

# MEXICO INTERMODAL



# From Door - To - Door



## Content

---

### 1. Intermodal Services

- a. Key Benefits of Intermodal Services with Hapag Lloyd Mexico
- b. Inland Components

### 2. Truck

- a. Tandem and Single Basis
- b. Truck Weight Restrictions

### 3. Rail & Combined Rail (with First and Last Mile)

- a. Railroad Routes
- b. Ferromex / Ferrosur & CPKC
- c. New Express Rail Transport (Lazaro Cardenas - Monterrey)
- d. Rail Ramp Services Details
  - i. Maximum weights payloads allowed
  - ii. Restricted Container and Cargo Types on Rail Roads

### 4. First and Last Mile for Rail Services


- a. Combined Weight Restrictions


### 5. Customize Your Shipments

# Intermodal Services


Hapag-Lloyd Mexico leader in road, rail, and sea



 **6 Ports**

 **13 Direct Services**  
**02 Feeders**

 **26 Depots**  
Nationwide

 **170+ Truck Vendors**  
**214+ Inland Services**  
**900+ Routes**

 **02 Railway**  
Companies

 **250+ Logistic**  
Experts

With our Inland product, we offer you transportation services to/from Inland ramp terminals, and directly to your door-step.

Our highly committed team will closely track your shipment from start to finish and will support you with local expertise. Inland coverage all around Mexico in Tandem and Single basis.



# Key benefits of Intermodal Services with Hapag-Lloyd Mexico



- **Single point of contact** within Hapag-Lloyd Mexico for your Carrier Haulage cargo
- **Specialized** intermodal **staff** team
- **Competitive** market **rates**
- Complement **Carta Porte** via **online** portal
- Cargo follow up via **Live Position**
- **Less paperwork** as there is only one provider and one invoice/Bill of Lading
- **All Operative costs** are already **included** in our Inland tariff (DLF/OLF) \*\*:
  - **Full-container** terminal handling and gate-in/gate-out at the port terminal.
  - **Inland haulage**: Port – Customer premises – Depot (for Imports) or Depot – Customer premises – Port (for Exports)
  - **Fuel** and **tollbooth fees**\*\*\*
  - **Empty container maneuvers** at port/hinterland depot
  - **Basic container cleaning** (minor repairs and cleaning are included)
  - **Live Position** (GPS updated every 15 mins) free of charge for CH transports on the whole transport chain
- Neither ETD nor ETO (Equipment Transfer Charge Destination / Origin) is charged
- **Qualified vendors** to offer the same service level as Hapag-Lloyd
- **High availability**, due to our large vendor fleet
- No more worries, as **Pick Up and Drop Off are under Hapag-Lloyd and included in the inland tariff**
- **Demurrage** possibility is **reduced** since empties have not to be picked up/dropped off all the way to port terminal

\* Per container, only main activities

\*\* Detention and demurrages are still under customer responsibility

\*\*\* Emergency Inland Fuel Surcharge (EFO/EFD ) might apply because of geopolitical situation.

## Inland Components



Cargo Shield\*



Shipping Priority



Maneuvers  
Included



Inland Team



Live Position

\*Cargo Shield is available at an additional cost and provides full insurance coverage for your cargo throughout the entire transport managed by HL.



# Truck

## Service at a glance

### Our Offer

- Market leaders in Inland services on tandem and single\* basis
- A complete, seamless door-to-door service from booking to the final delivery
- “One stop shop” for ocean and Inland services Tailor-made Inland solutions by our dedicated and specialized intermodal teams
- Qualified and certified vendors through service level agreements
- Our multiport truck vendor network helps us provide coverage across the country, with access to key markets and major ports
- Tracking and tracing by a specialized team
- Intermodal logistic developed for special customer requirements e.g. automotive, electronics, reefer, OOG, DG Cargo
- Quotations for Inland business in a matter of seconds via Quick Quotes
- Dedicated fleet – exclusive for Hapag-Lloyd’s cargo (dry and reefer)
- Hapag-Lloyd Live Position
- Electric – powered trucks (first & last mile)

### Your Benefit

- Broad inland coverage (6 ports, +170 truck vendors, +214 inland locations, +900 routes)
- Save time and costs by avoiding delays in your supply chain
- Defined transit times allow you to manage inventories efficiently
- High available capacity allows you to move larger volumes of containers from/to same origin/destination
- Synergies and benefits balancing your imports and exports
- Dedicated logistic experts make sure to give you fast response times and tailor-made solutions
- Operative synergies shared with you e.g. utilization of inland depots
- Competitive inland rates due to large number of vendors contracted and economies of scale
- Flexibility during contingencies
- Ability to provide a “proof of delivery” to the customer premises and /or terminal

# Tandem and Single Basis

## Truck Information



### Tandem

One truck pulls **2** containers



### Single\*

One truck pulls **1** container

- For most of Mexican roads, truck Inland haulage is allowed in tandem basis, also known as “full”
- A trucking company needs to have certified trucks and drivers to perform tandem basis haulage
- There are maximum allowed weight limits to be enforced
- Trucking companies want to optimize trucks and drivers
- Tandem basis is used for more than 90% of Inland haulages in Mexico
- Truck availability used for single basis is much lower compared to tandem basis

## FAQ

Question (Q)	Answer (A)
What is the maximum payload (cargo weight) allowed?	Please refer to the Weight Restrictions page for the specific limits per cargo type and port.
Do I have to pay extra for moving my cargo by truck single basis?	Yes, 45% on top of our Inland tariff.
After paying that 45% extra, is the haulage completely secured?	No, single haulage is still subject to single truck availability.
I have only one container (no overweight), is there any way my cargo can be moved tandem basis?	Yes, our fully committed Intermodal Staff will try to find cargo on the same route and date, so both can benefit of tandem basis: tariff and truck availability. It only applies for dry cargo (20ST / 40ST / 40HC).
What happens if there is no other cargo to 'match and share the truck' or if I cannot wait for it?	Your cargo would have to be moved single basis (please refer to Q2 & Q3).
I have cargo that exceeds weight limits for tandem basis, can Hapag-Lloyd make an exception and move it tandem basis?	No, Hapag-Lloyd always respects all local, national, and international laws.

# Truck Weight Restrictions



Since January 2015, the Mexican Ministry of Transport published in the Official Gazette the “Gross Weight and Dimensions Regulation” (**NOM-012-SCT-2-2014**), applicable in the country. This regulation clearly establishes the co-responsibility between the Shipping Line, the Trucking Company and the Customer contracting the transport services for any damages arising as result for not complying or exceeding the weight and/or dimensions legally allowed.

## Maximum weights payloads allowed:

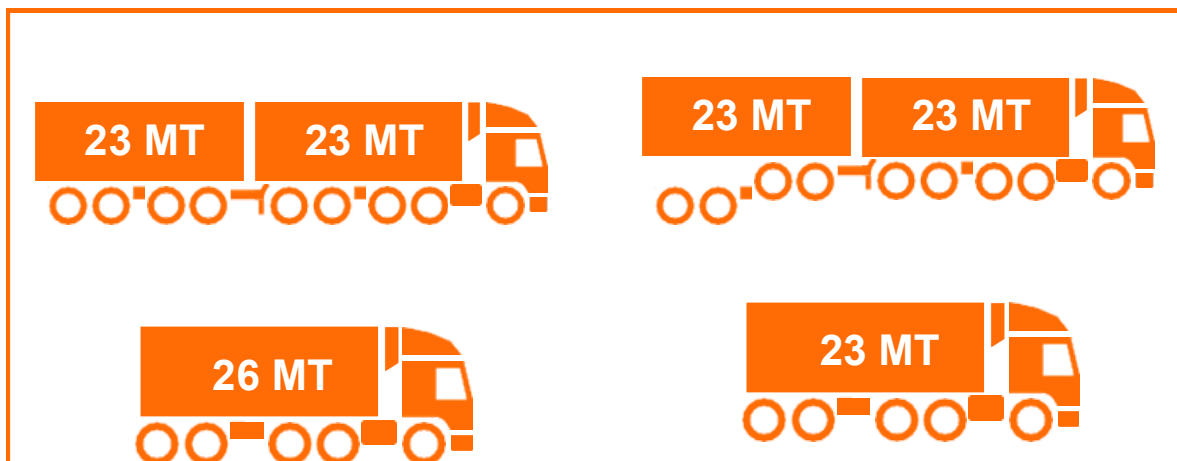


DRY CARGO

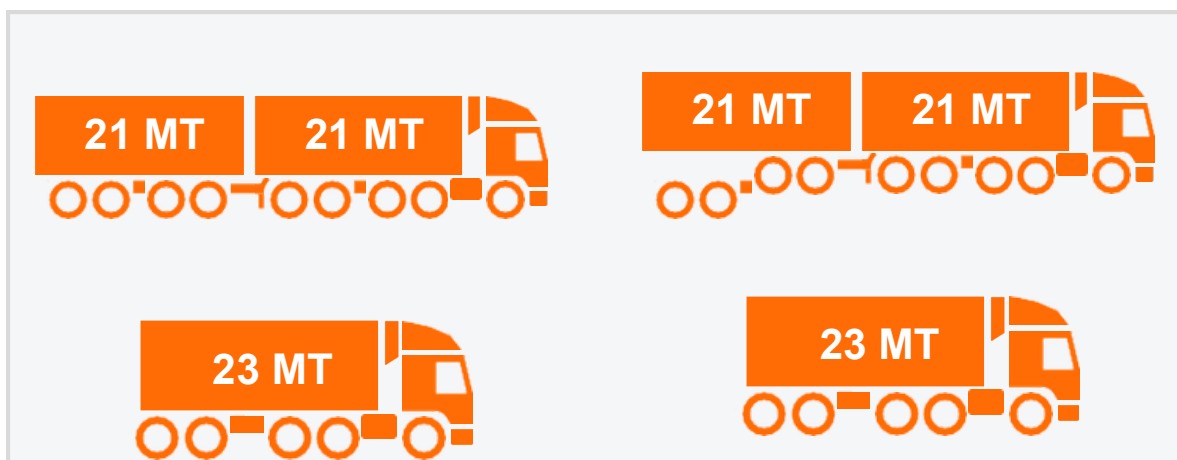


REEFER CARGO

ALL PORTS  
(not Ensenada)



ENSENADA



\*Single move are subject to truck availability and 45% additional surcharge



## Extensive Truck Coverage

- Collection and delivery services to and from 6 ports and 26 depots – the most comprehensive Mexican port range of any other shipping line
- National road and rail network
- Efficient cargo transportation planned by our highly experienced team



## Additional Products and Services

Please visit the following links for further information on:

- **Pick up and drop off** opportunities at inland locations
- **Street Turn:** Import container reutilization for export cargo (MH - MH only)

### DON'T MISS OUT!

Contact your sales representative and request a quote today!



