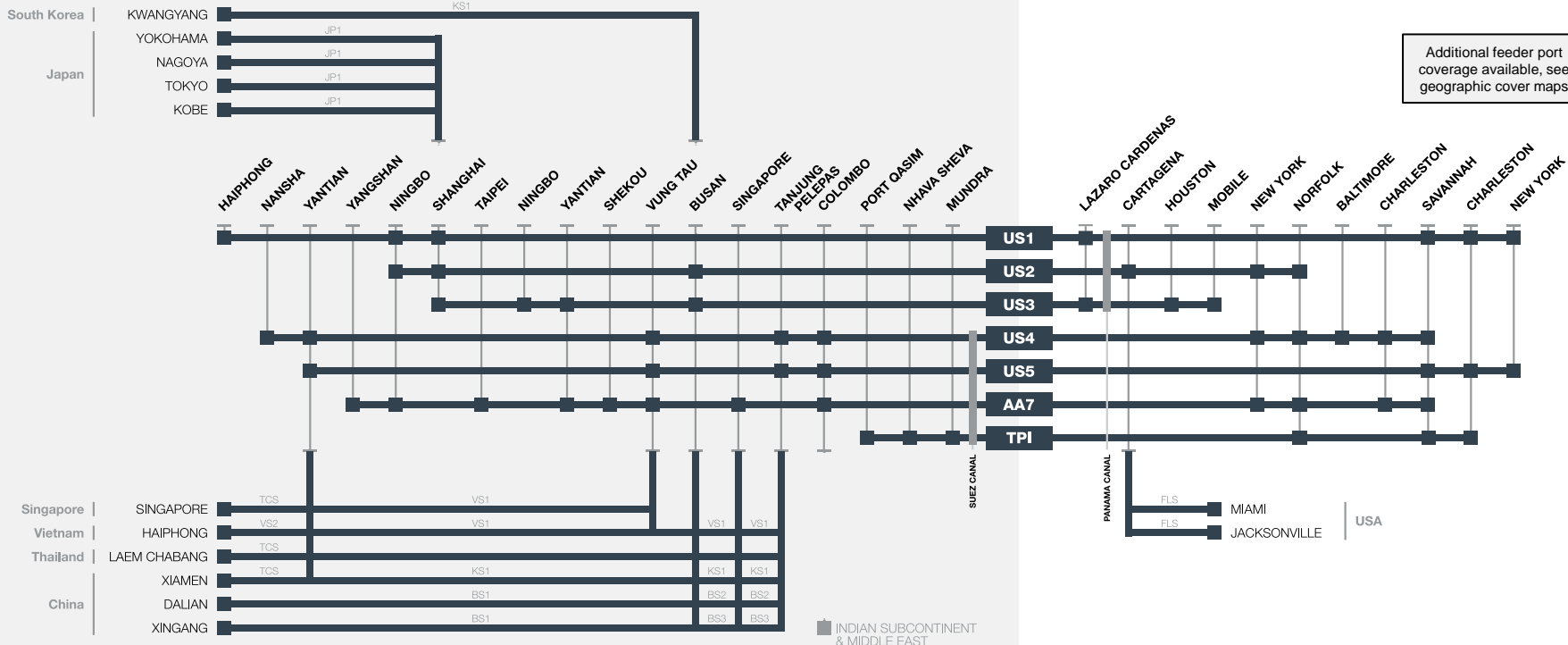
- Shuttle from Busan (KR) serve the markets of the Bohai Sea
- Shuttle from Yokohama (JP) covers additional Japanese ports

## Transpacific

## Our Asia to US East Coast services at a glance

Mainliner &amp; Shuttle Services

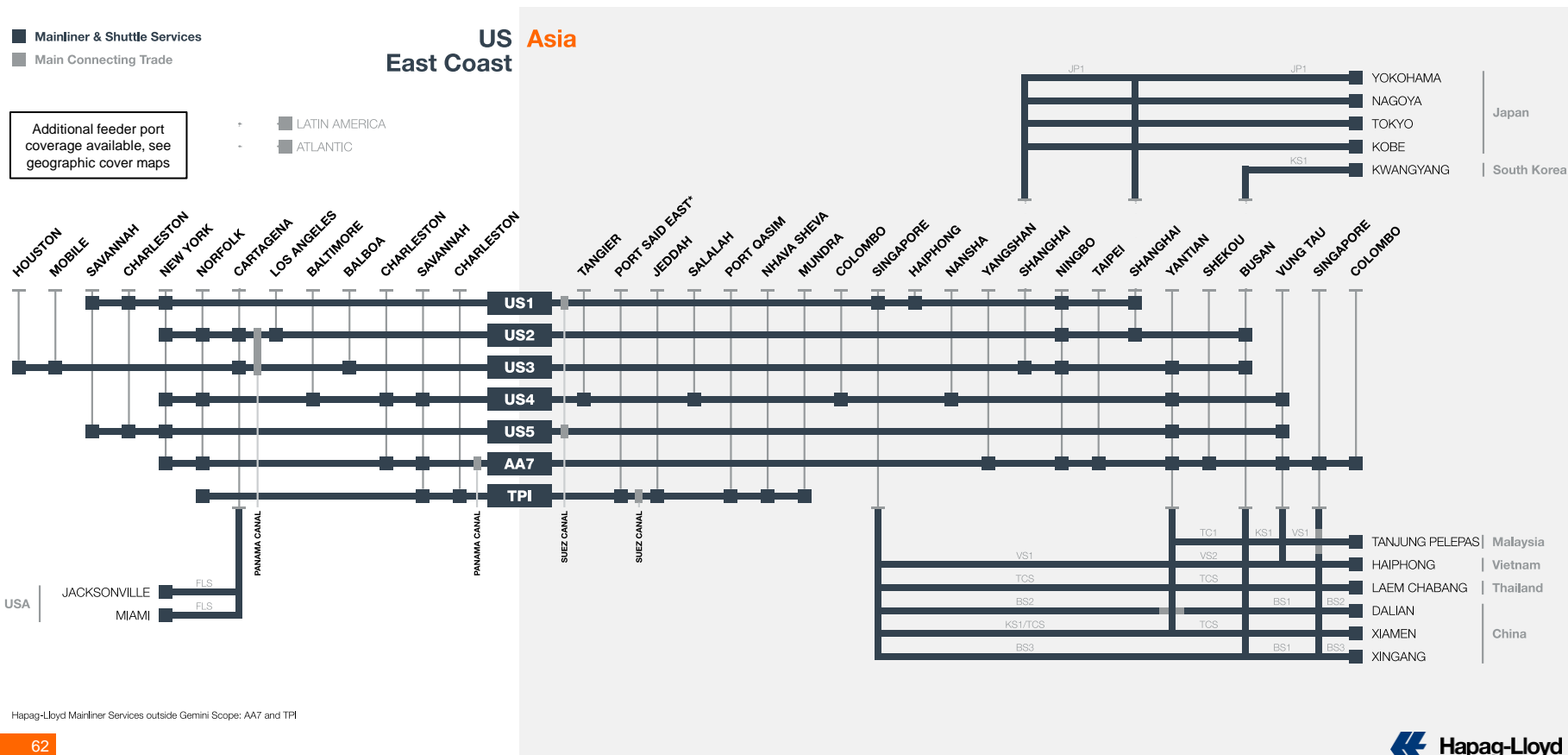
Main Connecting Trade



Hapag-Lloyd Mainliner Services outside Gemini Scope: AA7 and TPI

## Transpacific

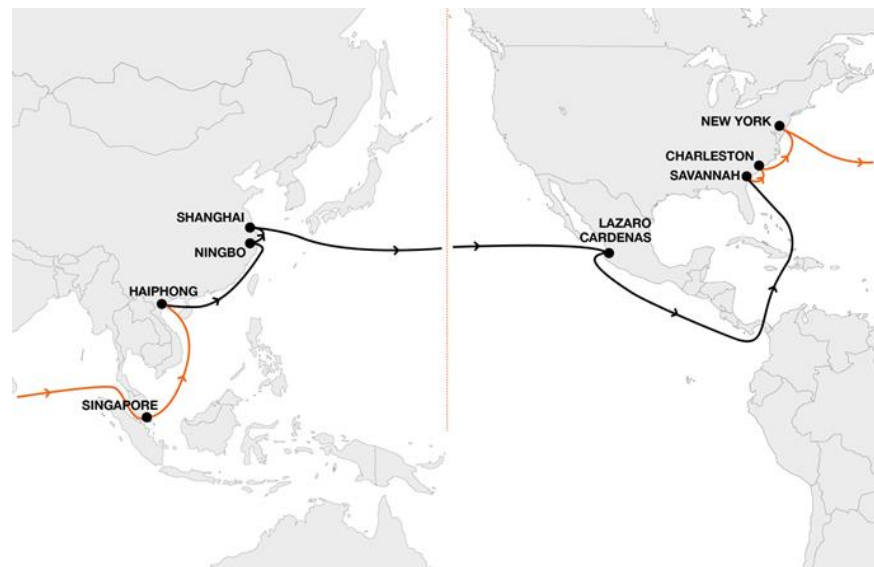
## Our US East Coast to Asia services at a glance



## Asia - US East Coast

**Service Profile US1**

Gemini Cooperation Service

**KEY SERVICE VALUE PROPOSITION**

- Key service to connect Central China and Southeast Asia to the US East Coast via the Panama Canal
- Direct connection from Shanghai (CN) to Lazaro Cardenas (MX)

**IMPORTANT CONNECTIONS**

- Shuttles from Shanghai (CN) connect to Japan
- Cross-border rail network accesses to Dallas (US) via Lazaro Cardenas (MX)
- Southeast Asia coverage via Singapore (SG)

## Asia - US East Coast

# Service Profile US2

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Central China, South Korea and Japan to the US East Coast
- Direct connection from Los Angeles (US) to Ningbo (CN)

## IMPORTANT CONNECTIONS

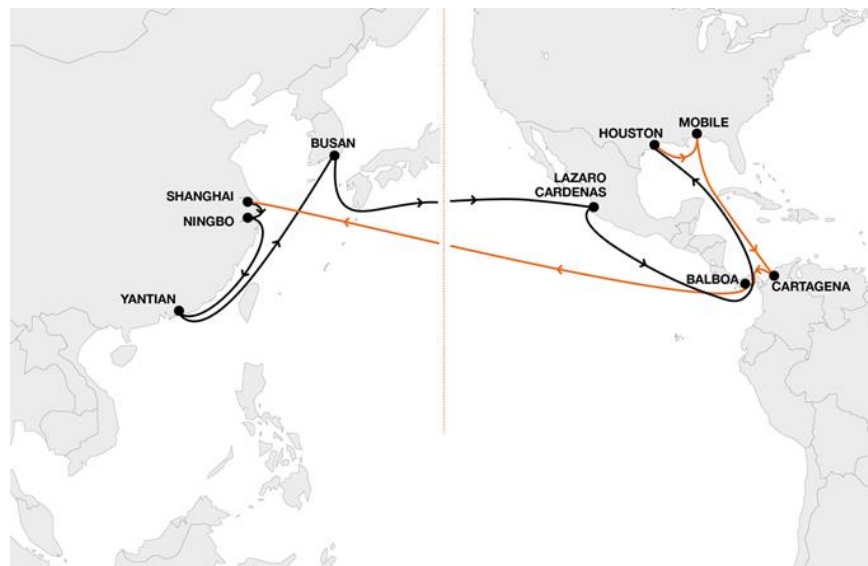
- Shuttles from Shanghai (CN) connect to Japan
- Shuttles from Busan (KR) serve the markets of the Bohai Sea
- Direct connection to Cartagena (CO) serves as a link to Latin American markets and Florida (US)



## Asia - US Gulf Coast

**Service Profile US3**

Gemini Cooperation Service

**KEY SERVICE VALUE PROPOSITION**

- Key service to connect Central China, South Korea and Japan to the US Gulf Coast
- Direct connection from Busan (KR) to Lazaro Cardenas (MX)

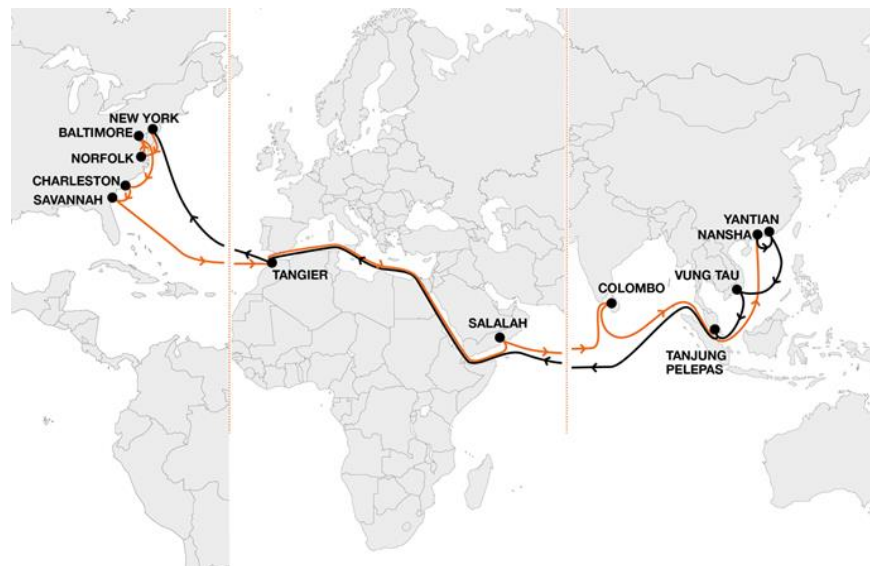
**IMPORTANT CONNECTIONS**

- Shuttles from Shanghai (CN) connect Japan to the US Gulf Coast
- Cross-border rail network accesses to Dallas (US) via Lazaro Cardenas (MX)
- Connection to Cartagena serves as a link to Latin American markets and Florida (US)

## Asia - US East Coast

# Service Profile US4

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect the US East Coast with Asia via the Suez Canal with stopovers in Tangier (MA) and Salalah (OM)
- Coverage of all US East coast ports

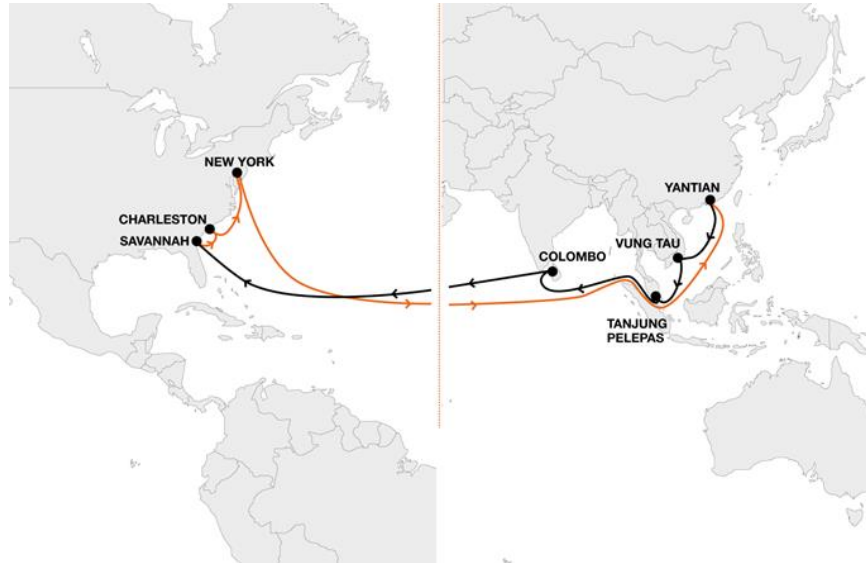
## IMPORTANT CONNECTIONS

- Shuttles via Tanjung Pelebas (MY) connect Southeast Asia to the US East Coast
- Shuttles via Salalah (OM) connect the Middle East

## Asia - US East Coast

# Service Profile US5

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service to connect Southeast Asia with the US East Coast

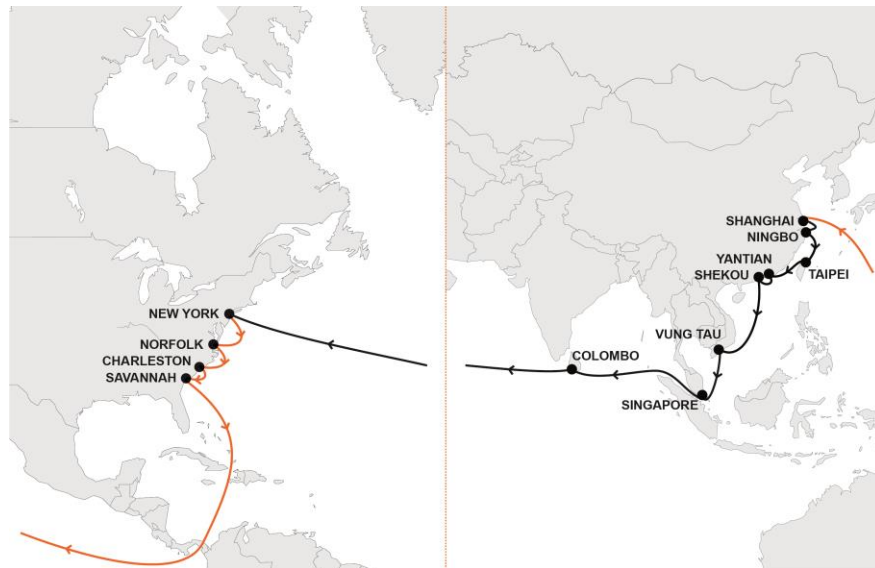
## IMPORTANT CONNECTIONS

- Shuttles via Tanjung Pelepas (MY) connect Southeast Asia to the South Atlantic ports

## Asia - US East Coast

**Service Profile AA7**

Hapag-Lloyd Service

**KEY SERVICE VALUE PROPOSITION**

- More connections from East Asia and Southeast Asia
- Enhanced rotation with two additional ports: Shanghai and Colombo
- Calling APM terminal in New York/New Jersey with infrastructure connectivity, modern IT systems and largest Reefer capacity in the region
- On dock rail services

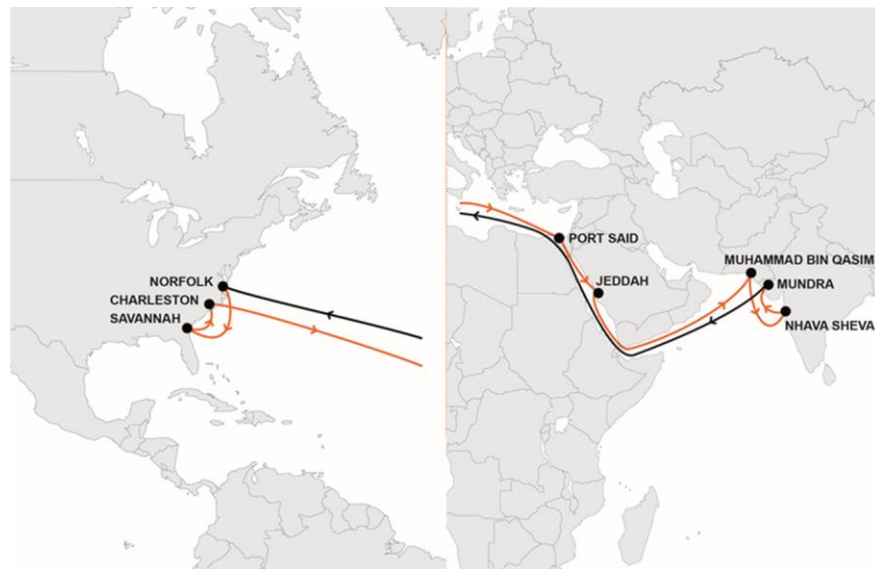
**IMPORTANT CONNECTIONS**

- Shuttles via Shanghai (CN) for Korean and Japanese and via Singapore (SG) for Southeast Asian, South China and Bohai sea cargo
- Connection via Colombo (LK) into the Indian subcontinent
- Comprehensive intermodal connections into the US Midwest

## Indian Subcontinent - US East Coast

# Service Profile TPI

Hapag-Lloyd Service



## KEY SERVICE VALUE PROPOSITION

- TPI (Indamex) is THE premium service in North/Central India, Pakistan and US East Coast Market. With the TPI we offer outstanding service in ISC-US East coast market
- The TPI service has been augmented by the TPI extra loaders to help our customers to better connect to the US and put some relief on the continuous high demand.

## IMPORTANT CONNECTIONS

- Comprehensive intermodal connections into the US Midwest

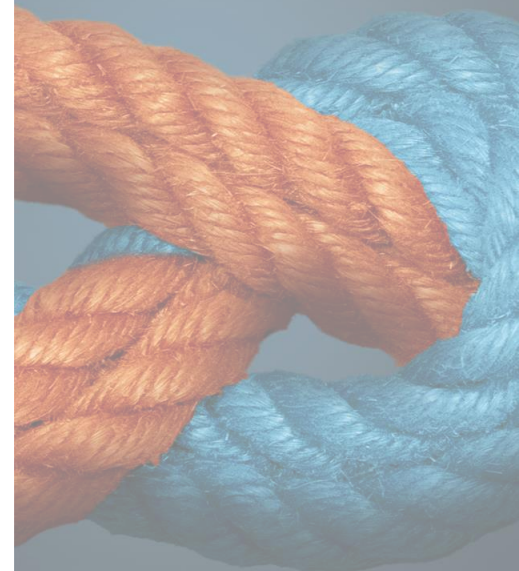
# Agenda

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## Middle East

# Highlights of our Middle East service

- Comprehensive Middle East product with unrivalled reliability
- Delivering robust, on-time and weekly service schedules to our customers
- Broad coverage of all key markets in Middle East, North and South Europe through a dedicated shuttle network, seamlessly connected in selected own / and or controlled hubs
- Multiple options with enhanced connectivity to key trades like Africa, Atlantic, Far East, Latin America and Transpacific



## Middle East

## Our Middle East service in numbers

## KEY FACTS

4

# Services

31

# Vessels

10

Ø Calls per service

14.0 TTEU

Ø Vessel size

&gt;38

ports covered in Europe

&gt;18

ports covered in  
Middle East17 shuttles  
connecting  
hubs and  
European  
gateways6 shuttles  
connecting hubs  
and Middle Eastern  
gatewaysGo to shuttle  
network



