

# CustomerInfo

## Price Announcement for Mediterranean and Black Sea Currency Adjustment Factor (CAF)

October 1, 2018

Dear Customer,

We wish to inform you that effective for sailings as of November 1, 2018 and valid until further notice, the Currency Adjustment Factor (CAF) for the Mediterranean and Black Sea trades will be as follows:

### Export Trades:

From	Trade		Currency Adjustment Factor (CAF)
		To	
Iberia, Italy, South France		USA	USD 13 per 20' – USD 17 per 40'
Mediterranean		Canada West Coast	USD 8 per 20' – USD 13 per 40'
Italy		Canada East Coast	USD 22 per 20' – USD 35 per 40'
Iberia		Canada East Coast	USD 40 per 20' – USD 62 per 40'
South France		Canada East Coast	USD 36 per 20' – USD 55 per 40'
Mediterranean		Mexico	USD 24 per 20' – USD 36 per 40'
Mediterranean		East Asia	3.94 %
Mediterranean		Middle East	1.59 %
Mediterranean		Indian Subcontinent	1.59 %
Mediterranean		North Europe	8.00 %
Mediterranean		West Africa	8.00 %
Mediterranean		Indian Ocean Islands	8.00 %
Mediterranean		Mediterranean	--

Chairman of the Supervisory Board: Michael Behrendt  
Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt  
Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

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**Import Trades:**

From	Trade		Currency Adjustment Factor (CAF)
		To	
USA		Mediterranean	1.00%
Canada		Mediterranean	USD 16 per 20' – USD 25 per 40'
Mexico		Mediterranean	1.00 %
East Asia		Mediterranean	3.94 %
Middle East		Mediterranean	1.59 %
Indian Subcontinent		Mediterranean	1.59 %
Central America and Caribbean		Mediterranean	5.00 %
North Europe		Mediterranean	8.00 %
West Africa		Mediterranean	8.00 %
Mediterranean		Mediterranean	--

We will keep you closely informed about further developments.

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG