

CustomerInfo

North America Primary Surcharge Notice,
effective February 1, 2019.

December 31, 2018

Dear Customer,

In this edition of the Hapag-Lloyd Region North America Customer Primary Surcharge Notice, we will cover the following topics.

■ **General**

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| 1. Marine Fuel Recovery Charge (MFR) development summary | 2 |
| 2. Monthly Currency Adjustment Factor (CAF) development summary | 3 |

Important Note:

This Newsletter provides an overview of the most significant developments related to the commercial business of Hapag-Lloyd (America). Please note that all changes that do require a legal 30-day notice are duly filed and announced in the respective Public Tariffs and this document shows some of these changes for informational purposes only. This document, in no way, replaces the application of the Public Tariff.

General

1. Marine Fuel Recovery (MFR) is replacing Bunker Charges (BFF/BAF/BUC), Low Sulfur Fuel (LSF) and Emergency Bunker Surcharge (EBS) for all trades effective from **February 1st, 2019**. **The MFR effective from February 1st, 2019 until March 31st, 2019:**

North America

Trade (Both Directions)		in USD per TEU Dry MFR	in USD per TEU Reefer MFR
Between	And		
USEC, US Gulf, Canada EC	North Europe	172	241
US and Canada West Coast	North Europe	216	338
USEC, US Gulf, Canada EC	Mediterranean	199	279
US and Canada West Coast	Mediterranean	266	401
US and Canada	South, West, East Africa	347	442
USEC, US Gulf, Canada EC	SAWC	222	287
USEC, US Gulf, Canada EC	SAEC	258	351
US and Canada West Coast	SAWC, SAEC	263	392
US and Canada	Mexico	156	207
USEC, Canada EC, US Gulf	Central America, Caribbean	141	172
USWC, Canada WC	Central America, Caribbean	145	186
USEC, US Gulf, Canada EC	Middle East, ISC	289	416
USWC, Canada WC	Middle East, ISC	263	392
USEC, US Gulf, Canada EC	East Asia	296	430
USWC, Canada WC	East Asia	152	226
US and Canada	Oceania	369	449
North America	North America	156	207
Mexico WC	North Europe	216	338
Mexico EC	North Europe	172	241
Mexico WC	Mediterranean	266	401
Mexico EC	Mediterranean	199	279
Mexico	South, West, East Africa	145	214
Mexico WC	SAWC, SAEC	263	392
Mexico EC	SAWC	222	287
Mexico EC	SAEC	258	351
Mexico WC	Central America, Caribbean	145	186
Mexico EC	Central America, Caribbean	141	172
Mexico WC	Middle East, ISC	263	392
Mexico EC	Middle East, ISC	289	416
Mexico WC	East Asia	152	226
Mexico EC	East Asia	296	430
Mexico	Oceania	369	449
Mexico	US and Canada	156	207

2. Currency Adjustment Factor (CAF) effective February 1st, 2019:

From	Trade To	in USD per TEU		
		20'	40'	%
Canada & USA	North Europe	24	37	--
Mexico & USA	South Africa, Namibia, Mozambique	--	--	3%
Canada	South Africa, Namibia, Mozambique	19	30	--
Mexico & USA	West Africa	--	--	3%
Canada	West Africa	19	30	--
USA	Mediterranean	--	--	1%
Canada	Mediterranean	14	22	--
USA	Middle East	--	--	0%
Canada	Middle East	0	0	--
Mexico	North Europe	--	--	1%
Mexico	Mediterranean	--	--	1%

For further information, please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd (America) LLC.
as agent of Hapag-Lloyd AG