

CustomerInfo

Price Announcement for Mediterranean and Black Sea Marine Fuel Recovery Surcharges

December 31, 2018

Dear Customer,

As per our [IMO2020 strategy](#), we are simplifying our rate structure and shall replace all existing bunker fuel charges with a Marine Fuel Recovery Surcharge, as reported earlier in our [CustomerInfo of October 8, 2018](#).

Accordingly, please be informed that effective for sailings as of February 1, 2019 and valid until further notice, the Marine Fuel Recovery Surcharge which is valid **for both directions** on South European trades, will be as follows:

TRADE from / to (and vice versa)	Dry			REEFER		
	MFR [USD/TEU]	MFR [EUR/TEU]	MFR [GBP/TEU]	MFR [USD/TEU]	MFR [EUR/TEU]	MFR [GBP/TEU]
South Europe - North America East Coast	199	168	153	279	237	215
South Europe - North America West Coast	266	226	205	401	340	309
South Europe - Oceania	427	362	328	591	501	455
South Europe - Intra	104	88	80	132	112	102
South Europe - West Africa	192	163	148	258	219	199
South Europe - South Africa / East Africa / IOI	238	202	184	341	289	262
South Europe - East Asia	231	196	178	356	302	274
South Europe - Central America / Caribbean	322	273	248	413	350	318
South Europe - South America West Coast	344	292	265	448	380	345
South Europe - South America East Coast	196	166	151	288	244	222
South Europe - Middle East	184	156	142	261	222	201
South Europe - Indian Subcontinent	207	175	159	302	256	232

The FAK base rates as well as Security related surcharges, Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#). Other local charges and contingency surcharges may apply.

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG

Chairman of the Supervisory Board: Michael Behrendt
Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt
Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

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