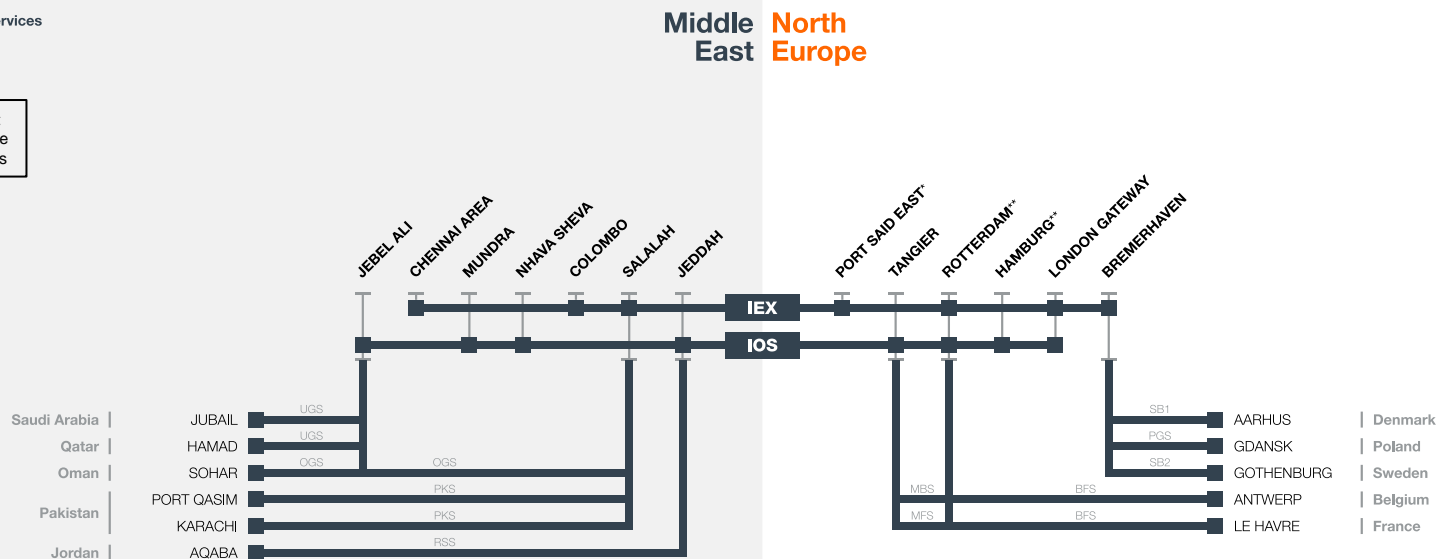


## Middle East

## Our Middle East to North Europe services at a glance

## Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps



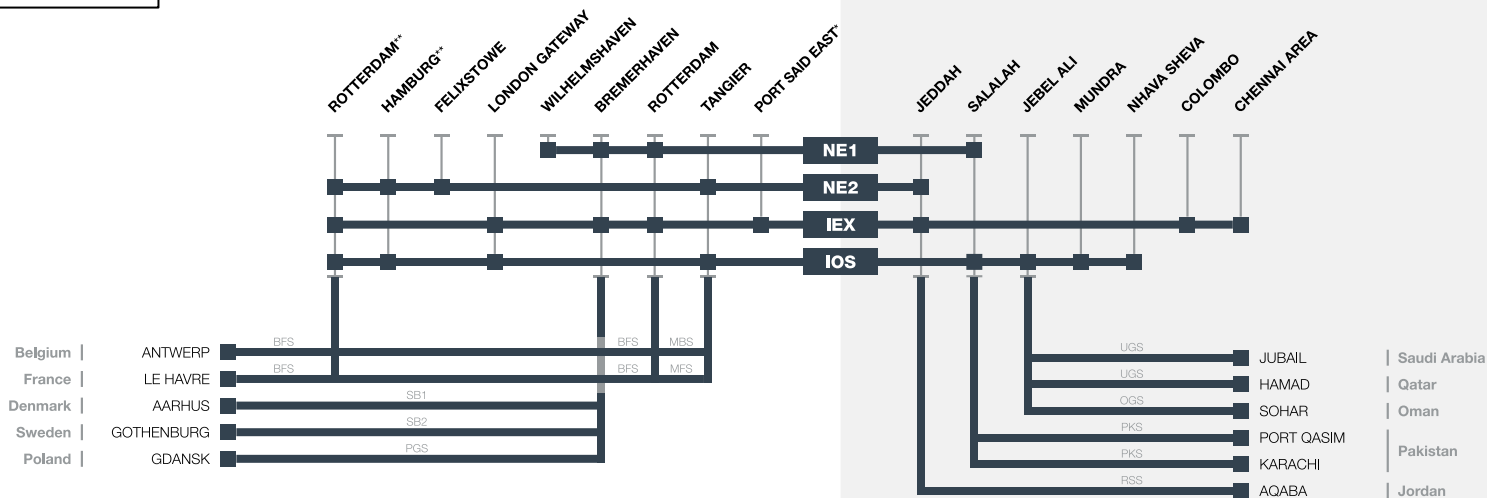
All displayed Services are part of the Gemini Cooperation  
 \* Certain Port Said East EB Calls will be shifted to Damietta during 2025  
 \*\* Transpacific & Latin America connected via NC

## Middle East

## Our North Europe to Middle East services at a glance

■ Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps

North  
Europe Middle  
East

All displayed Services are part of the Gemini Cooperation

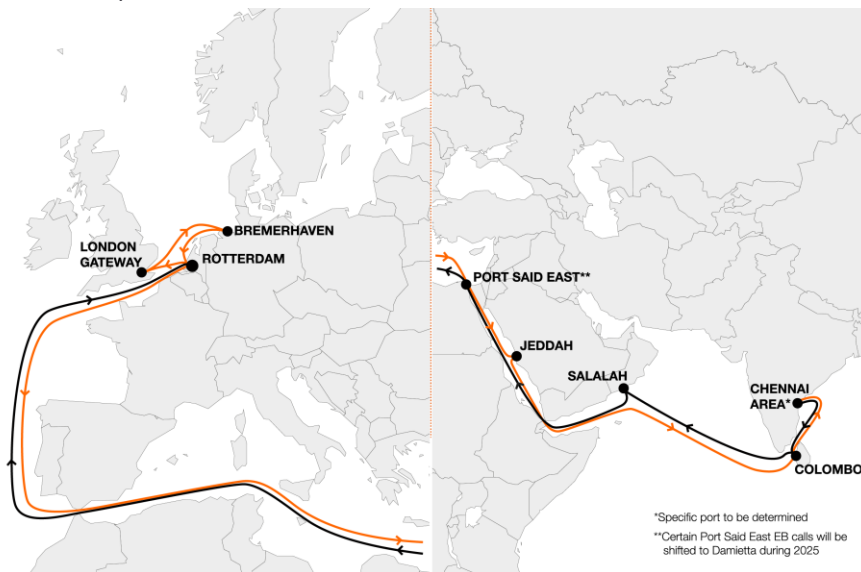
\* Certain Port Said East EB Calls will be shifted to Damietta during 2025

\*\* Transpacific &amp; Latin America connected via NC HUBs

## Middle East - North Europe

# Service Profile IEX

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service for connections from the Indian Subcontinent to North Europe through the Middle East via the Suez Canal
- Connection especially relevant for sensitive and high value cargo of those markets, e.g. reefer, OOG and break-bulk

