

CustomerInfo

Hapag-Lloyd (Latin America) - Marine Fuel Recovery (MFR) Notice –
effective Feb 1, 2019

December 31, 2018

Dear Customer,

In this special edition of the Hapag-Lloyd Latin America Customer letter, we will cover the specific topic of Marine Fuel Recovery (MFR) Surcharge for South / Latin America:

As per our [IMO2020 strategy](#), we are simplifying our rate structure and shall replace all existing bunker fuel charges with a Marine Fuel Recovery Surcharge, as reported earlier in our [CustomerInfo of October 8, 2018](#).

Accordingly, please be informed that effective for sailings as of February 1, 2019 and valid until further notice, the Marine Fuel Recovery (MFR) application from/to South / Latin America will be as follows:

Important Note:

This Newsletter provides an overview on the most significant developments related to the commercial business of Hapag-Lloyd (Latin America). Please note that all changes that do require a legal 30-day notice are duly filed and announced in the respective Public Tariffs and this document shows some of these changes for informational purposes only. This document, in no way, replaces the application of the Public Tariff.

Chairman of the Supervisory Board: Michael Behrendt
Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt
Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

If you don't want to receive our CustomerInfos anymore, please click [here](#) to unsubscribe.

 **Hapag-Lloyd**

1 of 3

■ **Marine Fuel Recovery (MFR)**

Relation	USD/TEU		EUR/TEU	
	MFR DRY 1)	MFR REEFER	MFR DRY 1)	MFR REEFER
North Europe - North America East Coast	172	241	146	205
South Europe - North America East Coast	199	279	168	237
North Europe - North America West Coast	216	338	183	287
South Europe - North America West Coast	266	401	226	340
South America - Africa	145	214	123	181
North America East Coast - South America East Coast	258	351	219	297
South America West Coast - Central America / Caribbean	111	142	94	120
South America West Coast - South America East Coast	189	281	160	238
Intra South America West Coast	60	74	51	63
North America East Coast - South America West Coast	222	287	188	243
South America East Coast - Central America / Caribbean	99	136	84	115
Intra Central America / Caribbean	87	109	74	93
North America East Coast - Central America East Coast / Caribbean	141	172	119	146
North America West Coast - Central America / Caribbean	145	186	123	157
Intra South America East Coast	79	105	67	89
East Asia / Indian Subcontinent / Middle East - South America West Coast	310	449	263	380
East Asia / Indian Subcontinent / Middle East - Central America / Caribbean	263	388	223	329
East Asia / Indian Subcontinent / Middle East - South America East Coast	304	449	258	381
North Europe - Central America / Caribbean	384	478	326	405
North Europe - South America West Coast	249	360	211	305
North Europe - South America East Coast	184	287	156	243
South Europe - Central America / Caribbean	322	413	273	350
South Europe - South America West Coast	344	448	292	380
South Europe - South America East Coast	196	288	166	244
East Asia - North America East Coast	296	430	251	364
East Asia - North America West Coast	152	226	129	192
South America - Oceania	398	515	337	436

1) including Specials

* **MFR values are valid in both directions on the respective subrelation**

** **Mexico East Coast assigned to North America East Coast, Mexico West Coast assigned to North America West Coast**

Chairman of the Supervisory Board: Michael Behrendt
 Executive Board: Rolf Habben Jansen (CEO), Nicolás Burr, Anthony J. Firmin, Joachim Schlotfeldt
 Registered Office: Hamburg, Company Register: Amtsgericht Hamburg HRB 97937

If you don't want to receive our CustomerInfos anymore, please click [here](#) to unsubscribe.

■ **Marine Fuel Recovery (MFR) for long and short haul trades – Dry & Reefer**

Subrelation	USD/TEU		EUR/TEU	
	MFR DRY 1)	MFR REEFER	MFR DRY 1)	MFR REEFER
North America East Coast - North America East Coast	156	207	132	176
North America East Coast - North America West Coast	156	207	132	176
North America West Coast - North America East Coast	156	207	132	176
North America West Coast - North America West Coast	156	207	132	176
South America West Coast - North America East Coast	263	392	270	330
South America West Coast - North America West Coast	263	392	270	330
North America West Coast - South America West Coast	263	392	270	330
North America West Coast - South America East Coast	263	392	270	330

1) including Specials

* **MFR values are valid in both directions on the respective subrelation**

** **Mexico East Coast assigned to North America East Coast, Mexico West Coast assigned to North America West Coast**

The FAK base rates as well as Security related surcharges; Peak Season surcharges (if applicable) and Terminal Handling Charges (THCs) remain unchanged and can be found [here](#).

Other local charges and contingency surcharges may apply.

For further information please contact your local Hapag-Lloyd office.

Kind regards,

Hapag-Lloyd AG