

Getting started with Hapag-Lloyd

Quotations, Local Charges, and Free Days



 Hapag-Lloyd

Your Instant Quotation Tools

With Quick Quotes, you can generate an online container shipping quote in just 30 seconds. All you need is access to our **Online Business Suite** to get started.

- Find competitive ocean and inland transportation rates to 600 ports around the world.
- Choose from multiple container types and cargo categories.

Why You Should Choose Our Quotation Solutions



Ultimate Transparency

Review all prices, validities, additional surcharges, and selections at a single glance before getting a quote.



Customizable Offers

Compare all options, prices, and available additional services to find the offer that fits your business needs.



Intuitive Interface

Enjoy the simplicity of the displayed information and get all essential details at a glance without overlooking anything.



[Go to Quick Quotes >](#)

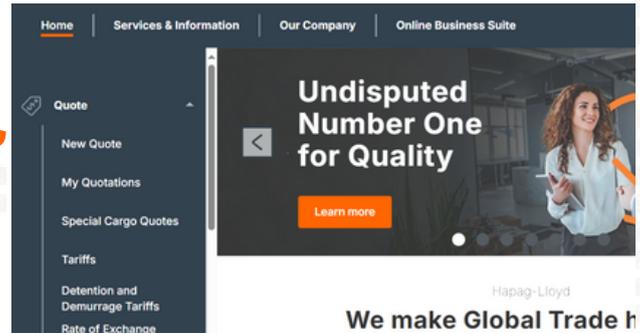
Quick Quotes



How to Create a Quote in Quick Quotes

1. Go to <https://www.hapag-lloyd.com>
2. Click on the **Quote** option
3. Select the **New Quote** tool
4. Log in with your username and password

TIP: If you don't have login credentials yet, you can register by clicking on the "Not yet registered" option, and within a few hours, the team will confirm access for the new user on our website.



5. Complete the origin and destination information. Remember to select the correct option: pickup or door delivery if you require inland transportation, or port pickup or port delivery if you only need a quote for the ocean leg.

TIP: When entering the name of the location, the system will display an anchor icon next to it if the location is a port. If the anchor icon does not appear, it means the location requires inland transportation.

6. Select the date on which you want your quote to start being valid.

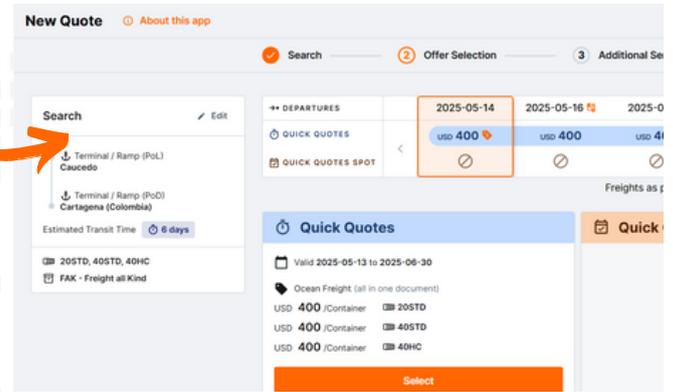
TIP: If you are requesting a quote near the end of the month, you can select the validity to start from the first day of the following month. This way, you will get updated rates and charges, especially the MFR (Fuel Surcharge), which is a dynamic fee.

7. To view the regular or SPOT rate, complete the container and cargo type information.

TIP: You will find rates for standard dry containers – 20' STD, 40' STD, and 40' HC, as well as for hazardous and refrigerated cargo. Rates are also available for special containers without oversized dimensions. For oversized cargo, the **Special Cargo Quote** option is available.

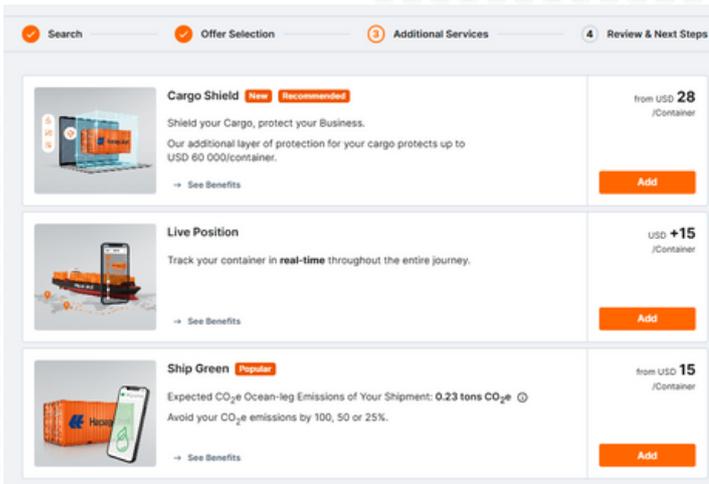
8. Once all the steps are completed, a new interface will appear in an airline-style itinerary format. This view has been designed to enhance your experience by allowing a side-by-side comparison of the two available rate options: **QUICK QUOTES** and **QUICK QUOTES SPOT**, along with the departure dates.

TIP: If the **QUICK QUOTES SPOT** option does not appear, it means that the rate is not available for the selected cargo or container type.

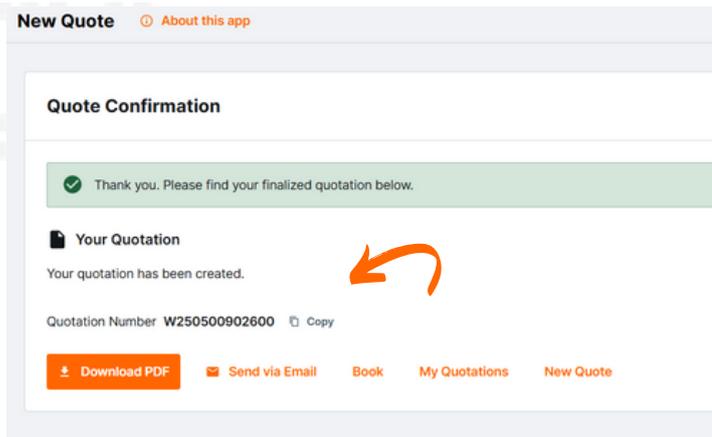
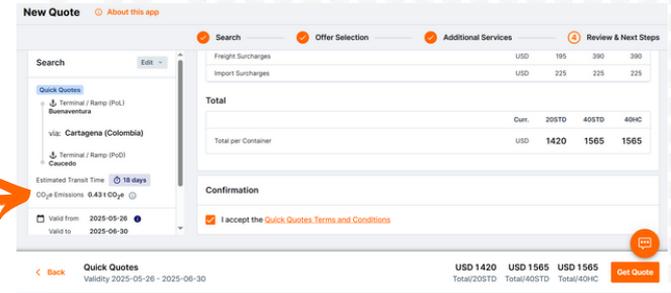


9. Click on the rate of your choice. In the next window, you will be able to add any additional services you wish to include, allowing you to customize the quote according to your specific needs.

TIP: Discover the benefits of each additional service by clicking on them. Please note that available services may vary depending on the type of container.



10. After completing your selection, the next screen will display a summary of your offer. Accept the terms and conditions, then click on "Get Quote."



11. You will receive your quote number, which can be used to make a booking. From this final screen, you can download a PDF copy, send it by email, proceed directly with the booking, go to your saved quotes, or request a new quote.

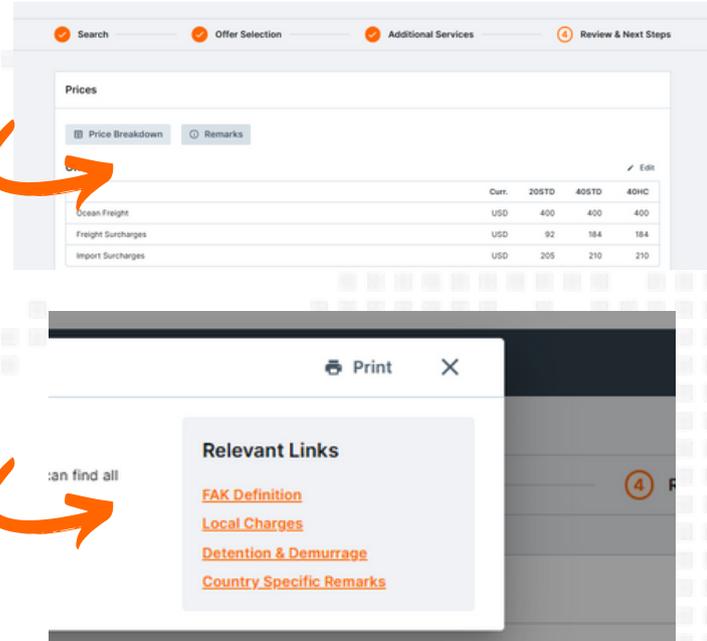
Local Charges and Free Days



How to Check Your Local Charges and Free Days

At the time of generating your quote—whether Quick Quotes or Quick Quotes Spot—you must take into account the applicable local charges by country. It is important to note that these are additional costs not included in the quoted offer, and they should be considered as applicable.

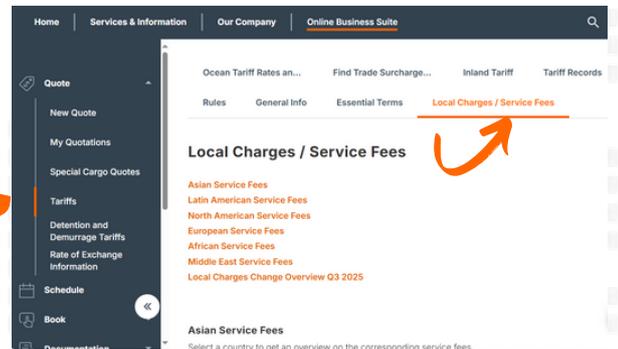
In Quick Quotes, you will find in Step 4 the Remarks section, which will direct you to the pages for Local Charges and Detention & Demurrage, available on our website.



For Quick Quotes Spot, or even to check free days and local charges at any time, you can access our links by following the steps below:

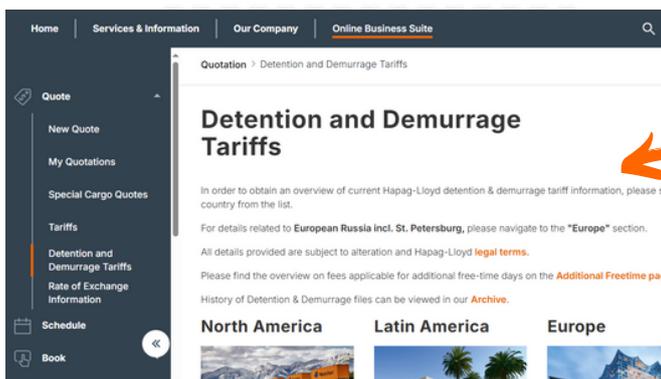
Local Charges by Country:

1. Go to <https://www.hapag-lloyd.com>
2. Click on the “Quote” option
3. Select the “Tariffs” tool
4. From the top menu, choose Local Charges by Service.
5. You will find the applicable charges by country.



Free Days by Country:

1. Go to <https://www.hapag-lloyd.com>
2. Click on the Quote option
3. Select the Detention & Demurrage Tariffs tool
4. You will find the applicable values by country, depending on the type of operation, import or export. Select the relevant file to view the number of free days and the demurrage charges that apply once the free time is exceeded.



WWW.HAPAG-LLOYD.COM