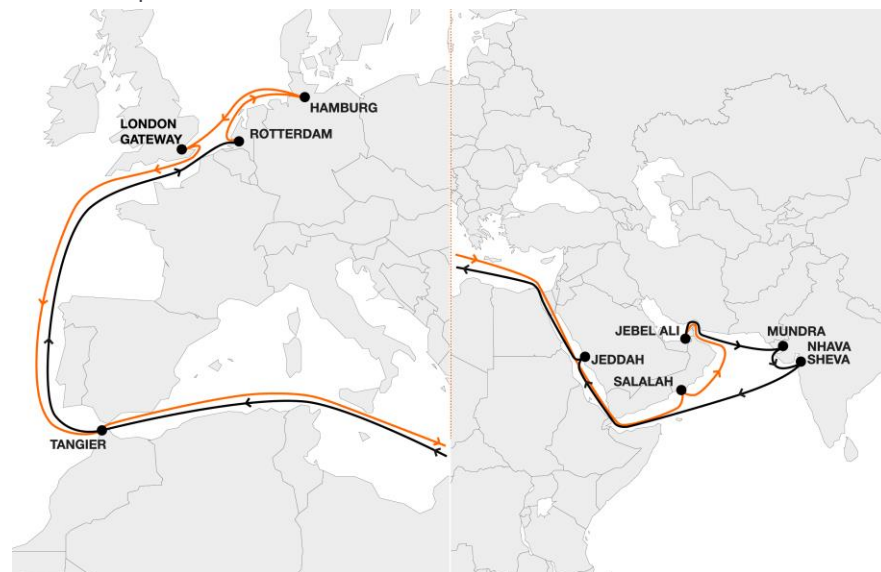
## IMPORTANT CONNECTIONS

- Shuttles via Rotterdam (NL) connect Le Havre (FR) and Antwerp (BE)
- Shuttles from and to the Indian market enable fast and efficient transit to Türkiye, Levant and Greece plus Black Sea markets covered via additional feeders from Port Said East (EG)
- Connecting the Baltic and Scandinavian markets via Bremerhaven (DE)

## Middle East - North Europe

# Service Profile IOS

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

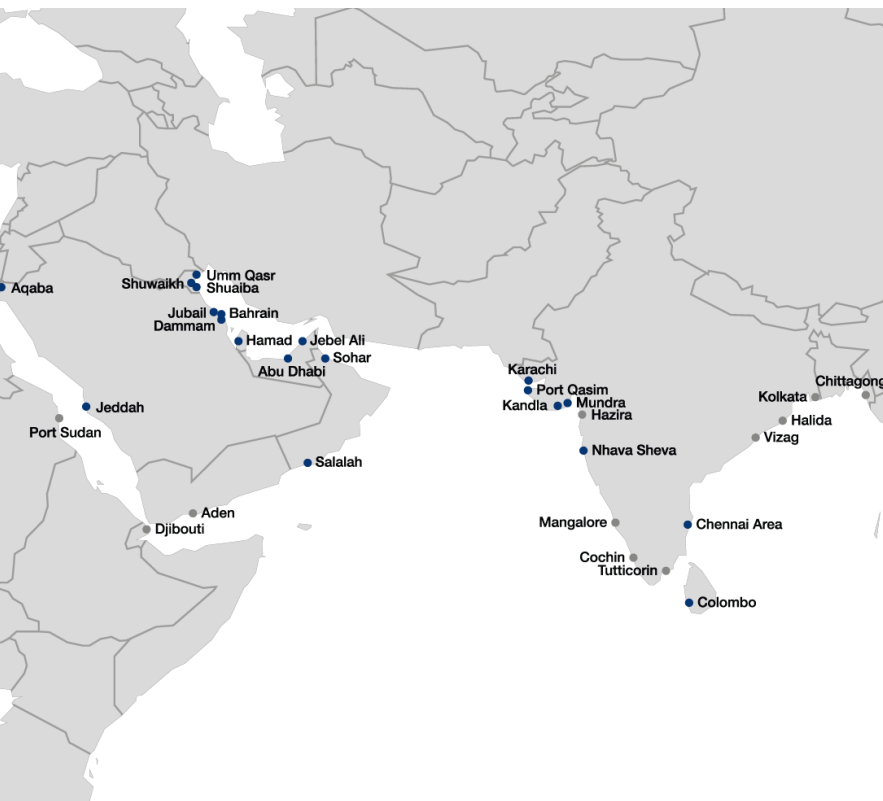
- Key service between North Europe, the Indian Subcontinent, Red Sea and Arabian Gulf via the Suez Canal
- Serving the markets of Africa, US East Coast and Latin America through a direct connection to Tangier (MA)
- Additional coverage of Jebel Ali (AE), Salalah (OM), Mundra (IN) and Nhava Sheva (IN) next to IMX

## IMPORTANT CONNECTIONS

- Shuttles from Tangier (MA) as well as Rotterdam (NL) connect Le Havre (FR) and Antwerp (BL)
- The Baltic and Scandinavian markets are connected via Hamburg (DE) through additional feeders
- Several connection options from the Arabian Gulf, Indian Subcontinent and Red Sea, e.g. into Pakistan through shuttles via Salalah (OM)

