

CustomerInfo

Price Announcement for Mediterranean and Black Sea Currency Adjustment Factor (CAF)

November 30, 2018

Dear Customer,

We wish to inform you that effective for sailings as of January 1, 2019 and valid until further notice, the Currency Adjustment Factor (CAF) for the Mediterranean and Black Sea trades will be as follows:

Export Trades:

Trade		Currency Adjustment Factor (CAF)
From	To	
Iberia, Italy, South France	USA	USD 13 per 20' – USD 17 per 40'
Mediterranean	Canada West Coast	USD 8 per 20' – USD 13 per 40'
Italy	Canada East Coast	USD 22 per 20' – USD 35 per 40'
Iberia	Canada East Coast	USD 40 per 20' – USD 62 per 40'
South France	Canada East Coast	USD 36 per 20' – USD 55 per 40'
Mediterranean	Mexico	USD 24 per 20' – USD 36 per 40'
Mediterranean	East Asia	2.78 %
Mediterranean	Middle East	1.41 %
Mediterranean	Indian Subcontinent	1.41 %
Mediterranean	North Europe	9.00 %
Mediterranean	West Africa	9.00 %
Mediterranean	Indian Ocean Islands	9.00 %
Mediterranean	Mediterranean	--

Chairman of the Supervisory Board: Michael Behrendt
Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt
Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

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Import Trades:

Trade		Currency Adjustment Factor (CAF)
From	To	
USA	Mediterranean	1.00%
Canada	Mediterranean	USD 16 per 20' – USD 25 per 40'
Mexico	Mediterranean	1.00 %
East Asia	Mediterranean	2.78 %
Middle East	Mediterranean	1.41 %
Indian Subcontinent	Mediterranean	1.41 %
Central America and Caribbean	Mediterranean	5.00 %
North Europe	Mediterranean	9.00 %
West Africa	Mediterranean	9.00 %
Mediterranean	Mediterranean	--

We will keep you closely informed about further developments.

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG