

■ Mexico – Inland Haulage - Weight Restriction

May 14, 2012

Dear Customer,

We would like to inform you that the Mexican Ministry of Transport has published in the official gazette some changes in the current “Gross Weight and Dimensions Regulation” (NOM-012-SCT-2-2008) applicable as of May 2, 2012.

Relevant modifications in the weight regulation are:

1. Gross weight including truck, platform/chassis, container tare and cargo in tandem basis has been reduced from 80 metric tons to 75.5 metric tons.
2. Distance allowance to get to customer’s premises is being reduced from 150 km to 25 km of transit among highways (ET, A & B) and roads under category C & D (non-toll road). This distance limitation will affect the timing for cargo delivery by some hours.

Taking into consideration the current inland cargo flow in Mexico, we have agreed with our main inland service providers the following maximum cargo net weight allowance per container:

A. Truck operation

Dry container (20ft or 40ft):	21 metric tons
Reefer container:	21 metric tons

As in the past, there will be alternatives to move overweight cargo on single basis (one truck / one container) but the surcharge will now apply 50% over the basic rate and previous approval of Area Mexico (TD department).

B. Combined rail operation

Dry container (20ft):	23 metric tons per container
Dry container (40ft):	Cargo weight should not exceed container payload

Rail companies might accept higher cargo weight in 20ft (without exceeding the container payload) but subject to a 25% surcharge over the basic rate.

All combined rail mode, 20ft and 40ft containers, should have metropolitan area as final destination and in the event that the door delivery is located in neighboring cities outside the metropolitan area (over 30 kms.) the cargo should be unstuffed by the customer to 21 metric tons or a 50% surcharge will be applicable to be moved to customer's door on a single basis.

These government measures are general and apply to all shipping lines in the Mexican market.

For further information please contact the following colleagues:

priscilla.huitron@hlag.com or ursula.montes@hlag.com.

Kind Regards,

Hapag-Lloyd Mexico S.A de C.V.
as agent of Hapag-Lloyd AG