# Rail & Combined Rail (with First and Last Mile)

Service at a glance

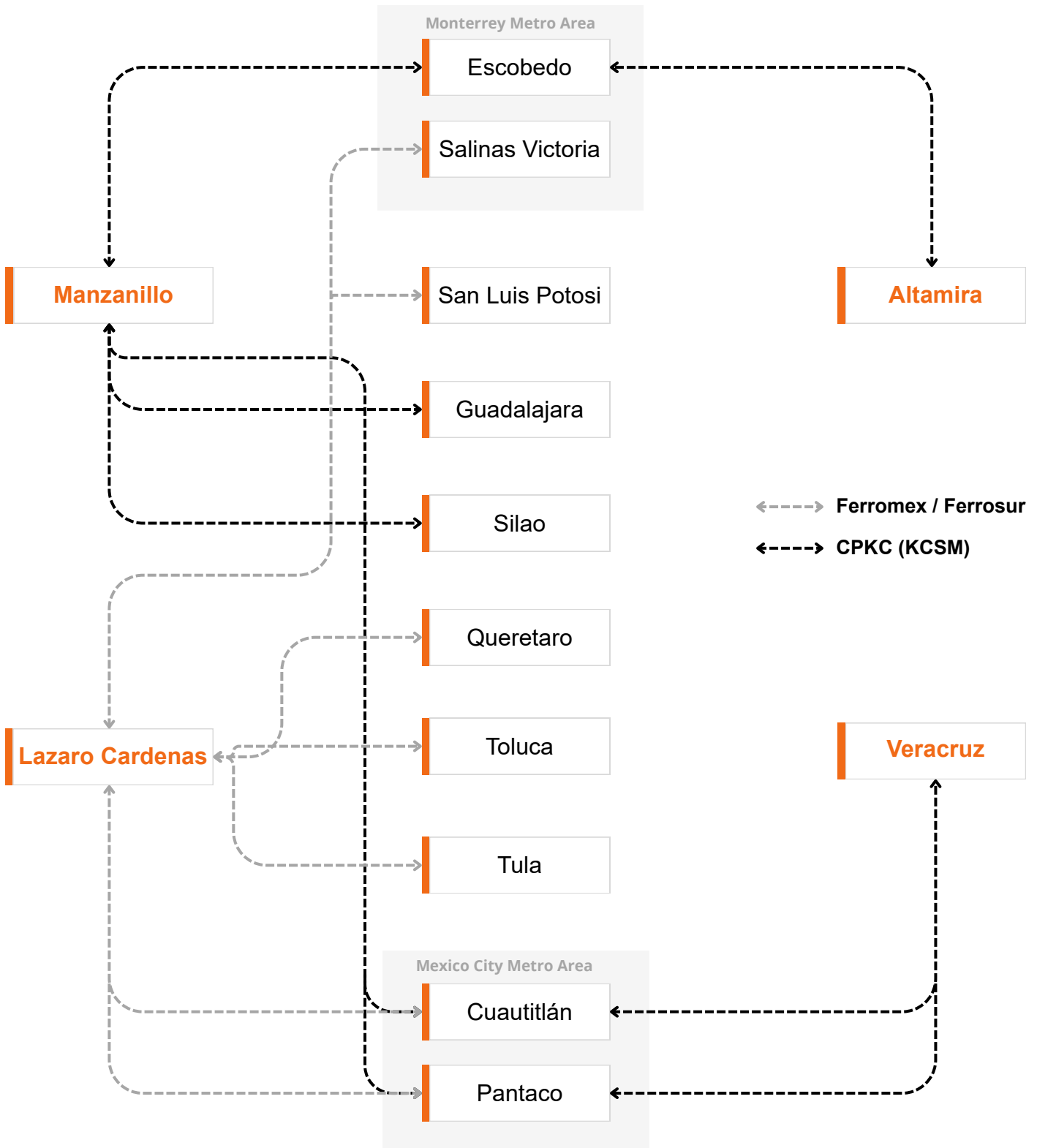
## Our Offer

- Broad network of railway companies  
Extensive coverage of rail ramp connections
- Connectivity with the main Mexican ports and access to the most relevant industries in the country
- Rail and Combined Rail service designs for a better program scheduling
- “One stop shop” for ocean and inland services  
Tracking and tracing by a specialized team
- Tailor-made inland solutions by our dedicated and specialized intermodal teams
- Quotations for inland business in a matter of seconds via Quick Quotes

## Your Benefit

- Save time and costs by avoiding delays in your supply chain
- Defined transit times allows to manage inventories efficiently
- High capacity allows you to move very large volumes of containers from/to same origin/destination in short period of time
- Safest mode of inland transportation
- Higher payload per container versus truck
- Dedicated logistic experts make sure to give you fast response times and tailor-made solutions
- Competitive inland rates aligned with rail & transit time business requirements
- Eco friendly: One railroad can move the same cargo as upto 300 truck, thus a 3.2 less CO2 emissions

# Railroad Routes



**DON'T MISS OUT!**

Contact your sales representative and request a quote today!



**FERROMEX / FERROSUR**

From Port	To StdLoc	To City	Departures	Transit time
Altamira	MXESC	Monterrey metro Area	Tu, W, Th, F, Sa, Su	96 hours
Manzanillo	MXESC	Monterrey metro Area	Tu, W, Th, F, Sa, Su	77 hours
	MXGDL	Guadalajara	Tu, W, Th, F, Sa, Su	17 hours
	MXSIL	Silao	Tu, W, Th, F, Sa, Su	52 hours
	MXCUT	Mexico City metro Area	M Tu, W, Th, F, Sa, Su	28 hours
	MXMEX	Mexico City metro Area	M Tu, W, Th, F, Sa, Su	28 hours
Veracruz	MXCUT	Mexico City metro Area	M, Tu, W, Th, F, Sa, Su	72 hours
	MXMEX	Mexico City metro Area	M Tu, W, Th, F, Sa, Su	72 hours

**CPKC**

From Port	To StdLoc	To City	Departures	Transit time
Lazaro Cardenas	MXCUT	Mexico City metro Area	M, Tu, W, Th, F, Sa	72 hours
	MXMEX	Mexico City metro Area	M, Tu, W, Th, F, Sa	72 hours
	MXQRO	Queretaro	M, Tu, W, Th, F, Sa, Su	72 hours
	MXSAV	Monterrey metro Area	M, Tu, W, Th, F, Sa, Su	72 hours
	MXSLP	San Luis Potosi	M, Tu, W, Th, F, Sa, Su	72 hours
	MXTOL	Toluca	M, Tu, W, Th, F, Sa, Su	72 hours
	MXTUL	Tula	M, Tu, W, Th, F, Sa	72 hours

**FERROMEX / FERROSUR**



**CPKC**



**DON'T MISS OUT!**

Contact your sales representative and request a quote today!

# New Express Rail Transport



## NOW WITH HAPAG-LLOYD: A TRAIN THAT COMPETES WITH TRUCK TRANSPORT!

### Our Offer

- **Priority Trains** on Direct Routes
- **Avoid congestion and missed appointments:**  
In partnership with CPKC, APM, LCTP, customs agents, and clients, we have improved processes and operations
- **Five weekly direct departures** to Salinas Victoria, N.L. (Monterrey metropolitan area) every Monday, Wednesday, Thursday, Saturday, and Sunday
- **Flexible delivery:** To ramp or with last-mile service to your facility
- **All services accepted,** arriving at the Port of Lázaro Cárdenas
- **More competitive rates than trucking**
- **Cost reduction:** Inland rates include port maneuvers, reduced storage costs, and detention delays (cut at ramp)
- **No port appointment needed:** Ideal for large volumes and heavy cargo
- **Eco-friendly, reliable, and safe** (significantly lower incident rates vs. trucking)



### DON'T MISS OUT!

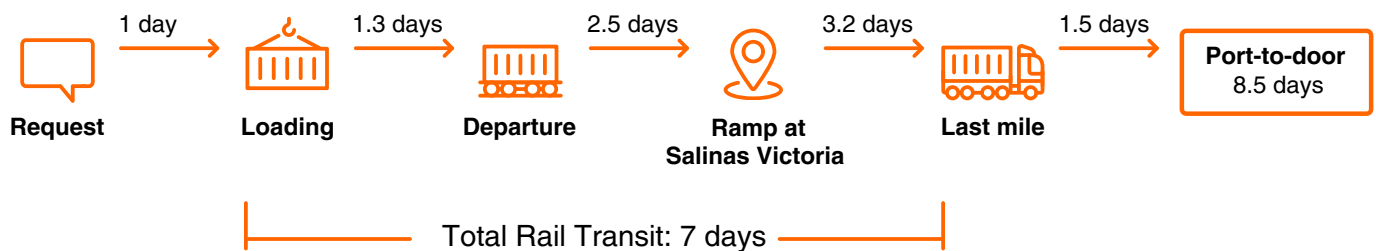
Contact your sales representative and request a quote today!



## THE TRAIN DOESN'T JUST COMPETE... IT WINS!

### Your Benefits

- The average transit time from Lázaro Cárdenas to Monterrey **can be up to 2 days faster than trucking**, thanks to reduced waiting times for port appointments
- **Immediate savings:** Like all other Hapag-Lloyd CH services, rail includes port maneuvers at no extra cost (no public tariffs)
- **One train can carry up to 240 containers** in a single trip – equivalent to 120 trucks. If each load weighs more than 23 tons (up to 26 tons), that's 240 containers moved efficiently
- Rail allows for more **accurate planning**
- Rail offers **greater security** and significantly fewer incidents
- With rail, you **avoid rescheduling and penalties**
- Rail emits only 25-40 grams of CO<sub>2</sub> per ton-kilometer, while trucks emit 100-150 grams – making **rail up to four times cleaner** and your operation more environmentally friendly



**Easy booking of all services via Quick Quotes** Get your instant, competitive quote for transportation services to and from Inland locations combined with sea shipment in just a few clicks: [www.hapag-lloyd.com/quick-quotes](http://www.hapag-lloyd.com/quick-quotes)

**Hapag-Lloyd Inland – Going the Extra Mile**

# Rail Ramp Service Details

## Common Names



City	StdLoc	Common name	Company	Port (to / from)
Guadalajara	MXGDL	IMEX Guadalajara	Ferromex	Manzanillo
Mexico City	MXCUT	APM Cuautitlan	Ferromex	Manzanillo
	MXCUT	APM Cuautitlan	CPKC	Lazaro Cardenas
	MXMEX	Pantaco	Ferromex	Manzanillo
	MXMEX	Pantaco	Ferrosur	Veracruz
Monterrey metro Area	MXESC	IMEX Escobedo	Ferromex	Manzanillo and Altamira
Monterrey metro Area	MXSAV	Kansas	CPKC	Lazaro Cardenas
Queretaro	MXQRO	SID	CPKC	Lazaro Cardenas
San Luis Potosi	MXSLP	Interpuerto	CPKC	Lazaro Cardenas
Silao	MXSIL	IMEX Silao	Ferromex	Manzanillo
Toluca	MXTLC	Puerta Mexico	CPKC	Lazaro Cardenas
Tula	MXTUL	"La TILH"	CPKC	Lazaro Cardenas

### Maximum weights payloads allowed:



\*Overweight for 20 feet consider 25% only for Manzanillo, Veracruz, and Altamira routes. CPKC has no charge

### Restricted Container and Cargo Types on Rail Roads

Reefer / NOR



Open Top



Hard Top



Flat Rack



Hazardous (DG Cargo)



**DON'T MISS OUT!**

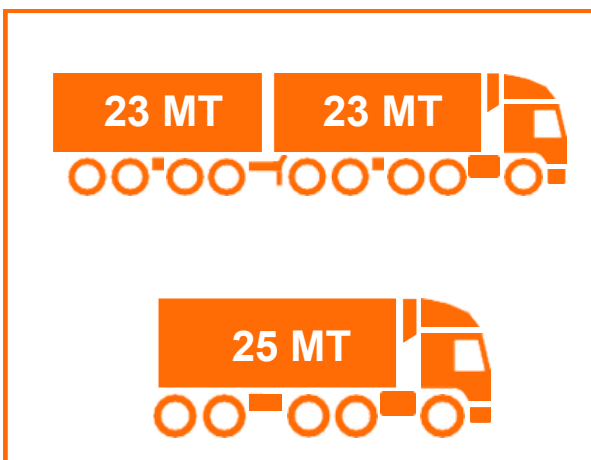
Contact your sales representative and request a quote today!



# First and Last Mile for Rail Services

As cargo does not originate / terminate on Rail Ramps, Hapag-Lloyd offers Truck service from /to your facility to the closest Rail Ramp, this is known as Combined Rail Service. Which allows to enjoy the best of Rail and Truck: served at your door, with the reliable schedule and high volume of RailService.

## Combined Weight Restrictions for First and Last mile



Even Rail Road allows cargoes upto max payload specification per container, First and Last Mile (by truck) must comply with maximum allowed weight restriction.

Single move are subject to truck availability and 45% additional surcharge



### Tandem

One truck pulls 2 containers



### Single\*

One truck pulls 1 container

# Customize Your Shipments



With our range of **additional services**, you can customize your quote to your exact business needs. You can also choose if you prefer to get a quote or a spot rate which already includes a loading and shipping guarantee.



**Quick Quotes Spot**



**Shipping Guarantee**



**Ship Green**



**Live Position**