## Middle East

## Port coverage on our Middle East – South Europe services



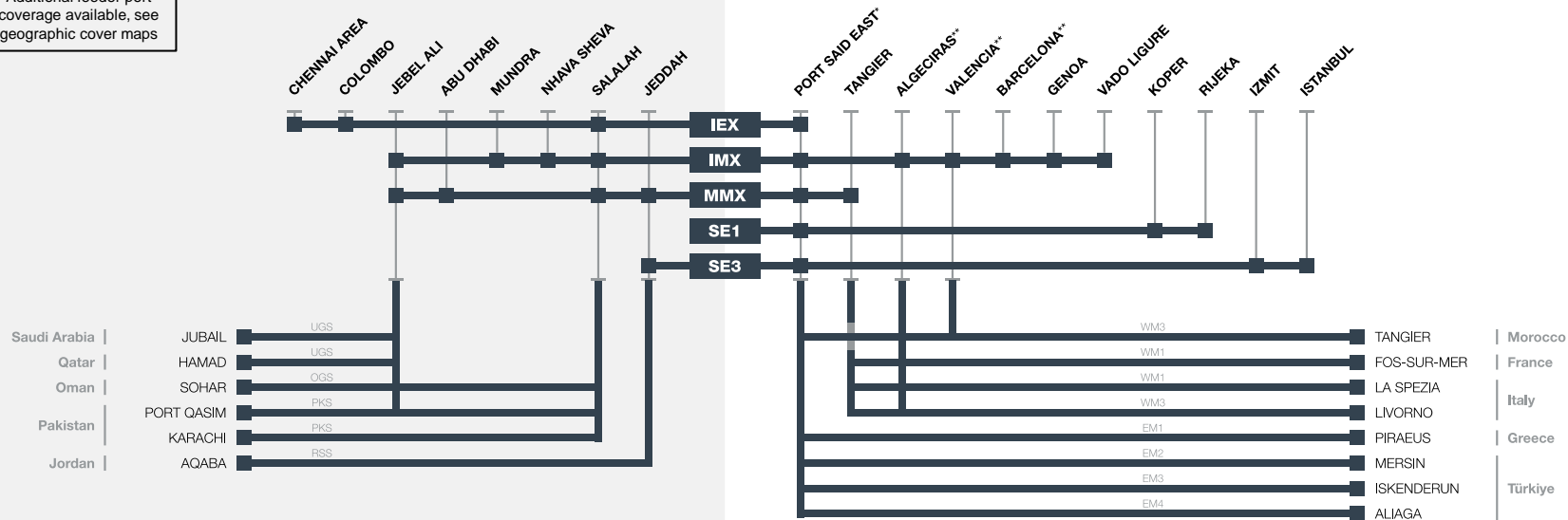
## Middle East

## Our Middle East to South Europe services at a glance

## Mainliner &amp; Shuttle Services

Middle East  
South Europe

Additional feeder port coverage available, see geographic cover maps



All displayed Services are part of the Gemini Cooperation

\* Certain Port Said East EB Calls will be shifted to Damietta during 2025

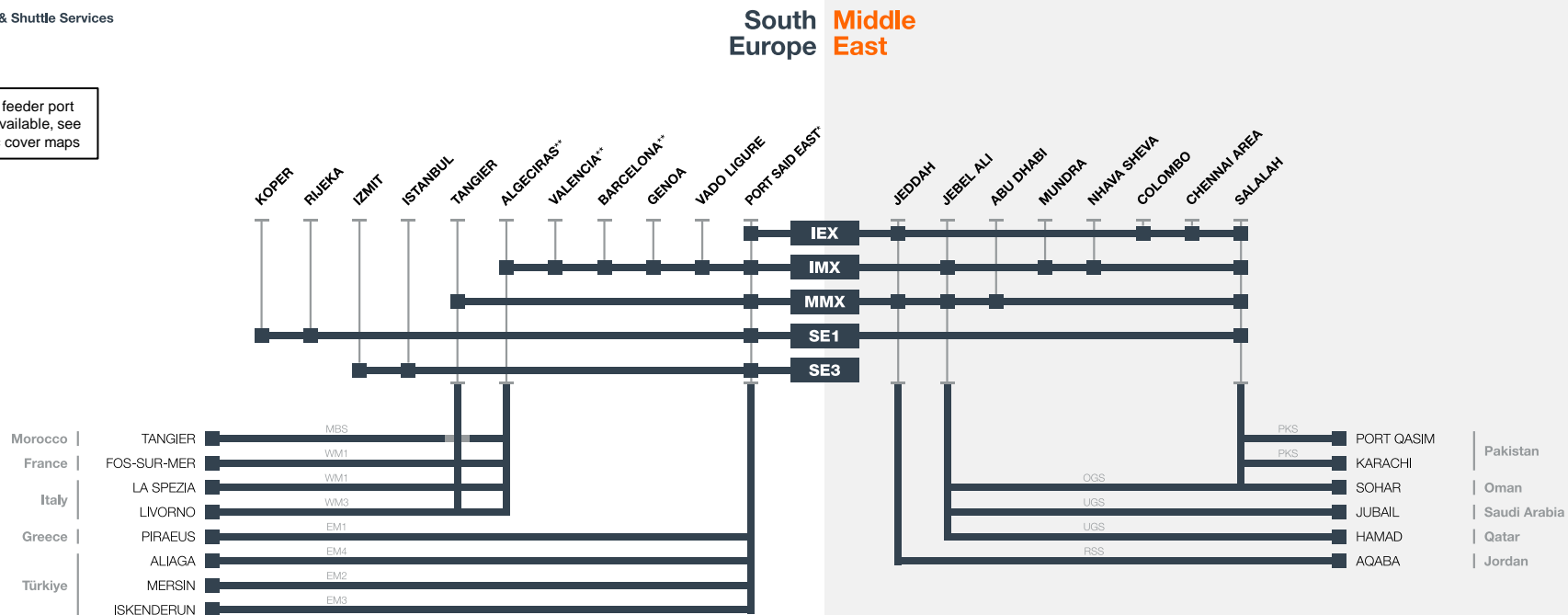
\*\* Transpacific &amp; Latin America connected via West MED HUB

## Middle East

## Our South Europe to Middle East services at a glance

## Mainliner &amp; Shuttle Services

Additional feeder port coverage available, see geographic cover maps



All displayed Services are part of the Gemini Cooperation

\* Certain Port Said East EB Calls will be shifted to Damietta during 2025

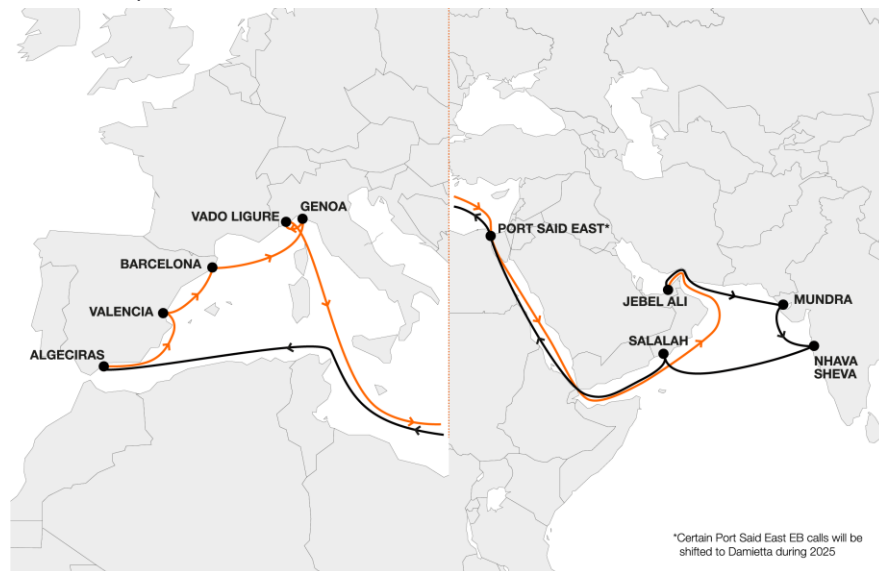
\*\*Transpacific & Latin America connected via West MED HUB



## Middle East - Mediterranean

# Service Profile IMX

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service for connections from the West Mediterranean to the Middle East and West India via the Suez Canal
- Connection especially relevant for sensitive and high value cargo, e.g. reefer, OOG and break-bulk cargo
- Additional coverage of Jebel Ali (AE), Salalah (OM), Mundra (IN) and Nhava Sheva (IN) next to IOS

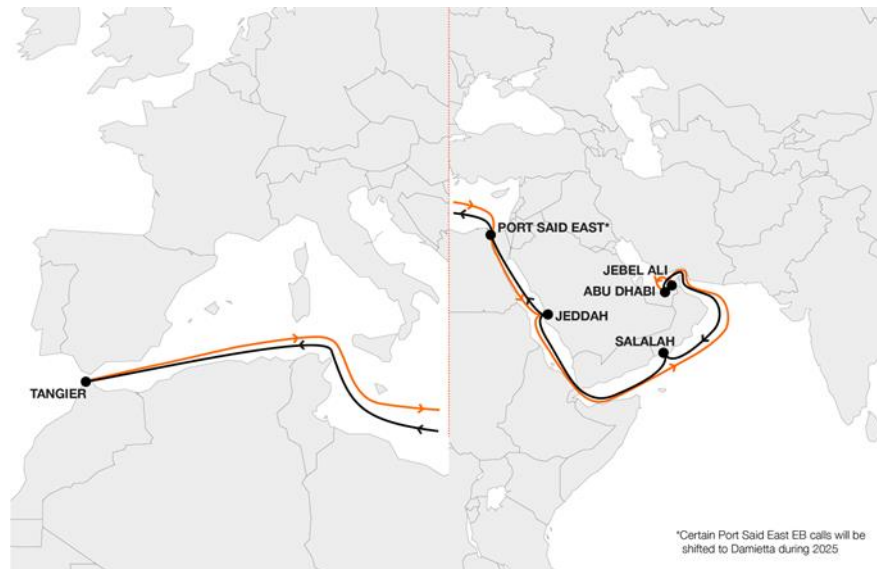
## IMPORTANT CONNECTIONS

- Shuttles via Salalah (OM) allow connections out of Pakistan
- Shuttles from Algeciras (ES) connect to Fos-sur-Mer (FR)
- Shuttles from and to the Indian market enable fast and efficient transit to Türkiye, Levant and Greece plus Black Sea markets covered via additional feeders from Port Said East (EG)

## Middle East - Mediterranean

# Service Profile MMX

Gemini Cooperation Service



## KEY SERVICE VALUE PROPOSITION

- Key service for connections from the Mediterranean and the Middle East to Tangier (MA) via the Suez Canal
- Serving the markets of Africa, US East Coast and Latin America through a direct connection to Tangier (MA)

## IMPORTANT CONNECTIONS

- Mainline SSY's to North and South America through the connection in Tangier (MA)
- Shuttle network in Jebel Ali (AE) and Port Said East (EG) allows connection from the Arabian Gulf to Türkiye
- Several connection options from the Arabian Gulf and Red Sea, e.g. into Pakistan through shuttles via Salalah (OM)

# Agenda

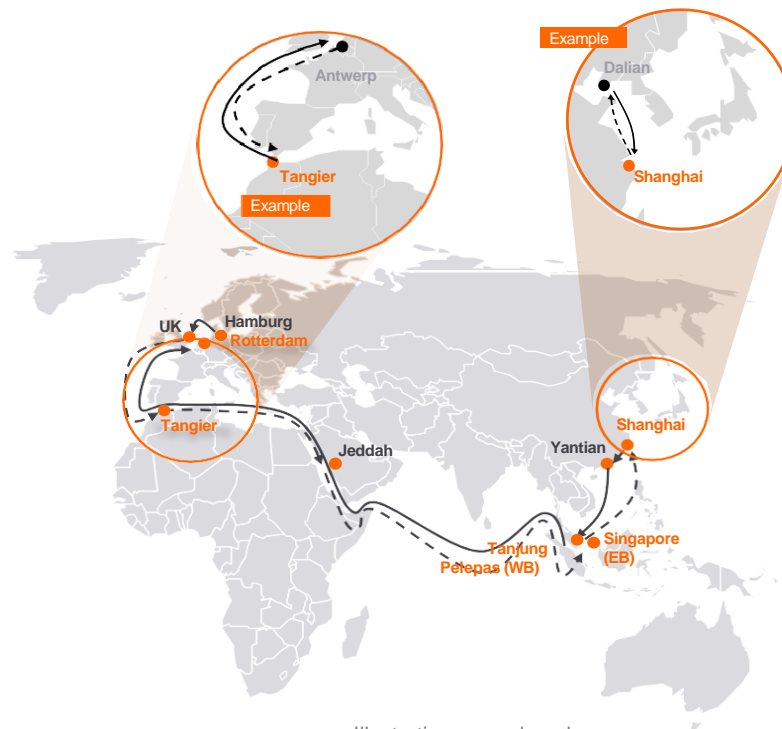
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# The joint network uses a hub and spoke model to make it much more reliable and resilient, with fast connectivity

## NETWORK PRINCIPLES

- **Setup** with 2-3 main port calls per region including strategic hubs enable shorter round voyage times and better reliability
- **All hub terminals are carefully selected for top quality and reliability plus mostly owned and/or controlled** by Hapag-Lloyd or Maersk
- Hub & Spoke with multiple shuttles provide **wide coverage** and **fast connections**
- **Synchronized** connections from **mainliners** to **mainliners** and **to shuttles** significantly reduce dwell times

This network is much more **reliable** and **interconnected** than traditional setups, increasing **resilience** against external effects. We will reach this through a combination of streamlined port calls, controlled hubs and dedicated shuttle services.



Illustrative example only

# Our dedicated shuttles complement our network with fast and reliable connections within the regions and serve Intra Regional Trades

## HIGHLIGHTS

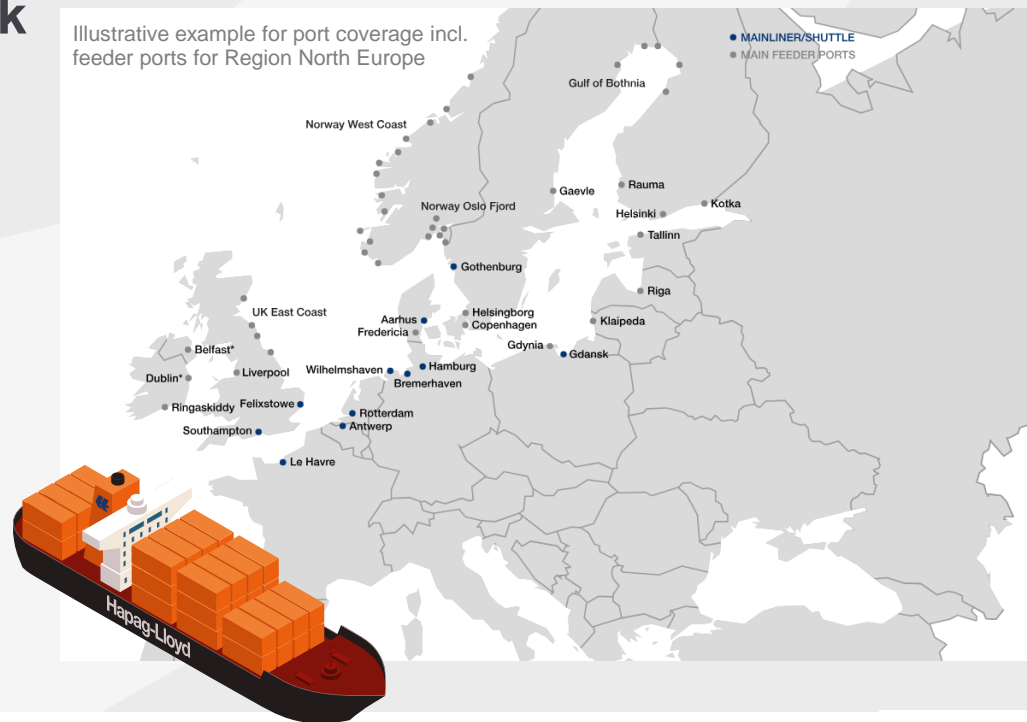
- **Extensive shuttle network** covering Europe, Asia, Middle East and North America
- **Shuttles** are dedicated to **serve** the **Gemini Cooperation partners**
- **Shuttles** are **deployed** by the **Gemini Cooperation partners**
- Shuttle network offers **competitive solutions** for **Intra Regional Trade** cargo
- **Shuttles will connect** to **selected other Hapag-Lloyd services** that are not part of the Gemini Cooperation



# Our feeder network will enhance our broad connectivity in specific markets

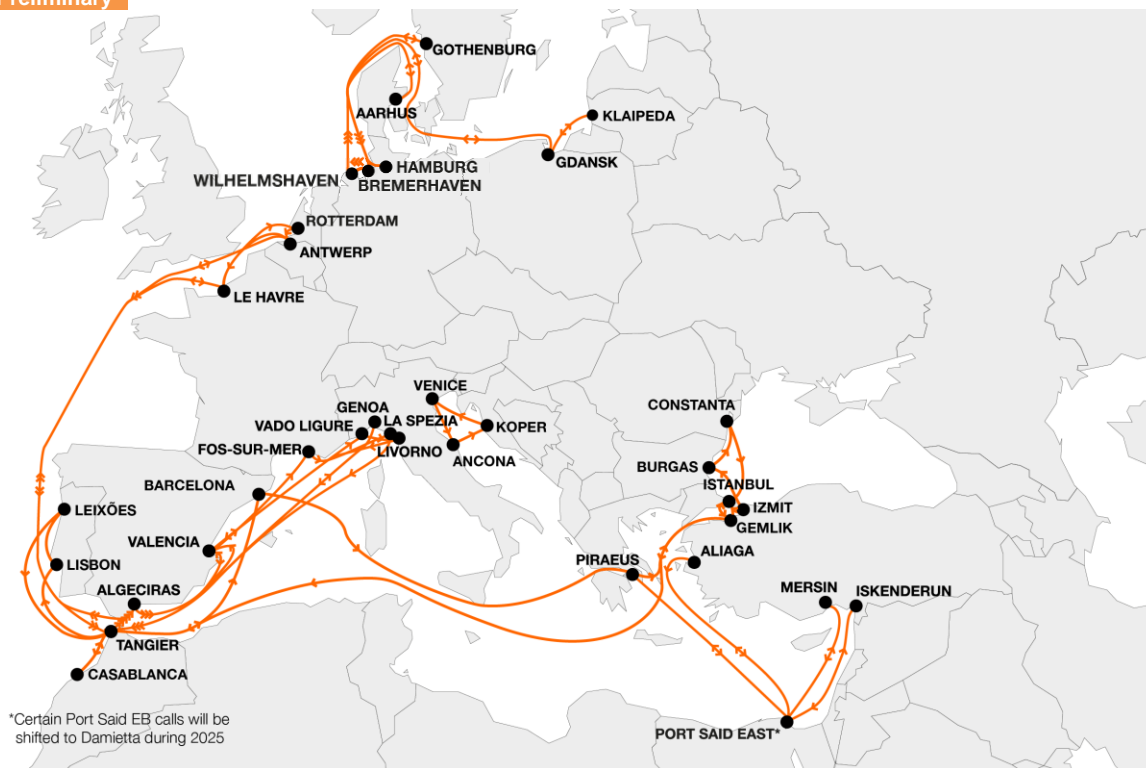
## Complementing Feeder Network

- Smaller sized vessels operated by either Hapag-Lloyd or strategic suppliers
- Extension of our existing hub and shuttle port coverage ensuring seamless connectivity in specific markets
- Next to our mainliner and shuttle network, an integral part to support our customers cargo planning globally
- Supporting the optimization of routes and vessel deployments to contribute further to our reliability goals



# Europe Shuttle & Feeder Services

Preliminary



## KEY FACTS

**17** shuttles & feeders

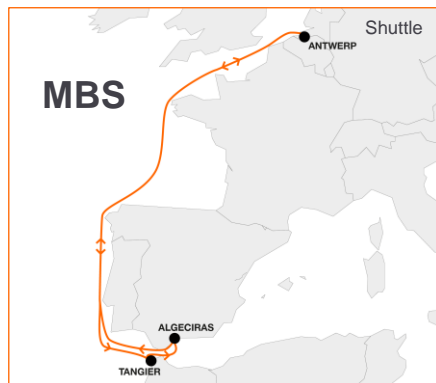
**35** ports

**28** vessels

**3.8 TTEU** Ø vessel size

**3** calls per shuttle & feeder  
(Ø)

# Europe Shuttle & Feeder Services (1/3)





# Europe Shuttle & Feeder Services (2/3)

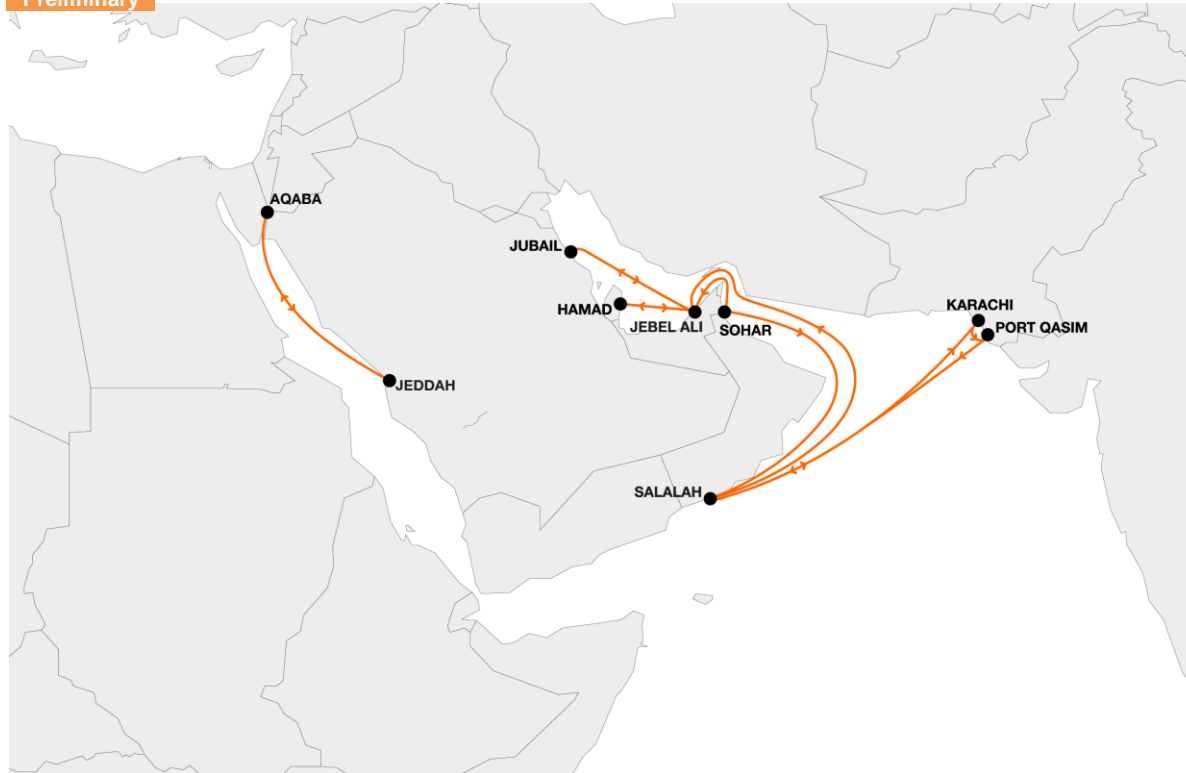


## Europe Shuttle & Feeder Services (3/3)



# Middle East Shuttle & Feeder Services

Preliminary



## KEY FACTS

**6** shuttles & feeders

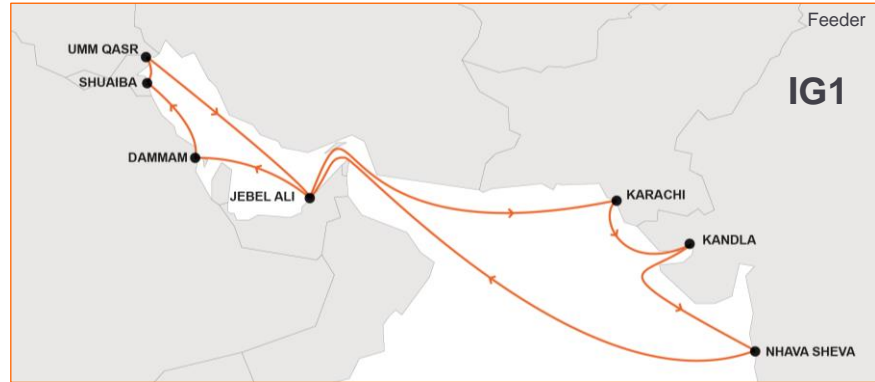
**14** ports

**10** vessels

**4.9 TTEU** Ø vessel size

**3** calls per shuttle & feeder  
(Ø)

# Middle East Shuttle & Feeder Services



# Asia Shuttle Services (1/2)

Preliminary



## KEY FACTS

**12** shuttles

**19** ports

**30** vessels

**5 TTEU** Ø vessel size

**4** calls per shuttle (Ø)

## Asia Shuttle Services (2/2)



### KEY FACTS

**12** shuttles

**19** ports

**30** vessels

**5 TTEU** Ø vessel size

**4** calls per shuttle (Ø)

# Asia Shuttle Services (1/2)



## Asia Shuttle Services (2/2)





# North America Shuttle

Preliminary



## KEY FACTS

**1** shuttle

**3** ports

**2** vessels

**3.0 TTEU** Ø vessel size

**3** calls per shuttle (Ø)

FOLLOW OUR STORY



**Thank you for your attention!**



# DISCLAIMER

## Disclaimer

This presentation contains forward-looking statements that involve a number of risks and uncertainties. Such statements are based on a number of assumptions, estimates, projections or plans that, by their nature, are subject to significant risks, uncertainties and contingencies. Actual results may differ materially from the Companies' forward-looking statements and expected results.